

## Robert Greco – Cogent Solutions, LLC President

Bob has more than 30 years of progressively responsible executive leadership experience managing and directing companies. He has managed operations through startup, growth and turnaround modes, in industries that include service, manufacturing and construction. Bob has extensive consulting experience in the government contracting market. Bob's expertise allows him to quickly assess complex requirements, easily engage and dialog with personnel, and then formulate and execute strategic plans for special projects, financial related matters, productivity growth issues, profitability concerns and process improvements.

Bob provides financial and operational consulting initiatives and creates business and strategic plans with clear long and short-term goals. He designs and implements proactive action plans to address specific financial and operational initiatives and constraints. Bob has served as a chief executive, operating, and financial officer in a variety of industries and entrepreneurial ventures. He has the skills and ability necessary to provide focused leadership with outside-the-box thinking and ingenuity as well as the focused attention to roll up his sleeves and directly support an effort. Bob also has past public accounting experience having been associated with Deloitte and Touche for more than eight years as an audit manager servicing a host of public and private companies.

Bob holds a Bachelor of Science in Accounting from West Virginia University, where he graduated Cum Laude. He subsequently obtained designation as a Certified Public Accountant.

### **President**

tel 563-503-2340  
fax 866-920-9329  
bgreco@rgcs.us

### **Areas of Experience**

#### **Industry:**

Professional and commercial services  
Government contractors  
Construction  
Manufacturing  
Financial Services

#### **Functional:**

Business process re-engineering  
Budget and forecasting  
Cost Impacts  
Government contract accounting/pricing  
Program and project management  
Cost/pricing analysis  
FAR/CAS consultation  
Compliance assessment  
Disclosure statement preparation  
Indirect rate calculations  
Forward Pricing Rate proposals  
Incurred cost submissions  
Bid protests  
Financial reporting  
Mergers and acquisitions  
Internal Control Reviews  
Revenue Recognition Analysis

### **Education**

B.S. in Business Administration,  
West Virginia University

### **Memberships**

NJ State Society of CPA's  
American Institute of CPA's