

## RESEARCH PANEL BOOK



Custom solutions for global understanding Navigating Markets, Illuminating Success



## WHO WE ARE



At Kaaya Research Limited, we believe that knowledge is the key to success in today's dynamic business landscape. As a leading market research company, we specialize in delivering actionable insights that empower businesses to make well-informed decisions. With a commitment to excellence and innovation, we provide comprehensive market intelligence, strategic analysis, and consumer behavior insights to help our clients stay ahead of the competition.

Our team of seasoned experts is dedicated to unraveling market complexities, identifying growth opportunities, and mitigating potential risks. Using cutting-edge methodologies and state-of-the-art technologies, we collect, analyze, and interpret data with precision and accuracy. Whether you're a startup looking to penetrate a new market or an established organization seeking to enhance your market presence, we have the tools and expertise to guide you on your path to success.



## WHY CHOOSE US



- Unparalleled Expertise: Our team brings a wealth of experience and industry knowledge ensuring you receive the highest quality research tailored to your specific needs.
- Holistic Approach: We take a comprehensive view of the market landscape, providing a 360-degree understanding of your industry's opportunities and challenges.
- Data-Driven Insights: Our research is rooted in robust data analysis, guaranteeing that the decisions you make are based on reliable information.
- Custom Solutions: We understand that each client is unique, and we craft personalized research solutions that align with your business objectives.
- Timely Deliverables: We prioritize efficiency without compromising quality, delivering insights within agreed timelines to support your decision-making process.
  - Partner with Kaaya Research Limited and embark on a journey of discovery, growth, and success. Together, we will navigate the complexities of your industry and unlock the potential that lies ahead.
  - Welcome to a future powered by knowledge. Welcome to Kaaya Research Limited.



## Our Consumer Profiling

### **B2C PANELS**

Kaaya Research focuses on recruiting a range of diverse individuals and uses advance engagement techniques to dig deep into each profile.













Gen-Pop

Online Shopper

**Smartphone Users** 

**Automobile Owners** 

Home Owners

Household Decision Makers

Financial Product Holders

Mothers

Gamers

Travel and Hospitality

**LGBTQ** 

Cannabis

HNI's

**Smokers** 

Pet Owners

**Sports Enthusiasts** 

Insurance





## Our B2B Profiling



#### **B2B Decision Maker**

IT Hardware IT Software Printers and copiers Financial Department **Human Resources** Office supplies Corporate travel **Telecommunications** Sales Shipping Operations Legal services Marketing/Advertising Security Food services Auto leasing/purchasing.

**Procurement** 

#### **Employment Status**

Employed full-time.
Employed part-time.
Self-employed full-time
Self-employed part-time
Temporarily unemployed
Full-time homemaker
Retired
Student
Disabled

#### **Company Revenue**

Under \$100,000 \$100,000- \$249,999 \$250,000- \$499,999 \$500,000- \$999,999 \$1 Million- \$4.99 Million \$5 Million- \$9.99 Million \$10 Million- \$24.99 Million \$25 Million- \$49.99 Million \$100 Million- \$249.99 Million \$100 Million- \$249.99 Million \$250 Million- \$499.99 Million \$100 Million- \$999.99 Million \$100 Million- \$999.99 Million



## Our B2B Profiling

Our B2B Profiling Continued



#### **B2B Department**

Administration/General Staff

Customer Service/Client Service

**Executive Leadership** 

Finance/Accounting

**Human Resources** 

Legal/Law

Marketing

Operations

Procurement

Sales/Business Development

Technology Development Hardware

**Technology Development Software** 

Technology Implementation

#### **Job Titiles**

C-Level (e.g., CEO, CFO),

Owner, Partner, President

Vice President (EVP, SVP, AVP, VP)

Director (Group Director, Sr. Director, Director)

Manager (Group Manager, Sr. Manager,

Manager, Program Manager)

Analyst

Assistant or Associate

Administrative (Clerical or Support Staff)

