# **TRONOS SERVICES**

### TRONOS SERVICES

# **Detail about the profile**



#### **TRONOS SERVICES**

- Our Moral Values
- About Us
- Client we approach
- Categories We Serve
- E-commerce Growth & Future
- Services we offer
- About our work Strategy
- Marketplace we Serve
- Client we manage
- Contact us



#### • Reason why most seller fail on E-commerce





• Year of establishment - 2019

- Location Delhi
- Marketplaces Handling Amazon, Flipkart,
  - Meesho, Myntra, Nykaa, Paytm, Ajio, Tata Cliq,
  - Jio Mart & Snapdeal

## **TRONOS SERVICES**

#### **ALL ABOUT US**



• service offered - E-commerce Management



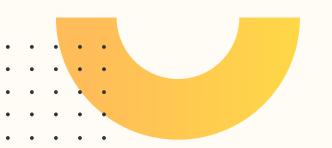
# **Our Moral Values**



We help your brand to grow in top-selling E-commerce marketplaces in India and Globally.



To be trusted and reliable partner, provide end-to-end growth strategy for your online business and complete operations support.





- Trust.
- Professionalism.
  - Collaboration.
    - Quality.
    - Teamwork.
    - Innovation.
    - Reliability.

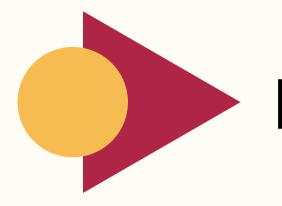
# About Us

We are service provider and provide best in class E-commerce service to the sellers. As we are Amazon Trained E-commerce Specialist and have working experience in the same industry we are able to help the sellers to grow their business on E-commerce websites.

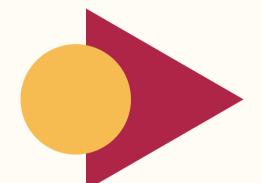
We offer different types of services to the sellers as per there requirement. We intent to partner with start-ups and SMEs in resolving their business problems and growing them profitably.

We aim to catapult our partners to the forefront of current business scenario and provide them a significant lead in never ending business race by increasing revenues, reducing costs and delivering results.

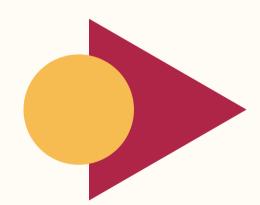
# **Clients Approched**



# **Leading Offline Brands**



# **Existing Online Sellers**



## Manufacturers

# **Categories We Serve**



### **Home Supplies**

- Home Decor & Furnishing
- Office Products
- Kitchen Supplies
- Furniture
- Outdoor & Garden
- Pet Supplies

### **Lifestyle Products**

- Apparels
- Footwear
- Accessories
- Health & Personal Care
- Beauty

### Tech

- Accessories

### Toys

- Action Toys • Learning Toys • DIY Kits • Electronic Toys • Musical Toys • Toy Vehicals



