



— NEW JERSEY STATE —
**VETERANS CHAMBER
OF COMMERCE**

2022 DISABLED VETERAN BUSINESS CAPABILITY BOOK

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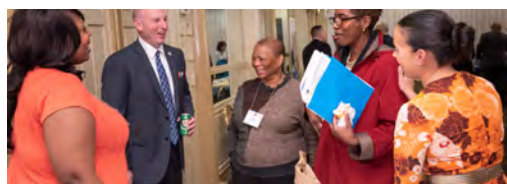


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Improving Veterans Economic Development & Inclusion In Veteran Business Procurement

By: Jeff Cantor, Colonel, US Army (Ret), Founder & CEO, NJ State Veterans Chamber of Commerce, and Paul B. Olsen P.E., Colonel, US Army (Ret), Executive Director of Programs and Partnerships for Old Dominion University's Office of Research, in collaboration with the Garden State Initiative May 2nd, 2022

Executive Summary

This white paper is written to help both public & private sectors improve their disabled veteran, veteran, and military spouse procurement dollars and increase the number of qualified vendors in these categories in which to do business. The goal of this paper is to discuss some of the obstacles currently in the way for veterans (and use of the term veterans, means the greater veteran family including disabled veterans and military spouses), unless specifically indicated. Similar to minority & women owned businesses, veterans feel left out of the procurement process and are often overlooked when funding becomes available for contracts. Creating a strategic vision to better support veterans economic development would align state resources, improve communications, and create a pathway forward to improve the lives of veterans.

An unrecognized disadvantaged class

Disabled veteran owned businesses (SDVOBs) and veteran owned businesses (VOBs) are often overlooked when it comes to procurement and contracting. Many times there are M/WBE events focused on minority and women owned businesses with no mention of SDVOBs or VOBs. Recently, there has been an uptick in M/W/V/SDVOB events, as there seems to be an interest by many to establish relations with veteran businesses.

Throughout history, as people went off to war, they returned changed, often not for the better. All things considered, it is a tragedy that today, when a service member takes off the uniform, they face life challenges that include:

- Financial insecurity (20%)
- Difficulty accessing capital (1/3)
- Veteran-owned businesses that lack market presence
- Homelessness (~1.5 million; 1 in 10 homeless persons)
- Medical and mental health issues (41%)
- Difficulty transitioning to civilian life (44%)
- Suicide (over 6,300 a year)*¹

¹ *Beyond the Uniform: A Look at Today's Veteran Consumers, 2018, <https://www.nielsen.com/wp-content/uploads/sites/3/2019/07/beyond-the-uniform-a-look-at-todays-veteran-consumers.pdf>; Marketing To Veterans? Offer Authenticity, 2019, <https://insights.digitalmediasolutions.com/articles/marketing-to-veterans>; Marketing to the Military Explained, <https://www.sheerid.com/blog/marketing-military/>;



On November 15th, 2021, President Biden signed into law, the bipartisan infrastructure plan entitled the Infrastructure Investment and Jobs Act. It allocates roughly \$1.5 Trillion into infrastructure redevelopment across the United States. Unfortunately, veterans will be shut out of this infrastructure law as there is only a socially & economically disadvantaged (SED) business goal of 10% of all spends. That means that when the money rolls down to the states, the large companies bidding on this work will seek out SED certified businesses in which to sub work out in a tier 2 or tier 3 fashion for these projects. Unfortunately, veterans are not in the federal definition of SED businesses. An SED business is very similar to a Disadvantaged Business Enterprise (DBE) business, and again, veterans are not included in that definition either. Therefore, money that rolls down from the federal government to the states, almost always has either a SED or DBE goal associated with the spends, and will not allow veterans to participate in these projects. The vast majority of veterans, do not qualify for these certifications according to the federal & state definitions.

One in every 20 New Jerseyans is a veteran and this population has answered the nations call. An important part of caring for our nation's military veterans includes preparing and connecting them to careers after military service. Many veterans are entrepreneurs who invest a tremendous amount of time to create and certify a Veteran Owned Business (VOB) or Service Disabled Veteran Owned Business (SDVOB). They know that their service and sacrifice to our nation will be recognized through the federal VOB and SDVOB incentive programs.

Many states have exemplary programs for veteran business owners as well. Yet New Jersey is not one of these. While clearly committed to veterans in many ways, New Jersey lags in its commitment to veteran-owned businesses. In fact, New Jersey has been ranked 49th out of 50 states for supporting veteran-owned business².

Since 2015, New Jersey has had a public law that sets aside 3% of its state contracting agencies' budgets for Disabled Veteran Owned Businesses (Outside of New Jersey, it is known as SDVOBs, New Jersey uses DVOBs, however they are synonymous and can be interchanged). However, according to the New Jersey State Veterans Chamber of Commerce, of the 72 state agencies that have procurement power, a mere few have awarded contracts to disabled-veteran-owned businesses and none are reporting their numbers as required by the law.

New Jersey can comply with its veteran-owned business laws and also raise its overall national veteran-owned business ranking. But to do this, it must establish a vision and a strategy, including executing a series of strategic imperatives, described as follows:

² <https://www.zippia.com/advice/veteran-owned-supportive-states/>



Vision

By 2025, New Jersey will join the top 25% of the best states for supporting veteran owned businesses as defined by the Small Business Administration. New Jersey will also meet or exceed the requirements of its 3% state-mandated Disabled Veteran Owned Business law.

Strategy

We envision a “grass top” and “grass roots” economic strategy to support veteran owned businesses. While elected and appointed state officials work to identify, enforce and promulgate economic policies that support veteran owned businesses, more needs to be done to ensure that veteran business owners are included in state contracting opportunities and that a pathway is established to support greater economic development for veterans.

To be successful, this strategy requires the state drive five strategic veteran business imperatives:

- 1. Support veteran business advocacy through the creation of an executive task force and legislative sub-committee.**
- 2. Enforce or raise the 3% DVOB set-aside law.**
- 3. Create legislation to better support veteran economic development.**
- 4. Implement policy changes to better support veteran economic development.**
- 5. Formalize the creation of a veteran economic development leadership team.**

STRATEGIC IMPERATIVE 1: Support veteran business advocacy through the creation of an executive task force and a legislative sub-committee

To improve veteran-owned business procurement rates in New Jersey, two groups must be immediately established that have the requirement to drive the initial and future strategic imperatives.

The first group is a task force led by the governor’s office, with representatives that include but are not limited to Treasury, New Jersey Economic Development Agency (NJEDA), New Jersey Business Action Center (NJBAC), New Jersey State Veterans Chamber of Commerce, New Jersey Department of Transportation, New Jersey Transit, and the Office of Diversity and Inclusion (ODI). The role of this group is to ensure that New Jersey is executing the legal requirements set forth in the law to support veteran-owned businesses and to promulgate new state policy to improve veteran-owned business state procurement rates.

The next group is a joint subcommittee pulled from the New Jersey Legislature to support economic development for veteran-owned businesses. This subcommittee should include the Speaker, Senate President, Budget and Appropriations, Military and Veterans Affairs Committee Chairs, Commerce and Small Business Committee Chairs and Education Committee. This



committee should also have at-large members from the veteran business community. The role of the sub-committee is to ensure the state follows veteran-owned business laws, and to create new legislation needed that supports veteran owned businesses – those owned by both disabled veterans and nondisabled veterans alike.

STRATEGIC IMPERATIVE 2: Enforce or raise the 3% DVOB³ set-aside law

New Jersey established a 3% set aside law for disabled veteran owned businesses in 2015. Since that time, only two out of seventy-two state agencies enforce the law. The law (PL 2015, Ch. 116) states that each state agency will set-aside 3% of all contracts, based on total dollar volume, each year to certified disabled veteran owned businesses. It also states that each state agency with procurement power must publish what they spend on DVOBs each year as well as submit their plan for meeting their annual 3% set-aside. For the last seven years, no state agency has ever published their DVOB state procurement percentages nor submitted their annual DVOB individual procurement reports.

Despite 3% Set Aside Law awareness training delivered to all 72 State agencies by the NJ State Veterans Chamber of Commerce, in conjunction with the office of the attorney general, the problem persists. To remedy this solution, the Sub-Committee for Economic Development for Veteran Owned Businesses should, at its scheduled hearings, be given a report by the Governor's Veteran Owned Business Task Force on the DVOB set aside percentages of each of the state's 72 agencies. Agencies in non-compliance with the law will be required to report the reasons.

Another option would be for the state to put in place liquidated damages for not meeting the DVOB set asides. Under this approach, a prime vendor would need to make a good faith effort to find a qualified subcontractor to meet its DVOB set-aside obligation.⁴ Failure to do so would result in damages in the form of a monetary penalty to the prime vendor for not meeting this set-aside.⁵

³ Except for NJ, every US state and the Federal Government uses the acronym SDVOB to indicate a service-connected disabled veteran owned business. They are synonymous and can be interchanged.

⁴ Resources to find qualified SDVOB include the NJ SAVI database (which houses all the state's certified diversity businesses), the NJ State Veterans Chamber of Commerce, the VFW, American Legion, Disabled American Veterans, and more.

⁵ The NJ Economic Development Authority emplaced liquidated damages for failure to meet diversity goals on offshore wind projects.



Without emplacing liquidated damages on all state contracts, there would be no change from the current methods of awarding contracts, which means that disabled veterans would continue to get shut out of state contracts.

STRATEGIC IMPERATIVE 3: Create legislation to better support veteran economic development

One of the key tasks of the Legislative Sub-Committee for the Economic Development of Veteran Owned Businesses would be the introduction of new legislation to better support NJ Veteran Owned Businesses. Another entry point for this could be through the NJ Veteran Caucus. What follows is a prioritized list of legislative initiatives.

Price Preference Law

New Jersey Law requires three qualified bidders on any state contract. With so few DVOBs, it is difficult to find three qualified bidders in any one category, so the likelihood of setting aside a contract is virtually none. Many states have remedied this by enacting a price preference law.⁶

A price preference law allows DVOBs to compete in the open bid process against non-veteran companies. Essentially, a price preference is granted to the DVOB bid, which allows them to be more competitive. For example, in Michigan, they have a 10% price preference law, which grants DVOBs up to 10% over their bids. For the last three years, Michigan has awarded hundreds of contracts to DVOBs valued over millions of dollars.

Year	# Of Contracts Awarded	\$ Value of Contracts awarded
2018	119	\$67 Million
2019	131	\$70 Million
2020	148	\$91 Million

Include DVOBs in Infrastructure or I-Bank: The New Jersey infrastructure bank funds large scale municipal and state level infrastructure projects. Public Law requires that 10% of the money loaned to municipalities, authorities, counties and the state through the I-Bank must have a diversity spending component, of which DVOBs are not included. Disabled veteran businesses should be added to this diversity goal. It is not currently published what percentage of dollars spent through I-Bank loans go towards diversity businesses. Disabled veteran owned businesses should be included in these goals as there would be a strong likelihood of improving diversity

⁶ The following states currently have a disabled veteran price preference law as public law; California, Michigan, Nebraska, Minnesota, Wisconsin, Connecticut, Maryland, West Virginia, Florida, Nevada, Texas, New Mexico, and Alaska.



spends through the I-Bank. This would likely have to be done through legislation to add disabled veterans to the I-Bank diversity list.

Implement state lending programs to small and diverse businesses. It is tougher for veterans to gain access to capital than their non-veteran counterparts. Thus, they are economically disadvantaged. To remedy this problem, the state should put in place a funding mechanism that uses a state contract as collateral for the loan that would equal up to 100% of the contract amount. Other cities and states have rolled out a similar program using city/state contracts as collateral. In New Jersey, the Economic Development Authority could establish a \$10 million fund specifically for this purpose. That way, veteran businesses – once they receive a contract from the state (contracts from counties and municipalities could be applied as well) – could use this funding to purchase equipment, make payroll payments, and purchase materials for the specific project. This would ultimately lead to veteran businesses building a stronger credit score, making it possible for them to gain increased capital from banks. The size of the loans could be up to \$5 million, depending on the scope of the project.

Bring the DVOB goal in line with New York State. New York currently has one of the best SDVOB programs in the nation. The state has a 6% SDVOB goal and has awarded over \$180 million to certified SDVOBs last year alone. If you look at the percentage of population that veterans represent in New Jersey, it is roughly between 5-6%. The current DVOB set-aside law in New Jersey is 3%. This should be increased to represent what border states like New York have implemented and should better align with New Jersey's veteran population. Increasing the set-aside to 6% would remedy this inconsistency and would be the right thing to do for our veterans.

Two bidders instead of three bidders for veteran RFPs – Current law mandates that there must be three qualified bidders for all public contracts. Often there are not three qualified bidders in any specific category of trades, which means that you could never set aside a prime contract for a veteran business. Legislation is needed to reduce the number of bidders from three to two to give veteran businesses a chance to compete on a set-aside law.

Include DVOBs in the state (Socially & Economically Disadvantaged Business) SED Definition – As identified earlier, veterans are an unrecognized economically disadvantaged business entity. However, they are not included in the state definition of Socially & Economically Disadvantaged Businesses. Legislation is needed to add disabled veterans into the SED definition allowing them to participate in procurement opportunities with funds coming down from the federal government. By doing so, the state could dramatically impact the level on inclusion for disabled veteran businesses.



STRATEGIC IMPERATIVE 4. Implement policy changes to better support veteran economic development

The administration needs to implement some changes in policy for better inclusion of minority, women, veteran and disabled veteran businesses. What follows is a prioritized list of recommended policy directives aimed to increase NJ Veteran-Owned Business procurement rates.

1. **Recommend all diverse businesses be considered as multiple diverse business enterprises (XBEs).** These businesses include minority, woman, veteran, disabled veteran, military spouse, Asian American, Hispanic, LGBTQ+, Indigenous American, and Pacific Islanders. The administration could then commit to purchasing 30% XBE for all state contracts. This is currently underway in New York, where, in 2020, the state spent 29.5% of all state contracts with minority and women owned businesses. This represents a \$3.14 billion spend.⁷ Additionally, the state, which has a 6% SDVOB goal, spent over \$182 million with SDVOBs in 2021.⁸ Under this process, any company applying for a state contract would need to source and list the XBE of choice that they plan on utilizing as a subcontractor. Failure to do so would be grounds for disqualification.
2. **Recommend establishment of a universal diverse business portal and pre-registration.** Currently, every small and diverse business needs to certify and pre-qualify with every single state agency. Often, multiple state agencies ask for the same information from small and diverse business owners so that they can qualify to work with a specific state agency. This is both inefficient and counterproductive. The state should establish a universal portal that would allow small and diverse businesses to upload their certification documents into one location and have all state agencies draw from the portal to pre-qualify the business to work in the state. Currently, small and diverse businesses must certify with DORES (Treasury) and then must qualify with DPP or DMPC, NJDOT, NJTA, NJ Transit, NJSDA, and many more. The business atmosphere is very difficult for small and diverse businesses here in New Jersey.
3. **Recommend public reporting of DVOB agency spends.** It is in the current DVOB law that each state agency, authority, commission, university, and any entity with state procurement power should publish their DVOB spends annually. Additionally, the law requires each agency to publish their plans on how they will achieve their 3% DVOB goals. For the last seven years that this has not been done. To remedy this, the state could designate one individual at each state department to report this requirement. Each state agency could publish this data on their website and/or submit it to Treasury

⁷ MWBE contracts total more than \$3 billion in New York, a first, By [Michael DeMasi](#) – Reporter, Albany Business Review Dec 4, 2020

⁸ New York State Office of General Services, Division of Service Disabled Veteran Business Development, Annual Report, December 31st, 2021, Page 2



for overall state reporting by agency, just as the New York State Office of Government Services does each year in its annual report.⁹

4. **Recommend employing under-threshold purchases.** Another way to increase diversity spends is to implement a policy that allows each state agency to make purchases below bid thresholds directly with small and diverse businesses. That means that all purchases under \$44,000 could be spent directly with a small and diverse business via purchase order or government credit card and would not be put out to bid.
5. **Recommend implementing a simple procurement process.** NJ could implement a policy to support VOBs in the simple procurement process. Simple procurement contracts are defined as those under \$1,000,000 and do not need to go to public bid. This program exists in Michigan where certified VOB, SDVOB, or Hub Zone businesses can submit a proposal for a contract below the \$1,000,000 threshold. State government entities can then enter into a direct contract with those diverse businesses without a public bid process.
6. **Recommend fast tracking veteran owned businesses.** The state of Michigan also has several programs for procurement that allow DVOBs to compete as a prime vendor with significantly less certification. Rather than a lengthy state certification process, the SDVOB needs only to provide proof of SDVOB status (either by NVBDC certification, or by supplying a copy of its DD-214, service-connected disability rating letter from the VA – at 0% or greater – and business ownership papers) to qualify for a 10% price preference. There is no cap on a contract for this SDVOB price preference, nor is there a mandate of a percentage of self-performance. The only caveat to the SDVOB being awarded the project is that they have the prior experience to do the current job. An evaluation team determines that they can perform the work.
7. **Recommend simplifying the state Request for Proposal (RFP) process.**
It would be ideal if the state invested in creating a portal for electronic submissions for RFPs and reducing the paperwork demand for businesses submitting proposals. Currently, many firms are required to hire additional short-term personnel to help them decipher the RFP process. Creating an online, user-friendly portal would aid in this process. Additionally, the state uses in its RFPs boilerplate language that is not needed nor warranted. It is best to simplify this process.
8. **Recommend a credit to primes who bring on or mentor diverse businesses.** There should be a monetary incentive for prime contractors who are awarded a state contract to bring on diverse subcontractors/vendors, such as disabled veteran owned businesses, to build a pool of qualified diverse subcontractors. The monetary amount could be a percentage of the job that is subbed out to a diverse contractor. Therefore, the more business that is subbed out to a diverse subcontractor, the higher the monetary award for mentoring the diverse business.
9. **Recommend encouraging Joint Ventures and Teaming Agreements with diverse businesses.** Many state contracts are too large to be taken on by a veteran business. Although it should be the standard to break up a contract so that small and diverse

⁹ NY Annual veteran-owned business procurement annual reports can be at: <https://ogs.ny.gov/veterans>.

businesses can participate as prime vendors, this takes additional work to complete. Therefore the majority of contracts that are put out to bid, especially those in construction, are often way too big for a veteran business to bid on. Additional points can be given to those prime vendors who create a joint venture or teaming agreement with a veteran-owned business so that the veteran business could self-perform the part of the contract that they have the capabilities for, and could develop skill sets on ways to complete the other parts of the contract that they normally could not self-perform. By doing this, we will develop veteran businesses into future prime vendors, thus increasing the number of prime vendors available to bid on contracts.

10. **Recommend breaking apart contracts.** As mentioned previously, many state contracts are too huge for a veteran business to bid on. Consideration should be given to breaking apart large contracts to allow more bids from diverse businesses. This would require additional personnel hours to break down the parts of the contract that could be separated from the original contract, but this would result in a more robust diverse pool of businesses bidding on these smaller state contracts.
11. **Creating special payment options for diverse businesses.** One of the major issues that occurs for small and diverse businesses is the time it takes to get paid for completed work. It is not unusual for diverse businesses to wait 120-180 days to get paid. Carrying around that debt for so long causes financial strain on many diverse business owners. Often, diverse businesses, which work as subcontractors to prime vendors, must wait until the prime contractor gets paid from the state or owner of the project. A mechanism could be set up where a certified diverse business could submit their invoices directly to the owner, while copying the prime vendor, for a much quicker payment. This would increase cash flow for diverse businesses and would reimburse these businesses for supplies that were purchased as well as making payroll and benefit payments.
12. **Recommend that the NJ Board of Public Utilities enforces the 3% DVOB set-aside law.** The utilities operating in New Jersey all have supplier diversity programs and try to purchase from small and diverse businesses. They have set up the Supplier Diversity Development Council to try and help the utilities increase spends with diverse suppliers. Ideally, it would be great if the BPU enforced the 3% DVOB set-aside as there would be more opportunities for disabled veteran owned businesses. They are not currently tied to the state purchasing laws or set asides of 25% small (SBE) and 3% DVOB, however, it is the right thing to do. So many more small and diverse businesses could benefit from expanding into the utility markets.
13. **Recommend a required debriefing program for veteran businesses.** When a disabled veteran business submits a bid for a contract either as a prime vendor or subcontractor, often times they never get feedback on their submitted proposal. Many of these businesses submit their proposals and the feedback received is, "You were too high". It would be helpful to create a debriefing program where disabled veteran businesses are taken through their proposal and feedback is provided on where their numbers differed from the winning proposal. Understanding this would greatly improve disabled veteran business' ability to submit a more focused and financially sound proposal.



