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PAUL CREASON REALTY TO OFFER FREE HOMEOWNERSHIP SCHOOL FOR FIRST-TIME HOMEBUYERS

– “Creason Homeownership School” will inform buyers, giving them the upper hand in today’s competitive real estate market –

INDIANAPOLIS – Sept. 22, 2020 – The Paul Creason Realty Company offers classes to help first-time homebuyers understand the complexities of purchasing a house. The course is free and will be online using Zoom every Monday in November from 7-9 p.m.

The Creason Homeownership School will discuss a variety of issues, The topics of the class will include:

- Working with real estate agents, bankers, home improvement contractors, and movers
- Fixed-rate and adjustable-rate mortgages
- Home equity loans
- Home inspections
- Sales contracts
- Closing costs
- Down payments, and
- Managing a budget and adjusting spending habits.

With the recent increase in home sales, this program will give buyers an edge in the competitive market. According to the National Association of Realtors (NAR), existing-home sales have increased 8.7% in the last year and the Midwest experienced a 27.5% increase in the month of July alone. Experts say this trend will continue.

“With the sizable shift in remote work, current homeowners are looking for larger homes and this will lead to a secondary level of demand even into 2021,” said the NAR’s Chief Economist Lawrence Yun.

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The homeownership course will be taught by Paul Cremona, owner of the Indianapolis-based Paul Creason Realty Company. Cremona has worked in the industry for 23 years and his agency has sold more than 15,000 homes. Cremona has garnered respect in the real estate world, having been named “Realtor of the Year” three times by the Indiana Home Realty Association.

“We value our customers’ dedication to a successful homebuying process, so participants who complete the course will be given a \$2,000 rebate if they buy a home with the Creason agency,” Cremona said.

To enroll in the course, call 555-875-3432 or visit the agency website at creasonrealty.com.

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