

Colleen M. Flanagan

Online Psychic Success Workbook

Insider Tips & Exercises to Create Your
Business, Build Clientele & Stay Sane as an
Intuitive Reader

~ **BOOK EXCERPT** ~

**ONLINE
PSYCHIC
SUCCESS
WORKBOOK**

by

COLLEEN M. FLANAGAN

Insider Tips & Exercises to Create Your Business,
Build Clientele & Stay Sane as an Intuitive
Reader

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Names and personalities of people, businesses, organizations, places, events and incidents have been changed to protect their anonymity.

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DISCLAIMER

While energy clearing modalities have produced remarkable results, they must still be considered to be in the experimental stage.

Practitioners and the public must take complete responsibility for their use of these energy identification and rebalancing methods on themselves, their animals and others as well as all conditions that may result after using the information presented.

The author, Colleen M. Flanagan, is not a licensed health professional and offers all information in this book as a personal performance coach. Those who wish to discuss the use of this information for a specific health issue are advised to seek a licensed practitioner, a doctor, or other healthcare specialist.

This book is not intended to be a substitute for medical or professional care. Rather, it is the sharing of over three decades of motivational, holistic and metaphysical studies.

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Amazon Books by Colleen M. Flanagan

<https://www.amazon.com/-/e/B00WOLEZF4>

DIVINATION & HEALING SCRIPTS FOR YOU, YOUR HUMAN AND ANIMAL LOVED ONES

Fearless Accurate Dowsing: Your Three Step System to Divination Mastery

EMOTIONAL FREEDOM TECHNIQUES - WELLBEING GUIDES

Tapping Success Scripts: EFT Secrets to Create Wealth, Work, Weight Loss, Physical & Emotional Well Being for You, Your Loved Ones & Pets

Tapping for Rescued and Adopted Dogs: Fast Surrogate EFT Methods for Canine Emotional Well Being

Tapping Away Adult Acne with EFT: Secrets to Clear Emotions at the Root of Your Adult Acne

Tapping Into A Course In Miracles: Releasing Your Resistance to the Teachings of ACIM

Tapping Away Restless Legs Syndrome: How to Clear the Emotions & Stress Triggering RLS

Tapping Away Dental Anxiety: Tap into Fearless Dental Visits for You and Your Family

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ACKNOWLEDGMENTS

Heartfelt thanks to my parents for always believing in me, loving me, and encouraging me to live my dreams.

Am grateful to my great-aunt Greta for her magnificent inspiration while on Earth and from the Spirit Realms.

Mega thanks to my many fellow intuitives and holistic practitioners with whom I exchanged support and advice via our online entrepreneurial efforts, live appearances, psychic fairs, and intuitive forums. I wish you extreme success!

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~ BEGIN BOOK EXCERPT ~

Introduction

This book is for anyone with intuitive skills who wants to work on an online psychic site, but isn't sure where to begin, what to expect, how to grow a clientele base, and earn a decent income.

Never given psychic readings professionally? This information will prepare you for entering and succeeding in the online psychic industry.

If you're a seasoned professional at giving intuitive readings but never worked the online phones or chat rooms, you'll likely find new gold nuggets of wisdom, too.

Fans of psychic readings who want a secret glimpse into the professional lives of psychic readers may also enjoy this book.

You'll find the contents peppered with a few snarky remarks and witticisms which I blame on Divine Inspiration. After all, God is the biggest practical joker in the Universe, right?

What This Book Is

This book contains everything I wished I knew before I

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started as an online psychic, and throughout the entire experience. I divided it into **five sections with exercises to enhance your learning. We'll cover:**

1. BUSINESS SUCCESS SECRETS: What to expect and how to triumph in your online psychic business, from acing the interview to writing intriguing profiles, selecting an appealing photo and earning extra income with your skills.
2. CLIENT SUCCESS SECRETS: Handling the common and uncommon psychic client questions, concerns, problems and issues, including personal client examples, email and text reading examples, plus 10 ethical ways to keep your clients coming back for more readings.
3. PSYCHIC SANITY SECRETS: How to preserve your peace of mind via energy work and self-care, including quickly relieving intuitive blocks, curses, burnout, and fearful resistance to logging in daily.
4. PSYCHIC, HEAL THYSELF: Eight easy to follow emotional release scripts with diagrams to vaporize any fears, energy contaminants, constricted breathing, curses, polarity imbalances, intuitive

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blocks, energy toxins, and self-sabotaging behavior.

5. SECRETS TO TRIGGER BUSINESS SUCCESS: Scripts to release common blocks to winning in this business, then boost your frequencies to match wildly successful people.

