

# IT COST OPTIMISATION

*Optimise your IT costs without having to go to market or change suppliers with Spend Solutions' Cost Optimisation Program.*

## Cost Optimisation Program Explained

Our Cost optimisation program is based on conducting a deep analysis of targeted IT products & services to identify cost savings opportunities through improved utilisation. The program follows these simple & easy steps-

- Obtain usage, contract & commercial data for target spend areas
- Speak with key stakeholders to clearly understand internal supply chain, business requirements & future needs.
- Conduct deep analysis to identify opportunities for cost savings through improved SOS settings.
- Develop savings opportunity analysis for client discussion & approval.
- Implement & review to validate savings.

Perfect for a broad range of IT&T services

- Photocopiers
- Mobile telephony
- Software
- Cloud
- IT hardware
- Telco hardware

- ✓ *No supplier changes*
- ✓ *Immediate savings*
- ✓ *High ROI*
- ✓ *Low risk*

## What is SOS?

SOS is Spend Solution's cost optimisation methodology & stands for **Standardise, Optimise & Simplify** –



**Standardise** specifications & policies to meet fit-for-purpose criteria.



**Optimise** how products & service are consumed through reuse, recycle, elimination, minimisation & demand setting adjustments.



**Simplify** how products & service are packed, transported, ordered & stored.