Consultant



## Industries We Can Reach



Accounting

Advertising

Agriculture/Fishing

Architecture

Automotive

Aviation

Banking/Financial

Bio-Tech

Brokerage

Carpenting/Electrical installations/VVS

Chemicals/Plastics/Rubber

Communications/Information

Computer Hardware

Computer Reseller (software/hardware)

Computer Software

Construction

Internet

Legal/Law

Consulting

**Consumer Electronics** 

Consumer Packaged Goods

Education

Energy/Utilities/Oil and Gas

Engineering

**Environmental Services** 

Fashion/Apparel

Food/Beverage

Government/Public Sector

Healthcare

Hospitality/Tourism

**Human Resources** 

Information Technology/IT

Insurance

Manufacturing

Market Research

Marketing/Sales

Media/Entertainment

Military

Non-Profit/Social services

**Personal Services** 

Pharmaceuticals

Printing Publishing

**Public Relations** 

Real Estate/Property

Retail/Wholesale trade

Security

Shipping/Distribution

**Telecommunications** 

Transportation



## Health Care Profilling



## Gastric / Digestive / Urinary (e.g. Crohn's, Heartburn, Kidney Disease):

Celiac Disease
Constipation
Crohn's Disease
GERD / Acid Reflux
Heartburn
Incontinence
Irritable Bowel Syndrome (IBS)
Kidney Disease
Overactive Bladder / Urge Incontinence
Ulcerative Colitis
Ulcers

## Male / Female Health (e.g. ED, Low T, Menopause, Osteoporosis):

Endometriosis
Enlarged Prostate / BPH
Erectile Dysfunction (ED)
Hypogonadism
(Low Testosterone, Low LH, Low FSH)
Infertility
Menopause
Osteoporosis
Uterine Fibroids

#### **Neurologic / Nervous:**

Alzheimer's Disease Autism Epilepsy Migraines Multiple Sclerosis Muscular Dystrophy Parkinson's Disease Seizures Stroke

#### **Sleep Disorders:**

Insomnia Narcolepsy Sleep Apnea

## Vision / Hearing Impairments:

Cataracts
Dry Eyes
Glaucoma
Hearing Loss
Macular Degeneration
Macular Edema
Wear Contacts

#### Pain:

Ankylosing Spondylitis Back Pain Fibromyalgia Gout Neuropathy

#### Skin / Dermatologic:

Acne
Baldness / Hair Loss
Eczema
Hyperhidrosis
Psoriasis
Rosacea
Shingles



## Health Care Profilling

Health Care Profilling Continued



#### Allergy / Asthma / Respiratory:

Allergies
Asthma
COPD
Cystic Fibrosis
Idiopathic Pulmonary Fibrosis (IPF)
Pulmonary Arterial Hypertension (PAH)

#### Cardiovascular / Heart:

Arrhythmia
(e.g. Atrial Fibrillation/Afib)
Atherosclerosis
Congestive / Chronic Heart Failure (CHF)
Coronary Artery Disease (CAD)
Deep Vein Thrombosis (DVT)
Dyslipidemia
Heart Attack
High Cholesterol
Hypertension / High Blood Pressure
Peripheral Arterial Disease (PAD)

#### **Dental:**

Canker/Cold Sores Cosmetic / Orthodontic Condition Gum (Periodontal) Disease Tooth Decay Tooth Sensitivity

#### Cancer:

Breast Cancer
Cervical Cancer
Colorectal Cancer
Kidney (Renal) Cancer
Leukemia Cancer
Lung Cancer
Multiple Myeloma Cancer
Non-Hodgkin's Lymphoma Cancer
Ovarian Cancer
Prostate Cancer
Skin Cancer
Thyroid Cancer
Uterine Cancer