• Wearable Tech • Health Equipment Electronic Appliances

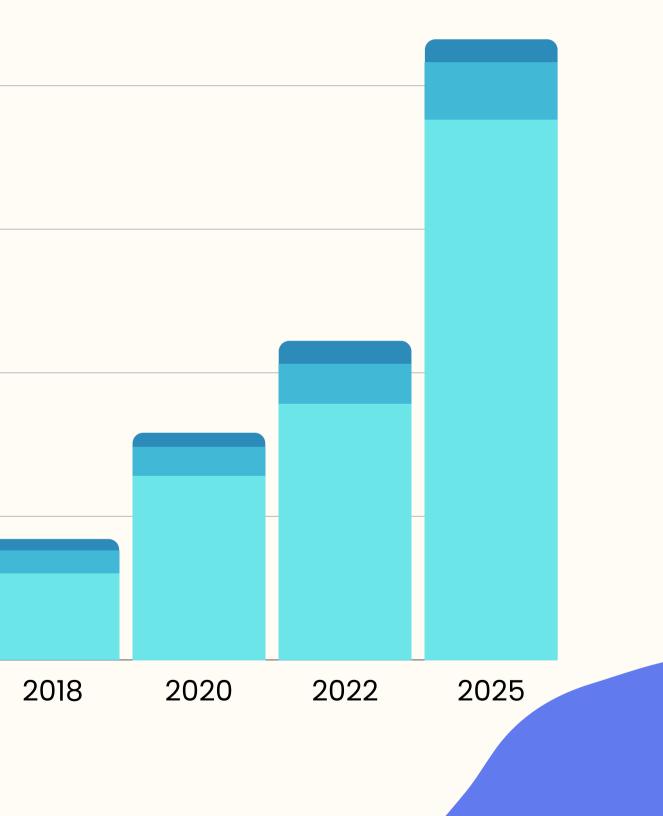




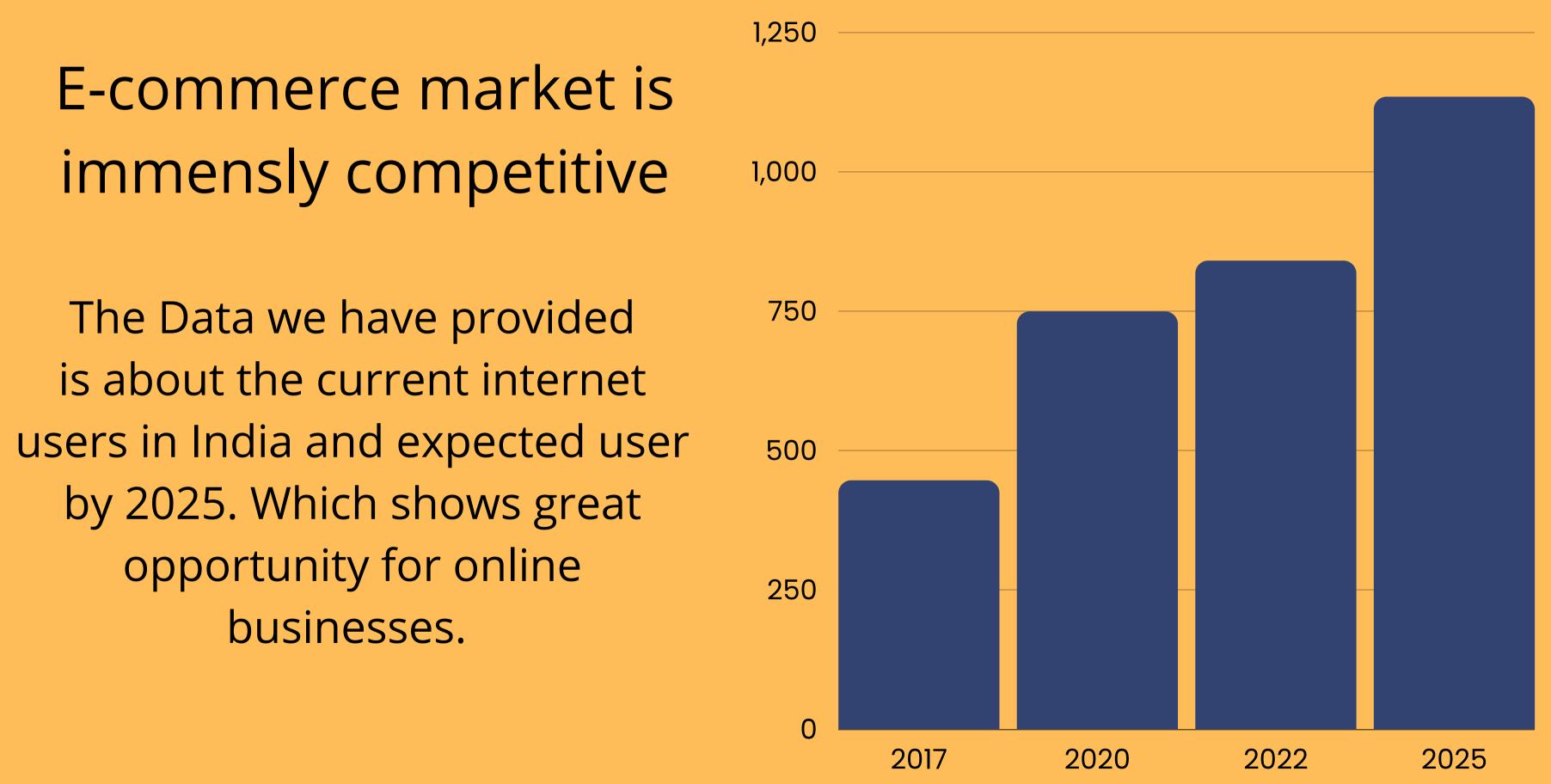
### In Billion U.S. Dollars 250 **E-commerce** Growth 200 Year on 150 Year 100