14. **Recommend a suite of penalties for businesses falsely claiming to be diverse.** There should be increased penalties for businesses claiming to be small and diverse when they are not. Some business owners have “sold” their business to their wives or female relative, just to be certified as a woman owned businesses. There have been reports of people faking their veteran status to claim their business as a veteran owned or disabled veteran owned business. Strict penalties should be put in place to discourage this type of behavior. One thing that comes to mind is that if it is proven that an individual lied about being a small and diverse business, that that individual, and every company that individual is associated with, can no longer bid on public jobs for a period of ten years. This way, if an individual gets caught, he/she can’t turn around and create a new company to bid on public work.
15. **Recommend investing in the diverse chamber/advocacy community.** The state should invest in diverse chambers, such as the African American Chamber of New Jersey, the Hispanic Chamber of Commerce of New Jersey, the NJ State Veterans Chamber of Commerce and others. This would provide a greater advocacy mechanism for these often-overlooked groups. The disparity study that is being conducted by the state will show the effects of not investing in advocacy for these diverse groups. An investment in these organizations, creating a public-private partnership, would allow businesses in these diverse groups to get the counseling that is needed and the advocacy that is needed for state procurement.
16. **Recommend creating a suite of incentives for diverse business startups.** The state should encourage the formation of diverse businesses and offer incentives for their creation. New Jersey is a difficult environment for small and diverse businesses. If the state offers certain incentives to new businesses, there is a likelihood that they will survive and prosper, ultimately leading to increased revenue for the state in the long term. The first couple of years are always the hardest for businesses. Therefore, smart, focused, and generous incentives would help them get established and grow. Here are the recommendations for diverse business incentives:
 - **No business taxes for the first year of business** – Since it is so difficult to get started and it takes a while to get certified, build a network, and secure your first contract, it would be advantageous to waive the businesses taxes for the first year of business.
 - **Discounts on internet/Wi-Fi** – All businesses are connected to the internet. These fees are usually very high and can cause stress on a business. Request that these internet providers, almost all of whom report to the BPU, reduce or give incentives for internet usage for the first year of business.
 - **Discounts on EZPass** – Free EZPass for vehicles owned by a small and diverse business would create savings for that business to use toward creating jobs or purchasing equipment. Freeing up some of this money would significantly help with cash flow, one of the largest contributing factors of business demise.
 - **Discounts on certifications/prequalifications/DPMC** – The state has already enacted a no fee program for diverse business certification. However, every business needs to qualify with either DPP or DPMC in Treasury. It could cost as much as \$500 for this



prequalification. Waiving these fees for the first three years would provide greater cash flow for the business and would allow the business time to understand the processes before they have to pay for them. This would help in future pre-qualifications as well since there would be efficiencies created in the process.

- **Discounts on payroll taxes** – This goes back to improving cash flow, which is the largest issue affecting small and diverse businesses. Creating a lower payroll tax the first three years that the entity is in business would make it easier for the business to survive and hire others.
- **Veteran hiring discounts** – The federal government had a program that allowed a business to receive a \$9,600 discount on first-year business taxes if they hired a disabled, unemployed veteran. The state could benefit from adding incentives for hiring veterans as it would substantially reduce the veteran unemployment rate.
- **Help with bonding and insurance** – The NJEDA has a program to help companies with bonding for state jobs. This excellent program is run through NJEDA in conjunction with the African American Chamber of Commerce. This program or a new program with similar intent should also be created for insurance programs for small and diverse businesses.
- **Training programs at each state agency** – The NJ School Development Authority (NJSDA) had a program to develop better contractors for their pipeline of work. They taught OSHA 30 training to contractors with a heightened focus on safety, which created safer and better contractors. Each state agency should develop a vendor enhancement program to teach certain courses to better develop a pipeline of small and diverse businesses into vendors.
- **Create a small and diverse business ombudsman at each state agency** – Small and diverse business owners often have no one to contact to clear up issues, get paid, and deal with bureaucracy. Having an ombudsman at each state agency would give small and diverse business owners a conduit for help addressing problems they are experiencing. This would dissolve a large amount of frustration and inactivity for these small and diverse businesses.
- **No cost loans to help purchase equipment** – The state could set up a loan program to help small and diverse businesses purchase needed equipment for a specific contract. This would open up contracting opportunities for small and diverse businesses and would build efficiencies in contracts that have already been awarded. The program can be run either at NJEDA or the I-Bank to help streamline the process.
- **Grants for small and diverse businesses** – Create a grant program to better support small and diverse businesses. There are a couple of ways to do this, but the greatest way, in the opinion of this author, is to create a diverse business pitch competition. It can be run out of NJEDA, and would have some academics and business leaders as judges. Much like the TV show Shark Tank, this would be a business pitch competition that awards a grant to the top three businesses who compete. The top award would be \$50,000 and the next two would be \$25,000 each. You could spur on a tremendous amount of innovation while also supporting the diverse business



community. It could be an annual event which gets televised and additional resources such as legal support, financial guidance, marketing and advertising resources are all allocated to these businesses.

- **Create a state directory of small and diverse businesses** – The only way to find small and diverse businesses is by accessing the NJ SAVI database. This antiquated database is difficult to use and cannot be tailored to meet the needs of a specific scope of work or user. There is no way to know who is in construction vs. marketing, so prime vendors copy and paste all the emails in the database to send out requests for bids. Instead, it should be customizable by NAICS codes, capabilities, and should also include bonding capacity, insurance levels and largest job completed.
- **Decrease on business taxes based on disability rating** – Specifically for disabled veteran owned businesses, consideration should be given on % of business taxes that should be reduced in line with whatever % disability rating the business received from the Veterans Administration. It can be very difficult for a disabled veteran to start a business and often their disability gets in the way of effectively running the business. This would ease the burden on disabled veterans who start their own business.

STRATEGIC IMPERATIVE 5: Formalize the creation of a veteran economic development leadership team.

Most of this paper has been dedicated to “grass top” measures to increase veteran-owned business procurement in New Jersey. However, most of the issues emerge from “grass roots” level. For example, veteran-owned business owners were asked if they had received any business support from both New Jersey Economic Development Authority (NJEDA) and the New Jersey Business Action Center (NJBAC). A total of 82.2% of respondents indicated that they did not receive any support from NJEDA (17.8% did), and a total of 96% said they did not receive any support from NJBAC (4% did) (n=101). This is concerning, since most small business resources in the state come out of these two organizations.

In order to provide focused advocacy for New Jersey veteran-owned businesses, a Memorandum of Understanding (MOU) between NJEDA and the NJ State Veterans Chamber of Commerce should authorize the Chamber to establish a Veteran’s Economic Development Leadership Team that meets regularly and collaborates with NJEDA. This team should consist of but not be limited to members from NJEDA, Rutgers Business School, SBA, NJ SBDC, NJ State Veterans Chamber of Commerce, NJBAC, Large Companies in NJ (Johnson & Johnson, Subaru, Novartis, Prudential), Votech Schools, NJMEP, DMAVA, VFW, American Legion, DAV, and the NJ Reentry Corp. The leadership team should also have the authority to add or delete members as the situation merits.

The Veteran’s Economic Development Leadership Team should be further subdivided into four standing committees:



1. Industry Leaders Committee
 2. Sponsoring Committee
 3. Grants Committee
 4. Legislative and Outreach Committee
- Industry Leaders: This committee, chaired and co-chaired by top veteran-hiring /procuring companies, will update the team on actions taken to directly procure with veteran businesses as well as hire veterans and to incentivize other companies to join this committee.
 - Sponsoring: This committee is chaired and co-chaired by those maintaining individual veteran databases. This committee receives referrals from veterans and facilitates matchmaking with Industry Leaders.
 - Grants: This committee is chaired by a State University and facilitates grant searches and opportunities to support veteran entrepreneurship training and hiring efforts. This committee also sponsors grant-writing programs.
 - Legislative and Outreach: This committee is chaired by the NJ state Veterans Chamber of Commerce and serves to align all advocacy groups in a single message. This committee also sponsors legislative actions that support veterans economic development.

Conclusion

There are several bills and policy changes that can be implemented to better protect veterans who start their own business. The operating environment is difficult for most small businesses in New Jersey. It is especially tough on veteran business owners as they do not have the established networks, contacts or access to capital that their non-veteran counterparts have. The 3% DVOB set-aside law has not been enforced since becoming public law seven years ago. Immediate actions need to be taken to better support veteran entrepreneurs both from a policy and a legislative standpoint. We hope that the state understands the sense of urgency to help and protect these brave Americans who answered our nation's call. They proudly served their country and their state. It's time to recognize that fact by taking care of them now that they are home and have started a business.

Jeff Cantor, Colonel, US Army (Ret), is the founder & Chief Executive Officer of the NJ State Veterans Chamber of Commerce and a board member of the Supplier Diversity Development Council for the NJ Board of Public Utilities. He has significant business experience and insight and has served in various leadership roles in both the public and private sectors. He retired as a Colonel in 2017 from the US Army Reserve. He can be contacted at jeff@njveteranschamber.com.

Paul B. Olsen P.E., Colonel, US Army (Ret), is the Executive Director of Programs and Partnerships for Old Dominion University's Office of Research where he enables research projects between the University and federal agencies including the Department of Defense



and NASA, as well as regional organizations in the public and private sectors. He is the owner of Honor Builders Strategic Engineering, a SDVOB focused on consulting and engineering services.

The Garden State Initiative is a 501(c)3 nonprofit organization dedicated to strengthening New Jersey by providing an alternative voice and commonsense policy solutions in the state -- solutions that promote new investment, the growth of jobs, the creation of economic opportunities, and innovation to the benefit of all New Jerseyans. GardenStateInitiative.org







12T Group

Contact: Marcos Bermeo
216 Claremont Avenue
Verona, NJ 07044
<https://12tgroup.com>

917-715-3045 Mobile
862-214-4482 Office
marcos@12tgroup.com

Capabilities Statement

Founded in 2014, 12T Agency DBA 12T Group, draws on over two decades of business experience in the information technology and international telecommunications industry. With a network of industry leading vendor and partner organizations across the globe, we leverage our existing relationships to deliver fast, unbiased, world-class results.

Our service portfolio includes transactional projects and long-term advisory engagements. Through our partnerships with over 275 technology vendors globally, including 100 cloud providers, over 30 security providers, and 1600 data centers we provide customized solutions for both the corporate headquarters as well as the remote office. With state-of-the-art intellectual property, our clients can tour a data center in Singapore from their desk in New Jersey. We can also show the fiber routes and on-site carriers of your desired location. 12T Group is headquartered in Verona, New Jersey.

Why 12T Group?

- Flagship technology research– Leverage Gartner, Forrester, and industry knowledge
- Partnered Solutions – *We partner & collaborate with market leading service providers*
- Gold Standards – *revered for our professionalism and industry expertise*
- Product variety – *single point of contact for complete service portfolio of the most trusted providers*

Impartial Trusted Advisor

CAGE Code: 8NAP9 DUNS Number: 117567439

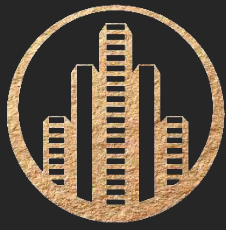
- **Primary NAICS Code – Management Consulting:**
 - 541619 – Other computer related services– Other technical consulting services
- **Secondary NAICS Code – Science and Technology**
 - 541512 - 334111 - 334112

Past Experience

Financial Service - Internet Connectivity – Telephony Services – Security – AI/ML
Media & Entertainment - WAN Optimization
Healthcare – O365 Teams Integration

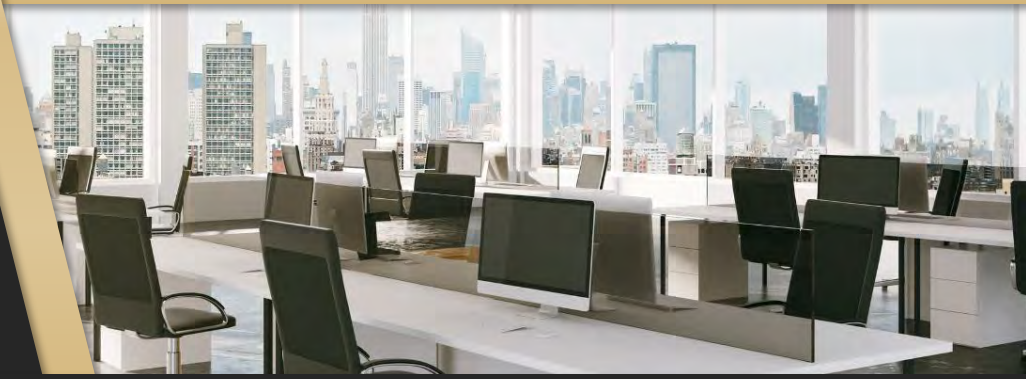
Vendor Partner Expertise:

<ul style="list-style-type: none">• Connectivity & Carriers Services• Internet & Broadband• Carrier Audits• Mobility Services• Cyber Security Services• SD WAN	<ul style="list-style-type: none">• Cloud Services• AWS – Azure – GCP• Multi & Hybrid Cloud• UC – Desktop – Infrastructure - <i>as a Service</i>• Colocation• Data Storage• WAN Optimization
---	--



ACJ LUXURY
MAINTENANCE

25 Patton Street High Bridge, NJ 08829 | (646) 702-7593 | www.ACJLuxuryMaintenance.com



About Us

ACJ Luxury Maintenance, LLC is a family owned, service disabled veteran owned cleaning service provider specializing in providing cost effective facilities management support services to clients in the government and private sectors throughout the North and South East region of the USA. Backed by our expertise, we serve local municipalities, state agencies, federal buyers, the commercial market, and the residential market with proven techniques and high-quality cleaning products, including COVID-19 approved cleaning products.

Core Competencies

- ✓ **Janitorial Service**
 - COVID-19 Disinfection & Sanitation
 - Commercial Janitorial Services
 - Office Cleaning
 - Standard/Deep Cleaning
 - Cleaning of High-Touch Areas
- ✓ **Move In/Move Out**
- ✓ **Facilities Management**
 - Janitorial Maintenance
 - Special Event Cleaning
 - Floor Care & Finishing
 - Day & Restroom Porters
 - Construction Cleaning
 - Painting Services
- ✓ **Residential Cleaning Services**
 - Standard/Deep Cleaning
 - Light Maintenance Clean
 - Eco-Environmental Cleaning

Key Differentiators

Government Sector Experience: As a certified Service-Disabled Veteran-Owned Small Business, we understand the needs of the government sector and are positioned to support them with their janitorial needs.

COVID-19 Cleaning Specialists: ACJ Luxury Maintenance employees 40 cleaning technicians trained and qualified to meet your needs, including COVID-19 disinfecting services.

Free Estimates: We want to ensure our clients are 100% satisfied with their service, which means they are never surprised by their bill. We offer accurate free estimates for every client, every job.

Superior Techniques and Products: Our team uses superior quality products and proven techniques to clean our clients' properties with expert care.

Company Overview

ACJ Luxury Maintenance, LLC.

25 Patton Street
High Bridge, NJ 08829

(646) 702-7593

info@ACJLuxuryMaintenance.com

www.ACJLuxuryMaintenance.com

EIN: 84-5165133

DUNS Number: 117459543

CAGE Code: 8LPC4

Ownership:

- ✓ SDVOSB
- ✓ EDWOSB
- ✓ WOB
- ✓ MBE - SBA Registered

NAICS Codes

561210- Facilities Support Services

561720- Janitorial Services

236220- Commercial & Institutional Building Construction

238350- Finish Carpentry Contractors

238320- Painting and Wall covering contractors

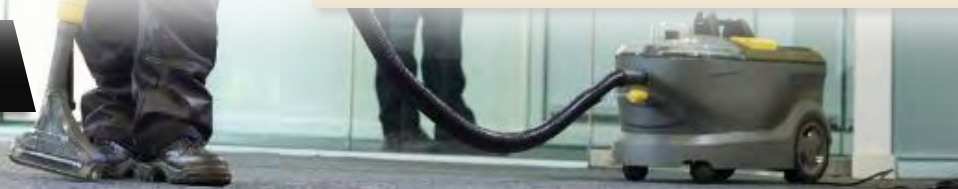
561730- Landscaping

541611- Administrative Management & General Management Consulting

Clients

ACJ Luxury Maintenance, LLC professional team has over 6 years profitable experience in supporting local, state, and federal government agencies, as well as, commercial and residential clients. Agencies we worked with:

- Department of Veteran's Affairs offering custodial Covid 19 cleaning for 1 year.
- First Service Residential Corporation offering landscaping and janitorial cleaning.
- Kennesaw State University offering Covid 19 Cleaning for school dormitories.



ADIG QUARTERMASTER

www.ADIGquartermaster.com

- Pennsylvania "C" Corporation Since 2014
- CVE Service-Disabled Veteran-Owned Small Business (SDVOSB)
- National Veterans Small Business Coalition (NVSBC)
- National Veterans Business Dev. Council (NVBDC)
- Pennsylvania Small Diverse Business (SDB)
- Pennsylvania Veteran Business Enterprise (VBE)

- **CAGE:** 7HZS9
- **UEI:** L2W7SGMLGGH6
- **FSC:** 6810, 9150
- **NAICS:** 324191, 352180, 352611, 424720

Point of Contact (POC):

Charles L. Fulforth, IV

Direct: (215) 816-4090

CFulforth@ADIGquartermaster.com



Premium Industrial Chemistry
for America's Warfighters



U.S.S. Olympia

Industries Served by ADIG & ICC ZURNOIL

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|  Aviation |  Shipbuilding |
|  Aerospace |  Nuclear Power |
|  Automotive |  National Defense |
|  Electronics |  Reverse Engineering |

ADIG is the Exclusive Government Distributor of ICC ZURNOIL, a US Small Business.



Buy American

Founded in Philadelphia, America's birthplace, in 1906 and 1883, respectively, ICC and ZURNOIL have been family owned and operated for more than 250 years, combined. Fostered by preceding generations and bolstered by extensive field data and over a century of uninterrupted real-world experience, the commitment to product quality and customer service is second-to-none.

ICC ZURNOIL researches, develops, tests, and manufactures formulations for a multitude of applications and industries, all engineered to meet or exceed customer requirements, technical specifications, and budget constraints.

Replacing foreign-sourced chemistry is possible, and with ICC ZURNOIL, you can expect samples upon request for testing and on-site product evaluation, technical support throughout the process, no minimum orders or container deposits, and the absolute best lead times in the industry.

ICC & ZURNOIL ... Made in Philly for More Than 100 Years

Comprehensive Product Portfolio

- Metalworking, Machining & Grinding Coolants
- Metal-Forming, Drawing & Stamping Lubricants
- Mass Finishing, Vibratory, & Burnishing Fluids
- Power Spray, Immersion, & Ultrasonic Cleaners
- Green Cleaners for Air, Sea, & Land Transportation
- Corrosion Inhibitors, Preventatives, & Rust Protection
- Specialty Products & Custom Formulations
- Plant-Based & Biodegradable Hydraulic Fluids
- Petroleum-Based Machine Maintenance Lubricants

Laboratory Technical Services & Analysis

- Pin & Vee Block Friction & Extreme Pressure Test
- Tribological 4-Ball Wear & Extreme Pressure Test
- Limiting Dome Height (LDH) Testing & Analysis
- Stack/Stain Test & Cast Iron Chip Corrosion Test
- Humidity Cabinet & Salt Spray Corrosion Testing
- Spray, Immersion, Ultrasonic, and Surface Cleaning
- Mass Finishing, Deburring, Brightening & Burnishing
- High/Low Temperature & Freeze/Thaw Stability
- High-Temperature Aluminum Gassing Tests
- Recirculating Foam Test & Anti-Foam Performance
- Oil Rejection & Solution Separation Testing
- Bio-Stability, Fungal, & Microbiological Testing
- pH, Viscosity, & Flash Point Determination
- Density & Pounds-per-Gallon Determination



ADVANCED POWER DISTRIBUTION SERVICES

WWW.ADVANCED-POWER.NET

JROSS@ADVANCED-POWER.NET

201-491-3915

ABOUT US

Advanced Power Distribution provides Nicet Certified Electrical Testing, Maintenance and Infrared Scanning on all electrical distribution equipment from all manufacturers. We pride ourselves in providing exceptional services and superior reporting.

