

What's new this year

Welcome to the latest Denturamics Newsletter.

This year has seen quite a lot of changes with the administrative nightmares of MHRA and GDPR occupying the first few months of 2018. Not being a Lab to shrink from a challenge, we had already undertaken the task of making Denturamics a DAMAS registered member. For those of you that are not familiar with DAMAS, it is a third party audit System for Dental Labs which requires its members to adhere to the utmost professionalism. In July of this year, we had our initial audit and passed with flying colours. An achievement I am particularly proud of.

We launched our new website this year, www.denturamics.co.uk allowing prospective and current clients to see all the services on offer and this site is constantly being updated with more info and images of work so keep checking in. To sit along side the site we also have a facebook page @denturamics, which is always worth a view and maybe even a 'like'.

Did you know we did implant work? We cover all the major systems and we are even Platinum approved by Straumann which makes us the only approved lab north of Dundee!

From Stents to single units, Locators to hybrid bars up to full arch restorations utilising materials such as Zirconia, Porcelain and even eMax crowns on Peek frameworks.



Recommendations

If you like our work, can we ask that you recommend us to your Colleagues? For every successful referral we'll reward you with M&S vouchers.

TRIOS IO Scanner evening

Have you invested in an intra oral scanner yet?

We are currently looking into organizing an evening talk with the opportunity to try out the latest Trios IO Scanner, where you can see it and ask all the questions about this next stage in digital dentistry and how it can benefit your workflow. All in a relaxed atmosphere with a lovely buffet thrown in.



How does that sound?

Denturamics will be closed for the Xmas holidays from Friday 21st December to Monday 7th January 2019.

So why use us?

Valid question!

These days everyone is looking for a bargain and the race to maximize returns in the short term is rampant in dentistry now, with a trend to outsource to far away low cost labs and expectation of the local business to pick up the hurry work.

Here at Denturamics we prefer Value for money and building long term relationships, therefore we actively discourage patronage of these Surgeries as it unfairly impacts the time spent on our loyal Clients.

We are one of the progressive labs, which means we put more effort into investment and education than most of our competitors. We know how the materials prescribed work, and most importantly, why. We don't make unattainable promises about price or turnaround time or guess about the success outcomes of a case material option. In short, we go that extra mile to enhance the success of your Surgery and help with the technical challenges that the modern Surgeon faces.

Choosing us as a Laboratory means access to a wealth of knowledge, commitment, talent and availability to discuss cases.

Why not have a look at our website on www.denturamics.co.uk to see examples of our work, or drop us a line and we can visit you to discuss how we could benefit you.

1st class postage

The cost of Postage is continuing to spiral ever up so could we ask that you try to help us by trying to avoid, where possible, putting one case per box. Sometimes we receive multiple single unit packages from the same sender each day which can become very expensive. Unfortunately we now have to apply a surcharge on these cases.

eLAB Shade Protocol

How many times have you fitted a crown and the shade was off? How many times have you complained to your Lab that you asked for A2 and this work is too light/dark/bright/grey?

The shade guide is probably the most outdated and irrelevant kit that any Surgery or Lab owns but it's all we have and we all take it for granted. Every product from every Dental Company has their own interpretation of what a shade A3 is, which has caused numerous fallouts between Surgeons and Techs since the 1950's. The rise in Private work and the growing expectations of the patient has brought this into sharp focus.

A growing group of Scientists, Surgeons and Techs have been collaborating this past Decade on a protocol to scientifically measure and replicate colour using Polarised filters and White balance cards, and in doing so make shade communication between Surgery and Lab more accurate.

Following his Course under the tutelage of Sacsha Hein, the world renowned expert and co founder of the eLAB System, Colin is now the only eLAB trained Technician in Scotland.

We can now accept eLAB images from Surgeons trained in this protocol or we can take the Patient shade photographs in the Laboratory for any Surgeon who wishes to benefit from this system.

For more information on eLAB, check out www.emulation.me



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