

LILLIE MAXIMO, CGC

EXPERIENCE SUMMARY

Maximo Construction

July 2022 to present

Owner & Operator

- Cost consulting for contractor and ownership clients in theme and hospitality sectors in Florida and Caribbean for new construction and renovation, as well as litigation support.
- WBE certified Cost Consultant in Orange County, FL and City of Orlando, FL

KMI International

February 2019 to June 2022

Estimator II

- Estimating for a consulting firm on a wide variety of drawing styles and estimates, from conceptual estimates to detailed change order reconciliation estimates totaling over \$2billion
- Lead estimator on \$400m flagship project Frenchman's Reef in US Virgin islands qualifying contractor bids, preparing bill of materials for owner-furnished materials, negotiating on site, prebid walk throughs with contractors, and coordinating the efforts of multiple estimators
- Clientele include theme parks, aviation owners, architects and engineers, nonprofits, hospitality owners and investors, and lawyers in litigation and insurance claims

Empire Office Construction Services

October 2018 to January 2019

Estimator/APM

- Prepared proposals, qualifications, quantity take offs, and sundries list for large commercial tile and flooring jobs in a corporate setting for over \$30m worth of work
- Rebid backlog of won projects and prospective projects to check for completeness before ordering materials, preparing shop drawings, seaming diagrams and product data submittals

SLC Drywall

April 2017 to July 2018

Lead Estimator

- Prepared all proposals, estimates, take offs for a small to midsize metal framing and drywall contractor specializing in exterior metal framing, tenant improvement, high end retail and theming, medical offices, NICHIHA and miscellaneous carpentry for \$8m worth of work
- Maintained calendar of bid opportunities, chasing profitable jobs and keeping clients' jobs bid
- Participated in value engineering, scope negotiation and calculated change orders as needed

McCree General Contractors & Architects

Junior Estimator

June to December 2016

- Prepared estimates for \$45m of light commercial and industrial work for a general contractor

Walker & Company

Project Engineer

October 2010 to May 2013

- Three OCPS Elementary Schools in 3 years totaling \$35m+
- Complied with OCPS-specific procedures for JLA badging and mygov.us inspections

ETC

Licensed General Contractor in State of Florida #CGC1531887

10 Hour OSHA Certified

American Society of Professional Estimators (ASPE) member and past Vice President

Presented for Urban Land Institute REDI, ASPE, and Universal Creative on construction costs

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PROJECT HIGHLIGHTS

GOVERNMENT

FDOT: Suntrax Observation Tower - Auburndale, FL

Consulting Estimator

Value: \$5m

Size: 7000 SF

USCG: Existing Facilities Yankeetown, Wadsworth, Nag's Head

Consulting Estimator

Value: \$5m+

Size: 100k SF

Donoe Public Housing Complex – St Thomas, USVI

Winning Trade Estimator

Value: \$6.4m

Size: 84 units

VIFHA Ross Mixed Use Development – St Thomas USVI

Winning Trade Estimator

Value: \$1.4m

Size: 23k SF

Engelwood Community Pool Building Renovation – City of Orlando

Consulting Estimator

Value: \$150k

AVIATION

GOAA: South Terminal C – Orlando, FL

Trade and Consulting Estimator

Value: \$2.7b

Size: 200K SF

Signature Flight Systems: Various FBO Renovations and New Builds - Mainland USA

Consulting Estimator

Value: \$2m, \$50k average

Size: 50k SF

SENIOR CARE & HOSPITAL

Charlotte Kimelman Cancer Institute Renovation– St Thomas, USVI

Winning Trade Estimator

Value: \$3m

Size: 33k SF

Guardian Care SNF – Orlando, FL

GC/CM Estimator

Value: \$5m

Size: 50k+ SF

Strive at Fern Park SNF/ALF: Fern Park, FL

Winning Trade Estimator

Value: \$1.7m

Size: ~100K SF

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LITIGATION CONSULTING

Siding defect for 140 single family home development
Window defects for townhome community
Construction defects for single family homeowner
Construction defects for luxury high rise apartments
Country Club exterior envelope construction defects i
Multifamily home exterior envelope construction defects
47 story condominium tower construction defects
\$1m material escalation dispute – expert testimony
Cost analysis for claim vs betterment for fire suppression failure - expert testimony

HOSPITALITY

Various Owners: Frenchman’s Reef – St. Thomas, USVI

Consulting & Trade Estimator

Value: \$400m

Size: 400k SF

Bluegreen Vacations: New Developments in Banner Elk, NC and Gatlinburg, TN

Consulting Estimator

Value: \$400m+

Size: 300k SF

Hampton Inn – St Thomas, USVI

Winning Trade Estimator

Value: \$4.4m+

Size: 126 units

THEME ENTERTAINMENT

Universal: Epic Universe - Orlando, FL

Consulting Estimator for themed land in new ground up theme park

Disney: Remy’s Ride – Orlando, FL

Consulting Estimator

Universal: The Mummy Ride Lockers Renovation – Orlando, FL

Winning Trade Estimator

Universal: The Secret Life of Pets – LA, CA

Consulting Estimator

Evaluated structural steel change management.

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EDUCATIONAL

OCPS: Waterbridge ES, Cypress Springs ES, Hackney Prairie ES

GC/CM Project Engineer

Value: \$35m+

Size: 100K+ SF

BCPS: Two Middle Schools – Brevard, FL

CG/CM Estimator

Value: \$5m

Size: 100k SF

USVI DOE: Charlotte Amalie HS, Central HS, Sprauve HS, Arthur Richards PK8, Buscholte PK8

Consulting & Trade Estimator

Value: \$1 billion+

Size: 900K+ SF

RETAIL ET AL

Starbucks, Dunkin', Dollar General, Nothing Bundt Cake, Taco Bell, Swarovski, Mont Blanc

Winning Trade Estimator

Value: \$15-75k

Size: 5K+ SF

Groveland Square Land Development – Groveland, FL

Consulting Estimator

Value: \$16m

Size: 65 acres

Oak Shore Landings Land Development - Lake Nona, FL

Consulting Estimator

Value: \$5.4m

Size: 14 acres