Inward Learning Positions

Closed Mindsets

Rejecting
Believes info is irrelevant, incorrect, unwanted, unnecessary, or invalid. "This is a complete waste of my time."

Faking
Listening to be nice or socially appropriate. "Of course I'm learning, I'm here aren't I."

Indifferent
Don't really care. Talk all you want. It doesn't matter. "Whatever"

Beginner Mindsets

Low Motivation
Interested with a desire to learn more, but wants to be fed the information with minimal cognitive effort/investment.

Investigative
Asking questions, discussing with others, learning on own time, testing information, using multiple resources.

Connecting learnings
Putting together pieces of the puzzle. Aha moments. Beginning to teach others.

Trained Mindsets

Practicing/applying
Doing what it says. Trial and error. Developing skills, learning through mistakes, making corrections, gaining new abilities.

Teaching/demonstrating
Using seasoned growth to teach others by personal experiences. "When I did … I experienced …."

Creating Lessons
Real life stories, metaphors, parables, antidotes, examples, models, etc.

Mindset Continuum

Non-stick
All the info slips away. Nothing changed, because nothing changed.

Menu learning
Select what you like. Only practice some of the teachings. Learning, but not mastering. Mainstream understanding.

Sponge
Take it all in, see how it all works together. Best efforts. Mastery learning.

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