We are located in North West New Jersey and are a Certified Disabled Veteran Owned Business. We are factory trained on all Square D and Schneider Electric Distribution and control products with over 15 years of experience of Electrical Start up and Commissioning in markets such as Data Centers, Hospitals, Water Treatment Plants

Below are some of the services we provide:

- *Infrared Scanning of Electrical and Mechanical Equipment*
- *Medium Voltage Air, SF6 and Vacuum switches testing*
- *Medium and Low Voltage Transformers testing*
- *Medium and Low Voltage Switchboards testing*
- *Medium and Low Voltage Circuit Breaker testing*
- *Automatic Transfer Switch testing*
- *Medium and Low Voltage Motor Control Center testing*
- *Medium and Low Voltage Starters and Soft Starters startup and testing*
- *Microprocessor and Solid State Relays*
- *Hospital Isolation Panel Commissioning and upgrades*
- *Arc Flash Analysis and Coordination Studies*
- *Metering installation and commissioning*
- *Variable Frequency Drives startup and programming*
- *Automatic Transfer Scheme installation and testing*
- *Switchboard and Switchgear controls*

Allied Equipment Services LLC

Capability Statement



A Veteran-Owned (**SDVOB**) supplier of materials & services including:

- Erosion Control Materials
- Traffic Maint. & Protection
- Equipment Sales & Rentals

DUNS: 089989531 | **Cage:** 7MG28

UIE: DRQCEKH85JM7

On-Going Projects:

- **Moses Adirondack Transmission Line Project** – Granite Power/NYPA
- **Exchange Place PATH Station** – Walsh Construction/Port Authority of NY&NJ
- **Garden State Parkway/New Jersey Turnpike Improvements** – Various/NJTA
- **Castleton Bridge** – L&T Construction/NYSOT

Completed Projects:

- **Baltimore Washington International Airport** – Equipment Supply
- **Gino J. Merli Veteran's Center** (Scranton, PA) – Equipment Supply
- **Kingsboro Psychiatric Hospital** (Brooklyn, NY) – Equipment Rental
- **City of Nyack Infrastructure Improvements** – Equipment Rental

We are proud to supply our customers:

- Granite Power
- Walsh Construction
- IEW
- Ground Control Excavating
- PKF Mark III
- Joseph M. Sanzari
- US Department of Defense
- Halmar International
- Battery Park City Authority
- Baltimore Washington Int. Airport
- D'Annunzio Group, Inc.

NAICS:

- **333924:** Industrial Truck, Tractor, Trailer, and Stacker Machinery Manufacturing
- **423710:** Hardware Merchant Wholesalers
- **423830:** Industrial Machinery and Equipment Merchant Wholesalers
- **423840:** Industrial Supplies Merchant Wholesalers
- **423390:** Other Construction Material Merchant Wholesalers
- **444130:** Hardware Stores
- **532490:** Other Commercial and Industrial Machinery and Equipment Rental and Leasing

Tim Allen, President

(973) 943 1420 | 852 Ringwood Avenue, Haskell, NJ 07420

www.allied equipmentservices.com | allied equipmentservices@gmail.com



New York State Certified
Service-Disabled Veteran-Owned Business



Company Profile

Duns Number:

879046308

Federal ID Number:

223281977

Corporate Type:

S-Corp

Year Founded:

1994

Corporate Address:

900 Dudley Avenue

Suite 151

Cherry Hill, NJ 08002

Office: 1 (856) 488-5519

Fax: 1(856) 488-1960

Aloha@alohacomm.com

Federal Certifications:

- SBA 8(a) Graduate 2006
- MBE/DBE
- SDVOSB

State Certifications:

- NJ: MBE/SBE/DBE/DVOB
- PA: MBE/SBE/DBE

NAICS Codes:

- 518210, 541513, 541519
- 517919, 238210

Certifications:

Accolades and Achievements

-

Capabilities Statement

Aloha Communications Contractors Inc. was incorporated in the state of New Jersey in February 1994. As a start-up venture, Aloha capitalized on owner Joseph Kaluhiokalani's (Aloha Joe) thirty plus years' experience in the communications field. Mr. Kaluhiokalani's management experience, combined with the network developed while working in the Communications and Electrical Contracting field, provides Aloha with many valuable industry contacts and teaming opportunities. These contacts with established clients and professional resources have resulted in an extensive client base for Aloha. Additionally, business development activities were successfully geared toward developing relationships within the government sector.

Aloha Communications Contractors Inc. can provide NAICS 517919- All Other Telecommunications, cabling technologies, design, and layout in the areas of Local Area Networks, Wide Area Networks, Telephone Systems, Paging Systems, Video Systems CCTV and Fiber Optics. The management of Aloha recognizes the strong need for these services and is committed to delivering services to a wide variety of customers on a proficient level. Customer service and satisfaction is our highest priority

Aloha Communications Contractors Inc. can provide NAICS 238210 Electrical Contractors and Other Wiring Installation Contractors and team up with Electrical companies to take care of Electrical needs for New Construction, Renovations, Planned Maintenance, Office Fit-Out, Design Build, Lighting Layout and Design, Retrofitting (Lighting and Power), Outdoor Security and Site Lighting, Switchgear and Power Distribution, Emergency Temporary Power Systems, Power Systems Upgrade, Energy Management, Disaster Recovery, Fire Alarm and Security Systems and Pole Line and Duct Bank Construction.

Offering and Services

Digital transformation is an imperative for organizations looking to modernize their IT landscape. We specialize in designing, and implementing digital transformation strategies that achieve these outcomes, and focus our services in these areas.,

Alliances and Partners

TD Synnex

Ingram Mico

AWS Dell

And many more!



**Benzing Dinmore Erectors LLC,
dba BD Erectors**

Specializing in bearing replacements, steel repairs, structural lifting, and steel/precast girder erection for the heavy civil industry, including temporary bridge structures and building erection.
Our principals have over 90 years of combined experience in the industry and are known for their innovative means & methods to get the job done safely, on time, & under budget!

DUNS

117512453

NAICS CODES

236220

238120

237310

332312



CONTACT US

BD Erectors
542 Spring Hill Road
Skillman, NJ 08558
📞 **914-319-7779**

Gary Dinmore, P.E., President



gdinmore@bderectors.us



www.bderectors.us

AGENCIES



CERTIFICATIONS

**New York State Certified
Service-Disabled Veteran-Owned Business**

**NY SDVOB
No. 200994**



**DVOB
No. A0190-24**



**SDVOB
Approval is Pending**

WHY US?

- Small, focused company, with the partners directly involved with every project.
- Union labor.
- Partners have 90+ years of experience between them.
- Two partners are Professional Engineers, experienced in development of novel means and methods.
- The partners hold multiple patents for innovative construction products, including hydraulic jacking and support towers.
- The President of BD Erectors is a Special Forces veteran, and another partner is an Ironworker with 30 years of experience.

CORE COMPETENCIES

**Steel Erection
Precast Erection
Bridge Work
Steel Repairs
Temporary Supports
Structural Lifting
Bearing Replacement**

PAST PERFORMANCE





C6I Services Corporation

Command & Control | Communications | Computers
Cyber | Combat Systems | Intelligence



US Government, Federal, State, Local and Foreign Government Capabilities

C6I Services Corp “C6I” provides a full life cycle of services to DoD & Federal organizations.

As a Services Disabled Veteran Owned Small Business (SDVOSB) & Small Disadvantaged Business (SDB), C6I specializes in providing engineering, program management, logistics, VSATs, mobile LTE, cyber ops and cyber security services that are best-in-class. As a small business, our flexibility allows us to provide Innovation, Adaptability and Critical Thinking into the Multi-Domain Battlefield to exceed our customers mission requirements.

Core Competencies

Command & Control

Provide Warfighter support through network support, software sustainment and intelligence operations. We support GCCS-J, ABCS, CPOF, BCS3, FBCB2 and JBC-P in an operational environment.

Communications

Provided LAN, WAN, and MAN support in Afghanistan, Korea, Guantanamo Bay, Cuba, and CONUS locations for Army, Joint, and Navy customers. Supported long-haul communications including MLOS, Microwave, SATCOM, and fiber optic DWDM infrastructure. Analyzed, Engineered, Procured, and Installed network equipment to provide backbone support to bases, camps, and FOBs in Afghanistan. Provided Engineering and Logistics support for PM TN SATCOM equipment.

Computers

Provided Tier I through Tier IV support worldwide, including help desk and remote repair. Utilized Information Technology Infrastructure Library (ITIL v3) best practices and processes to create streamlined and repeatable results while exceeding escalation matrix requirements.

Cyber

Services provided Cyber Security Solutions for Government, cyber-attack, antivirus remediation and patch management for Government clients. Our expert team establishes effective Cyber Security Solutions for Government to limit threats to invaluable data and agency network infrastructures. Services provided include IV&V, RMF accreditation process, Intrusion Detection & Analysis and firmware vulnerabilities.

Combat Systems

Provide system engineering, software engineering, software development, test engineering and software configuration management to AFATDS. Support systems include JADOCs, PFED, LFED, GDU-R, and CENTAUR.

Intelligence

Provide Prototyping, Research and Development to OGAs. Provide Global Intel Support.

Corporate Information

DUNS: 079094964

CAGE: 6YDX3

FCL: TOP SECRET

Federal Certifications

VA – SDVOSB (CVE)

Corporate Contact

Tom Wasilewski, Owner

33 Fenton Lane, Chesterfield, NJ 08515

Voice: (609) 752-9037

Fax: (609) 526-8496

Email: twasilewski@c6iservices.com



CAPABILITIES STATEMENT

**WE CREATE SOLUTIONS
TO FIT THE PROBLEM,
NOT THE TEMPLATE.**

Our purpose is to provide innovative digital solutions to modern business problems.

Company Data

Company Name: CSM International, LLC
Address: 114 Misty Meadow Lane
 Lansdale, PA 19446-4453
Contacts Name: Sam Kensinger
Telephone Number: +1(910) 728-0212
Email Address: Sam.Kensinger@csm-int.com
Website: csm-int.com
Duns Number: 117795557
UEI: ZFLPL3AHJH37
Cage Code: 8VZM6

NAICS Codes

561621 Security Systems Services (Except locksmiths)
541512 Computer Systems Design Services
541511 Customer Computer Programming Services
423430 Computer and Computer Peripheral Equipment
423690 Access Control Systems
541519 Other Computer Related Services
541690 Other Scientific and Technical Consulting

Strategic Partner

Partner's Name: Solution Partner Services
Reference: Alex Porter
Email Address: Alex.porter@solpartservices.com

Strategic Partner

Partner's Name: Spyglass Solutions
Reference: Eric Kruse
Email Address: Ekruse@spy-sol.com

Suppliers

HYPR (Multifactor Authentication) **Gallagher Group (PACS)**

Capabilities

- Disaster Recovery
- Penetration Testing
- Project Management
- IT Operations and Security Management
- CMMC Assessment and Remediation
- Migration
- Virtual CISO (Chief Information Security Officer)
- Physical Access Controls
- Digital Risk Assessments
- Multifactor Authentication
- Optimization
- Vulnerability Scanning
- Security Operations Center
- Compliance
- Consulting
- Cybersecurity Education

Social-Economic

Service-Disabled Veteran Owned Small Business

Past Performance



Awards



Differentiators

Imagine a mechanic telling a client what is broken on their truck without ever looking under the hood of the vehicle. There is no "one-size-fits-all" solution when it comes to IT and Cybersecurity. CSM takes a methodical and inquisitive approach to conquering business and security problems with tailored, technology based solutions.



DAVIS EIS

CAPABILITIES

COMPANY OVERVIEW

Davis EIS has more than 100 years of combined experience in marketing, logistics, development, contracting, military, security management, and training. We provide e-commerce solutions that exceed customer demands and fast and cost-efficient distribution. With an initial focus on contracting for supply chain, consulting, and emergency management, Davis EIS has expanded to offer elite marketing and development services.

We are leaders in supply chain management and delivering outstanding services. From our logistics services to our community development, trust Davis EIS to get the job done.

WORLD CLASS INTEGRITY

PAST PERFORMANCE

Building healthy communities since 2009. Ask us about our Chicago Love Project!

Some of Our Trusted Partners Include:

- Amazon
- OIC of Rocky Mount
- FedEx

NAICS CODES

541614- Process, Physical Distribution, and Logistics Consulting Services.

488510- Freight Transportation Arrangement

484110- General Freight Trucking, Local

484121- General Freight Trucking, Long-Distance, Truckload

541613- Marketing Consulting Services

541870- Electronic Marketing Services

621511- Medical Laboratories

561612- Security Guards and Patrol Services

561730- Landscaping Services

561720- Janitorial Services

531110- Lessors of Residential Buildings and Dwellings

531120- Lessors of Nonresidential Buildings (except Miniwarehouses)

236118- Residential Remodelers




SERVICES


Fuel for Company Vehicles
Fuel provider for equipment
General Construction Supplies/Small Tools
Restroom facilities
Dumpsters
Trailers/Office cleaning
Landscaping
Signs, hard hats, vests, branding, and more
Office Supplies, Furniture stationary
Trucking
Utility vehicles
Mobile COVID-19 Testing Trailers
Website creation
Marketing concepts
Creative direction

CERTIFICATIONS

Disabled Veteran Owned Business
Veteran Owned Business
Minority Business Enterprise
Women/ Minority Owned Business

FOLLOW US ON:

 /eismarkets

 /davis-eis

 www.daviseis.com

 @davis_eis

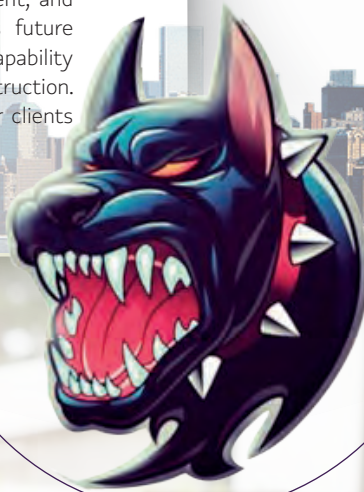


CAPABILITIES

Devil Dog Construction LLC is a 100% Service - Disabled Veteran Small Business. We are a Category 1 & 4 approved **Small Business (SBE)** and Category 1 & 4 **Disabled Veteran - Owned Business** with all the requisite skills and disciplines required to support all facets of heavy highway needs. **Devil Dog Construction is signatory to Local 172 & 825.** We have the labor, equipment, and insurance to meet the goals of New Jersey's future infrastructure projects. Our team offers expert capability in utility, highway, road, street, and bridge construction. We service all Federal, private, and public sector clients with a broad range of contractor services.

KEY DIFFERENCES

Devil Dog Construction's goal has been to combine superior quality construction with Military oriented mindset and values. In today's industry and the emphasis of diversification we are at the pinnacle of **SDVOB** Heavy Highway Construction and provide the best services to our clients.



FEIN
822217206

DUNS
080792700

CAGE
7XOF7

NAICS

236115 | 236210 | 236220 | 237110 | 237310 | 237990 | 238110 | 238120 | 238160 | 238190 | 238220 | 238990

OUR SERVICES


New Single-Family
Housing Construction


Water and Sewer Line
(and related structures)
Construction


Industrial Building
Construction


Structural Steel and Precast
Concrete Contractors


Commercial & Institutional
Building Construction


Plumbing


Poured Concrete Foundation
& Structure Contractors


Roofing Contractors


Highway, Street, &
Bridge Construction


Other Foundation, Structure,
and Building Exterior Contractors


Heating, and Air-
Conditioning Contractors


Other Heavy and Civil
Engineering Construction

AREAS COVERED

New York • Pennsylvania • New Jersey



#OurClients



Utility Natural Gas Work
HDD with local unions
172/825



Utility Natural Gas Work
HDD with local unions
172/825



Underground Utility Work
HDD with local unions
172/825

#OurClients

Underground Utility Work
HDD with local unions
172/825



Milling and Paving
Traffic Control
Environmental with Local Unions
172/825



Milling and Paving
Traffic Control
Environmental with Local Unions
172/825



www.devildogconstructionllc.com
856.265.4269 DevilDogConstructionllc@gmail.com



EnSync Interactive Solutions, Inc.

CAPABILITY STATEMENT

Information Technology | Acquisition Support | Systems Engineering

COMPANY OVERVIEW

EnSync Interactive Solutions, Inc. "EnSync" provides strategic planning and professional acquisition services to Federal and DoD organizations.

As a Minority Owned Small Business with SBA HUBZone & Service-Disabled Veteran Owned Small Business (SDVOSB) certifications, **EnSync** is committed to excellence and delivering Information Technology and management-related services to government and commercial clients. Established in 1999, our expertise includes government contracting, systems engineering/integration, and management of totally integrated programs. These tasks include assessments of system effectiveness, life cycle costs, scheduling, risks and tradeoff analysis for iterations of the systems engineering process.

SERVICES

Acquisition Support

Provide Technical and Business Operations Support as part of the Acquisition Requirements Package (ARP) development process for the VA. Assigned tasking's has focus on the development of PWS' and IGCEs. Partner with the Acquisition Team Leaders and Procurement Coordinators as required to meet each Program Manager's requirements.

Systems Engineering

Provide engineering and analytical expertise to support network architecture requirements associated with the execution of the Government Joint Warfighting Assessment (JWA) series of events and other OTC operational test events.

Information Technology

Provide field support integration services. Develop the authoritative Army Systems Architecture (SA) for the deploying and transforming force, to provide data products/initialization data to support the training, testing and deployment of Battle Command & Communications systems.

CLIENT LIST (current)

U.S. Army Operational Test Command (OTC), Fort Hood, TX

CONTACT INFORMATION

Claude A. Jones, Principal/CEO
83 South St, Ste 202, Freehold, NJ 07728
Mobile: (732) 804-4157 (primary)
Voice: (732) 542-4001 X201
Fax: (732) 542-4113
Email: claudio.jones@ensyncinteractive.com
Web: www.ensyncinteractive.com

GENERAL INFORMATION

D-U-N-S Number: 147075670
CAGE Code: 1QJ01

NAICS CODES

517919

All Other Communications

541330

Engineering Services

541512

Computer Systems Design Services

541519

Other Computer Related Services

541611

Administrative Management & General
Management Consulting Services

611430

Professional & Management Development
Training

FEDERAL CERTIFICATIONS

- VA (CVE) - SDVOSB/VOSB
- SBA - HUBZone
- SBA - SDB

NEW JERSEY STATE CERTIFICATIONS

- Minority Business Enterprise (MBE)
- Disadvantaged Business Enterprise (DBE)
- Disabled Veteran Owned Business (DVOB)

NYNJ PORT AUTHORITY CERTIFICATIONS

- SDVOB
- MBE
- SBE

New York State Certified
Service-Disabled Veteran-Owned Business



We Accept Credit & Purchase Cards



EIN 59-3768842

D-U-N-S number: 122091035

Fireball Mountain has 19 years in business and offers 2 lines of business:

1. Employee Training & Development (Team building and Leadership Development)

Our Training and Development line continues to innovate using combat simulation to create a perfect training environment for developing teamwork skills and leadership skills. Organizations can also use one of our two meeting rooms for pre or post event meetings or meals.

2. Entertainment Services

Our line of entertainment services uses laser tag, jello tag and arrow dodgeball to provide memorable user experiences for companies, universities, schools and government agencies. Our services can be setup for team meetings, picnics, holiday parties and more. Our mobile entertainment services can be brought to a customer's location, ie: College gym, warehouse or student center.

Core Competencies:

Team Building development
Team Building skill assessment
Leadership skill assessment
Memorable Social Events

713990 – All other Amusement and
Recreation Industries (Laser Tag)

Key Differentiators:

Customer Satisfaction
Unique User Experience
Innovation using entertainment to provide
a fun learning environment

NAICS Codes

611430 - Professional Development
Training
541612 – Human Resources Consulting
Services
531120 - Rental Hall, Meeting Space

Corporate Officer

Robert Peppard – Chief Executive Officer
robert@fireballmountain.com

Past Clients:



USMC, USAF, Campbell Soup, NRG, Exxon Mobil, Verizon, Spotify

State of NJ Certifications:



295 Meany Road, Wrightstown, NJ 08562.
800-600-3086

FACILITY SERVICES SOLUTIONS GROUP

COMPANY DATA

EIN: 85-4159449

NAICS CODES:

561210

Facilities Support Services

561790

Other Services to Buildings and
Dwellings

541614

Process and Physical Distribution and
Logistics Consulting Services

54161

Management Consulting Services

561720

Janitorial Services

SIC CODES:

7349

Building Cleaning and Maintenance
Services

8742

Management Consulting Services

Juan Garay | President
Facility Services Solutions Group
227 Plainfield Ave
Edison, NJ 08817
Tel: 732-953-7007

Email: Info@fssgus.com

Web: www.fssgus.com



CAPABILITIES STATEMENT

Capabilities

With over 75 years of combined experience, Facility Services Solutions Group works with national and international companies to provide business-to-business facility services solutions within the facilities maintenance industry.

We are a one stop shop for facility managers, bridging the gaps between building owners and janitorial companies and contractors. If you are looking to sub out the vendor management portion of your business, or you are looking to audit or improve your vendor relationships and maintenance offerings; we have experience managing facilities, labor resources and unions, administrative and operational issues, training, and techniques to increase crew productivity and special projects.

- Management of Facility Services Operations
- Service Equipment & Supply Sourcing
- Facility Services Performance Audits & Plans
- Subcontractor Sourcing & Management

Differentiators

Facility Services Solutions Group is a Service Disabled Veteran-owned business and we strive to provide and support other veteran businesses in our industry secure new contract opportunities through prime contractor relationships.

Certifications

- NJ Department of Treasury – SDVOB, VOB, MBE and SBE CERTIFIED



Gassman Engineers, P.C.

