

## **Cheat Sheet for 7k Associates**

## Do's

- **1.** Become familiar with the terms of the 7k Agreement, the Policies & Procedures, and the 7k Share Plan;
- 2. Share only truthful, substantiated, and not misleading information about 7k products and services that come from official 7k marketing materials in the Back Office;
- 3. Share your love of collectibles and the confidence you have in buying and owning physical gold and silver with thousands of years in proven track record as a valuable asset and a hedge against inflation;
- 4. Refer customers to your official 7k Replicated Website;
- **5.** Be courteous, respectful, professional, and strive to maintain a positive reputation and culture;
- 6. Maintain account information current in the 7k Back Office;
- **7.** Get 7k Compliance review of marketing materials you create **BEFORE** publishing them;
- **8.** Use current and authorized 7k Associate logos and marketing materials provided in the Back Office for 7k Associates
- **9.** Participate in 7k-sponsored training and events, watch 7k Training Center videos, and help train, motivate, and support your 7k Marketing Organization;
- **10.** Always give prospects a copy of link to the current 7k Income Disclosure, available at www.7kmetals.com;
- **11.** When talking about 7k products, let people know that:
  - You are a 7k Associate or that you may receive compensation for purchases made by customers (see <a href="https://www.ftc.gov/influencers">https://www.ftc.gov/influencers</a>);
  - You are not a financial advisor or a precious metals/coin dealer, and you cannot give legal, tax, or investment advice;
  - Purchasing, owning, and selling precious metals carries risk and has legal and tax consequences, and that the they should consult their own tax, legal, and financial advisors;
  - Historical performance is no guarantee of future value or success - people can lose money;
  - 7k collectibles have a 30-day guarantee and Bullion can typically be sold back at Buyback prices at any time;
  - Full refunds on Memberships are available for cancellations promptly made within the 3 days of purchase (and more in some states and countries);
- **12.** When talking about the income opportunity with 7k, let them know that:
  - A typical Associate can earn \$250 to \$500 per month, but
  - Results vary and your results may not be typical;
  - Success is not guaranteed and requires time, hard work, and skill;
  - Most people join to buy 7k coins and bullion (more than 80%) as customers and never apply to become 7k Associates; and
  - ALWAYS share a link to/ copy of the current 7k Income Disclosure Statement at www.7kmetals.com.

## Don'ts

- A. Never hold yourself out as an employee or officer of 7k;
- **B.** Don't act like a financial advisor or precious metal dealer;
- C. Don't accidentally give investment advice by comparing gold & silver to securities like stocks or traditional IRAs;
- D. Don't predict future prices for silver/gold or any coin;
- **E.** Don't speculate on potential income from the 7k Share Plan;
- F. Don't use high-pressure sales/recruiting tactics;
- G. Don't share posts or pictures that depict lavish lifestyles, fancy cars or trips, show commission checks or Back Office earnings;
- **H.** Don't use words like "financial freedom," "residual income," or suggest earning "full-time" or "replacement" income;
- Don't use fear of national emergencies, pandemics, recessions, or fiat currency/stock market collapse to promote gold/silver or the 7k business opportunity;
- J. Never solicit or enroll minors, and don't target senior citizens, retirees, or other vulnerable populations on fixed or limited incomes:
- K. Never advise rolling over a retirement account or traditional IRA into one backed by precious metals - instead simply tell people they should consider having a Self-directed IRA backed by precious metals;
- L. Never enroll any person without their knowledge and active participation it's legally important that they "click" agree;
- **M.** Never create, access, or manage a 7k Account belonging to another person;
- N. Don't use your credit card on an account that doesn't belong to you, and avoid making customer orders on someone else's replicated site;
- **O. Don't engage in Crossline-Recruiting** by soliciting members of another 7k Marketing Organization for any purpose, or to change teams;
- P. Don't Co-Market or offer 7k product/services jointly or in connection with those offered by any other company (at the same time, location, or in the same video or social media post/channel);
- Q. Don't Cross-Market or solicit 7k Members to purchase any competing product or to enroll with another network marketing or direct selling business;
- R. Don't disparage or speak negatively about 7k or other 7k Associates; or
- **S.** Never require 7k Members to sign side agreements with you or purchase non-7k sales/training programs to be a part of your team;
- **T.** Never make any purchase from or payment to any individual or other entity to participate in the 7k Share Plan, other than for products offered directly by 7k;
- **U.** Never use 7k's corporate logo or trademarks and copyrighted materials without the prior written consent from 7k; or
- V. Never disclose, misuse, or misappropriate 7k's proprietary or confidential Information.