The Indian e-commerce sector is ranked <sup>50</sup> 9th in cross-border growth in the world, according to Payoneer report. <sup>0</sup>

0 2016



### **Internet Users in India** In Million



### **E-commerce market is immensly competitive**

### **No Views**

Many brands listed on Amazon, never have any views due to lack of knowledge.

### 70%-80% lost revenue

Existing online brands are unable to unlock the full sales potential of their catalog and leave 70-80% of revenue on the table

### Low traffic & high CAC

For company websites, the biggest issue is getting the right traffic. Customer Acquisition Costs (CAC) have skyrocketed in the last few years

Due to the above reasons, over two thirds of the sellers exit the online channel within 12-18 months of launch or never enter the online space in the first place!

# Services We Provide



Brand Conceptualization & Launch



**Growth Strategy** 

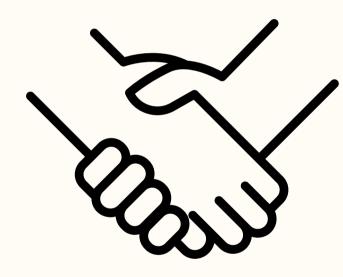
End-to-End Marketplace Account Management

Website Management



### Tronos + Trust + Technology = Successful Business

• **Tronos** : We are a team of professional expert having experience in multiple fields for online marketing with dedicated staff to drive the process smoothly.



#### **Brand Consulting**



#### **Amazon SPN**

Our brand launch and growth strategy team has consulting experts with experience of launching leading brands

We are registered service provider for Amazon and we are working with many big brand on Amazon



Digital Marketing services offered by us will get your brand visibility as per your expectation with great ROI

Advertising is the major thing to get sales & visibility on your brand. We have a dedicated team to manage the same.

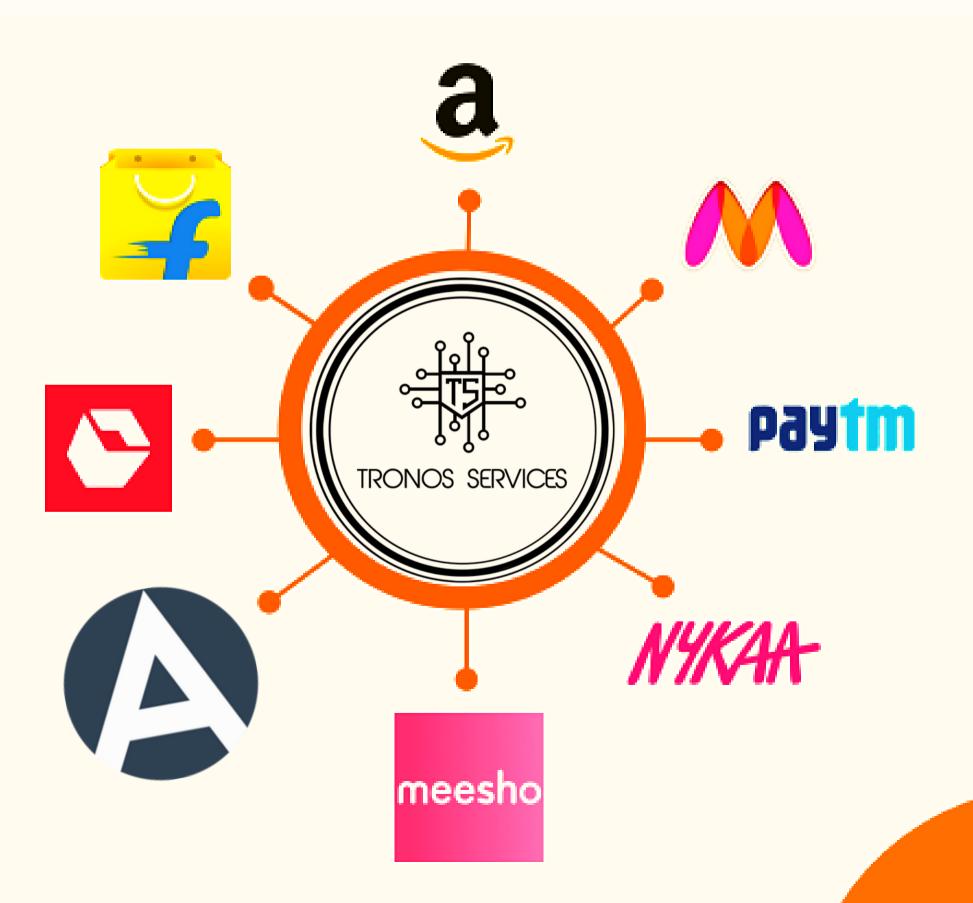
## Tronos + Trust + Technology = Successful Business

