

COST OPTIMISATION

Optimise costs on purchased products & services without having to go to market or change suppliers with Spend Solutions' Cost Optimisation Program.

Cost Optimisation Program Explained

Our Cost optimisation program is based on conducting a deep analysis of targeted products & services to identify cost savings opportunities through improved utilisation. The program follows these simple & easy steps-

- Obtain usage, contract & commercial data for target spend areas
- Speak with key stakeholders to clearly understand internal supply chain, business requirements & future needs.
- Conduct deep analysis to identify opportunities for cost savings through improved SOS settings.
- Develop savings opportunity analysis for client discussion & approval.
- Implement & review to validate savings.

Perfect for a broad range of products & services

- IT
- Telephony
- Waste
- Temp labour
- Office supplies
- Travel
- Electricity
- Security
- Transportation
- Plus many more!!

- ✓ *No supplier changes*
- ✓ *Immediate savings*
- ✓ *High ROI*
- ✓ *Low risk*

What is SOS?

SOS is Spend Solution's cost optimisation methodology & stands for **Standardise, Optimise & Simplify** –



Standardise specifications & policies to meet fit-for-purpose criteria.



Optimise how products & service are consumed through reuse, recycle, elimination, minimisation & demand setting adjustments.



Simplify how products & service are packed, transported, ordered & stored.