

"RECOGNIZING THE RIGHT QUESTIONS TO ASK."  
"UNDERSTAND THE NEED TO CHANGE FOR COMPETITIVENESS."  
"EXECUTING EFFECTIVE AND MEANINGFUL CHANGE."

Many top executives are asking the right questions but are simply ineffective in implementing impactful change. Karl Eberle and Manny Barriger have answered these questions and more while coaching senior leaders. Together they have written this book to assist in resolving these items.

To implement world-class systems, you have to see the big picture—from leadership to organizational structure to the processes, products, and people. Karl and Manny offer lessons based on winning strategies for senior leaders through entry level employees, towards improving performance, modifying approaches to change, and improving profitability.

Karl and Manny currently work with numerous companies to assist in developing effective strategies to deal with these issues.



**KARL EBERLE** is a veteran of the manufacturing industry with proven results in delivering profitable and effective leadership strategies. He was a Senior VP of Global Manufacturing at Harley Davidson Motor Company and a division manager at John Deere. For the past five years, Karl has worked as a trusted multi-industry consultant, helping improve their effectiveness.



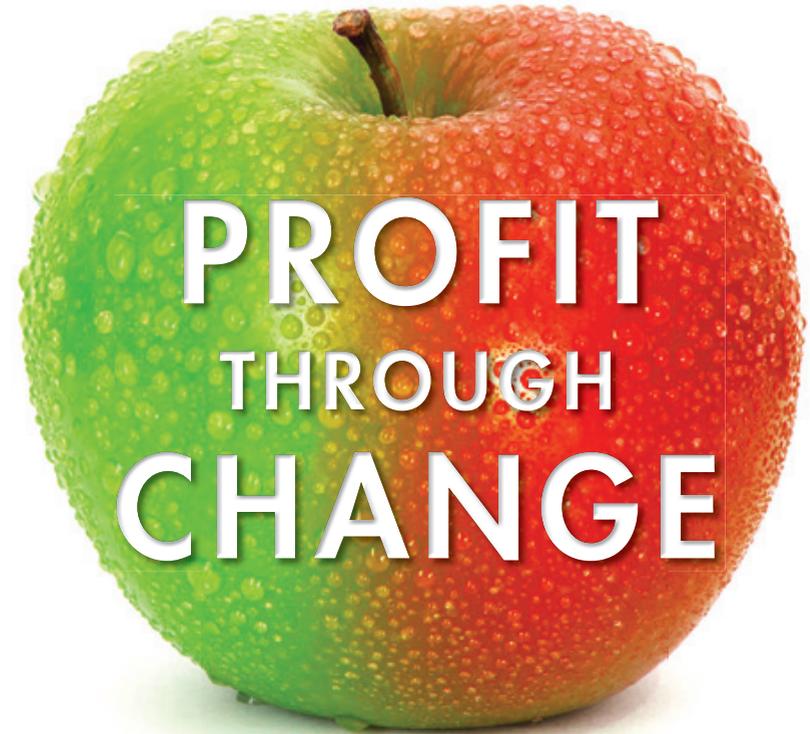
**MANNY BARRIGER** is a renowned subject-matter expert in Operational Excellence who's worked as a premier consultant in a variety of industries delivering efficient and profitable results to everything from the financial industry, top consultancies, manufacturing, oil and gas, and medical. He combines expert knowledge with hands-on problem-solving experience to lead companies in strategic success. His work with world-class problem solvers led him to found Rent-A-Blackbelt®, which provides Lean Six Sigma results to corporations.

Karl and Manny collaborated to write *Profit Through Change*. It is applicable for business leaders that recognize the need to improve profitability through effective leadership.



TECHNICAL EDITOR:  
DR. LARRY KEEFHAVER

PROFIT THROUGH CHANGE



KARL EBERLE AND MANNY BARRIGER

WHAT'S NEXT?

"I have been coached by NFL greats like Don Shula and Jim Mora, in addition to other profound leaders in both business and nonprofit corporations. The insight and wisdom that Manny and Karl illuminate in *Profit through Change* will empower and equip leaders in any genre and propel their organizations to the pinnacle of excellence and success. This book comes highly recommend and without doubt it will prove itself as a profitable tool for today's leaders who want their organizations to be successful."

- DUAN HANKS, MIAMI DOLPHINS

KARL EBERLE AND MANNY BARRIGER