#### Trust:

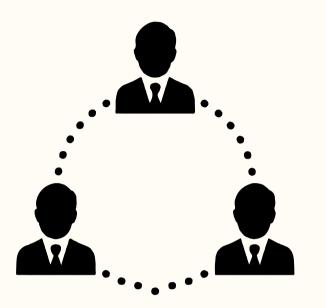
The Trust we have build with our existing clients and with experience of working on top marketplaces, our team has adopted best practices that will help our clients grow in a streamlined manner.

#### **Technology**:

With the help of tools like Helium 10 and jungle scout we manage your account. The additional Tools we use for Management are Amazon AMS,Amazon Launchpad, Transparency & Amazon PI.



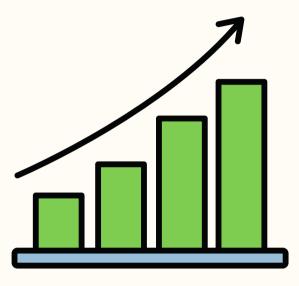
## All the work Results in.....



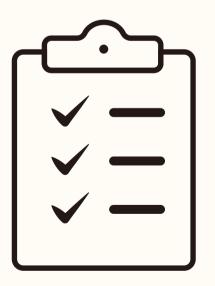
Higher Online Visibility and Recall



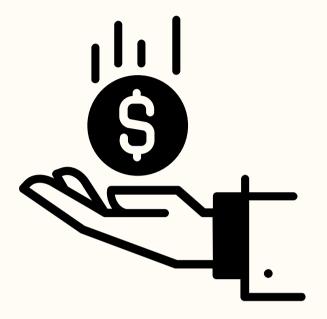
Superior Customer Reviews and Ratings



Increased Average Selling Price (ASP)



**Better Inventory Management** 



#### Enhanced Profitability/Bottom line



Improved Revenue/Sales

### We grow when you grow!

• We understand that online businesses are tough. That's why we are here to help you with every thing and we charge Fixed amount + Commission on sales.

• We are committed to provide the most prompt and professional service to our clients, so that they remain focused on the core of their business, while we take care of the rest.

• Our client's growth is our topmost priority and our team with expertise in managing end-to-end ecommerce operations, is always available to service our clients.

# Marketplace We Manage



# pepperfry ebay Paytm

TATACLÌQ





big store for little ones













# **Our Clients**





Home Decor and Kitchenware

FnP CL











# **Depilah**

### SPYDER CRAFT LUXURY FURNITURE STORE





# Thank you and let's work together

**Call us at :** +91-8826235946

For further inquiries or future collaborations prakash@tronosservices.com sales@tronosservices.com Address : Office No- 102, First Floor, District Center Janakpuri, Delhi - 110054 www.tronosservices.com



- •
- •
- •
- •
- •