

SHOW YOUR WORK

AUSTIN KLEON

KEY LEARNINGS

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*Contributing something is
better than contributing
nothing.*

*Be on the lookout for voids
that you can fill with your
own efforts, no matter how
bad they are at first.*

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Share what you love and people who love the same things
will find you.

Put **YOURSELF** out there, no matter what.

Present your work in the **RIGHT** way.

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Share but don't OVER-share.

Ask yourself before sharing 'So What' "Is it helpful"

Be open and honest about yourself.

Give credit to the Original Creator

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Work doesn't speak for itself, you need to tell a good story about your work. BE A STORYTELLER.

Teaching people doesn't subtract value from what you do, it actually adds to it.

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Be an OPEN Node

GIVE \longleftrightarrow TAKE

If you want Followers, be someone worth Following.

If you want to be interesting, you have to be Interested.



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The Vampire Test

If, after hanging out with someone, you feel worn out and depleted, that person is Vampire and vice-versa.

Vampires cannot be cured so banish it from your life.

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Learn to take a PUNCH / CRITICISM.

Strengthen your NECK - Put out a lot of work. The more punches you take, the more you realise, it can't hurt you.

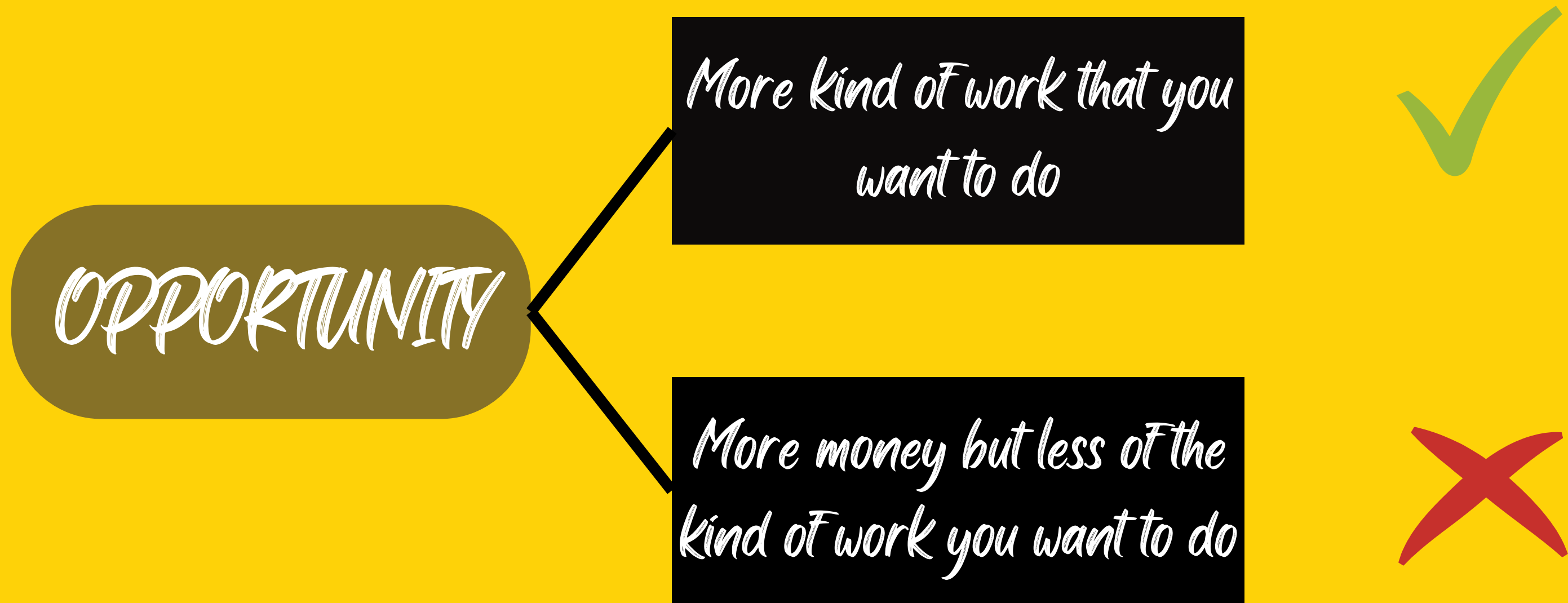
Your work is something you do, not who you are.



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- You just have to be as **GENEROUS** as you can, but **SELFISH** enough to get your work done.
- You just can't count on **SUCCESS**; you can only leave open the possibility for it and be ready to jump on and take the ride when it comes for you.
- Keep asking **WHAT'S NEXT...**

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KEEP LEARNING AND KEEP GOING...

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