

# Corporate Introduction

Procuring your secondary, obsolete and rejected materials

PAPER TRADING CORP.

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Established in 2002, Paper Trading Corp. is a full-service Import & Export firm with a mandate to find home for your stock lot materials



Our highly specialized team of industry experts work with clients to develop smart solutions for: overstock, over production, side-runs, redundancy stock, job lot, cull rolls, off spec material and damaged goods.



We serve as the interface between producers and printers / converters / manufacturer, while obtaining the best grades and best price for both parties.



## THE PROBLEM

In the current state, business face many challenges associated with finding long term solutions for their secondary material. If gone unsolved, these challenges can stifle long term productivity





Obsolete and rejected material occupies valuable space that can be better utilized to boost efficiency



Businesses incur substantial disposal fee to have certain types of secondary material removed



Full time staff must dedicate valuable time to finding solutions for the downgraded materials



There are very few reliable point of contacts to provide regular solutions for secondary materials



# **OUR SOLUTIONS**

The material we procure is shipped directly to verified users. Majority of the material procured is shipped outside of North America





We schedule regular and efficient pick ups of secondary materials so you can work without limitations



In many cases, we pay you for your obsolete and rejected material so there are no financial burdens on your organization



Our team of industry experts focus on delivering smart solutions for your secondary materials so your staff can focus on what's important



We seek to develop an ongoing relationship with your organization to provide you with a reliable point of contact.





## HOW WE WORK

- ➤ Our organization has partnerships across the globe who find creative uses for the secondary materials procured from our clients
- ➤ We ensure that the downgraded & waste materials are used in a different application, which does not conflict with clients end product
- ➤ Our team of experts work with clients to develop customized programs to optimize efficiency and ensure non-competitive use of the material

Through out the process, we provide our clients a point of contact to ensure a smooth movement of materials

#### **STEP ONE**

Identify current state and future state availability and volume of secondary material

#### **STEP TWO**

Work with clients to assess needs and constraints

#### **STEP THREE**

Based on client needs, leverage existing partnerships to find overseas home for secondary materials

#### STEP FOUR

Coordinate pick up, logistics and provide oversight of all administrative and legal applications required to move the secondary material



# SOME PRODUCTS WE DEAL IN

Our organization deal in a wide spectrum of products including Paper, Plastics, Fabrics and Vinyl

## **Paper**

Décor Paper

Kraft Liner Board

Leather Release Paper

Poly Coated Paper – Bales & Rolls

PSA Label Stock

Transfer Paper

Coated & Uncoated rolls

### **PLASTIC**

One Time Used Stamping
Foil

Printed & Unprinted Plastic - Bales & Rolls

Cross-Linked Polyethylene Tubing

HDPE / LLDPE Regrind (Cross-Linked)

TPU Lumps

Polyester Films

### VINYL

PVC on Cloth – C Grade

Dry Lam in Rolls & Sheets

PVC on Cloth – B Grade

PVC Single & Double Side Coated Rolls

**PVC on Cloth Trims** 

### **FABRICS**

Polyester Yarn

Polyester Fabric

Our team is always happy to assist you with any questions or requests. Please note our contact information below







#### For all buying and procurement related inquiries, contact us at:

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