What This Book Is Not

Tons of how-to books are available about developing your intuition step by step. This is not one of them. Nor is it:

1. A spreadsheet of psychic sites to consider working for (as those companies change, close, reopen under different names and owners); no specific psychic sites are mentioned in this book.
2. How to sweet talk, flatter, deceive or threaten clients to keep them coming back or give you great reviews; as a spiritual person of the highest integrity, you'd never do that and neither would I.
3. The be-all and end-all of everything you need to know about being an online psychic but were afraid to ask; it's what I learned and wished I'd known for my first two years in the business.

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Writing these experiences and sharing what I've learned the hard way has been cathartic.

My sincerest wish is that you reap many blessings and benefits, too.

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How to Use This Workbook

Whether you're new to the online psychic reading business or a seasoned professional who wants to fine-tune your skills, I recommend reviewing each section and completing each exercise. Why?

You may uncover nuggets of wisdom in each section. Invoking your favorite Spirit Guides while doing each exercise will likely bring additional inspiration for your success.

Conscious deep breathing and mindful relaxing before you begin each chapter may help you easily absorb the material.

Write In This Book or Keep a Separate Journal?

If you decide to directly write in the workbook:

- All of your notes will be in one place
- You can easily trace your progress via this one volume

Benefits to writing in a journal rather than this book:

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- You can comfortably lend the unmarked workbook to others, share with family and friends, photocopy the exercises, scripts, and worksheets
- Buying and using a locked journal will keep your private thoughts and memories confidential, away from prying eyes
- You may want to write more than can fit in the allotted workbook spaces, and will have to use additional paper anyway
- Achieve easy cross-referencing between books by recording the matching workbook page numbers for each exercise into your journal.

What To Expect

This workbook offers emotional release scripts to open your intuition and relieve stressful feelings.

You may feel anxiety or other fear-based emotions arise when doing the clearing work. This is a normal response to doing this type of self-care. **The emotional release exercises are valuable tools for your well being.**

Three Things To Avoid

NEGATIVE SELF-TALK: saying, “Nothing works for me.” or “No matter what I do, I can’t get enough clients!” and

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focusing on what hasn't worked will slow your progress as an online psychic.

QUITTING: You may be tempted to quit if you don't see immediate results. Please don't give up. You might be moments away from triggering an ever-increasing stream of loyal clients and constant income.

REPRESSING UNEXPECTED MEMORIES: these recollections are subconscious clues to additional blocks to your business mastery, and may include religious teachings, authority figures scolding you for demonstrating your intuitive skills as a child or teenager, or any memories regarding past psychic experiences. These memories are coming up to be released, not repressed.

In the next section I share my personal evolution from intuitive computer nerd to online psychic.

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My Background: From Repressed to Success

My great Aunt Greta owned and operated The Gypsy Tea Room over fifty years ago in northern Ohio, where I grew up. Greta served tea and pastries to customers, then performed "Tasseography", meaning she interpreted the leaves' formations in their cups for intuitive insight.

As a little girl, seeing her read tea leaves and watching her clients' expressions of awe inspired my desire to do readings, too.

Unfortunately, the religion I was raised in considered psychic skills to be sacrilegious, sinful, and unnatural.

The neighborhood in which I grew up only accepted paranormal talk or activities on one night: Halloween. I quickly learned that most people thought all intuitive skills were scary or bizarre. Hearing voices was supposed to be a sign of insanity, not a gift called clairaudience.

Soon I learned to never speak to anyone about my predictive dreams, visions, seeing spirits and angels, or hunches that became reality.

Decades later, several relatives on both sides of the family admitted to being highly intuitive. They hid their gifts for the same reasons I did.

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After I graduated from school I worked in the computer industry, running the gamut from computer operator to software tester to software engineer to computer trainer to international software project management consultant. In my spare time I studied every aspect of metaphysics and alternative healing that fascinated me.

I'd often have vivid, memorable dreams about work-related scenarios or conference room meetings with people I didn't know or work with. One or two years later, I'd experience events on a new job with those exact situations and people. I felt like déjà vu smacked me upside my head and reminded me that I had intuitive gifts waiting to be explored.

After 30 years of IT work, I gave into my soul's calling: intuitive well being for people and pets. I did wellness consulting work at local spiritual shops, teaching acupressure classes, doing thousands of readings at psychic fairs, metaphysical expos, and an online international New Age forum.

My restless soul and my desire to work exclusively from home led me to take a leap of faith into becoming a contractor doing remote intuitive energy healings, past life regressions and dream analysis via a spiritually-oriented online psychic service. As part of the agreement, I also contracted to give intuitive readings via phone lines, chat room, email, and text messages.

Nothing could have prepared me for what I experienced.

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From frantic hyperemotional clients to weepy abandoned lovers, I'd never encountered such a variety of people living in uncertainty, pain, and fear.