Gassman Engineers, PC (formerly known as Chu & Gassman, Inc.), is a Verified Service Disabled Veteran Owned Small Business with over **30 years** of experience in providing HVAC, Instrumentation, Electrical, Plumbing, Fire Protection, and Construction Phase Services to local, state, and federal clients throughout the United States, principally in the Northeast. Originally incorporated in New Jersey in 1980 and currently located in Long Branch, New Jersey we are able to meet the needs of our clients quickly and efficiently.

Gassman Engineers has extensive experience designing and providing construction documents for government and private facilities, consisting of school and higher education institutions, water and wastewater treatment plants, transit stations, municipal and institutional facilities, hospital and health care institutions, federal government facilities, and housing.

Our projects have consistently been performed on time and on budget, and our team receives repeat business from our clients. A testament to this is our over 22-year history with Naval Weapons Station Earl in Colts Neck, New Jersey.

GENERAL INFORMATION

Registered Company Name:	Gassman Engineers, PC
Office Telephone:	732-268- 7639
Office Fax:	732-268-7492
Website:	www.gassmanengineers.com
DUNS#:	602779410
CAGE#:	435B5
EIN #	22 231 8226
NYC Department of Buildings	
Special Inspection Agency License	# 006276

BUSINESS INFORMATION

Year Incorporated:	1980
State of Incorporation:	New Jersey, New York
SDVOSB Status:	CVE Verified
State Specific SDVOSB Status:	NYS Verified

KEY CONTACTS

William Gassman
President
732-268-7639
732- 963 9275 (Fax)
wgassman@gassmanengineers.com

OUR SERVICES INCLUDE:

- Electrical Design
- HVAC and Plumbing Design
- Energy Modeling/Energy Services
- Fire Protection
- Bid Services
- Design/Build
- Design/Bid/Build
- Facility Studies
- Production/Delivery of MEP Design
- Contract Documents
- Construction Phase Services
- Field Engineering Services
- Technical Reports and Studies
- Computerized Hydraulic, Heating and Cooling Calculations
- Coordination with Public Utilities
- Cost Estimating
- Commissioning Services

CAPABILITIES STATEMENT

New Jersey

78 Rivergate Way
Long Branch NJ 07740
732-268-7639
973 224 0358 (Cell)

NAICS CODES

541330 - Engineering Services

236210 - Construction Management Industrial Building Construction

236220 - Construction Management Commercial and Institutional Building

237110 - Construction Management Water and Sewage Treatment Plants



CVE Verified



Capability Statement

BUSINESS SUMMARY:

Global Harvest Produce specializes in importing and distributing fresh fruits from around the world as well as sourcing and distributing of domestic fruits and vegetables. Prior to forming Global Harvest, the founders have more than 31 total years in the produce industry as wholesale distributors, providing high quality domestic as well as international product to a wide range of customers. Global Harvest is additionally a Service-Disabled Veteran-Owned Small Business (SDVOSB).

CAPABILITIES

- Source domestic and international fresh fruits and vegetables year-round so that customers do not experience a gap in their supply chain.
- Utilizes vast product knowledge of different items growing seasons to source the freshest and in-season product.
- Can provide long term contract pricing, weekly pricing, or spot market rates.
- Able to supply product in either pallet or full load quantities to anywhere in the Continental United States.

FACILITIES AND EQUIPMENT:

All facilities and suppliers of Global Harvest are required to maintain a valid food safety certification by an approved third-party vendor and register the facility with the Food and Drug Administration. Three locations where the imported product is stored, packed, and distributed from are:

- Agro Merchants Group in Vineland, New Jersey
- Eastern Propack in Glassboro, New Jersey
- Kirchmar Produce in Vineland, New Jersey

EXPERTISE:

Our ownership has over 25 combined years of experience in the produce business. We possess the knowledge and passion to supply our customers with the finest quality fresh fruits and vegetables sourced domestically and from around the world. Coupling this passion and knowledge with the values of honesty, integrity, and loyalty instilled by service in the United States Army, provides our customers with a sense of security and confidence they are getting the freshest, best quality, and best value produce for their individual needs.

CUSTOMERS:

- S. Katzman Produce, Inc.
- Seven Seas
- Wuhl Shafman Lieberman Corporation

SUMMARY

Global Harvest Produce specializes in the wholesale distribution of fresh produce. We import our own products from around the world in addition to partnering with domestic farmers to market their products as well. Through constant communication with our suppliers and customers, we are able to develop specific and customized programs at fair prices in order to meet our customer's individual needs and supply them with their desired sizes, pack styles, and best variety of produce year-round.

50 Morton Street
East Rutherford, NJ 07073

Contact: Paul Jaffa

Tel: 973.420.2718

Email:
pjaffa@globalharvestproduce.com

NAICS:

311991
424480

Cage Code:

8MF31

D&B:

117544050

Certifications:

Global Harvest Produce is a certified SDVOSB and DVOB by the State of New Jersey, Certification Number: A0117-43.



Paul Jaffa

Paul Jaffa, President

CAGE CODE:

9K733

FEIN:

22320298

SAM UEI:

Z27KA13K91J8

DUNS:

067491316

NAICS:

561320: Temp Staffing Services

541214: Payroll Services

541330: Engineering Services

541611: General Management Consulting

541612: HR Consulting Services

541690: Scientific & Technical Consulting

561210: Facilities Support

561211: Employment Placement

561330: PEO

PRODUCT & SERVICE CODE (PSC):

R408 Support: Program Management

R425 Support: Engineering/Technical

R431 Support: HR

R497 Support: Personal Services Contracts

R499 Support: Professional

R699 Support: Administrative

R799 Support: Management

DA01 IT and Telecom: Business Application

DF01 IT and Telecom: It Management

CONTRACT VEHICLES:

Seaport-e

CONTACT INFORMATION:

Antonio P. Levato

Vice President of Sales

alevato@hepcoinc.com

(201) 843-4400 ext. 2300

COMPANY OVERVIEW

Founded in 1973, HEPKO INC. is a service-disabled veteran-owned small business placing highly qualified individuals in the Engineering, Information Services, and Telecommunications disciplines. HEPKO provides personal, timely, and cost-efficient staffing services for the private and public sectors.

- Access to just-in-time productive staffing with almost 50 years of experience.
- Employee background checks (credit, criminal, drug, education, work history)
- Custom-tailored usage reports and invoice summaries for expense allocation.
- Experienced DoD Subcontractor.
- Supports a broad spectrum of industries.
- Works locally and throughout CONUS
- Fully insured (Liability, Workers Comp, Automotive, etc.).
- 401-K, direct deposit, and weekly pay for all consultants.
- Internal Database of 200,000+ Technical Resumes.
- Temporary and Direct Placement Services

PAST PERFORMANCE AND CURRENT CLIENTS

Defense

BAE Systems
Northrop Grumman
Lockheed Martin
Jacobs
CAES

Meggitt

Tel-Instrument
Engineer
Maser
Colliers

Transportation & Utilities

PSE & G
TRC
NY Power Authority
Verizon
NYCT/MTA

HEPCO SOURCES TALENTED PROFESSIONALS ACROSS A BROAD SPECTRUM OF TECHNICAL DISCIPLINES

- Avionics
- Business Intelligence Analysts
- Civil
- Cloud Architects
- Data Scientists
- Design
- Electrical
- Energy
- Environmental
- Estimating
- Flight s/w
- Guidance
- Inf. Syst. Security Managers
- Mechanical
- Network
- Project Managers
- Propulsion
- Radar/Sonar
- Reliability
- RF Engineers
- Safety Flight
- Scheduling
- Software Developers
- Staff Analysts
- Stress
- Structural
- Systems Analysts
- Telecommunications
- Test
- Thermal



CAPABILITY STATEMENT | HOPLITE COMMUNICATIONS LLC

Hoplite Communications is a premier telecommunications consulting company, founded in 2017 and headquartered in East Brunswick, New Jersey



Full spectrum consulting and management services

- Telecommunications
- Utilities
- Right-of-Way
- Legal and technical space
- Public, quasi-public, government and private entities



For towns, counties and state agencies.

- Representing:
 - Over 30 municipalities
 - 2 counties
 - Numerous private parties
 - Property owners

Point of Contact

- Peter J. Lupo - Managing Member

Email:

- peter.lupo.hoplite@gmail.com

Phone:

- 732.207.3912

Website:

- Hoplitecommunications.com

Address

- 197 Route 18, Suite 3000
- East Brunswick, NJ 08816

DUNS:

- 117223559

NAICS CODES:

- 541618

COMMODITIES CODES:

- 91824

Certifications:

- SDVOSB
- VOSB
- DVOB (NYS)
- DVOB (NJ)

Size:

- SMALL



Client jurisdictions:

- Densely populated cities
- Less dense suburban areas



Manage public ROW for telecommunications

- 1000s of miles
- Utilities
- Small cell sites



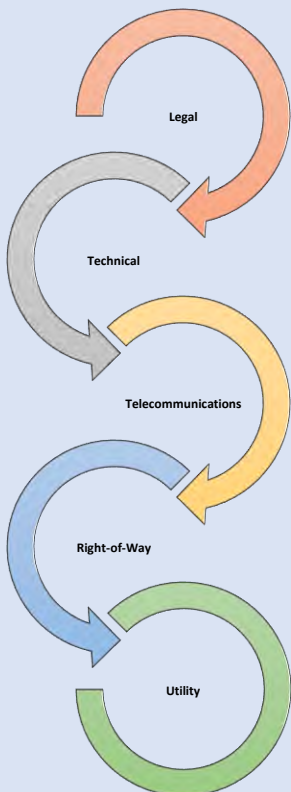
25 5G Ordinances Drafted

- Customized for each town
- Noise levels
- Lighting
- Height limit



15 ROW Access Agreements Negotiated

- Between carrier and jurisdiction



"Change your mentality, change your life!"



COMPANY OVERVIEW

Founded in 2018, Inspiring Purpose Consulting and Coaching LLC is a professional service-disabled veteran-owned small business. We provide guidance, support, and expert advice on business start-up, strategic planning, consulting, transitional, organizational and youth life coaching services. We provide services for non-profit organizations, commercial, military and government agencies.

CORE COMPETENCIES

We provide professional consulting and life coaching services to individuals, school districts, businesses and non-profit organizations in support of their forward movement business model. We share guidance and support by way of targeted research, data collection, planning, development & training. Through a cooperative process with our clients, we are able to deliver test proven outcomes. We also provide organizational, youth, and transitional life coaching facilitation. Our team also encourages and promote healthy mindfulness training discussions. We provide motivational speakers that help in changing lives on a mental/emotional level. While most tend to focus on the problem, our team focuses on the positive opportunities that will arise. With each of our clients, we pledge to contribute the suitable necessities whenever requested, by helping each one realize their full potential and life purpose and allowing it to come to full fruition.



PAST PERFORMANCE AND CAPABILITIES

Business Consulting
Executive Level Coaching
Leadership Development
Business Strategies
Mindfulness Training
Technical Training
HR Training
Youth Mentoring
Life Skills Management
Expert Life Coach Certification

CAGE CODE:

8B3K7

FEIN: 834461362

SAM UEI:

ZWJ5DJZZWE1

DUNS:

116837541

NAICS:

541611: General Management Consulting

541612: HR Consulting Services

541613: Marketing Consulting Services

541618: Other Management Services

611710: Educational Support Services

624110: Child and Youth Services

PRODUCT & SERVICE CODE (PSC):

R408 Support: Program Management

R431 Support: HR

R497 Support: Personal Services Contracts

R499 Support: Professional

R617 Support: Electronic Records

Management Services

R699 Support: Administrative

R799 Support: Management

CONTACT INFORMATION:

Melissa Stubblefield

Owner/Principal Consultant melissa@inspiring-purpose.com (856) 244-1325





For 21 years, with 400 global offices and >\$100M in US revenue, InXpress has partnered with THE worldwide leaders in express small package delivery & 65+ freight companies. We help clients reduce the pain involved in shipping and freight with great rates and service for:

- Overnight/2-3 day delivery of documents and small parcels via air or ground
- Pallets and other LTL shipments
- Air freight, full truck/container loads
- Ecommerce clients can price duties/taxes on export shipments with shipping options and costs in the shopping cart letting customers check out with fully landed costs

These are available for shipments:

- Nationally
- Import/Export
- Inbound and outbound

Code	NAICS Description
484121	General Freight Trucking, Long-Distance, Truckload
483111	Deep Sea Freight Transportation
484122	General Freight Trucking, Long-Distance, Less Than Truckload
481112	Scheduled Freight Air Transportation
492110	Couriers and Express Delivery Services

Contact us today to see how we can help lessen some of your shipping pain and costs with a free, no obligation analysis of your shipping and freight processes and expenses.

InXpress - Toms River

Scott Leishman Scott.Leishman@InXpress.com

A NJ Certified Veteran Owned Business and Small Business Enterprise

LinkedIn <https://www.linkedin.com/in/leish77/>
<https://us.inxpress.com/locations/toms-river,-nj/>

O: 732-930-5820

C: 914-433-1719





Company Summary

IPSAS, LLC ("IPSAS") is a Certified Service-Disabled Veteran-Owned Small Business with offices in Texas and New York. Our full service, solution-oriented firm was formed to offer consulting services leveraging its principals core competencies and experiences. We help establish long-term visions that align with our Clients short term goals and objectives.

Core Competencies

- Marketing
- Advertising
- Public Relations
- External Partnerships
- Market Research
- Communications Plans
- Cross Promotion
- Data Analysis / KPIs

Differentiators

IPSAS most recent contract was in support of the Veterans Health Administration Innovation Ecosystem (VHA IE). In this role, we supported and drove the development of a marketing and communications plan to optimize the impact and value of the annual iEX event.

Address:

IPSAS, LLC
39 Grove St #4R
New York, NY 10014

POC:

Dustin Martelo
dustin@ipsaslabs.com
443.783.4173

Founded
2014

Federal Tax ID #
85-1474266

DUNS
079550525

Cage Code
78HL9

NAICS Codes
541611 – Administrative Management and General Management Consulting Services

519130 – Internet Publishing and Broadcasting And Web Search Portals

541613 – Marketing Consulting Services

541612 – Human Resources Consulting Services

541720 – Research and Development In The Social Sciences And Humanities

541820 – Public Relations Agencies

541810 – Advertising Agencies

541618 – Other Management Consulting Services





CORPORATE DATA

Lachiway Enterprises and
Logistics

DUNS Number : 118098936

Cage Code : 92CD9

PSC Codes

H139, H181, H339, H381,
R602, R604, R610, R614,
R699, R706, R799, S215,
S216, 8115

NACIS Codes

488999, 493110, 493120,
493190, 488991, 492110,
492210, 561910, 561990,
561210, 561110

CONTACT INFO

Phone : 856-212-7076

Email :

chiquita.holloway@lachiway.com

Location :

Williamstown, New Jersey 08094

PAST PERFORMANCE

- Developed one-of-a-kind solutions to unique issues through testing, quality assurance, quantitative research, and close collaboration with product designers
- Researched, designed, and created 2 new product lines; Managed the process from inception to market introduction, sourced suppliers, and launched corresponding websites



CAPABILITY STATEMENT

WHO ARE WE?

Lachiway Enterprises and Logistics delivers third party logistics services. We are a customer service and results driven veteran owned company which looks to save our clients on costs, storage, labor, and continuous improvement. We specialize in third party logistics public warehousing for the small size business.

CORE COMPETENCIES

- Inventory Control
- Physical Inventory
- Transportation
- Customer Service
- Supply Chain Liaison
- Quality Assurance
- Quality Audits
- Inventory Management
- Warehousing Management Specialist
- Inventory Accuracy
- Stock Management
- Courier
- Fleet Manager
- Logistics Management
- Quality Control
- Project Management
- Inventory Cycle
- Inventory optimization

DIFFERENTIATORS

More than a process but an experience! A trusting work relationship you can count on, with accuracy, timeliness, great communication, and availability. We're about customer care, merciless quality control and assurance, local inventory solutions with pick up and delivery, and cost effective solutions. We will be your master logistician.

PAST PERFORMANCE, CHIQUITA HOLLOWAY, CEO

- Performed 15 evaluations on 4,037 mobility assets containing over 20K line items valued at over \$102MM
- Analyzed inventory and planned audit in collaboration with up to 7 other staff: Supervised a team of 13 Quality Assurance Evaluators, ensuring contract standard compliance.
- Coordinated audits, document findings and provided logistics guidance and corrective actions, oversaw \$22.7M of equipment, aircraft, vehicles, and real property.
- USAF

CERTIFICATIONS



CAPABILITY STATEMENT

EIN 83-2893285 DUNS 102651310 CAGE 88TA1

Phone (833) 242-2427

www.limacharlieconstruction.com



EST. Dec 2018

Lima Charlie Construction Inc. is an expert in all types of heavy construction projects and provides a full range of construction services including:

- Highway & Heavy Construction
- Asphalt Milling & Paving
- Concrete Work & Curbing
- Parking lots, Garages & Decks
- Earth Moving & Site Development
- Utility Installation & Related Structures Construction
- Airport Taxiways & Runways
- Road & Bridge Construction
- Excavation & Grading
- Drainage Solutions & Retention Basins
- Footings & Foundations
- Retaining Walls
- Steel Sheeting

CORPORATE OFFICERS

JEFF CANTOR

Colonel, US Army (Ret)
Chief Executive Officer
jeff@limacharlieconstruction.com

ANTHONY LUCAS

Vice President
anthony@limacharlieconstruction.com

PAST PERFORMANCE



Corporate Office HQ
Lima Charlie Construction
649 Mattison Avenue
Suite 102
Asbury Park, NJ 07712



Mailing Address
Lima Charlie Construction
649 Mattison Avenue
Suite 102
Asbury Park, NJ 07712

CORE COMPETENCIES

Heavy Civil Construction & Flat Work Including

- Asphalt Milling & Paving
- Concrete Work & Curbing
- Utility Work
- Site Work

CODES & CERTIFICATIONS

DESCRIPTION

NAICS

SIC

PSC

Highway, Street, and Bridge Construction

237310

1611

Y1LA

Water & Sewer Line & Related Structures Construction

237110

1623

Y1LZ

Land Subdivision

237210

1542

Y1NZ

Other Heavy & Civil Engineering Construction

237990

1622

Y1PC

Site Preparation Contractors

238910

1611

Y1PZ

All Other Specialty Trade Contractors

238990

1629

Y1LB



New York State Certified
Service-Disabled Veteran-Owned Business

- ## KEY DIFFERENTIATORS
- Quality-Driven Work
 - Impeccable Work Ethic
 - Customer Satisfaction
 - Availability
 - Global Operational Experience
 - Multicultural Team Members
 - Significant Military Experience





Eddie Molina
Leadership Consultant
www.LLDnow.com
(732)535-2238
Eddie@LLDnow.com

Memorandum for NJ Veterans Chamber of Commerce

Subject: Capability Statement for Disabled Veteran/ Veteran Business Summit

Date: 28 February 2022

In 2008, I deployed to Iraq as a 2nd Lieutenant Platoon Leader. This is where my interest in leadership began. Since then, I have pursued leadership education at Fairleigh Dickinson and have earned a master's degree in Public Administration in 2011. Since then, I have held numerous positions of leadership and continue to learn the leadership craft to this day.

I recently decided to put my knowledge into practice by creating a Leadership Consulting business, LION Leadership.

My goal is to help companies, organizations and business owners improve their leadership capabilities. Improved leadership skills have numerous organizational benefits, which all amount to a more successful business.

My consulting comes in various forms:

- One on One Mentoring
- Classroom or field training
- Q & A sessions (in-person, phone, virtual)
- Organizational Health Assessments via Staff Interviews

Every case is unique. My goal is to determine what leadership issues exist. I then create a plan with how to improve them using the principles noted in my book, A Beginner's Guide to Leadership.






If you have additional questions, please contact me via email or by phone at the number listed above.

Respectfully,
Eddie Molina

Our Capabilities

► **LOCH POWER CONSULTANTS, LLC** is a 100% Service-Disabled Veteran Owned Business and 100% Minority Business Enterprise (MBE). We are a Category 1 & 4 approved Small Business (SBE) and Disabled Veteran – Owned Business.

Core Competencies

01.  **Construction Management**
02.  **Electrical Design Review**
03.  **Electrical Code Inspections**
04.  **Electrical Working Space Violation Resolution**
05.  **Electrical Code Problem Mitigation**

Key Differences

► **LOCH POWER CONSULTANTS, LLC** provides a dedication, experience, work ethic and diligence that are unparalleled in the industry. **These attributes are backed-up by over 33 years of experience working with:**

 **Long Island Rail Road**



NAIC Codes

236115

236118

236210

236220

237130

541990

P
E
R
F
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M
A
N
C
E

L P C

LOCH POWER CONSULTANTS



Daniel Lochard P.E.



