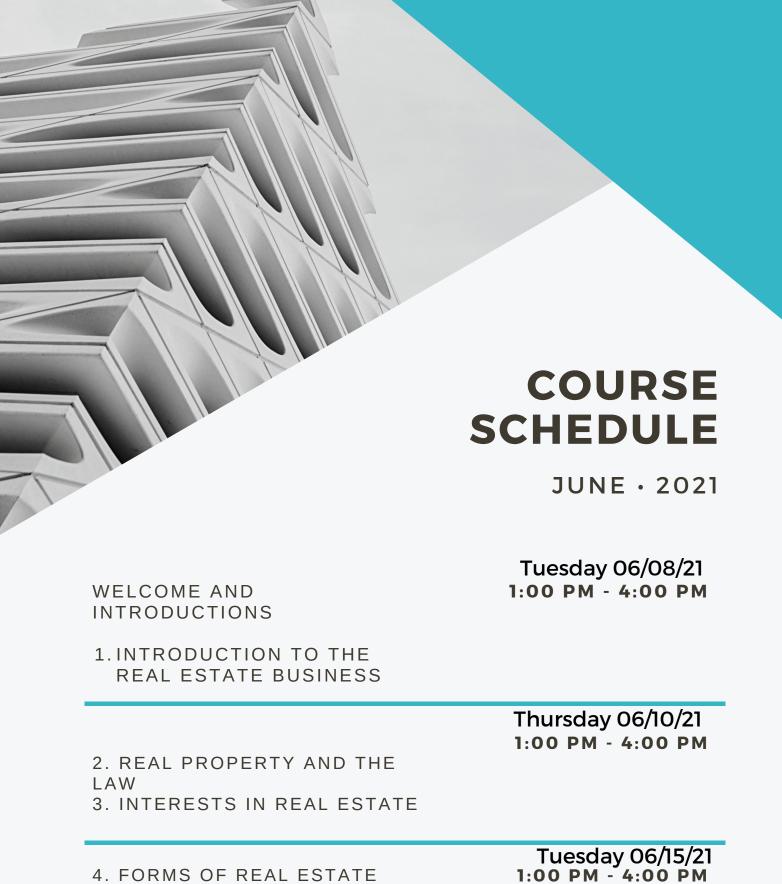


SALESPERSON PRE-LICENSING COURSE

JUNE · JULY · 2021



Thursday 06/17/21

1:00 PM - 4:00 PM

4. FORMS OF REAL ESTATE

5. LAND DESCRIPTION

6. TRANSFER OF TITLE

7. TITLE RECORDS

OWNERSHIP



12. REAL ESTATE FINANCING 13. GOVERNMENT INVOLVEMENT

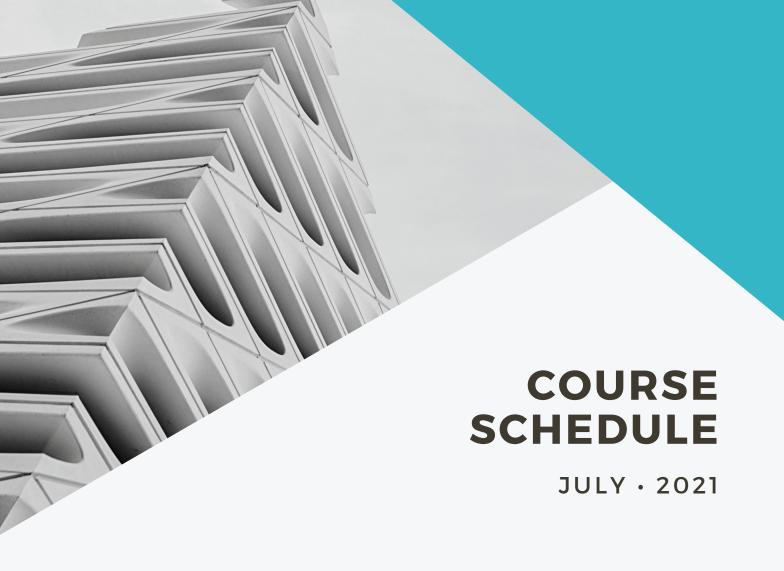
IN REAL ESTATE FINANCING

Tuesday 06/29/21 1:00 PM - 4:00 PM

14. CLOSING THE REAL **ESTATE TRANSACTION** 15. REAL ESTATE TAXES AND OTHER LIENS

Thursday 07/1/21

1:00 PM - 4:00 PM



Tuesday 07/06/21

1:00 PM - 4:00 PM

16. REAL ESTATE APPRAISAL17. LEASESRI GENERAL LAWS

Thursday 07/08/21

1:00 PM - 4:00 PM

18. FAIR HOUSING

19. PROPERTY MANAGEMENT

20. LAND-USE CONTROLS & PROPERTY DEVELOPMENT

Tuesday 07/13/21

1:00 PM - 4:00 PM

21. ENVIRONMENTAL ISSUES &
THE REAL ESTATE
TRANSACTION
FINAL EXAM
45 HR. CERTIFICATION