I felt unprepared despite all my years of experience coaching private clients back to well being. Each call was a challenge to my ability to think on my feet and keep the information flowing from Spirit through me and to the client.

Sometimes I was afraid to pick up the phone.

Thankfully I'd learned long ago how to practice daily meditation, emotional release, and energy rebalancing.

Otherwise, I'd never have kept my sanity to earn "Psychic of the Month" several times at the corporation for whom I worked.

I respect and cheer for everyone who works with the public, especially intuitive advisors. I know what you go through every day.

I offer this insight to help anyone through the good, the bad and the tough times as an online phone service psychic.

SECTION ONE: BUSINESS SUCCESS SECRETS

“We must realize our own talents and, having realized, accept them; and play on them like a symphony in which all other instruments are harmonized to make a better universe.”

— *Jeane Dixon, Psychic, Astrologer and Syndicated Newspaper Columnist (1904-1997)*

SECTION ONE: BUSINESS SUCCESS SECRETS

Transitioning from working with private clients to an online psychic career years ago was far more challenging than I could ever have imagined.

I'd been running a holistic well being business for nine years, and worked in corporate jobs managing multi-million dollar projects. I figured that the learning curve to becoming an excellent online psychic and growing that type of a business wouldn't be too difficult.

I couldn't have been more wrong.

Brace yourself for the truth about the business life and trying times of this online psychic.

The Wacky World Of Online Psychics

Even if you've done readings at psychic fairs, for private clients, family and friends you're likely NOT mentally or

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emotionally prepared to be an online psychic.

I'm speaking from experience. I'd done all those things. I'd also given thousands of psychic readings on a private metaphysical online forum.

Yet I always wanted to give psychic readings to the general public. After studying metaphysics for decades, the idea of sharing this information via psychic readings enchanted me. I yearned to help other truth seekers grow spiritually, tap into their own intuitive skills and solve their life mysteries as other psychics had done for me in private in-person sessions.

Three of those psychics told me that **I should be giving readings not getting them**. One refused to ever read for me again, but insisted on loaning her metaphysical books and videos to me, which I devoured. This amazing, accurate, intuitive woman of integrity and light was my mentor as well as my role model.

I envisioned my online psychic career being similar to my own experiences with psychic readers: enlightened and uplifting.

My Dream Was Not My Reality

Instead, I encountered mostly clients who were desperate, needy, and only interested in getting their ex back, a new job, more money or a lifelong love. They didn't want to know about spiritual development or natural healing. Some were even aggressive, rude or sadistic in their attacks on

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me, the courier of Spirit's Messages.

At this point, you may want to ask yourself why YOU want to do this type of work. Yes, working at home and having clients sent to your phone lines or computer for help is convenient and easier than finding clients on your own.

But always remember:

1. You're at the mercy of the company with whom you contract your service, and the clients who come to you for a reading.
2. You can't select the clients with whom you wish to work.
3. You rarely know who or what the next reading will bring, and after a few hostile clients, this can lead to a fear of the unknown and resistance to taking calls.

If you're really good at handling difficult people, the psychic company for which you work may send disgruntled or angry clients to you, their "go-to advisor". While this might seem like an honor at first, talking with enough haters can chip away at your trust and belief in the innate goodness of mankind. It did for me.

You'll hear horror stories of terrible abuse, disease, poverty, treachery and deception. Clients may mistrust you during your first session as they've been lied to or ripped off by other psychics.

After a few months, you may ultimately understand why psychics get burnt out and leave this business.

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Blessedly, the kind, polite and patient spiritual folks who DO contact you will help you find the inner strength to continue on with this demanding career. They may quietly mention, but won't smugly point out your rare inaccurate predictions. They will work with you to grow spiritually and create exceptional lives for themselves and their loved ones.

These are the clients who make this job worthwhile, and you don't need my advice to work with them.

Your challenges as an ethical online intuitive include subtly educating your clients to rely on their own decisions and intuition, surviving the cycles of business fluctuations, and sharing Spirit's Truth while you maintain your sanity.

It's not easy, but is a tremendous tool for spiritual growth.

MY NOTES, THOUGHTS, INTUITIVE MESSAGES:

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Investing Time To Make Money

Don't get into this business if you expect to make fast money putting in a few hours a week. Generating an income that you can live on may not happen for months or longer.

New and repeat client business depend on how:

1. Accurate your readings are
2. Appealing your profile and client ratings appear
3. Busy the site's customer volume is
4. Often you are available online to advise clients.

According to some sites' statistics, being online 30 hours a week is the minimum time necessary to build an adequate client base.

Clients need to repeatedly see your photo and profile to get a sense of trust about you as a reliable reader. We'll explore how to create an appealing profile later in this book.