The State University of New York

Professional **Engineer**



NEW JERSEY STATE
VETERANS CHAMBER
OF COMMERCE

Member

► I worked as an Agent for the Owner with the **Long Island Railroad (LIRR)**, **New York City Housing Authority (NYCHA)** and the **Port Authority of NY and NJ (PANYNJ)**. I also worked as the **Owner at New York City School Construction Authority (NYCSCA)**.

Contact Me



(973) 222-6326



Dloch122@Outlook.com

Phone Email

CAPABILITY STATEMENT | law office of peter j. lupu

The Law Office of Peter J. Lupo, Esq., specializes in residential and commercial real estate law, contracts, and business and environmental law. We are headquartered in East Brunswick, New Jersey and practice at the state and federal levels.



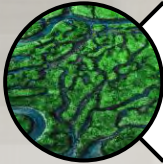
Commercial Real Estate

- Shopping centers
- Parkland
- Arenas



Contracts

- Lease agreements
- B2B
- Complex contracts



Environmental Law

- NEPA
- SHPO
- Riparian Grants



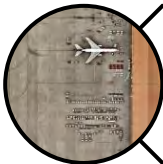
Business Law

- UCC
- Business formation
- LLCs



Federal Law

- USC
- CFR
- Rulings, orders



Federal Agency Regulations

- FCC
- FAA
- SBA



Bankruptcy Law

- Federal
- NJ State
- Chapter 7, 11, 13

POC

• Peter J. Lupo, Esq.

Email

• peterlupolaw@gmail.com

Phone

• 732-207-3912

Website

• Peterlupolaw.com

Address:

• 197 Route 18, Suite 3000
• East Brunswick, NJ 08816

DUNS:

• 11792335

CAGE

• 8EBJ0

NAICS Codes:

• 541110
• 541620

Certifications:

• SDVOSB
• VOSB
• DVOB (NYS)
• DVOB (NJ)

Size:

• SMALL

Milestones

Negotiated
1000+
commercial
leases

Completed 250+
residential
closings

Completed 100+
environmental
analyses

Novel, complex
issues are a
specialty



Principles

Focused

Attentive

Detail
Oriented

Punctual

Teamwork

Philosophy

Our philosophy is one of service to our clients and expertise in our field.

KEY BUSINESS AREAS**COMMERCIAL SERVICES**

- Building exterior cleaning services
- Swimming pool cleaning and maintenance
- Chimney cleaning services
- Ventilation duct cleaning services
- Drain or gutter cleaning services
- Oil spill cleanup
- Chemical cleanup
- Fuel Container cleanup
- Storage Container cleanup
- Plant Buildings cleanup
- Storage Building cleanup
- Parking Lot Cleanup
- Concrete Cleaning
- Fleet & Trucking Cleaning
- Sidewalk Cleaning
- Graffiti Removal

RESIDENTIAL SERVICES

- House Pre/Post Sale
- Stone Cleaning
- Fences
- Decks
- Vinyl Siding
- Wood Siding
- Gutter Cleaning
- Garage Driveway
- Patio
- Pool

CORPORATE OVERVIEW

Mainstream Enterprise LLC is a **Service Disabled Veteran Owned Business (SDVOSB)** and has taken pressure washing, power washing, roof cleaning, and other services to the next level.

Never again do you need to worry about your cleaning needs. Knowledge of chemistry and years of hands-on experience is needed to make sure you are receiving the greatest results possible in the safest manner possible, which as a result, gives you the longest-lasting effects. We are experienced and we love what we do. Offering the best quality cleaning services. Rely on our expertise in the latest methods and up-to-the-minute technology to get results you will love. Get in touch, let us know what you have in mind, and we'll give you an upfront estimate for an affordable price!

SUPERIOR SERVICES WHEN YOU NEED IT

**PAST EXPERIENCE**

- Pressure washed over 25,000 sq ft of real estate, concrete, wood, and vinyl surfaces.
- Over 300 residential homes were professionally cleaned.
- Multiple Commercial Buildings and concrete professionally cleaned to include strip malls, industrial buildings, and grocery center complexes

**MAINSTREAM ENTERPRISES LLC
CORPORATE SNAPSHOT**

Emmanuel Jerome

Owner/Chief Executive Officer

Service Disabled Veteran Small Business (SDVOSB)

Registered with the US Government SAM

Cage: **81S88** | Duns: **080975400**

Primary NAICS Codes: **453998** | **488510** | **812990** | **561790**

We accept all credit cards and P-card purchases

CONTACT

MAINSTREAM ENTERPRISES LLC | 3000 Atrium Way Suite 200 Mt Laurel, New Jersey 08054
P: 1 (800) 230-8912 | E: info@mainstreamenterprise.com | www.mainstreamenterprise.com

Capability Statement:

Experiences

- Maroon Software develops customized software. The company specialize in **ASP.NET Core** with database Migration, Azure AD with Identity, Cloud Computing with Cyber Security, Azure-SQL. MVC with Razor, **.NET Framework 4.X** with Webform, Digital Transformation, Document Control, Data Analytics(To create visualizations and reports from Data)
- Maroon Software; a Software Application Development company with over 30+ years experiences. We Design, Develop, and build applications in the Azure Cloud Services with Cyber Security, Identity Platform, and 2 Factor Authentication.

Maroon Software Core Competencies:

- Cloud Computing
 1. Software as a Server (SaaS)
 2. Azure Cyber Security
 3. ASP.NET Core
 4. SQL Server (Azure & On Premise)
 5. 2 Factor Authentication
- Data Analytics
 1. Visualizations
 2. Reports
 3. Dashboard
 4. Power BI
- Digital Transformation
 1. Password Protected Email Attachments
 2. Create and Email Word documents
 3. Dynamic PDF versions of Word and Excel files(Emailed)
 4. Encrypted Documents
- Full Stack Developer
 1. Microsoft Visual Studio with C#;
 2. Entity Framework
 3. ASP.NET Core with Migration (SQL Database)
 4. Razor, WebApiConfig, RouteConfig, LINQ (Lambda Query), JSON, CSS, MVC.

Past Performance

1. SIAC/ New York Stock Exchange
2. TMG a Cognizant Company
3. Maroon Software LLC

Socio-Economic Certifications

1. SDVOSB, MBE, SBE, DBE

Contact Information:



**4 Walsh Way
Vernon, NJ 07462**

**Contact:
Bernard A. Clarke**

**Phone:
(973) 919-4168**

**Fax:
(973) 764-6593**

**Web Site:
<https://www.maroonsoftware.com>**

Email: bernie@Maroonsoftware.com

Pertinent Info. / Company Data:

1. UEI J1ATEJGF2UK5
2. CAGE Code 6TZB8
3. NAICS 541511, 541512, 541519
4. NJBRC #2341433



mcfa

FOR OVER A DECADE, public and private-sector clients throughout NJ and worldwide have selected MCFA as Energy, Transportation and Infrastructure consultants on their most demanding initiatives, with a focus on the financial and cumulative impacts of proposed programs, policies and projects.

Large-scale investment by the public and private sectors requires brainstorming, planning, analysis and rigor to ensure all options when making important investment decisions. MCFA assists with upfront planning and development, bringing to life the most efficient and cost-effective approach to a project. MCFA supports clients with identifying the risks, the stakeholders and the gaps, as well as navigating and mitigating the political, financial and technical hurdles that can delay or derail a project. The MCFA Team brings a sense of urgency, passion and problem-solving expertise to help develop and take your key projects from vision to reality.

THE MCFA DNA

Vision → Value



CORE COMPETENCIES

- Campus Master Planning
- Construction Management
- Program Management
- Real Property Planning & Analytics
- Energy Audits, Sustainable Planning & Environmental Documentation
- Utility & Transportation Planning
- Cost, Quality Control/Assurance
- On-Site Project Management
- Alternative Financing Assistance (P3, Enhanced Use Leases, ESPC, UESC, etc.)

DUNS: 149814530 | **CAGE:** 3XKQ6

NAICS: 236210, 236220, 237990, 531390, 541310, 541320, 541330, 541350, 541512, 541519, 541611, 541618, 541620, 541690, 541715, 541990, 561110, 561210

CURRENT CERTIFICATIONS



Service-Disabled
Veteran-Owned Small
Business (SDVOSB)



Disabled Veteran-
Owned Small Business
(DVOB) - New Jersey



Veteran Business
Enterprise (VBE) -
Pennsylvania



Veteran-Owned Small
Business Enterprise
(VSBE) - Maryland



Service-Disabled
Veteran-Owned
Business (SDVOB) -
New York



Certified Small,
Women and Minority-
Owned (SWAM) -
Virginia



Service-Disabled
Veteran-Owned
Business (SDVOB) -
Port Authority of New
York and New Jersey
(PANYNJ)

68 Tanner Street, Haddonfield, NJ 08033

856.795.6111

www.mcfaglobal.com

twood@mcfaglobal.com



MARVIN E. JENKINS, LLC DBA MEJ

Capability Statement



jenkinsm395@gmail.com

The best bet, hire a vet! MEJ LLC Redistribution is your go to source fulfilling all your immediate paper toiletries and janitorial product needs. We provide environment friendly products as requested.

Servicing The Quad State Areas CT, NJ, NY and PA
State of New Jersey Disabled Veteran Owned Business
Certified DBE/ACDBE The Port Authority of New York and New Jersey
Minority Owned Business Enterprise



CORE COMPETENCIES:

- ✓ Sgt. Honorable Discharge USMC
- ✓ Corrections Officer Federal Prison
- ✓ Private Sector Security Manager
- ✓ John J. College of Criminal Justice, NYC
- ✓ Farleigh Dickerson University Business Online Certification VLV

NAICS CODES: 322291

NGIP Commodity Codes

64050	64669
64150	99875
64569	

COMPANY SNAPSHOT

CAGE CODE: 8CG29 **DUNS #:**
117124686

Government Business POC: Marvin Jenkins

Phone: 862-215-6428

Email: jenkinsm395@gmail.com

Address: Bloomfield, NJ 07003

Socioeconomic Factors:

Disabled Veteran Owned Small Business
For Profit LLC

Minority Owned

Economically Disadvantaged

Work Area: Nationally

Marvin E. Jenkins
Government Business POC

862-215-6428

jenkinsm395@gmail.com

Website: **www.marvinejenkinsllc.com**

MARVIN E. JENKINS, LLC DBA MEJ

CAPABILITIES STATEMENT



.E.R.I.T., INC.



Innovation Through Inspiration, Inspiration Through Determination

Certifications: SDVOSB, DBE, MBE, NJDOT

Company Overview

MERIT INC. offers innovative, cost effective and proven results to corporations, private individuals and government entities.

Services

We are a full-service Construction, Information Technology, Renewable Energy company.

Contract Client List

- U.S. Air Force-Current Contracts:
 - MACC IDIQ# FA448420D0004
 - Mechanical IDIQ# FA448420D0016
- U.S. Federal Aviation Administration
- U.S. Army
- U.S. General Services Administration
- U.S. Veterans Administration (multiple sites)

Former Clients

- U.S. Army Corps of Engineer
- U.S. Coast Guard
- U.S. National Park Service
- U.S. Department of Homeland Security
- U.S. Environment Protection Agency, et al.

Company Information

DUNS# 801619425

EIN# 22-3719128

NJ Reg # 0100813092

Key Personnel

Jose L Rodriguez, CEO

Neil Ramkissoon, President & COO

M/WBE/DBE/SDVOB Certifications

SDVOSB, NYS Certified SDVOSB, SBA Certified SB, and NJ DOT

Company Designations

NAICS Codes

236220 – Commercial & Institutional Building Construction

238220 – Plumbing, Heating & Air-Conditioning

237130 - Alternative energy (e.g., geothermal, solar, wind) construction

SIC Codes

1541 General Contractors-Industrial Buildings and Warehouses

NIGP Codes:

909-22-20	Building Construction
912-00-00	CONSTRUCTION SERVICES, GENERAL (INCL. MAINTENANCE AND REPAIR SERVICES)



Contact

Luz Campos
Account Manager

E: lcamos@meritoperations.com

T +1 (800) 908-6257 x 106
F +1 (800) 675-0395

CAPABILITY STATEMENT

SUMMARY

MGM Computer Systems, Inc., founded 1987, has developed and deployed customizable Real-time Locating Systems (RTLS) for tracking personnel and assets, as well as wearable emergency alert systems, utilizing active RFID technology. MGM holds patents and copyrights for RTLS that provide unprecedented accuracy, reliability and flexibility.

CAPABILITIES

PATIENT, PERSONNEL, ASSET AND WORKFLOW SOLUTIONS

Solutions for tracking and monitoring medical equipment; patient wander / elopement protection; wireless staff duress; temperature and humidity monitoring; clinical rounding; hand hygiene monitoring and patient flow optimization.

REAL-TIME LOCATION SYSTEMS (RTLS) AND RFID TECHNOLOGY

Certified in the deployment of CenTrak core locating technologies as well as the CenTrak/Elpas Series

PARKING MANAGEMENT

Utilizing a combination of software and hardware tools, we provide complete solutions to improve the parking efficiency and safety.

SOFTWARE DEVELOPMENT AND INTEGRATION SERVICES

Custom coding to design use cases and interfaces tailored to your requirements

HARDWARE INSTALLATION, CONFIGURATION AND TESTING

Delivery, installation, configuration and testing of all equipment to ensure adherence to all codes and regulations

SYSTEM CONFIGURATION AND CAD INTEGRATION

Complete system design, site assessment, updating of facility drawings and integration with AutoCAD floor and site plan

PRODUCT TRAINING AND SUPPORT

All training and facility transition support included onsite and remotely

UNIQUE VALUE-ADDED HIGHLIGHTS – PARTIAL LIST

- Capable of total campus coverage, accurate to 4 meters
- Tracks both indoors and outdoors
- Proven accuracy/reliability in VA / DoD
- 99.8% uptime since 2002 in VA
- Largest RTLS installation in VA covering 7M square feet
- Web-based tracking on wireless smart devices
- Location display on AutoCAD floor and site plans
- Alerts to PC, smart device, pager, email, TXT
- Flexible audible and visual alerting
- Customized interfaces with CCTV, building systems, staff communication devices and other IT systems
- Ability to attach business rules individualized geo-fences
- Integrated with elevator and exit locking controls
- Tag monitoring for tamper, low battery, motion, environmental
- VA TRM approved & certified Enterprise Risk Assessment (ERA)

COMPANY PRINCIPAL - MIKE MAURER

Mike Maurer brings over 30 years' experience in software development, RFID technology and other related technologies. He served 6 years in the US Navy attaining a 'Systems' NEC: Computer HW/SW, Comms, Radar, and Advanced Mathematics.

COMPANY DESIGNATIONS

CAGE Code: 1S3X7

DUNS Number: 626984520

CORPORATE STRUCTURE

S-Corp, Small Business, SDVOSB

NAICS CODES

238210	Elect Contractors & Other Wiring
334290	Other Communications & Equip Mfr
334519	Other measuring & control devices
339950	Sign Manufacturing
511210	Software Publishers
541330	Engineering Services
541511	Custom Computer Programming Services
541512	Computer Systems Design Services
541519	Other Computer Related Services
541611	Administrative Mgmt & Gen Mgmt
541990	All Other Prof Scientific & Tech Svcs
561621	Security Systems Services
611420	Computer Training
812930	Parking Lots and Garages

SIC CODES

7371	Computer Programming Services
7372	Prepackaged Software
7373	Computer Integrated Systems Design

PSC CODES

D307	Automated Information System Design and Integration Services
D318	IT & Telecommunications - Integrated hardware/software/services solutions
Q701	Specialized Medical Support
Q702	Technical Medical Support
R430	Support - Professional: Physical security and badging
S211	Surveillance Services
S216	Facilities Operations Support Services

FSC CODES

5810	Communications security equip & components
6350	Miscellaneous Alarm, Signal, Security Detection Systems
7030	ADP Software

CONTACT INFORMATION

MGM Computer Systems, Inc.
215 E Crestview Ave | Galloway, NJ 08205
Phone: 856-371-3764 | Fax: 856-853-5370
Email: sales@mgm-solutions.com
Website: mgm-solutions.com



1247 North Church St.
Suite 7
Moorestown, NJ 08057

973 .652 .2300
856.206.9736 fax
www. OnPointe3D.com

Capability Statement

Summary

OnPointe 3D Technologies LLC (OnPointe) is a highly qualified professional firm that provides as-built documentation, Professional Land Surveying, mapping, geospatial solutions and Geographic Information System (GIS) services. With a multitude of end product deliverables to choose from, OnPointe works with each client to ensure the deliverable best suits the project needs.

Our multi-disciplined staff allows us to draw upon a wide range of expertise. We deliver tailor made solutions for Federal and State projects.

As a Service Disabled Veteran Owned Small Business (SDVOSB) OnPointe is committed to excellence and creating innovative and flexible solutions for our Federal clients.

What sets OnPointe apart from the competition?

- Progressive Forward Thinking Professionals
- Latest in Technology
- Understanding the clients' needs and schedule
- Client Relationship Management
- Strategic Mix of Technology and Business

Certifications

- ✓ SAM Self Certified Service Disabled Veteran Owned Small Business (SDVOSB)
- ✓ Veterans Administration Center for Verification and Evaluation (CVE) Certified SDVOSB
- ✓ New York State Certified Service Disabled Veteran Owned Small Business (SDVOSB)
- ✓ New Jersey State Certified Service Disabled Veteran Owned Small Business (SDVOSB)
- ✓ New Jersey Small Business Enterprise (SBE) Level 1 and 4
- ✓ New York, New Jersey Professional Licensed Land Surveyor
- ✓ NY/NJ Port Authority Certified Service Disabled Veteran Owned Small Business (SDVOSB)
- ✓ NY/NJ Port Authority Certified Small Business Enterprise (SBE)

Pertinent Codes

- ✓ DUNS: 080037405
- ✓ Service Disabled Veteran Owned Small Business (SDVOSB)
- ✓ NAICS: 541370
- ✓ CAGE Code: 7QTK8

Solutions

Our technology and business professionals analyze, research and implement solutions in the areas of:

- ✓ Professional Land Surveying
- ✓ Geographic Information System (GIS)





CAPABILITIES STATEMENT

We never accept the status quo. We know the only constant is change and work with you to build capabilities that sustain your competitive advantage. We always bring the courage to act.

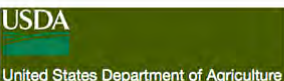
Org-ology is a trusted partner to its clients because we help them transform into the future.



**New York State Certified
Service-Disabled Veteran-Owned Business**



Some current and previous clients



Company Information:
www.org-ology.com

DUNS# 078411599
EIN# 84-2837581

Key Personnel:

Dr. Brent Oberholtzer
Owner / Principal
brentoberholtzer@org-ology.com
301-789-9795

Heidi Feickert
Principal
heidifeickert@org-ology.com
240-620-3655

What we do:

- Prepare organizations to grow and thrive during times of disruption and chaos
- Teach teams and individuals to make better decisions, work smarter and evaluate what's right for the individual, organization and team
- Help organizations define their future and build it

Who we are:

- Recognized thought leaders and published authors with deep experience working hands-on with clients
- We are diverse, talented and dedicated professionals. Led by our principals, the multidisciplinary team brings a combination of high-level client service, industry knowledge, organization design consulting experience, and business acumen that you will not find from another service provider.

DUNS #

079117281

NAICS CODES

238910

Site preparation

541360

Mapping

541370

Surveying

541922

Commercial

Photography

CAPABILITY STATEMENT

OSPREY DRONES



The Highest Quality in Aerial Photography and Videography

OSPREY DRONES LLC is a Service Disabled Veteran-owned Small Business (SDVOSB) which specializes in flight operations and high quality aerial imagery using unmanned aircraft vehicles (UAV) otherwise known as drones which can be cost saving to your company for various purposes relative to the energy & utility sector, construction, government & other industries. We bring 30+ years of military experience in the Aviation Industry; Aviation Safety, Aerospace, and Unmanned Systems. Qualified and licensed aviation professionals who supervise our growing fleet of small-unmanned aircraft systems pilot our drones. Our multidiscipline team ensures that all our work is carried out with yours and our best safety practices in mind. We guarantee that all our clients receive the highest level of advice, service and data requested.

