"Mentoring the Future of the Great Outdoors"

# **2018 Annual Sponsorship - Donation**

Have the Tips Outdoors Foundation's and our Certified Outdoor Mentors, Pro Staff and Volunteers teach kids and families how to use, and have success in the Great Outdoors with Your Great Products!

# **Advisory Board Position** (optional)

- Advisory Board Position for either:
  - o Education Programs Events Advisory Board
  - Fundraising Donor Sponsorship Advisory Board
  - Marketing Internet Social Media Advisory Board

# **Tips Outdoors Marketing**

### ▼ Internet

- Placement of logo and/or company name and link on Tips Outdoors website's Supporting Partner's page
- Graphics, Signage and Brand Identification
  - Prominent on-site signage at key traffic locations and at all Tips Outdoors Events
  - o Prominent graphics on Tips Outdoors vehicles, boats, event trailers and equipment

## Print Publications

 Placement of logo and/or company name in footer on all print materials created for the Tips Outdoors including such items as posters, brochures, event forms and newsletters

#### Radio

- Included in radio spots for Tips Outdoors events in applicable markets for one month prior to event date
- Reach includes local, regional and national audiences promoting the Tips Outdoors Foundation's events to include on air mention of company and/or products

#### Public Relations

 Inclusion within all local, regional and national Tips Outdoors events public relations activities as a contributing sponsor-donor, Supporting Partner

Tips Outdoors Foundation would further like to look at build a caused-based marketing relationship with your company. Caused-based marketing programs are a win-win-win-win for the Sponsor - Donor (your company), Tips Outdoors, kids and families, and the future of traditional outdoor sports. Working together, we can help develop a new generation of outdoor enthusiasts. Outdoors men and women are more likely to buy a product if they know a portion of the proceeds of the sale goes to a good cause helping the outdoors, so a cause-based program is truly mutually beneficial for you and Tips Outdoors. If you would like to discuss how we can work together to implement a cause-based marketing program please contact us.

The Tips Outdoors Foundation is a fully accredited 501(c)(3) nonprofit organization, so all or part of your sponsorship-donation can be tax deductible.

# TIPS OUTDOORS FOUNDATION 2018 SPONSORSHIP - DONATION AGREEMENT

THIS SPONSORSHIP - DONATION AGREEMENT (the "Agreement") made this	day of
20, by and between,	(hereinafter
"Company"); and the Tips Outdoors Foundation, a Minnesota Nonprofit Corporation (he	ereinafter "Tips").

## **RECITALS:**

WHEREAS, Tips Outdoors Foundation is a 501(c)(3) nonprofit organization that provides, supports and partners with other organizations to create various activities, events and educational experiences for children and families for the purpose of introducing them to outdoor related activities;

WHEREAS, Company desires to provide to Tips an annual tax-deductible donation for 2017 as described in the "AGREEMENT" area 3. Sponsorship Donation of this agreement in exchange for certain benefits as described herein;

WHEREAS, Company and Tips desire to enter into an agreement to memorialize said agreement on the terms and conditions contained herein.

#### AGREEMENT:

NOW, THEREFORE, in consideration of the mutual covenants contained herein and other good and valuable consideration, the parties hereto agree as follows:

- 1.0 Sponsorship. Company shall be a sponsor (as herein defined) of Tips.
- 2.0 Display of Company Logo and/or Name. Tips shall display the Company logo and/or Company name as a sponsor, in the reasonable discretion of Tips, as follows:
- 2.1 Internet. Tips shall display the Company logo and/or Company name at the Tips Outdoors website's Supporting Partner's page.
- 2.2 Graphics, Signage and Brand Identification. Tips shall display prominent on-site signage at key traffic locations and at all Tips Outdoors events. Tips shall display the Company logo and/or Company name on Tips Outdoors vehicles, boats, trailers and equipment.
- 2.3 Print Publications. Tips shall display the Company logo and/or Company name in the footer on all print materials created for Tips Outdoors, including such items as posters, brochures, event forms and newsletters.
- 2.4 Radio Spots. Tips shall mention name of Company and/or product(s) when appropriate in radio spots for Tips Outdoors events in applicable markets for one month prior to event date. Such coverage includes local, regional and national audiences promoting the Tips Outdoors Foundation's events.
- 2.5 Public Relations. Tips shall include Company in all local, regional and national Tips Outdoors public relations activities as a contributing donor-sponsor and/or supporting partner.
- 3.0 Sponsorship Donation. Company shall provide to Tips the sum of Six Thousand Dollars (\$6,000.00) annually. Company may elect to satisfy up to Two Thousand Dollars (\$2,000.00) of its Sponsorship Donation in the form of products and/or services provided to Tips. The valuation of products for purposes of this paragraph will be at the Company's cost of such products. The valuation of services for purposes of this paragraph will be at the cost generally charged by the Company for such services. Company elects to provide: □ products / □ services in partial satisfaction of its Sponsorship Donation valued at \$\_\_\_\_\_\_\_.

☐ Annually: 1 payment of Six Thousand Dollars (\$6, ☐ Bi-Annually: 2 (two) payments of Three Thousand July 1 <sup>st</sup> ,	000.00) due on January, 1 <sup>st</sup> , Dollars (\$3,000.00/ea.) due on January 1 <sup>st</sup> , and due on
☐ Quarterly: 4 (four) payments of One Thousand, Fi due on April 1 <sup>st</sup> , due on July 1 <sup>st</sup> , due on October 1 <sup>st</sup> ,	ve Hundred Dollars (\$1,500.00/ea.) due on January 1st,
☐ Monthly: 12 (twelve) payments of Five Hundred Do	ollars (\$500.00/ea.) due on the 1 <sup>st</sup> of every Month.
signed Agreement. In the event Company elects to will be valued as provided above and the above Anr will be adjusted based upon such valuation. Tips shall	npany and send 1 <sup>st</sup> payment dated when due with this provide products or services, such products or services nual, Bi-Annual, Quarterly, and Monthly payment figures I have the right to suspend its sponsorship and marketing apany fails to make a scheduled payment in such failure
4.0 Term. The term of this Agreement shall be o	ne (1) year from the date of execution hereof.
and tradenames shall remain the sole property of Ti	The Parties agree that Tips' trademarks, service marks, ps. Tips hereby grants to Company a limited license to of Tips Outdoors in the sale, promotion, and marketing f this Agreement.
marks, and tradenames shall remain the sole propert	e parties agree that the Company's trademarks, service y of Company. Company hereby grants to Tips a limited denames, of Company in conjunction with this Agreement s and events during the term of this Agreement.
damages and losses sustained by the other party (ir costs associated therewith) and all claims, demand	mnify and hold harmless each other from any and all acluding the payment of reasonable attorney's fees and is, or causes of action from third parties (including the ociated therewith) arising out of any breach of the terms in of the parties' respective businesses.
	I to obtain additional sponsors during the term of this itional sponsors may be displayed at the same times and
9.0 Advisory Board. Company has option to be a person, video, or telephone conferencing) two to three	a member of Tips' Advisory Board which will meet (via in the times per year during the term hereof.
10.0 Assignment. Neither party may assign their the prior written consent of the other party.	interests in or obligations under this Agreement without
11.0 Law. This Agreement is made under and gov	verned by the laws of the State of Minnesota.
IN WITNESS WHEREOF, each of the parties has execusionature.	cuted this Agreement as of the date shown below by each
COMPANY:	TIPS OUTDOORS FOUNDATION
By:Signature	By: Mark Tiples
Print Name	Mark L Tipler Print Name
Its:	Its: Founder & Executive Director
Title	Title