Most sites require that you are available and online at least 20-25 hours weekly. At first, you may only be giving paid reading for less than an hour total per each five to eight hour shift. No matter how accurate and accomplished you may be, clients are very picky about choosing their readers. You may be available and waiting for calls for several shifts a week but earn little or nothing.

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Many if not all psychic services have tiered commission rates. You should ask in the interview about their tiered commissions, what new hires start at and what's the maximum you can reach. For example,

- ☐ You may start out earning perhaps a 10% commission for each reading
- ☐ When you've proven yourself as a reliable, personable advisor after a few months, you may advance to earning a 12% or 15% commission
- ☐ The maximum percentages that many services offer is 25%, some offer up to 50% and others pay by the minute.

Can you live on that kind of income, knowing the above?

Please be smarter than I was! Figure it out in advance via the following exercise.

MY NOTES, THOUGHTS, INTUITIVE MESSAGES:

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EXERCISE: Can I afford to be a new online psychic?

Taking the time to do this self-assessment will aid you in choosing the psychic site that best matches your needs.

1. How much time do I have each week (in a quiet, stress-free environment) to catching calls, doing email, text, webcam, and/or chat room readings?

2. How much money do I need to live and pay my bills?

3. Which days do I plan to work during the week and the weekends?

4. Which shifts will I work on weekdays and weekends?

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What Services Will You Offer?

Another consideration to prepare for your new career and interview is what services you'll offer. The interviewer may test your expertise on each service.

Be aware that certain clients will expect MASTERY in any areas listed in your profile as your specialties.

If you list too many services, clients may suspect you're a "jack of all trades, master of none".

Check all services you plan to offer:

- ☐ General readings for the week, month, year ahead
- ☐ Specialty readings for love, money, career, health, family
- ☐ Dream analysis, determine if predictive or symbolic
- ☐ Finding lost children, adults, pets, objects
- ☐ Reading palms and/or auras
- ☐ Astrology charts or horoscopes
- ☐ Tarot or other card deck readings
- ☐ Predicting pregnancies and genders of unborn
- ☐ Energy healings, Reiki, Chakra and Prana balancing
- ☐ Mediumship with souls of deceased people and pets
- ☐ Past lives analysis or regressions
- ☐ Free articles or blog posts on the company's website
- ☐ Other _____

Will you do readings by:

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- ☐ Phone
- ☐ Webcam
- ☐ Chat room
- ☐ Email and text

More psychic services are offering readings via webcam. Do you have a poker face? I considered doing this but realized I've never been able to hide my emotions well. Considering the shocking things I've heard in this business, I knew I wouldn't do well on a public webcam.

You, however, may be a webcam reading superstar.

Sales Minimums & Free First Minutes

Some sites that charge clients by the minute require you to SELL a minimum amount of time per client or per pay period. If you don't achieve your assigned goals, you may be harassed by managers and eventually fired. Be honest with yourself and check one of the below:

- ☐ I feel comfortable leading people on during a reading to make more money from them.
- ☐ Are you kidding? I could never work under that kind of stress!

Other sites offer discount readings to new clients, or expect you to give away the first 3-5 minutes of your reading at no charge to the client.

Some clients will take advantage of this option, demand you answer their questions then hang up before they are

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charged. Please check one of the below that applies to you.:

- ☐ I will never work for a company that gives away my time via free readings.
- ☐ I believe I can manage working for a site that offers free time at the beginning of every reading.

Before you select any psychic site to apply for work, determine all the above options and what works best for your time, values and lifestyle.

MY NOTES, THOUGHTS, INTUITIVE MESSAGES:

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Creating Your Code Of Ethics

True psychics commune daily with Spirit and are usually very spiritual people. They know what goes around comes around.

As intuitively gifted people, we're held to a high standard by the Universe/God/Creator. When we step out of our rules and boundaries, we should be prepared for what might blow back upon us, often increased in intensity. And as we all know, karma can be a real bitch, especially when it comes back tenfold.

How The Karma Dogs Bit Me In The Butt

An associate made several life choices that I considered shameful, negligent, and unwise. This selfish person caused a lot of heartache through multiple irresponsible actions for many people. Try as I might, I had a difficult time releasing my waves of disgust, anger and fury that kept coming up like acidic emotional vomit, day and night.

Within a month of my self-righteous rage, I attracted several clients who were absolutely bitter, vindictive and hateful to me. Two left shocking, unfair reviews that lowered my 5* rating on the site to a 4.9. As I wondered how this could have happened, I heard my Guides whisper that I'd brought it upon myself due to my constant negative focus.

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If you think this is coincidence, consider this true story about energy and how our thoughts affect others. During a kinesiology class I attended, the instructor asked for a volunteer, then muscle tested that person for a baseline of her strength.

