

RIPEMENTORING PTY LTD — COMMERCIAL PRICE GUIDE

Empowering your growth through precision-led technical writing and business incubation

CORPORATE CAPABILITY & CREDENTIALS

RipeMentoring Pty Ltd is a **100% Female and Indigenous-Owned Incubator** dedicated to building a stronger, more equitable future for First Nations businesses and community organizations. Our core strengths lie in who we are, our professional integrity, and what we have systematically achieved. RipeMentoring Pty Ltd has successfully won and delivered Federal, State, and local Government Grants and Tenders.

PROVEN EXCELLENCE & LEADERSHIP AWARDS

Our commitment to corporate quality, community impact, and strategic leadership has been consistently recognized across prestigious global, national, and regional platforms:

Year	Accolade / Leadership Title	Awarding / Institutional Body
2026	Bronze Award Winner — First Nations Leadership	Women Changing the World Global Awards (Paris)
2026	Finalist — Business of the Year	NAIDOC Awards
2026	Nominee — Community Achievement Awards	7NEWS Australia
2026	Finalist — First Nations Leadership	Women Changing the World Global Awards (Paris)
2026	Nominee — Global Recognition Track	Women Changing the World Global Awards (Paris)
2025–2026	Winner — Quality Business Awards	Leading Tutoring and Business Services Excellence
2025	Finalist — Regional Excellence	Illawarra and South Coast Business Awards
2025	Finalist — Outstanding Young Business Leader	Regional Corporate Governance Council
2024	Finalist — Young Outstanding Business Leader	Regional Industry Registry
2021	Highly Commended — Young Outstanding Business Leader	Chamber of Commerce Excellence Awards
2020	National Recognition — Parliamentary Mention	NSW Government (Black Summer Bushfire Emergency Coordination)

GRANT WRITING SERVICES

Grant writing packages focus comprehensively on alignments with competitive funding bodies, robust impact metrics, and long-term project viability metrics.

Service Level	Description / Operational Scope	Estimated Fee (AUD)
Grant Readiness Audit	Comprehensive review of organizational documentation, constitutional compliance, eligibility screening, and delivery of a targeted "grant-readiness" report.	\$750 – \$1,200
Small / Community Grants	Targeted submissions for local municipal councils or small philanthropic foundation grants (under \$20k contract value).	\$1,500 – \$3,000
Medium / State Grants	State government programs or large foundation funding grant structures (\$20k – \$150k funding matrix values).	\$3,500 – \$7,000
Major / Federal Grants	Complex, highly technical federal or multi-year innovation funding grants (\$150k+ master program value).	\$8,000 – \$15,000+

**Note: Select Grant Writing packages may incorporate a structured "Base Fee + Success Fee" framework (e.g., a lower upfront fixed baseline plus 2%–5% of the total awarded capital), subject to industry ethics and SOW parameters.*

TENDER & RFP WRITING SERVICES

Tender development workflows are strictly compliance-driven, demanding comprehensive attention to strategic procurement criteria and rigorous Returnable Schedules formatting.

Service Type	Scope of Work Parameters	Estimated Fee (AUD)
Tender Review & Critique	Technical refinement of internally drafted bids. Delivery of deep gap analysis, compliance verification, and language polishing.	\$1,800 – \$3,500
Standard RFP Response	End-to-end configuration and pipeline management of standard Request for Proposal documents (private commercial sector or local government panels).	\$5,000 – \$9,000
Complex / Government Tender	High-level compliance structuring for Tier 1 or Tier 2 state/ federal government procurement panels. Includes win-theme architecture and visual layout design.	\$10,000 – \$25,000+
Capability Statement	High-impact 2–4 page customized commercial document leveraged to warm up and authorize positioning with targeted procurement officers.	\$1,200 – \$2,500

HOURLY RATES & AD-HOC SUPPORT

Flexible hourly bands allocated for organizations requiring modular project support or targeted intervention on individual returnable sections:

- **Senior Corporate Consultant:** \$180 per hour
- **Technical / Bid Writer:** \$170 per hour
- **Proofreading & Quality Copyediting:** \$160 per hour

STRATEGIC RETAINER PACKAGES

Retainers are optimized for enterprise operations with ongoing funding pipelines or those actively bidding for multiple government infrastructure panels. Packages yield a built-in 15%–20% configuration discount compared to standard hourly rates.

Package Name	Monthly Inclusions & Service Parameters	Monthly Fee (AUD)
Growth Partner	Continuous monthly grant monitoring registry checks, execution of 1 small community grant application, and 1 dedicated monthly strategic development session.	\$1,900 / mo
Market Leader	Full funding pipeline management, execution of 1 major tender or 2 medium grants, and ongoing corporate Bid Library optimization.	\$5,000 / mo
Enterprise Elite	Absolute priority on-call procurement support, unlimited systematic grant research screening, and unlimited multi-tier tender responses.	\$9,500 / mo

Retainer Structural Benefits: Priority allocation over ad-hoc accounts; active automated grant scan monitoring; knowledge library continuity via secure Bid Library maintenance; and significantly minimized effective hourly expenditure rates.

TECHNICAL, CREATIVE & OPERATIONAL ADD-ONS

- **Bid Library Setup (One-time centralization fee):** \$1,000
- **Post-Submission Interview/Presentation Coaching (90-min session):** \$450
- **Grant Performance Reporting & Acquittals (Per report cycle):** \$650
- **Custom Infographics / Process Diagram Vector Styling:** \$150 per hour
- **Urgent Turnaround Surcharge (Projects requiring execution in < 72 hours):** +25%
- **Travel / On-site Strategy Workshop Attendance:** \$180 per hour + expenses
- **Third-Party High-Volume Printing & Physical Binding:** Cost + 10% admin handling

TERMS OF ENGAGEMENT & WORKFLOW ONBOARDING

Engagement Protocols: A 50% mobilization deposit is required upfront to lock placement in our writing calendar. Standard lead time spans 10–14 business days. Fixed packages incorporate 2 comprehensive revision loops. Fixed projects follow a 50% upfront / 50% upon completion invoicing framework; Retainers are invoiced in advance on the 1st of each calendar month.

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