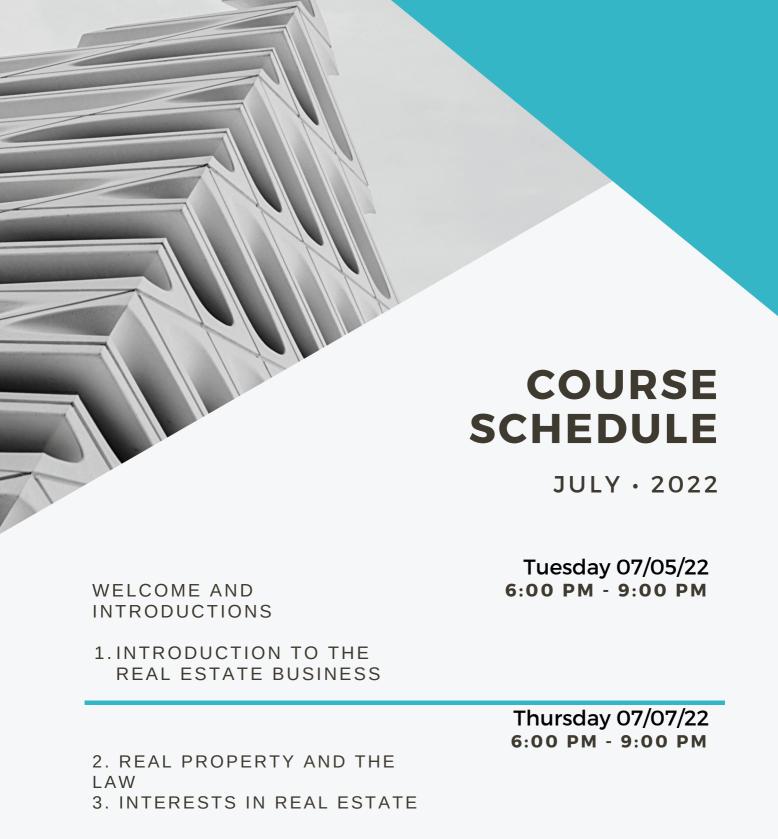


SALESPERSON PRE-LICENSING COURSE

JULY • 2022



4. FORMS OF REAL ESTATE

5. LAND DESCRIPTION

6. TRANSFER OF TITLE

7. TITLE RECORDS

OWNERSHIP

Tuesday 07/12/22 6:00 PM - 9:00 PM

Thursday 07/14/22 6:00 PM - 9:00 PM



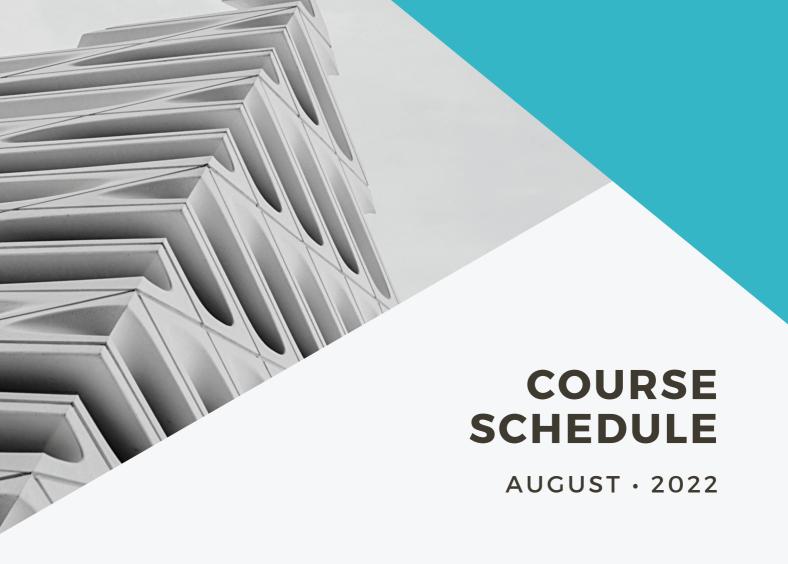
12. REAL ESTATE FINANCING 13. GOVERNMENT INVOLVEMENT

IN REAL ESTATE FINANCING

Tuesday 07/26/22 6:00 PM - 9:00 PM

14. CLOSING THE REAL ESTATE TRANSACTION
15. REAL ESTATE TAXES AND OTHER LIENS

Thursday 07/28/22 6:00 PM - 9:00 PM



16. REAL ESTATE APPRAISAL17. LEASESRI GENERAL LAWS

Tuesday 08/02/22 6:00 PM - 9:00 PM

18. FAIR HOUSING 19. PROPERTY MANAGEMENT 20. LAND-USE CONTROLS &

PROPERTY DEVELOPMENT

Thursday 08/04/22 6:00 PM - 9:00 PM

21. ENVIRONMENTAL ISSUES &
THE REAL ESTATE
TRANSACTION
FINAL EXAM
45 HR. CERTIFICATION

Tuesday 08/09/22 6:00 PM - 9:00 PM