The mid-twenties, very strong, fit female was asked to leave the room and stand in the hallway. The instructor told us that when she brought the young woman back to the classroom, we were to focus on her shoes with thoughts of how much we disliked them, how we thought they were ugly.

We did that and the volunteer's energy plummeted when she was tested again! The muscle testing showed that her previous maximum strength was now minimal, shocking most of us. The instructor gave us a subtle sign to stop the negative thoughts and send the volunteer love and gratitude. Sure enough, when the young woman was tested again, she was back to her optimal strength.

That's the power of our thoughts on ourselves and others. If you don't believe me, try the above experiment for yourself. Online videos can show you how to do two-person muscle testing.

Considerations For Your Code Of Ethics

Decide in advance if you feel qualified to chat with someone who is:

- ☐ Suicidal, abused, or raped (some companies direct

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their psychics to refer suicidal clients to the toll-free national suicide assistance lines)

- ☐ Wants to know if they are pregnant and the baby's gender
- ☐ Involved in activities that you consider to be illegal, immoral, or triggers your emotional buttons
- ☐ Wanting you to communicate with animals, find lost children or pets
- ☐ Asking you to act as a medium for messages from the souls of the deceased loved ones
- ☐ Requesting advice about having an abortion or other surgical operation
- ☐ Confessing they committed fraud, abuse, or other crimes
- ☐ Downright nasty no matter what you do

Addressing these likelihoods and creating your personal guidelines will help you select an online psychic service that matches your integrity, morals and values.

Some services post their code of ethics on their websites. Read them to get ideas to create your code, and to confirm which sites match your ethics.

When I started doing this work, my code was to be honest, kind, compassionate, straightforward and non-judgmental.

As my client list and experience grew, I developed the following code. Feel free to use it as a template to create your own guide.

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My 12 Point Code of Ethics is that I will...

1. Keep handy a list of national suicide hotlines and helplines.
2. Honestly represent my healing and intuitive talents and qualifications.
3. Never judge anyone on their ethnicity, race, creed, sexual preferences, or green card marriages.
4. Never judge clients' lines of work, including sex workers or politicians.
5. Respect all clients' confidentiality, especially families, spouses, friends.
6. Always tell the truth and present it in a kind, gentle, compassionate way.
7. Ask permission to read the energies and share the information of anyone not on the reading with me.
8. Honestly tell clients if I cannot get information about a person or topic.
9. Never string a client along with false information or claims.
10. Abide by the rules of my psychic service, city, state, country and my spiritual beliefs.
11. Direct clients to seek a licensed professional, not a

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psychic, when they ask for medical, financial, legal or psychological advice.

12. Ask a client if they'd to select another psychic if they say they only want good news (instead of honesty) about any topics.

As you modify this Code of Ethics for yourself, treat it as a living document to review and revise as needed.

MY NOTES, THOUGHTS, INTUITIVE MESSAGES:

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Why not write even a brief code of ethics for yourself RIGHT NOW? In addition to the above, my Psychic Ethical Code will include:

1.

2.

3.

4.

5.

6.

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Selecting Your Online Venue

Thousands of psychic websites are available. Should you go with a small one or a well known one? There are pros and cons to both:

- **The big well known corporations** are likely to stay in business but you may spend years competing with other psychics to even be seen to get readings in the multiple pages of online readers.
- **Smaller businesses** give you the opportunity to be seen right away. You're not one of hundreds of available psychics, many of whom have thousands of positive reviews as they've been there for years. Smaller companies could go out of business or fail due to lack of clients. Psychic reading fans may tend to select the larger companies who have been in business a long time.

Website Pages to Examine

You can find out a lot about a potential psychic service by looking at their website, the kinds of readings they offer and the types of psychics who work there, especially:

- **CONSULTANTS:** Do the psychics look like carnival sideshow freaks or professional advisors?
- **REVIEWS / CLIENTS:** Study the reviews of the top readers, especially the bad or harsh reviews. Are

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their clients the type of people for whom you'd like to read? Are there any reviews that rate the customer service team?

- **PRODUCTS:** Do they sell webcam readings, dream analysis, remote healing energy work or other services you wish to offer?

Be sure to use search engines to get more facts about the company, including complaints about scams, if the owners resolved the complaints, and the Better Business Bureau comments and rating.

MY NOTES, THOUGHTS, INTUITIVE MESSAGES:

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Startup Companies: Pros And Cons

Three new psychic companies I'd planned to join went out of business within a few months after they opened. Two were recommended to me by other psychics who'd joined them. One I found via LinkedIn with a seemingly reputable renowned reader. She may have been an accurate psychic but she was a hot mess rather than a reliable, organized business person.

