



# EquiprovET Canada Inc.

Innovating Equine Performance

## NEW CONCEPTS

Dear Equine Owner or Trainer,

Thank you for taking a few moments to read through this information.

EquiprovET B.V is a smaller, privately owned & privately financed company, headquartered in Holland. EquiprovET B.V was born of a desire to create better, safer, longer lasting results in the therapies associated with equine lameness, encouraging excellence in performance and longevity. EquiprovET B.V specializes in “Off Label Use” (ELDU) Hyaluronic Acids and orthopedics, and for 25 years the company has developed and produced superior, standardized, longer lasting, extremely safe products which now treat 80 – 90% of the high level horses in Europe. *EquiprovET Canada Inc* is proudly bringing these exceptional products to the North American Equine Veterinary Industry, and as we do so, the endorsements and testimonials are beginning to roll in.

**Please note that the use of the listed products are generalizations based on common practices, subject to results of diagnostics and a Veterinarian/Client/Patient Relationship (VCPR). More specific guidance or consultations are available from industry experts upon request.**

Here is a **quick** overview of our products:

1. **Optivisc 60 Single:** the “day to day” HA; stabilized; crosslinked, manufactured through bio-fermentation – extremely safe, no flares; 2ml volume, 60mg active ingredient; 3,000,000 Dalton molecular weight; **10+ days retention time 1A compared to other hyaluronic acids - this is an increase of more than nine times the efficacy compared to linear products!**; can be combined with linear lower molecular weight HA such as Multi Glycan to provide quick short term action to avoid corticosteroid use; and to increase volume; generally used to aid grade 1, 2 and sometimes 3 lameness; effects visible within 1 – 4 days post-injection; so-called ‘medical device’ for ELDU.
2. **Princess Volume:** specialized product generally used to aid more severe lameness, grades 3 - 5; usually administered with Optivisc or Multi Glycan – retention time of 30+ days; effects are seen within 4 – 8 days post-administration, hence combining with linear lower weight HA such as Multi Glycan to provide quick short term action to avoid corticosteroid use; essentially is a highly crosslinked 1ml volume, 23mg HA active ingredient; micro-beaded 6,000,000 Dalton HA suspended in a lower molecular weight crosslinked HA; **extremely safe – is a polysaccharide, NOT a synthetic substance therefore not a ‘last resort’ and NOT detrimental as it breaks down; to be used as a risk-free, safe alternative to polyacrylates;** a so-called ‘medical device’ for ELDU.
3. **Multi Glycan:** 10 ml sterile vial; linear HA 50 mg (1,200,000 Dalton), Chondroitin Sulphate 1000 mg, N-acetyl-D-glucosamine 1000 mg; often combined with Princess or Optivisc 60 Single for additional volume and immediate therapeutic effects; **very effective as a pre performance treatment systemically 4 – 8 hours prior, as opposed to using NSAIDS;** often used as a routine maintenance treatment; sterile, safe for iv, ia; so-called ‘sterile lubricant/medical device’ for ELDU.
4. **Equaan 1000 Ovules (Rectabs):** 1000 mg/psgag, fully absorbable rectal suppository; anyone can administer; **double the amount of psgag found in other products available;** very affordable price point; often used once per week for maintenance, every second day at a show or every day with tougher cases; **often used on competition day in conjunction with Multi Glycan as opposed to NSAIDS;** so called ‘medical device’ for ELDU..  
*Fall 2019 pricing: Retail \$450.00/box of 10 ovules plus applicable taxes.*

Proudly Serving The North American Equine Veterinary Industry as Your EquiprovET Canada Inc Representative:

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5. **Equaan Plus:** 6 ml vial; injectable sodium chondroitin sulphate 16% w/v; **1000 mg PSGAG**; so-called 'medical device' for ELDU.
6. **Zoldronic Acid:** 45 mg raw material + complimentary kit; similar bisphosphonate to **"Tiludronate" and "Clodronate"** but **1000x more potent**; very aggressive and very safe; little if no side effects; effects are visible 6 – 8 weeks post administration; duration of effect is 1 – 3 years; not to be administered more than once per year; not recommended for horses less than 3 years of age; **much longer period of efficacy compared to other similar products**; so called 'medical device' for ELDU.

**Quality Control:** All products are stored under conditions equaling the European requirements (GMP Conditions), in a secure climate controlled facility with active security/alarm systems. Access is only granted to people or employees of Equiprovvet Canada Inc.

Equiprovvet Canada Inc realizes the importance of traceability therefore has implemented a so called "vigilante system" thus having the ability to track and trace product based on batch numbers, expiry dates, and production dates.

**Legal/ELDU:** Products may be classified into 2 categories: 1.) Raw Materials and 2.) so called "medical devices" promoted for off-label (ELDU) use as lubricants. All products are meant to be used for "off-label" (ELDU) use by utilizing the "Decision Cascade" published by the Canadian Veterinary Medical Association. **It is to be noted that the products are for veterinary use only, with a valid Veterinarian/Client/Patient Relationship (VCPR). The products are not intended to be used with horses intended for slaughter or human consumption.**

The raw materials are produced according to The European GMP rules, under the supervision of a licensed pharmacist. The medical devices are produced in the European Union in a production facility that is audited by the Norwegian Notified Body. The CE number on the products refers to this Notified Body and also to the permission of the European Union to market the product. All products are sold to licensed clients only (wholesalers or veterinarians). Equiprovvet Canada Inc verifies client legitimacy before accepting an order through web based information, peer based information, or via the internet via the accredited organization for licensing veterinarians.

**Ordering and Shipping:** When a client orders product, the product is picked and packed with a "4 eyes" system whereby two people double check the order for accuracy in batch, expiry and production date, and quantity. The order is shipped via courier for traceability and tracking info is stored in the Equiprovvet Canada Inc system. Samples are sent to prospective clients with 'no commercial value', for evaluation purposes only, using the same shipping system as regular orders.

Please compile a list of any questions you have and send them to me. If I do not have the answers, I will send the questions to our industry experts to obtain answers. Should it be warranted, I can set up a call for you to speak directly with these industry experts. I will do everything I can to serve you well!

Again, thank you.

I look forward to hearing from you and working with you to better serve your clientele.

**Nicole Brown**

Sales Representative, Equiprovvet Canada Inc.

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