

# *The Recruiters Creed*

I know that to gain the freedom I truly desire, I must recruit daily. Freedom will never come from my labors alone. I agree that I must attract and build a team of like-minded, ambitious go-getters who also want leveraged income to create freedom for their families.

I recognize that in order to attract other people to my business, I must become more attractive. Every day I need to put my best self forward, and constantly improve. I need to be absorbing good books and audios every day, because that which I feed my brain will come across in my conversations. I promise to read or listen to personal development at least 10 minutes every day.

I demand of myself a focus on being a better listener and talking less. I know that I need to stop convincing and start solving. Recruiting is all about them, not me. I am genuinely interested in learning about people's lives, and helping them to see a solution to make their lives better.

I have a precise plan, a proven system, that I commit to following. I will not look for new ideas, but instead I will remain 100% coachable and do what my mentors have taught. I know that because the system has already worked for many, it will absolutely work for me too.

I will always lead by example. I cannot expect others to do what I am not doing myself. I will prospect at least two new people every day. I will not go to sleep without having done so. I know this is not a trivial commitment, but rather a requirement for success. I will do my two a day, and therefore I will create an army of others doing the same. THIS will create momentum in my business.

I live by a code whereby I always tell the truth. I do not need to tell false stories, because the truth about my opportunity is good enough. Time will always promote or expose everyone, so I always look forward to being promoted for all the good that I represent.

I will sign my name to this formula, and I will read it aloud every day. I believe in my heart that the daily repetition of this creed will cause its truths to grow roots in my soul and shine into the world constantly through my daily words and actions. I am 100% confident that I am building my empire through this formula.

Signed: \_\_\_\_\_