You know that this field is highly competitive. Large, well known corporations have bigger advertising budgets. Their names pop up on the first page of search engine results. Links to their sites may be listed in articles about psychic service comparisons.

Startup companies have small marketing budgets and can rarely compete. Their call volume is likely to be low. That means that even if you're listed on the first page of their available psychics page, there may be next to no clients looking at the site. Another big risk with working for a startup company is that they may shut down before paying you your earned commission income.

My recommendation is to find a mid-sized company that matches your criteria for services offered, your availability, income needs and your integrity.

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Scammers & Porn Conglomerates

While many psychic services are valid corporations, some are scammers. You should be able to trust any company that's referred to you from a fellow psychic who's worked there for several months or better yet, a few years.

If you found the company by surfing for psychic jobs online, do your research as mentioned earlier. Believe me, the research is worth the time and will help you avoid the nightmare of working for a problematic or low quality service.

Any company that asks you to pay for an application, or that requests a processing fee, a training payment or a start-up charge should be avoided. Legitimate companies never charge their contractors for applying for legitimate jobs nor the minimal training most offer.

Be aware that many psychic sites are owned by huge corporations. These large conglomerates have various business investments, which may include pornography and the use of online sex workers.

If your morals prevent you from working for any company that also peddles pornography, please consider online researching in depth your potential employer's corporation. This should ensure you don't end up working for a purveyor of psychics and pornography if you find that offensive.

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After reading this section, I will examine psychic sites with these qualities:

- 1.
- 2.
- 3.
- 4.
- 5.
- 6.
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MY NOTES, THOUGHTS, INTUITIVE MESSAGES:

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Psychic Job Interviews & Reading Tests

Anyone can claim that they give accurate, quality psychic readings. Fraudulent psychic companies often hire advisors without confirming their reading skills. I've heard these companies referred to as "Psychic Mills". They have to hire constantly because they lack quality readers and disappoint their clients, therefore their turnover is very high.

All legitimate psychic companies will interview you, usually via phone, then ask for a test reading.

After you've done your research on a selected site, consider asking these questions (or those that are important to you) during your first interview:

1. Must readers give away free minutes at the call's beginning?
2. Does the company run specials or discounts that affect psychics' income?
3. Is there a minimum commission income each pay period, e.g., \$50, that a psychic must earn to get paid the entire commission?
4. Does the company have minimums call volumes and number of minutes per call goals that must be met daily, weekly or monthly?

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5. Are there bonuses offered for top performers?
6. If the company offers readings by phone, email, chat, text, webcam, are you expected to participate in all types of readings or can you select the types of readings you want to do?
7. What are the minimum and maximum scheduled hours?
8. How much weekend time must you work each week?
9. Can you log in to work extra hours and if so, how many?
10. What's the time off policy, i.e., how much notice is needed to take time off for vacations, holidays, etc?
11. How much training on processes and procedures is available?
12. Will a training manual be emailed to you to study and refer to as needed?
13. Are readers required to keep any logs or other information?
14. Can clients request their readings be recorded and if so, does the advisor record the call or is it an automatic process? If the recording is done by the reader and it doesn't work, is a fee deducted from the reader's income?

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15. Are all psychic calls recorded and/or monitored?
16. How often are contractors paid? Is pay via direct deposit to your bank account, PayPal or how?
17. What is the maximum commission percentage?
18. How often are reviews and pay increases evaluated?

Knowing the above information will help avoid any unpleasant surprises down the line when you begin working for a service.

Beware if the interviewer seems to be hiding something. During an interview with a start-up company, the owner cut off my questions and insisted I give her a general reading for herself, her children and her relationship. She refused to give me any more facts, as if my concerns were trivial. This should have been my first red flag that this start-up site was doomed. It disappeared shortly after its launch.

Test Readings During Job Interviews

You will likely have to perform test readings right after the interview or in a separate call or both. Have a glass of water and your reading tools on hand so you're ready for whatever requests are made.

General readings rather than advice on specific questions were requested in all the interviews I've done. I did complimentary test readings on the owners, office

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personnel and live clients.

Be aware of your voice modulation during the interviews and tests. Voices tend to get higher the more stressed or anxious we become. You'll probably be nervous, so pretend you're doing a reading for your best friend or a beloved family member.

Let your talent, compassion, and caring shine through. You'll ace that interview and be offered a contract!

MY NOTES, THOUGHTS, INTUITIVE MESSAGES:

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Company Contracts - Read Carefully!

DO NOT trust any psychic company to do the right thing in business or in their relationship with you.

This is not to say you should be paranoid, but be cognizant of any signs that your potential employer is not on the up and up.

Other intuitive readers told me that certain companies will offer you a specific income percentage increase in the contract. Later they use any excuse to lower that percentage, like not logging in on time for scheduled hours or needing to take emergency time off work.

