

SALESPERSON PRE-LICENSING COURSE

OCTOBER · 2021



Thursday 10/14/21 1:00 PM - 4:00 PM

4. FORMS OF REAL ESTATE

5. LAND DESCRIPTION

6. TRANSFER OF TITLE

7. TITLE RECORDS

OWNERSHIP



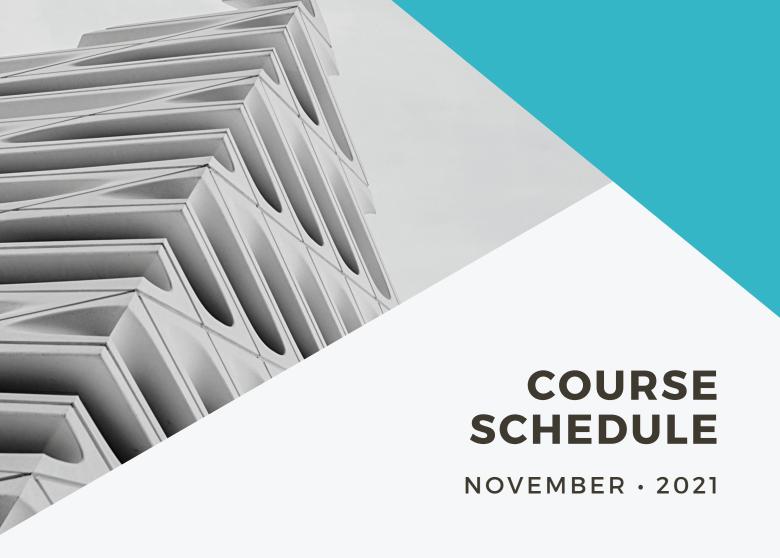
12. REAL ESTATE FINANCING 13. GOVERNMENT INVOLVEMENT

IN REAL ESTATE FINANCING

Thursday 10/28/21 1:00 PM - 4:00 PM

1:00 PM - 4:00 PM

14. CLOSING THE REAL **ESTATE TRANSACTION** 15. REAL ESTATE TAXES AND OTHER LIENS



16. REAL ESTATE APPRAISAL 17. LEASES

Tuesday 11/02/21 1:00 PM - 4:00 PM

RI GENERAL LAWS

Thursday 11/04/21 1:00 PM - 4:00 PM

18. FAIR HOUSING 19. PROPERTY MANAGEMENT 20. LAND-USE CONTROLS & PROPERTY DEVELOPMENT

21. ENVIRONMENTAL ISSUES & THE REAL ESTATE TRANSACTION FINAL EXAM 45 HR. CERTIFICATION

Tuesday 11/09/21 1:00 PM - 4:00 PM