OUR DIFFERENTIATORS

- FAA Certified Part 107 Remote Pilot
- ISO 9001:2015 Certified Internal Auditor
- Quality Assurance Management Processes
- DJI Photo Academy Graduate
- Air Traffic Control Specialist
- AUVSI TOP Operator Certified Level 1

CONTACT US

PAST PERFORMANCE



112 Seaside Ave
Egg Harbor Twp, NJ
08234



609-992-1746 Office
609-485-6696 Fax



jmk@ospreydrone.us



POC John Kayes

Veteran Owned Business



CORE COMPETENCIES

Services

- ▶ Telecommunications -Antennas
- ▶ Construction -Progress Monitoring
- ▶ Power & Utilities-Pole Inspections and Audits
- ▶ Infrastructure- Bridge, Dam, and Road Inspections
- ▶ Insurance-Aerial Damage Assessment



Solutions

- ◀ Decreased Signal Interference
- ◀ Finish on time/budget
- ◀ Cut overhead by reducing rollouts
- ◀ Analyze & plan projects with greater efficiency
- ◀ Reduce the risk and cost per claim

www.ospreydrone.us



PATOVO LIMITED LIABILITY COMPANY

826 South 12th Street
2nd Floor, Newark NJ 07108

Contact Person:

Patience O. Okhuofu

Tel:

(201)658-0489

Email:

Patience@patovo.com

NAICS:

512110, 541430,
541490, 711510, 722310

Cage Code:

91QJ4

D&B:

118108536

Certifications:

NJ Certified SBE, MWBE,

Veteran Owned Business
(VOB)

Disabled Veteran Owned
Business (DVOB)

Accepts Government Credit
Card (if applicable)

CAPABILITY STATEMENT

BUSINESS SUMMARY:

Patovo Limited Liability Company is a Woman/Veteran owned Small Business that provide service in the areas of Filmmaking, Videography, Photography, Graphics and Fashion Design as well as Catering and Event Planning.

CAPABILITIES:

- Video and photo coverage of events
- Design and Create promotional materials i.e Flyers, Brochures, Tshirt, Hats, Mugs
- Shoot Movies and promotional videos
- Garment design and construction
- Plan and execute any event smoothly and on budget
- Catering Services

FACILITIES AND EQUIPMENT:

Patovo Limited Liability Company uses state of the art equipment in services provided. We use Sublimation and Heat press for our promotional items (Tshirts, Hats, Mugs). For Video and photo coverage we currently have Canon, Sony and Black Magic Cameras. Our editing softwares are Avid, Adobe Premiere Pro and Davinci Resolve.

EXPERTISE:

Patience O. Okhuofu, CEO of Patovo LLC, a Veteran of the US Army who served as a Multimedia Illustrator and a Public Affairs Representative, holds Degrees in Theatre Arts, Multimedia Illustration, Fashion Design, Filmmaking, Cinematography and Animation/VFX.

CUSTOMERS:

- St. Mary's Church, Newark NJ
- ODU USA
- Redeem Christain Church of God, East Orange



COMPANY OVERVIEW

We were incorporated in 2020 in New Jersey as an LLC. **Patriot is an SDVOB and SBE in NJ, NY, and Federally.** We are a specialty union subcontractor mainly serving heavy highway with shotcrete, gunite, demo, structural steel, general labor, and civil work. We serve the Eastern United States and the USVI.

DUNS#

★ **117222897**

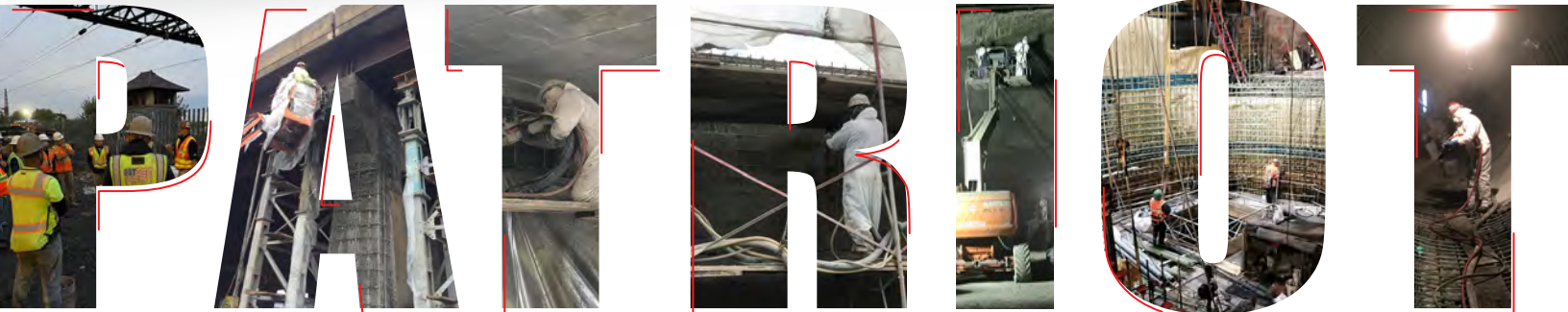
CAGE

★ **8FJ84**



CORE COMPETENCIES

CONCRETE REPAIR / SHOTCRETE / ONE SIDED STRUCTURAL WALLS



Shotcrete • General Labor • Demolition • Structural Steel • Civil Work



MANAGEMENT PROFILES

Frank Townsend,



**DISABLED VETERAN
OWNED BUSINESS**

Visit Our Website

- ★ **Frank Townsend**, has a master's degree and served as an Army Engineer Officer for 8.5 years.
- ★ **Frank serves on the board of the ASA (incoming president) and the ACI (Committee Chair).** Frank is a member of the Moles and Beavers (Heavy Construction Organizations), NJ ACI, NY CIB as well as others

WWW.patriotshotcrete.com



**8 Hope St
Jersey City, NJ 07307**



frank@patriotshotcrete.com



201-630-0630

PROJECT EXPERIENCE / REFERENCES

01

Beaver Concrete Construction Co,
bridge repairs,
Justin Marsh

02

Walsh Construction,
tunnel lining,
James Grillo

03

George Harms,
retaining walls/abutments,
Jeff Brantly

04

Commodore Construction,
building retrofit,
Mike Kennedy

05

Skanska/Walsh,
Laguardia airport flood walls,
Pasquale Romanella



BONDABLE

Quantum Health Solutions



Our Vision

Quantum's vision is to transform every interaction we have with our clients, employees, and our community into positive and enduring change.

- ♦ We accomplish this through the services of Employee Assistance Programs (EAP), Telehealth, and Behavioral Health (BH) competencies.

Our Principles

People are more important than things.

- ♦ We value the relationship over the transaction. Each interaction is a possibility to be one step closer to a new self. Our approach removes the obstacles between a person and what they need.

Caring = an opportunity for growth.

- ♦ Caring, listening, non-judgmental, are the environment that changes behavior and produces positive change. Caring is never a waste of time.

Value learning

- ♦ Every client interaction is a chance to learn. Listening fosters learning. Learning produces understanding. Shared understanding leads to shared commitment.

QHS

Address:

4873 Palm Coast Pkwy, NW
Unit 3
Palm Coast, FL 32137-3669

***"A Veteran Owned
Business"***

Phone/Fax/E-mail:

Phone: 973-300-4800

Fax: 973-300-4816

Email: ariccio@accessqhs.com

DUNS: 125632328

CAGE Code: 73P03

Principles drive our competencies



Customized treatment approach.

- Each assessment, referral, and treatment plan is customized to the needs of the client while balancing the constraints of the organization. Quantum's team and partnerships allow us to design the most effective, needs based, and innovative treatment plan.

Expertise.

- Over 3000+ providers, EAPA certification and core principles incorporating the 4-step ethical decision making model, and a dedicated QA/QC director and team for all facets of operations (onset to closure).

Systems perspective and thinking.

- We live in a complex world that is uncertain, ambiguous, and often volatile. Quantum adopts a systems approach to address complexity. The customer, client, practitioner, offerings, and delivery are a system. Our approach and solutions encompasses diverse perspectives and needs. We see complexity as both a challenge and an opportunity.



EAPA

International
Employee Assistance
Professionals Association

CAPABILITY STATEMENT



Renaissance Global Services, LLC

101 Crawfords Corner Road

Suite 4-116

Holmdel, NJ 07733

732-584-0361

Year Incorporated: 2010

State of Incorporation: Delaware

Corporation Type: LLC

DUNS 967017430

EIN 4464213



Renaissance Global Services is a Program, Project Management and Construction Management consulting firm with a concentration in the federal, infrastructure, pharmaceutical/life science, and environmental industries. Our highly qualified team leverages decades of experience to evaluate, develop and manage projects for both the private and public sectors. We work closely with our clients to technically review and develop solutions to site issues across multiple disciplines. The RGS model focuses on quality and efficiency. We are committed to ensuring best practices and the highest standards.

OUR MAJOR DIFFERENTIATOR:

As a Veteran-Owned Service-Disabled Small Business we employ a military-inspired disciplined Project Management approach.

SERVICES

Project Management

Subject Matter Experts in turn-key services from initial project feasibility, managing design and engineering, construction oversight, to final turnover for office, research, and manufacturing facilities

Value Engineering

We coordinate and integrate the work of the architect, engineer, contractor and other project professionals to resolve technical issues and arrive at the most cost-effective and beneficial solutions

Pre-Construction Services

Preliminary budgeting and scheduling, contract document and bid packet preparation, and contractor selection

Construction Management

As Owner's Agent overseeing capital and facilities projects, we identify issues, concerns, and mitigate risk to ensure project completion on time and on budget

Safety and Inspection Services

Our seasoned, field-experienced and Operator Qualified staff provides safety protocol monitoring, welding inspection, and construction inspections on natural gas transmission systems and the utility sector

Initial Outfitting, Transition & Activation

We manage all aspects of FFE planning, moving, transition, and installation for new and refurbished facilities specializing in the medical and pharmaceutical space

Additional Services include Project Controls, Environmental Remediation, and Staff Augmentation

KEY PERSONNEL

Antonio Martinez, PE, PP
Colonel, U.S. Army Reserve
President & CEO
Phone: 908.337.6602
amartinez@renglobalservices.com

Thomas Zetkulic, PP, AICP, PMP
Chief Operations Officer
Phone: 732.584.0338
tzetkulic@renglobalservices.com

Emad Youssef, PE
Senior Vice President, Life Sciences
Phone: 732.259.8190
eyoussef@renglobalservices.com

Serafino T. Catapano, PE
Senior Vice President, Infrastructure
Phone: 917.848.7084
scatapano@renglobalservices.com

CLIENTS

- | | |
|---------------------------|-------------------------------------|
| • Veterans Administration | • National Grid |
| • Bristol Myers Squibb | • PG&E |
| • Merck | • PSEGLI |
| • Johnson & Johnson | • Northline Utilities |
| • Becton Dickinson | • Federal Business Centers |
| • Boehringer Ingelheim | • Passaic Valley Sewerage Authority |
| • Akorn Pharmaceuticals | • UGI Corporation |
| • Teva Specialties | |
| • NJ Transit | |
| • NJ Turnpike Authority | |

Certifications:

- Department of Veterans Affairs – SDVOSB
- NVBDC – SDVOSB
- NYS Certified SDVOSB
- State of New Jersey SBE
- State of New Jersey DVOB
- PANYNJ - SDVOB & SBE
- HIRE Vets Gold Award, 2020, 2021



NAICS Codes:

236210	236220
541618	541690
541350	562910
237120	237990
541620	541330



Andrew Frazier, MBA, CFA
Small Business Like A Pro

373 Orange Rd
Montclair, NJ 07042

Tel: 973-780-6768
Cell: 973-851-6382

andrew@SmallBusinessLikeAPro.com

www.SmallBusinessLikeAPro.com

www.SBProU.com

Duns # 11-711-6578

NJ Certifications

SBE A0096-52

MBE A0096-53

VOB A0096-54



Capability Statement

BUSINESS SUMMARY

Small Business Like A Pro LLC helps entrepreneurs, businesses owners, and organizational leaders grow revenues, increase profitability, and obtain financing through coaching, consulting, and training. We provide them with access to the expertise, tools, and resources they need to compete effectively in this fast paced, technology driven, global business environment. Our holistic approach delivers customized, world class financial, strategic, and investment planning and execution capabilities for our clients. We developed the SBPro Methodology for helping businesses grow, outlined in Andrew's book "Running Your Small Business Like A Pro." Also, our online Small Business Pro University offers 50+ courses by 20+ instructors that can be offered as a white label product.

CAPABILITIES

- Entrepreneurship & Business Training (Various Topics)
- Public Speaking (Keynote, Workshop, Panel, Etc.)
- Online University and Courses
- Serve as Outsourced CFO
- Financial Assessments and Analysis
 - Valuation and Value Building Strategies
 - Business Modeling and Financial Projections
 - Investment Analysis and Planning
 - Preparing Organizations for Financing
 - Facilitating Strategic and Financial Planning Processes
 - Establishing Key Performance Indicators (KPIs)
- Business Plan Development and Strategic Alignment
- Business Book Publishing & Distribution
- Creation and Management of Online Training Programs

EXPERTISE

Small Business Like A Pro LLC is led by Andrew Frazier, MBA, CFA, a seasoned business professional with a proven track record of more than 25 years delivering superior results, having coached and consulted 1-on-1 with 750+ entrepreneurs and business owners. He has proven leadership excellence across various functions, organizations, and industries. His background includes a top-notch education, earning a **BS in Mechanical Engineering from MIT**, **US Navy Logistics Management qualification**, and an **MBA in Finance & Management from NYU-Stern**. He also served in capacities as a Navy Supply Corps Officer, Corporate Executive, Non-Profit Leader, Board Member, Adjunct Professor of Finance/Accounting, and as an entrepreneur. In addition, he earned the Chartered Financial Analyst (CFA) designation. His depth and breadth of experience enables him to take a multidisciplinary approach to solving problems and implementing solutions.

CUSTOMERS

NJ Small Business Development Center (SBDC), Rising Tide Capital (RTC), NJ Manufacturing Experience Program (NJMEP), Trucktech Parts and Services, Newark Community Economic Development Corporation (CEDC), Maingear, Center for Urban Entrepreneurship & Economic Development @ Rutgers (CUEED), Bergen Lafayette Montessori School (BLMS)

We want to empower veterans and connect them with communities all across this great country by developing the largest veterans-only salesforce. Now, all veterans across America will have a team to join following their military service.



George Bates Jr
Team Member: Navy/Army
Veteran 609-638-2771
gbatesjr@hotmail.com
<https://www.ss.coffee/bates>

5 CORE VALUES

YOUR VALUES WILL DEFINE YOUR CULTURE

1) REINTEGRATION:

We believe that reintegration is a lifelong process through a connection of veterans that are focused on a common goal that we accomplish in an uncommon way. This will command the Nations attention.

2) EMPOWERMENT:

We Empower Veterans through communities of veterans that foster a sense of belonging, recognition through rank structure, accountability to their brother and sister and an earned income.

3) CAMARADERIE:

We believe that the collection of healthy veterans is most important and we are driven to be part of something that is larger than any one individual veteran.

4) HAND-UP

Self-worth is only achieved when earned. With handouts a tribe has no sustainable vision and they will perish.

5) HIGH QUALITY

We believe we have the finest salesforce then we will sell the finest products. Our salesforce will do consistently what most do occasionally.

ScaVet Technologies LLC

Service-Disabled Veteran Owned Small Business (SDVOSB) ***CERTIFIED***

(888) SCA-VETT / 722-8388

www.scavettech.com



NAICS CODE(s):

511210, 541330, 541380,
541511, 541512, 541611,
541618, 541690, 541712,
541990, 561210, 611420,
926120, 928110

CLEARANCE: SECRET

(DoD, DHS suitability, TSA suitability)

CAGE CODE: 4JXP5

ESTABLISHED: 28 July 2006

EIN NUMBER: 20-5311358

DUN & BRADSTREET #:784133113

SERVICES PROVIDED: Professional Engineering (Systems, Electrical, Mechanical, Chemical, and Civil) Construction Management • Facility Maintenance • Warehouse Operations • Explosive Blast Mitigation • Testing & Analysis • Software/Hardware Development • Anti-Terrorism Training • Configuration Management • Secure IT Solutions • CBRNE Testing

FEDERAL / AGENCY IDIQ PRIME CONTRACTS:

- GSA – Professional Services No. GS10F087BA
- DHS – Program Management, Administrative Operations and Technical Services (PACTS II) No. HSHQDC-14-R-00009
- FAA – ELECTRONIC FAA ACCELERATED AND SIMPLIFIED TASKS (eFAST) Master Order Agreement (MOA) No. DTFAWA13A-00078

ScaVet Technologies LLC (SVT) was established in 2006 as a Certified SDVOSB. SVT's experience spans a wide range of business consulting, engineering, testing, training, and security services. SVT's experience extends through Systems, Electrical, Mechanical, Chemical, and Civil engineering. SVT provides professional test and evaluation, installation and integration, verification and validation, systems design, software/system development, configuration management, complete life cycle testing, secure IT, and system deployment for Explosive Detection Systems, Air Traffic Control systems and highway construction inspections.

TESTING/ANALYSIS SVT has supported the critical security mission of the Department of Homeland Security (DHS) for the last 16 years. We have helped advance the Transportation Security Administration's (TSA) threat detection fidelity--performing rigorous research, development, and validation testing of technologies and processes to detect and mitigate the threat of improvised explosive devices. SVT has provided analysis for the TSA's Explosive Device Systems (EDS) system design, and vulnerabilities. SVT is providing certification testing and developing system requirements, and standards. At the Federal Aviation Administration (FAA), SVT analyzed the adequacy of buildings to with stand explosive threat and the wall structures to hazards from a transformer explosion. SVT assist in conducting research, test, and demonstration efforts related to airport runway safety, airport planning and design, heliport/vertiport facility design, airport pavements, and support to the National Airport Pavement Test Facility (NAPTF).

CONSTRUCTION MANAGEMENT SVT subsidiary, **ScaVet Enterprises LLC (SVT-E)** provides Professional Construction Engineering Services to New Jersey Transit Authority (NJTA) highway construction projects. SVT-E has NICET II/III Certified Construction Inspectors and Computer-Aided Design (CAD) Technicians, supporting construction projects for the New Jersey Turnpike Authority. ScaVet Technologies, LLC (SVT) has many years as a federal contractor, including construction support to the FAA. At the FAA, SVT's tasks included sub-base analysis of runways and road surfaces; providing CAD drawings; construction management, and heavy equipment operations.

HAZMAT/SAFETY SVT provides Environmental Safety personnel, Safety Engineers, HAZMAT, Radiation and Explosive Specialist for the Transportation Security Laboratory (TSL) and FAA. Our Safety personnel administer and manage the Occupational Health & Safety (OHS) programs at the TSL. SVT's Explosive Ordinance Disposal (EOD) specialists have assisted in many projects and recently supported the DHS TSA's Specialized Security Training (SST) program. Tasks to SST program included supporting initial and recurrent training and assessments to more than 45,000 Transportation Security Officers (TSOs). SVT is currently supporting the handling for explosive materials at the TSL.

OPERATIONS MANAGEMENT AND LOGISTICS For the past 16 years, SVT has supported the Facilities Operations Branch for the TSL. This scope of work includes technical, operational, and administrative tasks. This supports includes facility maintenance personnel, operation managers, engineering technicians, electricians, and warehouse management personnel.

Points Of Contact

Brian Scavetta - President

Email: bscavetta@scavettech.com / Cell: 609-254-0423

Ozzie Gerald - Vice President

Email: ogerald@scavettech.com / Cell: 973-530-0046

SDVOSB Laboratory

Award Winning, 100% Service-Disabled, 100% Veteran-Owned, Small Business Enterprise

SDVOSB Laboratory is proud to be a Certified Diversity Supplier, Service-Disabled Veteran Owned Small Business (SDVOSB) with a focus on all types of laboratories.

SDVOSB Laboratory understands that planning, designing, providing, installing and testing capital equipment solutions for your facility is a holistic process. Equipment and furniture must be properly configured for the application, seamlessly installed to enhance workflow efficiency, tested for safe operation, and users must be trained on safe and productive use. Our professional consultants will help you evaluate the proper fit and layout of the equipment in your facility, understand the cost of procurement and ownership, and coordinate delivery logistics and installation. Our installation teams completely integrate high-quality solutions. We offer testing and certification services to ensure the most effective operation of the environment.

Our strength is in the planning, design and installation of scientific equipment, furniture, technology, and instruments in research laboratories, vivarium, hospitals, blood banks, pathology labs, tech and computer labs, pharmacies, cadaver, morgues, industrial and pharmaceutical R&D, testing, validation, learning, educational, and healthcare facilities. For over 30 years, our key staff has partnered with world-class lab designers, architects, and manufacturing companies to provide our customers with a fully-vetted suite of quality products.

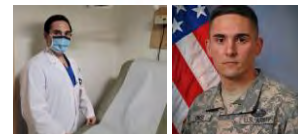
*Be a part of the battle to grow American business while utilizing our expert American human resources - Service Disabled Veterans. We have a duty to support our Veterans. Not handouts. **Just solid business partnerships with experienced professionals that you can trust. We are here for you.***

Our SDVOSB Laboratory support team specializes in **making your life easier.**

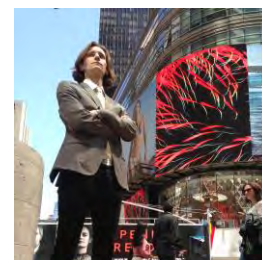
New York State Certified
Service-Disabled Veteran-Owned Business



Disability:IN Supplier Diversity



Onur Oncer – Army Veteran
& SDVOSB Lab Leader





Driven by Service
Focused on Results

STRATEGIC COMMUNICATIONS

- Integrated PR
- Marketing
- Media
- Film

OUR CAPABILITIES

The Setroc Group, Inc. is an Award-winning federally certified Service Disabled Veteran Owned Small Business (**SDVOSB**), **HUBZone**, and Nationally Certified Minority Business Enterprise (**MBE**). Team Setroc is comprised of talented storytellers who specialize in Multicultural Communications, Advertising, Video Production, and Public Relations.