My Challenging Experience with a Startup

After I passed one startup company's interview and test readings, the company owner sent an electronic contract to me to sign and return. The contract had 6 typos in it, including a misspelled company name, and non-working links to the web pages where the pay percentage and pay increase schedules were located. I kindly pointed out the missing information but she would not change it. Instead she adamantly insisted I sign it and return it, based on what she told me over the phone.

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I volunteered to correct the document and send it to her but she was not interested. Then she tried to get me to work for free by doing readings on her radio show to boost her ratings. I refused. After many weeks of hassle, I told her I would not be working for her without a valid contract. We amicably parted ways.

This company folded and the site disappeared within two months. The scary thing was that this disorganized woman had electronic copies of all my personal identification information, from a copy of my driver's license to my social security number. I asked Archangel Michael to keep all that information safe and invisible to all evil doers and identity thieves.

Heed your intuition. Closely examine ALL documentation before signing it. Consider consulting a lawyer or company that offers no cost or low cost legal advice.

MY NOTES, THOUGHTS, INTUITIVE MESSAGES:

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Selecting An Anonymous Stage Name

The name displayed on an online psychic site associated with your bio and photo is often referred to as a "Stage Name". You may prefer to use your real first name, or create something more enticing and indicative of what kinds of readings you provide and the types of clients you wish to attract.

An anonymous psychic name may be safer, too.

For example, I delight in working with Angels. I enjoy reading for clients who love connecting with the Angelic Light as I do. I used the stage name, "Angelight", which was given to me during a meditation.

Why didn't I use my first name and become Psychic Colleen? I'd read several books written by psychics about their experiences. Some mentioned client stalkers and feeling harassed by unhappy customers.

I decided to use an anonymous online psychic name.

Anonymity is Safety

Despite using what I thought was an unidentifiable stage name, a few clients somehow found my energy healing website and contacted me via my site. I'd mentioned during our readings that I had a holistic wellness practice outside of the psychic lines.

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My intention was not that they would find my site, but their confidence would increase knowing I'm also an accomplished energy worker.

I'd shared during our reading time the Archangels' recommendations to release their fears then achieve love and business success. These clients used a search engine, found my site, and matched my online photos. They emailed me, viciously pointing out that my predictions and timelines were different from what they were told.

I reread the notes I took on our readings. I realized they'd all confessed they had done none of the emotional release homework that the Archangels' Action Plan indicated in earlier readings. These clients had not made the necessary emotional shifts to bring their desires.

If you don't change your energy, you will keep getting more of what you got, right? That's what happened to these clients.

I turned over their nasty-grams to my psychic service's administrators, mentioning that these clients didn't do the assigned homework, hence their lack of results. The cranky clients were contacted and told to leave me alone. What a relief!

An anonymous stage name may be the best way to go in the interests of safety and peace of mind. Yes, we can surround ourselves with protection and white light. But as my mom taught me, it's better to be safe than

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sorry.

Certain websites actually generate names for psychics. Others check if the psychic name is already being used.

I have never used these sites, and don't know if they are safe to enter or not. Use at your own risk.

Why not do a meditation to brainstorm Spirit's ideas for your stage name? You can also think about what fascinates you, such as crystals, muses, angels, fairies, fantasy TV shows or books.

Don't spend a lot of time in this section. Your new psychic site may have rules about stage names and/or already have a seer working with the same name you've selected.

Keep in mind that your name will attract a specific type of clients.

Brainstorming ideas for my stage name:

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MY NOTES, THOUGHTS, INTUITIVE MESSAGES:

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GLOSSARY

This partial list of terms and definitions used in this book and in our industry should be helpful to readers unfamiliar with certain aspects of metaphysics.

AKASHIC RECORDS: also called the Book of Life or heavenly computer; contain the history of each being's thoughts, words, actions since the beginning of time. Some psychics open and use these during intuitive readings.

ARCHONS: non-human parasitic energies discovered long ago by shamans (mentioned in Carlos Castaneda's book *The Active Side of Infinity*); invisible to the naked eye, these energies feed off negativity and deception; they trigger fear in the human mind and should be disconnected whenever detected.

CHAKRAS: vortices of energy that whirl clockwise when in balance, may collapse, darken or spin counterclockwise when out of balance; at least seven to twelve major chakras and up to 80,000 minor chakra are thought to exist; their function is to regulate emotions and energies that effect each being, including plants and animals; the sixth chakra regulates intuition.

CLAIRAUDIENT: means "clear hearing" and refers to a

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person who hears Spirit's messages, usually a word or phrase, rarely an entire sentence. This information can come as psychic predictions or simple suggestions from the Angelic Realms for everyday guidance, like household repairs or safe routes to drive.