#### **Diabetes / Thyroid / Obesity:**

Type 1 Diabetes
Type 2 Diabetes
Hypothyroidism
Hyperthyroidism
Obesity

#### **Arthritis / Joint Ailments:**

Osteo Arthritis (Large Joint) Psoriatic Arthritis Rheumatoid Arthritis

#### **Autoimmune:**

AIDS / HIV Anemia Hemophilia Hepatitis C Lupus Autoimmune / Blood

#### **Mental Health:**

ADD / ADHD Anxiety Bipolar Disorder Depression Schizophrenia

#### **HEALTHCARE PROFILING:**

Addiction
Alcoholism addiction
Drug addiction
Gambling addiction



## Our Panel



US: 2.5 MILLION

CA: 875 K

MEXICO: 225K

Pureto Rico-175k



### **Europe**

UK: 450 K

GERMANY: 65K

FRANCE: 48K

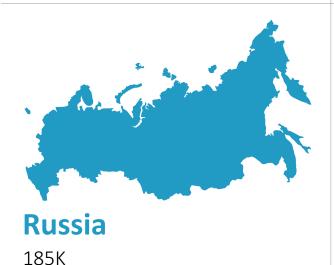
ITALY: 42K

AUSTRIA: 35K

SPAIN: 32K

SWITERZLAND: 35K

**DENMARK: 36K** 





### **Asia**

JAPAN: 115K

CHINA: 350K

INDIA: 780K

SINGAPORE: 135K

MALAYSIA: 105K

INDONESIA: 85K

THAILAND: 75K

SOUTH KOREA: 55K

HONG KONG: 58K

NORTH KOREA: 50K



## Our Panel



### **Middle East**

UAE: 175K QATAR: 120K EGYPT: 95K

Saudi Arabia: 85K

IRAN: 60K IRAQ: 45K



### Africa(SADC)

ANGOLA: 115K

**BOTSWANA: 90K** 

**COMOROS 30K** 

DRC CONGO: 135K

ESWATINI: 40K

LESOTHO: 35K

MADAGASCAR: 105K

MALAWI: 95K

**MAURITIUS 60K** 

MOZAMBIQUE: 80K

NAMIBIA: 105K

SEYCHELLES: 32K

SOUTH AFRICA: 125K

TANZANIA: 120K

ZAMBIA 105K

ZIMBABWE: 95K





75K 115k



## Panel Quality



#### **Member Verification Process**

Enrollment surveys create a panelists unique DNA profile that is monitored for changes. Screener traps identify dishonest respondents.

#### **GEO IP Validation**

Identifies the location from which a respondent is taking a survey to ensure it matches the targeted location of the survey.

### **Digital Fingerprinting**

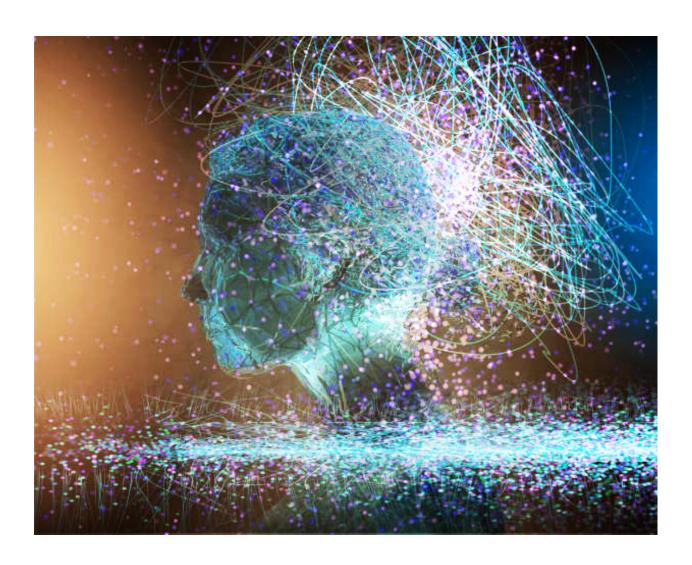
80 (non-PII) data points from a respondent browser and operating system are employed to create a unique ID for their computer.

### Ongoing panel member observations

Straight-lining answers
Inconsistent profiling answers
Answering surveys too quickly



# Kaaya Research Limited



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