

# CASE STUDY – IT Cost Optimisation

## Background

The client operated in the Not For Profit sector, with a number of sites around WA. Operating a lean structure in a growing organisation meant the focus of the IT team was on supporting business growth. As a result, it became difficult for the IT team to keep track of IT costs & utilisation. They knew the work needed to be completed but didn't have the resources to manage the project.

## Project overview

Spend Solutions was engaged to conduct a thorough review of how current IT services were ordered & consumed across the business. The focus was on usage optimisation by identifying services that were over ordered, under utilised or over specified.

Spend Solutions conducted a deep dive analysis of current IT services including photocopiers, telephony, hardware, cloud & software to compare consumption patterns against supplied volumes & committed supplier commercial arrangements. Consumption was also compared against existing policies, specifications & best practices to identify further savings opportunities.

### Project Snapshot

-  **Client industry**  
*NFP*
-  **Location**  
*Perth*
-  **Solution**  
*IT cost optimisation*
-  **Outcome**  
*9% annual savings*

## Project Outcomes

The deep dive analysis identified numerous cost savings opportunities across the complete range of IT services. In many cases, the opportunities were gaps between actual & required service volumes which could be quickly adjusted for immediate savings.

Overall, the IT cost optimisation project was able to identify a savings opportunity of 9% of spend on IT services through either standardisation, optimisation or simplification. The majority of the savings opportunities were implemented by the client within a month.