CLAIRAULIENCE: also called "Clairscent" describes the gift of "clear smelling" and is the talent of receiving Spirit's intuitive messages via the sense of smell.

CLAIRGUSTIENT: is "clear taste" and is a person who receives intuitive messages through tasting information, such as knowing Grandma Betty's spirit is present thanks to the tangy taste of her apricot pie in the psychic's mouth.

CLAIRSENTIENT: is "clear sensing" and describes someone who feels the energies and emotions of other people, and occasionally animals, plants, and locations where great tragedies or natural disasters struck, even thousands of years ago. People with the gift of clairsentience must take care to stay disconnected from the unintentional sensing of others' energies and emotions, such as neighbors, colleagues, and family.

CLAIRVOYANT: means "clear vision" and describes a person who has the intuitive gift of seeing visions and/or having dreams about past, present or future events; the gift of clairvoyance often includes seeing the spirits of deceased people and animals. An advanced clairvoyant gift is remote viewing, being able to see situations happening in other locations.

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COLD READING: doing a psychic session of any length with someone you haven't met before and know nothing about. Online phone psychics do cold readings at least 95% of the time.

COMPASSION FATIGUE: secondary traumatic stress, a mental, energetic, and emotional state often experienced by caregivers of people and animals, especially those who do not (or rarely) practice self-care.

DOWSING: also known as divining, the act of finding information using a pendulum, forked stick, divining rods or the dowser's fingers. Formerly used to find water, minerals and oil, dowsing is now popularly used by intuitive folks around the world to determine answers about the future, health, wealth, love and any topic for which there is not an apparent answer.

ETHERIC CORDS: tubes of etheric and astral energy that connect two people, similar to an umbilical cord; created by the energy of strong emotions and repeated focus, they create an exchange of energy and emotions, but can cause extreme fatigue, obsession and erratic behavior.

GENERAL READING: a type of broad-spectrum psychic reading in which the requestor expects to receive immediate insight on past, present or future life experiences, whatever impressions come to the intuitive advisor from Spirit.

KNOW, LIKE, TRUST (KLT) FACTOR: a proven marketing and sales method to convert new customers

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into raving fans who feel they know you, are inspired by you and your readings, and trust that each reading will be worth the fee.

MEDIUM: an intuitive person who acts as a mediator to share communications between human or animal spirits on the Other Side and humans living on Earth.

MEDIUMSHIP: the practice of communicating with human and/or animal spirits and sharing their messages with living human beings.

MUSCLE TESTING: a form of dowsing that measures a strong muscle as a positive or “yes” answer, and a weak muscle as a negative or “no” answer; muscle testing can also be used as a subconscious lie-detector test, to confirm psychic input, and to determine numbers, names, and percentages.

PENDULUM: an object hanging from a cord or thread that can freely swing to answer questions; this tool can also be used to clear non-beneficial energy then instill beneficial energy.

PSYCHIC: a person with any of the intuitive skills of clairaudience, clairsentience, clairvoyance, clairgustance and/or clairaullience.

REMOTE VIEWING: associated with the intuitive gift of clairvoyance, this ability allows the “perceiver” to see and report on specific places, people or things that cannot be seen by others, often in very distant locations. This skill is

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often used for scientific research or government intelligence work rather than psychic readings.

SACRED CONTRACT: the energetic agreement all souls make (with themselves and other souls) before they incarnate; this blueprint outlines what they plan to accomplish in a specific lifetime, and with whom, their vision and mission for this life.

SOUL FRAGMENTS/ASPECTS: parts of a person's energy body that separated due to extreme trauma and now exist separately from the person's energy.

SOUL GROUP: a set of souls with whom we often incarnate to teach and learn spiritual lessons.

NOTE: Dear readers, new information is being released daily about natural healing and metaphysics. Please take time whenever possible to review the new videos and articles being posted online.

Allow Spirit to guide you to innovative ways to be the absolute best intuitive advisor you can be.

You DESERVE extreme success in all you do!

~ **BOOK EXCERPT END** ~

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Check out the full description & details on Amazon!

<https://www.amazon.com/-/e/B00WOLEZF4>

ABOUT THE AUTHOR



COLLEEN FLANAGAN lives in the Southwestern USA. Nicknamed The Emotions Whisperer, she's an emotional wellness author, dowsing expert, speaker, instructor, and intuitive body-mind well being expert.

Colleen's books, videos, audios and articles about spirituality, divination, and holistic well being have been used by people around the world to bring themselves, loved ones and animal companions to the well being, love, joy, and success they deserve.

More information, no-cost videos, articles, audios, bi-monthly newsletter, and ebooks are available at www.EmoRescue.com.