

INDIGENOUS CONSULTANCY BRIEFING & PRICE GUIDE

Premium Business Support, Grant/Tender Applications & Strategic Incubation Frameworks

ABOUT OUR ADVISORY SERVICES

RipeMentoring Pty Ltd is a **100% Female and Indigenous-Owned Incubator** dedicated to empowering corporate entities, First Nations businesses, and community organizations through precision-led technical expertise and strategic guidance. We bridge the gap between high-level commercial optimization and deep cultural responsiveness, supporting our partners to unlock sustainable growth trajectories, protect financial health, and navigate complex procurement gates.

PROVEN EXCELLENCE & LEADERSHIP AWARDS

Our relentless commitment to corporate quality, regulatory compliance, and community-led infrastructure design is consistently recognized across leading global, national, and regional platforms:

Year	Accolade / Leadership Title	Awarding / Institutional Body
2026	Bronze Award Winner — First Nations Leadership	Women Changing the World Global Awards (Paris)
2026	Finalist — Business of the Year	NAIDOC Awards
2026	Nominee — Community Achievement Awards	7NEWS Australia
2025–2026	Winner — Quality Business Awards	Leading Tutoring and Business Services Excellence
2025	Finalist — Illawarra and South Coast Business Awards	Business NSW
2025	Finalist — Outstanding Young Business Leader	Regional Business Excellence Awards
2024	Finalist — Young Outstanding Business Leader	Regional Business Excellence Awards
2020	National Recognition — Parliamentary Mention	NSW Government (Black Summer Crisis Response)

CORE ADVISORY CAPABILITIES & PILLARS

- **Business Analysis & Leak Assessment:** Comprehensive technical auditing of your current financial statements, core workflows, and competitive market positioning to systematically expose hidden leaks in operational cash flow and map immediate expansion opportunities.
- **Strategic Planning & Incubation:** Authoring actionable, long-term business plans and short-term operational goals optimized for scaling operations, launching new products, or entering competitive new markets safely.
- **Operational Efficiency & Tech Integration:** Streamlining redundant daily tasks, optimizing supply chain networks, and integrating new information technology (IT) systems to drive down overhead constraints.
- **Financial Oversight & Fractional CFO Services:** High-grade corporate budgeting, precision market forecasting, and customized Key Performance Indicator (KPI) tracking models to secure total visibility over your equity.
- **Change Management & Capability Alignment:** Strategic restructuring of internal teams, rewriting outdated company policies, training personnel, and smoothing the implementation of new enterprisewide software.
- **Risk Management & Compliance Safeguards:** Mitigating complex operational, financial, and regulatory risks so your business actively avoids costly compliance errors or technical disqualifications.

ADVISORY SERVICES & SITTING FEE STRUCTURES

Our premium fee frameworks reflect the measurable return on investment (ROI), strategic positioning, and rigorous compliance infrastructure we integrate into your organization.

Consultancy Service Track	Scope of Inclusions & Delivery Parameters	Fee Structure (AUD)
Business Analysis & Cash Flow Audit	Full analysis of financial statements, operational workflows, and leak identification. Includes a comprehensive Diagnostic Cash Flow Report.	\$1,800 – \$3,500 / brief
Strategic Planning & Business Plans	End-to-end development of robust commercial business plans and actionable long-term scaling strategies. Includes competitive market alignment profiles.	\$3,500 – \$7,500 / plan
Fractional CFO & Financial Oversight	Budget configuration, advanced cash flow forecasting, and custom KPI tracking registry setup. Available as ongoing modular monthly blocks.	\$1,500 – \$4,500 / mo
Change Management & System Integration	Policy rewrites, team restructuring plans, corporate compliance alignments, and enterprise-wide software onboarding training.	\$5,000 – \$12,000+
Government Partner Sitting Fees	Executive representation or committee panel board advisory services as a vetted expert First Nations stakeholder consultant.	\$1,200 / half-day \$2,200 / full-day

GRANT & TENDER APPLICATION SUPPORT SERVICES

Highly rigorous, compliance-driven documentation assembly targeting maximum scoring outcomes on institutional and government procurement panels.

Submission Vector	Procurement Scope & Returnable Schedules Focus	Estimated Fee (AUD)
Small / Community Grants	Municipal council or small philanthropic foundation applications under \$20k contract value.	\$1,500 – \$3,000
Medium / State Government Grants	State panel initiatives or large foundation funding frameworks (\$20k – \$150k target value).	\$3,500 – \$7,000
Major / Federal Innovation Grants	Complex, highly technical multi-year federal panel grant structures (\$150k+ funding capital).	\$8,000 – \$15,000+
Complex Government Procurement Tender	Tier 1 or Tier 2 high-value government procurement panels. Includes win-theme design and schedule matching.	\$10,000 – \$25,000+
Corporate Capability Statement	Bespoke 2–4 page custom document optimized to pass preliminary technical gating with procurement leads.	\$1,200 – \$2,500

HOURLY RATES & AD-HOC ADVISORY

Flexible consulting blocks allocated for organizations demanding modular intervention or targeted support:

- **Senior Executive Consultant / Indigenous Advisory Lead:** \$180 per hour
- **Technical Bid & Procurement Support Writer:** \$170 per hour
- **Trauma-Informed Facilitator / Quality Copyeditor:** \$160 per hour
- **Post-Submission Interview Coaching & Presentation Training:** \$450 per session

TERMS OF ENGAGEMENT & MOBILIZATION

Commercial Framework: A mandatory 50% deposit is required upfront to lock placement inside our writing and consulting calendar. Remaining balances are invoiced immediately upon milestone completion. Standard lead delivery turnaround spans 10–14 business days. Urgent requests or rush modifications required inside a tight 72-hour window attract a strict +25% surcharge block.

TAILORED STRATEGY CONSULTATION QUESTIONNAIRE

To help our Senior Advisory team map out a bespoke Scope of Work (SOW) tailored to your exact regulatory and commercial environment, please complete the structural alignment fields below:

1. What specific industry sector does your enterprise operate within?

2. What are your primary operational or financial challenges right now? (e.g., restricted cash flow, team restructuring leaks, compliance errors, or scaling constraints)

3. What specific consulting tracks are you currently looking to prioritize?

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| ☐ Grant & Tender Application Support | ☐ Business Analysis & Cash Flow Audits |
| ☐ Actionable Short- & Long-Term Strategic Plans | ☐ Information Technology (IT) Systems Integration |
| ☐ Fractional CFO, Budgeting & KPI Tracking | ☐ Change Management & Outdated Policy Rewriting |

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