

KATS RECORDS BREAK DOWN SHEET

FOR THE RETAILERS

«Company»



SINGLE ORDER

Qty	Physical	Cost	Retail	Whole Sale	Profit	Songs	Download	Cost	Customer
1	Single CD	2.48ea	2.48	20% 1.98	.50	3 Songs	Same .99x3	2.97	-0.49
10	Single CD	2.48ea	24.80	20% 19.84	4.46	30 Songs	Same .99x3	29.70	-4.90
20	Single CD	2.48ea	49.60	20% 39.68	9.92	60 Songs	Same .99x3	59.40	
30	Single CD	2.48ea	74.40	25% 55.80	18.60	90 Songs	Same .99x3	89.10	
40	Single CD	2.48ea	99.20	25% 74.40	24.80	120 Songs	Same .99x3	118.80	
*50	Single CD	2.48ea	124.00	30% 86.80	37.20	150 Songs	Same .99x3	148.50	
60	Single CD	2.48ea	148.00	30% 103.60	44.40	180 Songs	Same .99x3	178.20	
120	Single CD	2.48ea	297.00	Rack 193.05	103.95	360 Songs	Same .99x3	356.40	

Single Cut CD's Only (Buying The Rack Load Is Always 35% Off.)

MIXED ORDER

Qty	Physical	Cost	Retail	Whole Sale	Profit	Songs	Download	Cost	Customer
30	Single CD	2.48ea	74.40	20% 19.84	18.60		Same .99x3		
60	Single CD	2.48ea	148.00	30% 103.60	44.40		Same .99x3		
30	Album CD	8.95ea	268.50	20% 214.80	53.70		-----		
60	Album CD	8.95ea	537.00	30% 375.90	161.10		-----		
120	Mixed CD	11.43ea	1371.60	Rack 891.54	480.06		-----		

Multi Cut CD's 6 Rows Of Albums, 8.95ea. and 6 Row of Single Cuts. (Buying The Rack Load Is Always 35% Off.)

SPOTIFY AGE ACTIVITY

This is a survey from **SPOTIFY** of the age group that likes Kats records for the year of 2017 until now. **8/18/2017**
 Trending data is intended to be used as **estimated activity only**.

