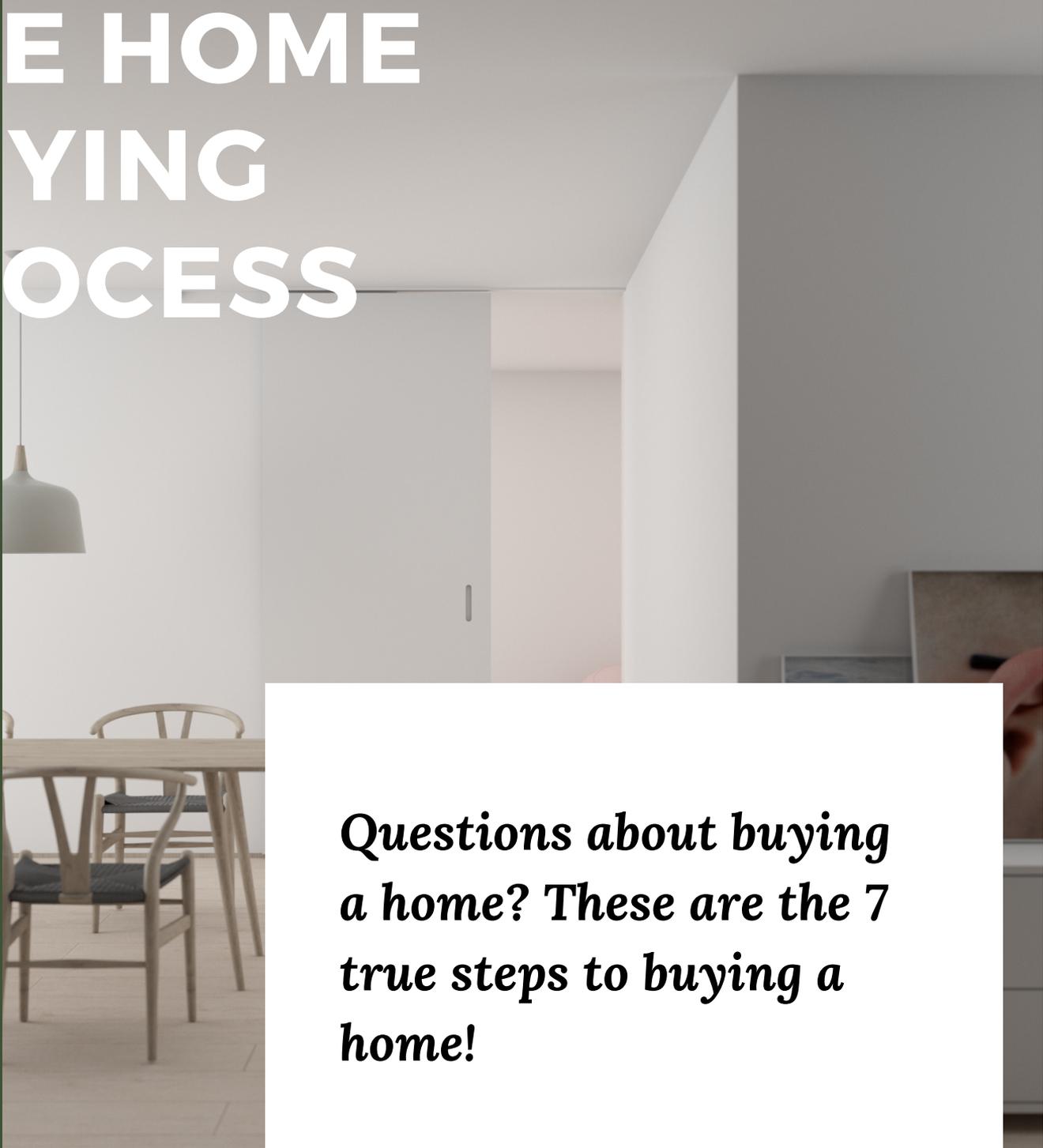


7 STEPS TO THE HOME BUYING PROCESS



Questions about buying a home? These are the 7 true steps to buying a home!



7 STEPS TO HOME OWNERSHIP

- Step 1- Find the money
- Step 2- Find your home
- Step 3- Submit your offer
- Step 4- Escrow is opened
- Step 5- Conduct inspections
- Step 6- Appraisal
- Step 7- CLOSING

TALKING POINTS

- Find the money - You must start here!
- Find your home - Look online or in person, with the help of a realtor.
- Submit your offer - this is the written offer
- Escrow is opened - the 30 to 60 day period where you go through the loan process and actually apply for the home
- Conduct inspections - When a licensed inspector is making sure the home is worth the amount you're paying
- Appraisal - a 3rd party looks at how much you're paying and that the home is worth that much. The inspection is for condition of the home and the appraisal evaluates that.
- CLOSING - When you finalize paperwork and get your keys!