

proFound Infographics

Why should you retain us...

SPEED

25 Days.. MAX!

Understanding our clients requirement for speed to fill their needs - never loosing or compromising the quality of the process;

Our agency's average days to submit 3 suitable candidates for a project is around 15 days, and the average number of days until we have an offer is around 25 days on a project.

This happens in conjunction with a mutual understanding and commitment from both parties within an agreed project timeline.

ACCURACY

83% of Candidates

83% of candidates submitted on a project in the past year were brought in from proactive, personal interviews.

Our strongest skill is the matching of candidates that meet the clients criteria – the golden rule is that we never submit a candidate that

- doesn't meet at least 90% or more of the skill they require,
- b) are willing to accept an offer, and
- c) they are motivated to move, for at least one thing other than the money.

ONBOARD

Offers/Acceptance

95% of offers extended on our projects in the past year were accepted.

Our clients trust us to ensure that the candidate they have selected is secured and will start and remain on average of 3 years in the role.

Consultation & negotiation of all elements surrounding an employment offer is part of this process

LONGIVITY

80% Placed & 76% Promoted

80% of our qualified candidates placed on projects are still in the company on average 3 years later, and 76% have been promoted into Senior, Executive, Commercial or More Senior Strategic roles within the same company

ACCESS

85% of Passive Candidates

79% of Top high potential professionals sourced weren't on our current database, although we supported by an extensive database of candidates and companies, potential candidates are actively sought from direct competitors and parallel industries nationally and internationally.

Our clients value our network, the referral system, circle of influence and professional "friend of a friend" network.

We have access to people they don't have access to through normal recruiting efforts

BOTTOM LINE

What does this mean?

We are committed to your process, delivering results within an agreed timeline, while assuring you access to Top Professional candidates in our network, and ultimately securing the result

"Right man for the Right job" – first time, every time