Driven By Service, Focused on Results.

OUR CORE COMPETENCIES

- Multicultural Outreach
- Integrated Marketing Solutions
- Advertising
- Video Production
- Graphic Design
- Public & Media Relations

OUR KEY DIFFERENTIATORS

- Multicultural Team Members
- LATAM | OCONUS Experience
- Credentialed, Former Journalists
- Civilian & Military Experience
- Major Television Network Experience

CODES SUPPORTED

Marketing Consulting Services
Advertising Agencies
Public Relations
Motion Picture and Video
Media Buying
Graphic Design
Marketing Research
Prof. & Mgmt. Dev. Training
Translation and Interpretation
Commercial Photography

NAICS

541613
541820
541820
512110
541830
514430
541940
611430
541930
541922

SIC

8742
7311
8743
7819
7319
7336
8732
8299
8748
7335

PSC

D308
R701
R708
T006
R499
T001
R708
U006
T001
D315

PAST PERFORMANCE

#WeAreSetrocGroup



VA



U.S. Department of Veterans Affairs

THE PORT AUTHORITY OF NY & NJ



NJMVC
New Jersey Motor Vehicle Commission



RWJ Barnabas HEALTH



NJ CIVIL RIGHTS



RUTGERS
THE STATE UNIVERSITY OF NEW JERSEY



SOCIO ECONOMIC

▪ Established

▪ Industry Size

▪ Certifications

• 2017

• SMALL

• Hispanic-American
• NMSDC MBE

• Service Disabled Veteran Owned
• SBA HUBZone

OUR AWARDS



2021
Veteran Mentor of the Year



2021
Univision Angel Award



2020
Small Business of the Year



2019
Service Disabled Veteran Business of the Year



2019
Armed Forces Veteran of the Year



CONTACT US

We are a team of over 25 Creative Innovators and Growing

• **The Setroc Group, Inc.**
317 George Street
New Brunswick, NJ 08901

• 866-920-1023
• info@setrocgroupp.com
• www.setrocgroupp.com

Certifications:
SBE, Veteran's Owned Business & MBE (In Process)
NAISC Codes:
323111, 323113, 541430, 541850, 541890 and 423990



Solutions Group

Your Fast, Affordable Source for Printing & Ad Specialties

973-216-3391

The Solutions Group is a print services company, we have been successfully completing projects for customers since 2001. We specialize in helping you successfully complete your printed, promotional items and digital imaging Projects. With our broad areas of expertise and partners there's almost no project we cannot help you with, from process management to delivery. At the end of the day, you can rest easy knowing that **The Solutions Group** is dedicated to taking the worry off your shoulders. Your projects will be delivered on time, exactly as promised, down to the smallest detail.

Customers:

Rutgers University
EisnerAmper, CPA
Autism New Jersey
Considine Communications Strategies
Hinkle, Prior & Fischer

Manuals
Mugs
Newsletters
Note Pads
Pens
Metal &
Silicone Straws
Postcards
Posters
Reusable
Shopping Bags
Folders
Shirts
Hats
Jackets
Booklets
Brochures
Custom Forms
Catalogs
Magazines
Stationary
Trade Show Materials and Much More...



SERVICE • FLEXIBILITY • QUALITY • PEACE OF MIND

We're changing the game by putting a special emphasis on customer service. It ensures your job meets the highest quality standards and is delivered on time and on budget.

dbsg@me.com

Offset Printing

Single to 5 Color
Custom Coatings

Digital Imaging

Color or Black & White, Scanning

Bindery Services/Finishing

Laminating, Cutting, Folding, Perfect Binding

Graphic Design

Layout & Design, Typesetting, Logo Creation

Apparel

Screen Printing, Direct to Garment & Embroidery

Promotional Items

A Resource for All ASI Promotional Items,
Custom & Specialty Designed Items

Wide Format Reproduction

Banners

Grommited Vinyl, Retractable, Hop Up & Step
and Repeat

Signage

A Wide Selection of Materials

*We are the solution to your Offset Printing,
Digital Imaging, Promotional Items and Custom
Printed Apparel needs.*



Solutions Group NJ, LLC

J. Darryl Booth
cell: 973.216.3391
phone/fax: 609.588.4909
email: dbsg@me.com
www.sgnj.net
580 Flock Road
Hamilton, NJ 08690





Capability Statement

SOUTH JERSEY BUSINESS SOLUTIONS, LLC
WWW.SJBSPROMO.COM

D&B 08-7262261

Cage 97SQ5

SAM ZENGKLZHATL5

South Jersey Business Solutions, LLC provides full-service branding solutions for both B2B and B2C engagements as well as employee recognition programs and branded safety gear. Your brand is our business and we treat it as our own with quality customer service, quality products, and seamless execution as our main objectives.

ACCESS TO OVER
1000 SUPPLIERS

Both in the **USA and Internationally** gives us the ability to find the right product for your company needs.

- 01. Personalization of products through print, heat press, engraving, embroidery & more**
- 02. Kitting—available in bulk shipments (to purchaser or clients) and JIT**
- 03. Bulky mail & samples**

PPE Essentials

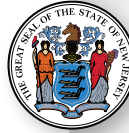


- Employee Recognition Programs - time in service, safety, promotion**
- Acceptance gifts**
- High Visibility clothing and safety gear**
- Event promotional items**

Our Affiliations



Our Certifications



NJ Certified **WBE-2022**
NJ Certified **DVOB-2022**

Proud Members



PSC CODES

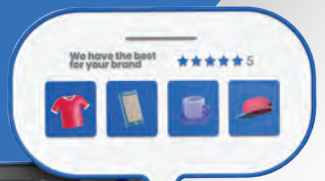
- 7510** • Office Supplies
- 8345** • Flags and Pennants
- 8415** • Clothing, Special Purpose
- 8465** • Individual Equipment
- 8530** • Personal Toiletry Articles
- 9905** • Signs, Advertising Displays, and Identification Plates

SIC CODES

- 7389** • Business Services not Elsewhere classified
- 3993** • Signs and Advertising Specialties

NAICS CODES

- 541870** • Advertising Material Distribution Services
- 541850** • Indoor and Outdoor Display Advertising
- 541890** • Other Services Related to Advertising
- 424350** • Clothing and Clothing Accessories Merchant Wholesalers
- 424120** • Stationery and Office Supplies Merchant Wholesalers
- 812332** • Protective apparel supply services



WE ACCEPT CREDIT CARDS

Looking for promotional products?

www.sjbspromo.com

You've come to the right site! Whether you are looking for a specific item or just browsing for ideas, our site is your one-stop source.

Contact
Jessica Harrison

Phone
856-371-7360

Email
info@sjbspromo.com



STASICK POWER EXHAUSTS & STACKS

STASICK POWER EXHAUSTS & STACKS

New Jersey, United States

Website: <https://stasickpowerexhaustsandstacks.com>

Capability Statement

Building Trust with Quality Work

COMPANY OVERVIEW

We are a Service-Disabled Veteran owned company that works with NJ and NYC's largest engineering firms, contractors and builders providing quality materials to get the job done right.

We offer all customized boiler stacks, free standing stacks, CPVC, breechings, chimneys, commercial kitchen exhausts, generator exhausts, and grease ducts all of which are UL Listed and backed by Van-Packer, Industrial Engineering Services (IES), and other trusted partners. We offer an end-to-end client experience from demo to final inspection that includes seamless communication, budgeting, and delivery.

COMPANY DATA

Company Name: Stasick Power Exhausts & Stacks

Corporation Type - DBA

Year Founded: 1959

Business Phone - 1 (201) 230 - 6552

Socio-Economic Status: Service Disabled Veteran

Owned Business NY & NJ

Small Business Enterprise in NJ

NYCHA Certified Supplier ID#: 45376439

Authorized NY/NJ Port Authority

Accept Credit & Purchase Cards: Yes

POINT OF CONTACT

Kyle Knief / Managing Member - 201-230-6552

Robert Licciardi / Managing Partner - 732-730-4707

Jody Stasick / Managing Member - 908-752-3356

Joseph Bove / Sales Manager - 973- 356-7674

Email: Info@stasickexhaustsandstacks.com

Website: <https://stasickpowerexhaustsandstacks.com>

PAST PERFORMANCE

Projects Awarded 2020/21:

- LA Central
- La Central Cogen
- 707 Broad Street Newark
- NJ EDA Dept. of Health Building
- Hudson Street Garage Generator
- 217 West 57th Street
- 323 East 61th Street
- Jacob Javits Convention Center
- Custom Steam 2
- East Side Access Tunnel - MTA CC - LIRR generator - Tunnel Ventilation & Facility Power - Plaza Interlocking Facility
- National Purple Heart Hall of Honor
- 531 AOA
- WPJVC Humid Breeching
- Long Island Railroad - East Side Access
- Union Avenue School
- 185 Broadway - Generator
- 61 West 23rd Street Breeching
- Delta Lagoon Airport
- 148-18 Archer Ave
- WuXi Biologics
- 200 Montague
- Novartis Pharmaceuticals
- Jamaica 2
- PS 193 - Grease Duct

CORE COMPETENCIES

- ❖ Products and Services:
- ❖ Smoke Stack & Breaching Systems
- ❖ Commercial Kitchen Exhaust Van Packer
- ❖ High Temp Double Wall Prefab.
- ❖ Light Gauge Stacks
- ❖ Free Standing Engineered Stacks
- ❖ Engineered & Condensing Chimneys
- ❖ CEM Systems
- ❖ Near Condensing Chimneys
- ❖ Fireplaces Condensing Chimneys
- ❖ Innovative Fire & Light Custom Fireplaces
- ❖ HT Refractory Lined Chimneys
- ❖ CPVC

DIFFERENTIATORS

Established in 1959, we work with architects and engineers to produce beautiful, functional ventilation systems. Call us today and bring our project management skills and extensive construction experience to your next project. We will always work our hardest to ensure that your experience with our company showed our upmost commitment to excellence and a top-notch investment for your clients.

CERTIFICATIONS

- ❖ NJDOV #: A0201-00
- ❖ NYSDOV #: 221363
- ❖ NJSBE #: A0200-99

New York State Certified
Service-Disabled Veteran-Owned Business



THINKFORM

architecture & engineering



Union County Government Complex



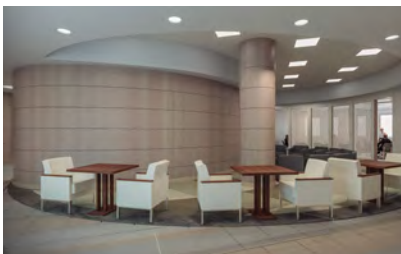
Bell & Whistle Restaurant



Veterans Affairs - Center for Innovation



Temple University - Fox School of Business



Veterans Affairs - Bronx Mental Health



William B. Bryant Courthouse, D.C.

ThinkForm Architecture & Engineering is a Certified Service Disabled Veteran-Owned joint venture between ThinkForm Architects and Watson Engineering specializing in “total environments” for Federal Government, Healthcare, Education and Hospitality projects. We are passionate about Architecture, Design, Art and Engineering, and apply our passion with rigor to provide value through design by balancing functionality, budget, and beauty to create sustainable and extraordinary places. *ThinkForm* was founded with the belief that the human experience is enhanced by the thoughtfulness of “total environments.”

- Architecture
- Interior Design
- Wellness Design
- Sustainable Design
- Master Planning
- Facility Planning
- Healthcare Planning
- Feasibility
- BIM
- Engineering
- Mechanical Engineering
- Electrical Engineering
- Plumbing Design
- Structural Engineering
- Controls Design
- Lighting Design
- Life Cycle Cost Analysis
- Forensic Engineering
- Special Investigations
- ASHRAE Energy Audits, Energy Modeling
- Furniture Design
- Textile Design
- Art Selection

CAPACITY

ThinkForm Architecture & Engineering is comprised of senior level individuals who are experienced with designing and realizing projects of various scale and complexity for public and private clients. Our staff is comprised of Registered Architects, Certified Interior Designers, Senior Project Managers, Senior Designers, Professional Engineers, LEED accredited professionals and support staff. Together we've been entrusted with the design of over \$100 million in construction value.

LEADERSHIP

President & Founder / Managing Member / Design Principal

Russell DiNardo, AIA, NCARB, CID, LEED AP BD+C

- Registered Architect
- Certified Interior Designer
- LEED Accredited Professional (Building, Design, + Construction)
- 28+ years experience / Project experience up to \$150 million.
- U.S. Air Force Veteran

Principal-In-Charge

Erik Watson, PE, LEED AP

- Professional Engineer
- LEED Accredited Professional
- 20+ years of experience
- U.S. Army Veteran

Project Manager & Lead MEP Engineer

John Evangelista, PE, LEED AP

- Professional Engineer
- LEED Accredited Professional
- 18 years of engineering experience
- U.S. Army Combat Veteran

Principal / Director of Project Management

Michael Crackel, AIA, NCARB

- Registered Architect
- 38+ years experience / Project experience up to \$900 million
- U.S. Army Veteran

SELECT EXPERIENCE

- U.S. Embassy, Staff Housing, MSGQ, Seoul, South Korea
- William B. Bryant Courthouse, Washington D.C.
- U.S. Courthouse Renovation, Trenton, NJ
- Dept. of Transportation Headquarters, Washington D.C.
- Washington Monument Restoration
- Ministry of Health & Wellness, The Hague, The Netherlands
- U.S. Dept. of Veterans Affairs (50+ projects)
 - Renovate PMRS, VAMC Little Rock, AR
 - Intensive Care Unit, VAMC Bronx, NY
 - Mental Health Relocation, VAMC Bronx, NY
 - New Center for Innovation, VAMC East Orange, NJ
 - Main Hospital Roof Replacement, VAMC Northport, NY
 - Oncology Pharmacy, VAMC Manhattan, NY
 - Primary Care, VAMC Togus, ME
- Perth Amboy New High School
- Morris County Community College, Classrooms
- NJCU - Rossey Hall Renovation & Life Safety
- Rutgers University, Various Laboratory Classrooms
- Princeton University - Faculty Housing
- Princeton University - E Quad Labs
- Temple University - Fox School of Business
- University of Virginia - Bryan Hall
- Nishinippon Institute of Technology, Kitakyushu, Japan
- NCAA HQ & Hall of Champions, Indianapolis, IN
- Bell & Whistle Restaurant
- Boutique Hotel & Spa
- Louwman Museum
- Nile Corniche St. Regis

CODES

NAICS: 541310 Architectural Services
NAICS: 541330 Engineering Services
NAICS: 541410 Interior Design Services
CAGE: 6GNL5
DUNS: 02-322-3791

LOCATIONS

207 East Bay Street Suite 311 | Charleston, SC 29401
38 East Broad St., Suite 3 | Hopewell, NJ 08525
1112 State Route 434 | Owego, NY 13827

Contact: Russell@ThinkFormArchitects.com • www.thinkformarchitects.com • 609.644.3121



TI SOLUTION INC.

MISSION

Our mission is to democratize access to elite information technology resources in key areas of information technology, training technologies and methodologies, human capital services and healthcare services.

VISION

Our vision is founded upon our belief that access to technology should not be restricted; technology has the power to transform lives. We will enable access and push the boundaries of technology for every client we serve.

CERTIFICATIONS

VA SDVOSB

NYS SDVOB/MBE

NJ SDVOB/MBE (in progress)

NJ SBE

MD SDVOB/MBE

NJNY PORT AUTHORITY SDVOB/MBE

COMPANY DATA

DUNS: 108751275

CAGE: 89DE9

NAICS

541519 Other Computer Related Services

541511 Custom Computer Programming Services

511210 Software Publishers

611420 Computer Training

541613 Marketing Consulting

CONTACT

Rinkeshkumar Bhagat, President
rink@tisolutioninc.com | 732-648-6273

Vivek Philar, CEO
vivek@tisolutioninc.com | 732-491-6558

COMPANY DETAILS

Address: 20 Jefferson Plaza, Princeton, NJ 08540

Website: www.tisolutioninc.com

Phone: 732-648-6273

Fax: 742-853-1720

SERVICES

Custom Computer Programming

Learning Management Systems (LMS)

Mobile Application Development Analytics

Big Data

Responsive Web Development

User Experience Design (UX)

Infrastructure Networking Services

Professional Staffing Services

Content Management Systems (CMS)

PAST PERFORMANCE

Provided upon request



New York State Certified
Service-Disabled Veteran-Owned Business



TM

TRADEMUX, LLC

EMAIL: TMILES@TRADEMUX.COM;

OFFICE: 609-261-1749

CAGE: 7NX56; DUNS: 046073127

CAPABILITY STATEMENT

TradeMux...in business 20 years and highly experienced in designing Telecommunications backhaul and field networks.

TradeMux design experience extends into 18 Nuclear Plants (2-way radio), 30 Fossil, Hydro and Gas Plants (WiFi), 9 Utility companies (SCADA, Backhaul and Field networks) and over 300 Telecom projects (500k-5M) in a 20 year support span.

CORE SKILLS

Specialized Design:

- Utility Smart Grid
- Two Way Radio
- Microwave/WiFi Systems
- Fiber Optic Systems
- Cabling Systems
- Disaster Recovery Planning
- Wireless Path Analysis
- Infrastructure...Merger / Acquisition / Outsourcing
- Network Operations Center
- RFP/KT Development
- Analog Circuit Replacement

EXPERIENCE

TECHNICAL LEAD AND/OR TELECOM DESIGN ENGINEERING

- ✓ 2016/2017... Major Bldg move in Chicago with 33 sub IT projects...ring designs, circuit migrations, **Comm Room builds, fiber and wireless** designs.
- ✓ 2007-2022... **2-way Radio-WiFi Nuclear System Upgrades** for 18 Plants and on-going (2 plants 2022)
- ✓ 2015-2018...Major **Circuit Optimization** Program for 3 Utilities (BGE, PECO and ComEd) to perform circuit analysis, modeling and design replacement (8k circuits).
- ✓ 2012-2020... **WiFi network design and cabling integration** for close to 30 Fossil, Hydro and Gas plants across the United States (national footprint).
- ✓ 2010-2018...Utility Smart Grid, **EMS/DMS** support including, network designs and network installation oversight, **RFP development, vendor evaluations.**
- ✓ **2008-2022...Telecom Study/Design Engineering for 18 Nuclear Plants, 8 Utilities, 4 Large Industrial Plants**

WHY TRADEMUX

PROFESSIONAL ENGINEERS/SENIOR ANALYSTS WITH EXTENSIVE LARGE CORPORATION 20-30 YEAR EXPERIENCE

- **DESIGNING IT SYSTEMS IN ELECTRICAL OR NUCLEAR GRIDS**
- **OVERSEEING MULTI-MILLION DOLLAR PROJECTS**
- **DESIGN DEPTH IN VERY SPECIALIZED TELECOM SYSTEMS**



616 WASHINGTON STREET.
TOMS RIVER, NJ 08753

Phone: (732) 998-8406 Fax: (732) 612-1317

TRIONAID ASSOCIATES

Founded in 2001, **Trionaid Associates, Inc.** is a privately held veteran owned small business located in **Toms River, New Jersey**. We are a security and investigative services company specializing in **Pre-Employment Screening** and **background check services**. We offer a full array of screening products to include criminal history, sex offender registry, drug testing, verification services, employment credit and much more. Our staff consists of **former law enforcement executives, military and corporate security experts**.

