### THE ULTIMATE

## **HEROSPHERE GUIDE**

## 1. CHOOSE YOUR SALES METHOD

## Decide how you want to sell:

- 1. Quick Sale- For in person or phone transactions.
- 2. Checkout Links-Send a direct link to let customers purchase at their convenience.
- 3. Team Sales- Build your network and earn from sub-distributors.



## 2. USE QUICK SALE FOR INSTANT TRANSACTIONS



- 1. Navigate to Quick Sale in HeroSphere
- 2. Select a Policy that fits the customer's needs.
- 3. Add Customer & Asset Details (home or vehicle, or both!
- 4. Choose Payment Options One-time or installments.
- 5. Confirm & Complete the sale.
  Sale is instantly tracked in your Dashboard!

#### 3. GENERATE CHECKOUT LINKS FOR EASY SALES

- 1. Go to Distributor Page
- 2. Select copy checkout link- in the upper right hand corner, after selecting the drop down arrow.
- 3. Share the unique link via email, text, or social media.
- 4. Customers complete the purchase, and commissions are credited to you.





## 4. BUILD YOUR TEAM & SCALE YOUR SALES



- 1. Add Sub-Distributors
- 2. Invite Team Members
- 3. Monitor Performance

The bigger your network, the greater the potential!

## 5. TRACK YOUR SUCCESS WITH THE DASHBOARD

- 1. **Sales Overview**—See total sales, commissions and trends!
- 2. **Claims Status**—Track customer claims and resolutions.
- 3. **Team Performance**—Monitor sub-distributors and sales activy.



# NEED A VISUAL WALK THROUGH? CLICK ON LINKS BELOW TO LEARN MORE!

<u>Quick Sale Guide</u> <u>Sub-Distributor Guide</u>

**Checkout Link Guide** 

<u>How to Add Team Members</u>

Sub Distributors Performance