CORE COMPETENCIES

PRE-EMPLOYMENT BACKGROUND SCREENING
INVESTIGATIONS | SURVEILLANCE
DRUG TESTING | CREDIT CHECKS
SECURITY SERVICES | TENANT SCREENING
CRIMINAL HISTORY | SEX OFFENDER REGISTRY
REFERENCE CHECKS | VERIFICATION SERVICES

PAST PERFORMANCE

LOCAL, COUNTY, STATE GOVERNMENT AGENCIES
HEALTHCARE WORKER SCREENING
SECURITY AND TECHNOLOGY SOLUTIONS
NON PROFIT | VOLUNTEER SCREENING
CORPORATE DUE DILIGENCE | INTELLIGENCE
SCHOOL SECURITY PLANNING AND IMPLEMENTATION

EXPERTS IN INFORMATION GATHERING

COMPANY SNAPSHOT

DUNS #07-068-0417
CAGE #8PNQ
EMAIL INFO@TRIONAIDASSOCIATES.COM
PHONE (732) 998-8406
FAX (732) 612-1317

ADDRESS 616 WASHINGTON
STREET TOMS RIVER, NJ 08753

DIFFERENTIATORS

24/7 FULLY AUTOMATED SYSTEM ACCESS
EXCEPTIONAL CUSTOMER SERVICE
FAST TURNAROUND TIMES
COMPETITIVE PRICING
EXPERTS IN INVESTIGATION AND SCREENING

SUPPLIER DIVERSITY CATEGORY

NAICS CODES

561611 INVESTIGATIVE SERVICES
561450 CREDIT CHECKS
5616 INVESTIGATIVE AND SECURITY SERVICES
621999 EMPLOYEE DRUG TESTING
541612 HUMAN RESOURCE CONSULTING

PROFESSIONAL BACKGROUND SCREENING
PRIVATE INVESTIGATION
SERVICES



ACCREDITED
BUSINESS





VIP SPECIAL SERVICES, LLC

583 Valley Road • W. Orange, NJ 07052
Tel: (973) 812-0775 • Fax: (973) 812-6633
www.vipspecialservices.com

VIP Special Services, LLC

Service Disabled Veteran Owned Small Business
HUBZone Certified
DUNS Number: 195566687
Cage Code: 4JA47

NAICS: 561720, 561790, 561730, 238140
238390, 541690, 561710

At VIP Special Services it is our experience, commitment to training and re-education that position us as experts in building maintenance.

What sets VIP Services above our competition?
We offer Safe and Efficient Maintenance and Labor Solutions, while attending to the intricate details your project deserves.

High Reach & Difficult Access Solutions:

<i>Window Cleaning</i>	<i>Pressure Washing</i>
<i>High Dusting</i>	<i>Caulking & Sealing</i>
<i>Bird Proofing</i>	<i>Gutter Maintenance</i>

Employee Training & Safety Incentives:

*Annual Safety Renewals & Salary
Increases for every new Certification
Foreperson & Apprentice Always On Site
Scheduled & Unannounced Inspections
Bonuses Awarded For Safe Performance*

Restorative Cleaning:

*Acid Washing
Metal & Stone Polishing
Maintenance of Statues & Memorials*

Snow Removal within 50 miles of 07052

*Military Complexes, Hospitals & Airports
Public & Private Schools & Colleges
Retirement Homes & Community Centers*

Offices & Mailing Address:

581 & 583 Valley Road, West Orange, NJ 07052
1290 Lafayette Avenue, Bronx, NY 10474
1727 West 68th Street, Hialeah, FL 33014

OSHA, SPRAT & NYC DOB Certified

Managed by a 3M & OSHA Qualified Fall Protection Person

We consistently re-invest in our employees by providing properly functioning equipment and tools, as well as training and re-education.

Our service professionals will bestow the best possible care in the industry. Our Area of Operation remains clean, organized and safe. All details are attended to and all OSHA guidelines are obeyed.

We are properly trained and equipped to work with Rope Access Equipment, Boatswain's Chairs, Aerial Lifts, Temporary and Permanently Installed Scaffolding. We also have the training and experience required to safely re-direct pedestrian and vehicular traffic when working on Pedestrian Bridges spanning roadways. The safety of our Technicians is our Number One concern. We maintain an excellent safety record in equal parts; care of equipment and training. We always enclose our area of operation with safety cones, caution tape, warning signs and if need be temporary walls.

We clean more than glass windows, facades and statues. We have restored many finishes thought to have been permanently damaged saving the cost of replacement. Those surfaces include bollards, handrails & kickplates, to name a few.

Although we specialize in the maintenance of large public facilities such as; City Parks, Sidewalks, Walkways & Parking Lots, the details are not overlooked. We ensure a thorough job is done and all slip/fall hazards are removed.

Our Safe Practices

We always enclose our area of operation with safety cones, caution tape, signs and if need be, temporary scaffolding and walls. We have the Experience and D.O.T. approved safety equipment used for successfully redirecting traffic, while working on a building's perimeter, garage overpass or a footbridge spanning a roadway.



CAPABILITIES STATEMENT



Since 1957, Walker Diving Underwater Construction LLC has expertly provided a full spectrum of commercial diving and specialty marine construction services. Walker Diving performs work both as a subcontractor to many of the largest prime contractors and engineering firms in the region and a prime contractor to public and private owners for our scope of work. Walker Cutting Services, a division opened in 2019, provides a wide variety of complex cutting solutions including wire sawing, wall sawing, slab sawing and core drilling. Cutting and Underwater services are being performed throughout the region on a wide variety of infrastructure and building projects.

NAICS Codes:

237990 – Other Heavy and Civil Engineering Construction
238990 – All Other Specialty Trade Contractors
561990 – Commercial Diving Services

NIGP Codes:

910-51-00 Concrete Sawing
912-16-30 Core Drilling Services
962-26-00 Diving Services
959-00-00 Marine Construction

Company Information

DUNS# 087309402
EIN# 26-4653558
CAGE Code: 1MUN0

Diversity Certifications

Service Disabled Veteran Owned
Small Business – SDVOSB
NJ – DVOB, SBE
NY – SDVOB
PA – SDB (SDVBE)
PANYNJ – SBE, SDVOB

Contacts

David Earp, President
M (609) 992-3796
dearp@walkerdiving.com
Doug Walker, Director of Cutting
M (609) 820-3994
dwalker@walkercutting.com
TJ Champion, PM/Estimator Marine
M (609) 377-7533
tchampion@walkerdiving.com



Sample Customers

(* = as a Subcontractor)

Public Entities:

- Battery Park City Authority
- Brooklyn Bridge Park*
- MTA*
- NJ DOT*
- NJ Turnpike Authority*
- NYC DEP
- PANYNJ*
- PA DCNR
- PA DOT*
- PhilaPort
- US Army Corps of Engineers

Private Owners:

- Chemours
- Kinder Morgan
- Old Dominion Electric Coop.
- PSEG
- Shell

General Contractors:

- Defoe
- Kiewit
- Railroad Construction Co.
- Skanska
- Walsh
- Weeks

75 Waterford Rd, Hammonton, NJ 08037 * Phone (609) 704-8650 * Fax (609) 704-8573

www.walkerdiving.com

* www.walkercutting.com

WARRIOR REBAR

Service Disabled Veteran Owned Small Business

Capabilities statement

Company summary

Warrior rebar was formed in 2015 is a rebar fabrication and installer company. Our capabilities include all aspects of the fabrication and installation of rebar from foundation to hi-rise buildings

Meet Patrick Connors

Patrick currently lives on Long Island with his wife of 16 years and his 4 daughters. He served in the US Army for 10 years. He is currently employed with Local 46L for 12 years and has been a foreman for the last 8 years. He has been on some of the biggest jobs in New York City, 432 Park Ave, World Trade Center Tower 2, World Trade Center Tower 3, Standard hotel, and Hudson Yard Tower A&E. He brings a lot of experience to the table; he is always seeking increasing responsibility. He is known for being a team player, with unlimited initiative, sound judgment, and excellent decision-making skills. With his strong people skills, including interacting with people of different cultural, racial, and economic backgrounds. Patrick is undoubtedly an asset.

Clients:

Regimental Contracting

New York State Parks

Casabella Contracting

A-Tech Concrete

A. Seridome, Inc / B. Anthony Construction Corp. Joint Venture

Warrior Rebar Management Team

Frank DiBullo - Chief Operation Officer

Patrick Andrews- Senior Estimator/ Detailer Andrew

DiBullo Chief Financial Officer

Duns #: 0479908853

Cage #: 7FUL5

EIN #: 47-3561234

New York State Vendor #: 1100216543

Procurement designations:

Service Disabilities Veteran Owned

Small Business #181690

NAICS Codes:

237310	curb and street gutters
237990	retaining walls
238990	sidewalk construction
238110	retaining walls poured concrete construction
238120	concrete reinforcement placement rebar

Contact information:

Patrick Connors
President/Owner
Holbrook, NY 11741

Phone:
(631) 978-1211

Website:
www.warriorrebar.com

Email:
warriorrebar1@gmail.com
patrick.connors@warriorrebar.com

Jay-Hill Repairs

Commercial & Industrial
Kitchen, Refrigeration & HVAC
Installation, Parts, Repair & Service



CAPABILITY STATEMENT

DUNS: 065824815

CAGE: 58PH0

NAICS CODES:

722310-Food Service
Contractors

811412-Commercial &
Industrial Machinery &
Equipment (except auto
& electronic) Repair &
Maintenance

PSC CODES:

J073-Maintenance & Repair
of Food Prep & Serving
Equipment

J041-Maintenance & Repair
of Refrigeration, Air Cond
Equipment

J099-Maintenance & Repair
of Misc Equipment

J036-Maintenance & Repair
of Special Industry Machinery.

CERTIFICATIONS:

VETERAN OWNED
SBE-NJ

Contact: David Mazer, VP
davidmazer@jayhillrepairs.com

Jay-Hill Repairs vision is to work together with governmental agencies & facilities to provide expert Commercial and Industrial Kitchen, Refrigeration & HVAC Repair, OEM Parts & Service.

Capabilities

Since 1972, Jay-Hill Repairs has been providing factory authorized, expert, commercial kitchen, refrigeration, & HVAC Parts, Repairs, & Service to customers primarily in NJ but also in lower Rockland & Orange Counties of NY and the Philadelphia, PA area.

- ✓ Factory Trained & CFESA Master Certified Techs
- ✓ Fully Stocked Vans to complete jobs on the 1st call
- ✓ 24/7/365 Emergency Service Available
- ✓ Largest Parts Warehouse in New Jersey
- ✓ Manufacturer Service Agent for Warranty work
- ✓ Top 3% for first time fixes

Awards & Accomplishments

- ✓ Peak Performer Award
- ✓ Featured in industry publications

Past Performance

- ✓ Port Authority of NJ/NY
- ✓ Picatinny Arsenal
- ✓ Dept of Military & Veterans Affairs
- ✓ Federal Reserve Bank
- ✓ Plus over 200 more...

JAY-HILL REPAIRS

90 CLINTON RD., STE 1

PH: (973) 575-9145

TOLL-FREE: 1-888-JAY-HILL (529-4455)

JAYHILLREPAIRS.COM



We Are Wonderfully Made

Authentic Trinidadian Hot Pepper Sauces



Our Capabilities

We Are Wonderfully Made is a family run, black owned, woman owned, and veteran owned company that specializes in the manufacturing of authentic Trinidadian pepper sauces.

Our products are Non-GMO, Vegan, Gluten Free, Low Sodium, and Low Sugar to aid our target customer in meeting their dietary needs. Top, cook, dip, marinate, and even use in your favorite spicy cocktails and drinks.

We Are Wonderfully Made was born out of a great love for my family and where we come from, Trinidad and Tobago, and we couldn't be prouder and happier to share this part of us with you.

We Are Wonderfully Made is capable of fulfilling orders of various sizes, from small orders of 50-100 cases up to medium orders of 350-500 cases. Orders larger than 500 cases can be fulfilled with consideration.

For the love of family, friends, and flavor.

- ▶ DUNS: 117333978
- ▶ Woman owned, Black owned, Disabled Veteran owned
- ▶ Non GMO, Vegan, Gluten Free, Low Sodium
- ▶ Featured in Fuego Box & Bespoke Post

Est: 2020

112 Oakland Ave Metuchen, NJ 08840

Contact us:

support@wearewonderfullymade.com

wearewonderfullymade.com

@wawonderfullymade #WAWM

267-251-8572



LEACH STRATEGIC PARTNERS, LLC

CAPABILITIES STATEMENT

WHO WE ARE:

LEACH STRATEGIC PARTNERS WAS FOUNDED BY RONALD LEACH, A TWENTY-THREE-YEAR VETERAN OF THE NEW JERSEY STATE POLICE (NJSP).

Ron has more than 25 years of aviation experience includes 15 years within the NJSP Aviation Bureau and holds the following FAA certifications: Airline Transport Pilot-Helicopter, Certified Flight Instructor, Instrument Instructor, Airplane Single Engine-Land, and Remote Pilot. Ron was the Subject Matter Expert for all information related Unmanned Aircraft Systems (UAS) and Counter-UAS.

Ron retired from the NJSP in May 2018 and began providing consulting services to public safety entities that include start-ups and current UAS operators by recommending best practices, monitoring changes in regulations, industry updates and outlook, maintaining a positive public perception, stressing the importance of Constitutional protections, and sharing use cases both positive and negative related to UAS technology.

Ron is an honorably discharged veteran of the United States Navy.

WHAT WE BRING

- Proven track record getting UAS programs up and running
- Working with clients to understand the UAS program vision
- Develop a use case policy/concept of operations
- Provide pathway for initial FAA Remote Pilot Certification
- Recommend best practices for how UAS will be integrated
- Monitor changes in regulations and industry outlook
- Counter-UAS (cUAS), detection and mitigation picture
- Develop a guide for public information
- Successfully obtained FAA waivers on first-time submissions
- Extensive industry network

Q. How long will it take for a program to become operational?

A. Every organization is different as is each student. Some absorb material faster than others. By dedicating time to the course material, it is not unreasonable to have a program up and running in a short timeframe. We will focus on your students and motivate them to succeed.

Q. What kind of drone should we buy?

A. The actual UAS buying decision should be the last piece of the project. Understanding the mission and the vision will be the guiding factors.

"Within the New Jersey State Police community SFC Leach continues to be remembered as a consummate professional, who was tasked by me personally to Chair the first NJSP Unmanned Aircraft System Working Group".

LTC Jeffrey D. Mottley Deputy Superintendent of Operations

EMERGENCY AUTHORIZATIONS AND OPERATIONAL WAIVERS

We can assist you in receiving emergency authorization to operate during Temporary Flight Restrictions (TFRs).

We will assist in obtaining FAA Operational Waivers for situations that require relief from Federal Aviation Regulations.

Leach Strategic Partners, LLC
10 Eugene Ct
Bridgeton, NJ 08302
609-381-2016
Ron@leachsp.com
www.leachsp.com

DUNS 024577557 CAGE 84UP0



Media Systems – Technology Integration – Infrastructure



Cage Code: 0Z3U7

Federal Tax ID: 223625778

DUNS: 195953922

SAM UEI# HTKRFTCJH7D7 **Verified**

VOSB www.vip.vetbiz.gov/

Contract Vehicles

1. 58 #GS-03F-0038S exp-09/26
2. 70 #GS-35F-0800N exp-07/23
3. 78 #GS-03F-071CA exp-06-25

Contacts

Marty Pisano – 973-615-3000 – marty@medianow.com

Cos Leyson – 973-347-2155 – cos@medianow.com

Capabilities

MediaNow designs, builds, integrates and manages: Networks, - Control Systems - Digital Media, Including: indoor & outdoor digital signage, video walls, emergency operations centers, secure video, conference rooms, classrooms, auditoriums, 4K Touch, Kiosks, LED displays, building & entrance Signs, streaming, Content Distribution Networks, IPTV, Hospitality Televisions, Volume TV purchases, 4K Projectors, Security & Surveillance Cameras, Access Control. Cabling, Infrastructure
Amazon Web Services / Microsoft CSP partners
MediaNow remains on the leading edge of the Digital Transformation by supporting turnkey projects for Enterprises, Government and Military.

Past Performance

MediaNow has delivered over \$35 Million in successful projects since 2002.

The company has never had a workmen's compensation claim or been involved in any litigation.

Veterans Administration

Army

Columbia Realty Trust

Federal Reserve

Navy

Coca Cola

State Department

Air Force

Sigma Tech

Defense Intelligence Agency

Coast Guard

Times Square Building

NAIC's

238210 - Electrical Contractors and other wiring installation contractors

334119 – Other Computer Peripheral Equipment

334220 – Radio and Television Broadcasting Equipment Manufacturing

334290 – Other Communications Equipment Manufacturing

334310 – Audio and Video Equipment Manufacturing

339950 – Sign Manufacturing

514190 – All Other Information Services

516110 – Internet Publishing and Broadcasting

517110 - Wired Telecommunications Carriers, CCTV service used for video surveillance

541511 – Custom Computer Programming Services

541515 – information Technology Professional Services

541519 – Other Computer Related Services

561612 - Security Guards and Patrol Services

561621 - Security Systems Services

Websites - www.MediaNow.com and www.GSAadvantage.gov



Capability Statement

Minuteman Press Newark

Is a Veteran owned full-service print and marketing design company located in the heart of the Newark metropolitan area. The company has been in Newark for over 25 years. We offer creative solutions in printing, graphic design, marketing, and signage services. When you partner with us, you are partnering with an expert who can drive results for your business by using a multi-channel approach.

Ken Tays

Minuteman Press Newark Owner

973-624-6907

sales@mmpnewark.com

20 Clinton Street,
Newark, NJ 07102

01. DUNS 117235356

02. CAGE 42XW1

03. NAICS 323100

04. SIC CODE 2759, 2721

Core Competencies

Our combination of friendly customer service, experienced staff, and quick turnaround on projects, allows our customers to consolidate suppliers without compromising quality. We consider ourselves experts in the printing and marketing arena and offer our customers creative solutions that fit their business.



Key Differences

- 01.** Veteran Owned
- 02.** One-stop shop for marketing materials
- 03.** Locally Owned and Operated
- 04.** Customer Service
- 05.** Relationship Driven

Our Services

- 01. Small Print Format**
- 02. Large Print Format/Signs**
- 03. Mail Services – A Full Service Direct Mail Agent**
- 04. Apparel**
- 05. Promotional Items**
- 06. Graphic Design**



OUR PAST PERFORMANCE



**WE DESIGN,
PRINT &
PROMOTE...YOU!**

You can review all the details of our services by visiting our website

www.mmpnewark.com



Pride Veteran Staffing, Inc.

ABOUT US:

We are a **Certified** Woman-Owned, Veteran-Owned, and Small Business Enterprise certified by The Department of Veteran Affairs (**VA, CVE, VOSB**) National Veteran Business Development Council (**NVBDC-VO**) Women Business Enterprise National Council (**WBENC-WBE**). **Corporate Member** of the **Staffing Industry Analysts** and **2022 Member of the Diversity Alliance for Science**. Beth Firtgau is a State Manager of CT, MA, and RI 50 State Manager NVBDC JROTC Scholarship Fund www.nvbjrotc.org



Our President and Chief Executive Officer, Beth Firtgau, is a United States Army Veteran having served active duty in the All-Volunteer Force (post-Vietnam) stationed in the United States and Japan. Trained as a Telecom Center Specialist (72E40) assigned to the 24th Infantry Division- Signal Corps Georgia and Camp Zama, Signal Activity North Japan. With 20 years Staffing industry experience in Recruiting and Business Development Beth established Pride Veteran in 2019. As Pride Veteran's CEO she provides strategic direction for all aspects of the business, including company culture, client relationships, Human Resource management, and operational excellence.

NAICS CODES:

561311-Employment Agency Placement Services

561320-Temporary Help Services

CAGE CODE:

8SB88

DIVERSITY:

As a Woman-Owned, Veteran-Owned, Small Business Enterprise, we understand the importance of representing a diverse workforce in today's competitive marketplace. Our commitment to diversity is backed by a growing body of research that has repeatedly shown that diverse teams are more productive than homogenous ones.

MSP:

By working with Pride Veteran, you are partnering with a reliable and preferred MSP supplier. Our experts have years have extensive experience and are well-versed in all aspects of MSP workflows and specialized vendor management systems (VMS).

SOW:

No more time-consuming, confusing, and costly hiring process. We have stepped up our game by providing you with top talent based on a short statement of work.

EXPERTISE

Information Technology, Medical, R&D, Life Science, Human Resource, Finance, Legal, and BPO

Mailing Address: 4 14th St. #113 Hoboken, NJ, 07030

2785 E. Grand Blvd. Unit #466 Detroit, MI 48211

15 Union Ave. Office 6 Rutherford, NJ 07070

For more information: www.prideveteran or contact Beth@prideveteran.com

CAPABILITY STATEMENT



NAICS CODES

- 541922
- 541921
- 512110
- 512199

Lightworks ATG provides expert Aerial Photo and Video as well as professional photography and videography for events, business, commercial applications and construction.

OUR PARTNERS

GREG BRENNAN FILM



www.lightworksatg.com

CORE COMPETENCIES

CORE COMPETENCIES

Expert Drone Videography

Professional Video Editing

Aerial Photography

Professional Cinematography

Drone Photography **01.**

07. Cinematography

Drone Videography **02.**

06. Construction Progress

Structural Photography **03.**

05. Event Photography

04.

—OUR—
SERVICES

Expert Aerial Imagery and Photogrammetry



New Jersey

New York

Princeton

Philadelphia

KEY DIFFERENCES

Lightworks ATG provides the best footage and photography in the Tristate area with both air and ground capabilities for small business, professional and personal events, and construction. We also provide Photogrammetry and Orthomosaic Imagery for commercial use.

#WeAreLightWorks

PAST PERFORMANCE

