



Lab Operations  
Consulting Group

*You handle the research, we handle the rest!*

*[www.fyxlabs.com](http://www.fyxlabs.com)*

# Problem

Biotechnology labs have an urgent, overwhelming need for **quality guidance, operational efficiency, and logistics planning**.

Biotech companies new, growing, and established **cannot afford** to leave operations problems in the hands of unproven labor pools.





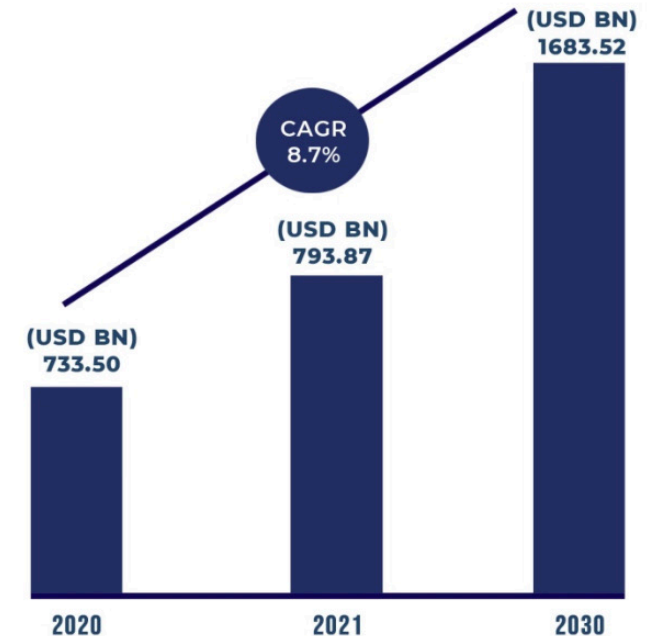
# Market

Biotechnology market predictions estimate growth from **\$793 billion to \$1.68 trillion** over the next ten years.

Biotech firms can expect to spend upwards of **30% of their funding on operations costs**.

PRECEDENCE  
RESEARCH

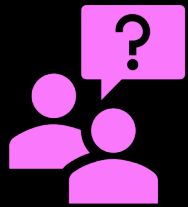
## Biotechnology Market 2021 to 2030



Source: [www.precedenceresearch.com](http://www.precedenceresearch.com)

# Our Workflow

*Client Inquiry*



*FYX Team Assembly*



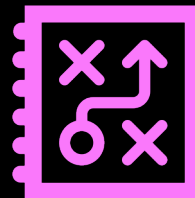
*Client Options*



*Strategy Build*



*Solution Implemented*



*Mission Accomplished!*



# Our Services

Quality  
Assurance  
Representation

Director of  
Operations  
Representation

Operational  
Efficiency

Mock  
Audits

Laboratory  
Set Ups

Project  
Management

Staff  
Training

Inspection  
Representation

Assay  
Validations

Vendor  
Collaborations

CAP  
Strategies

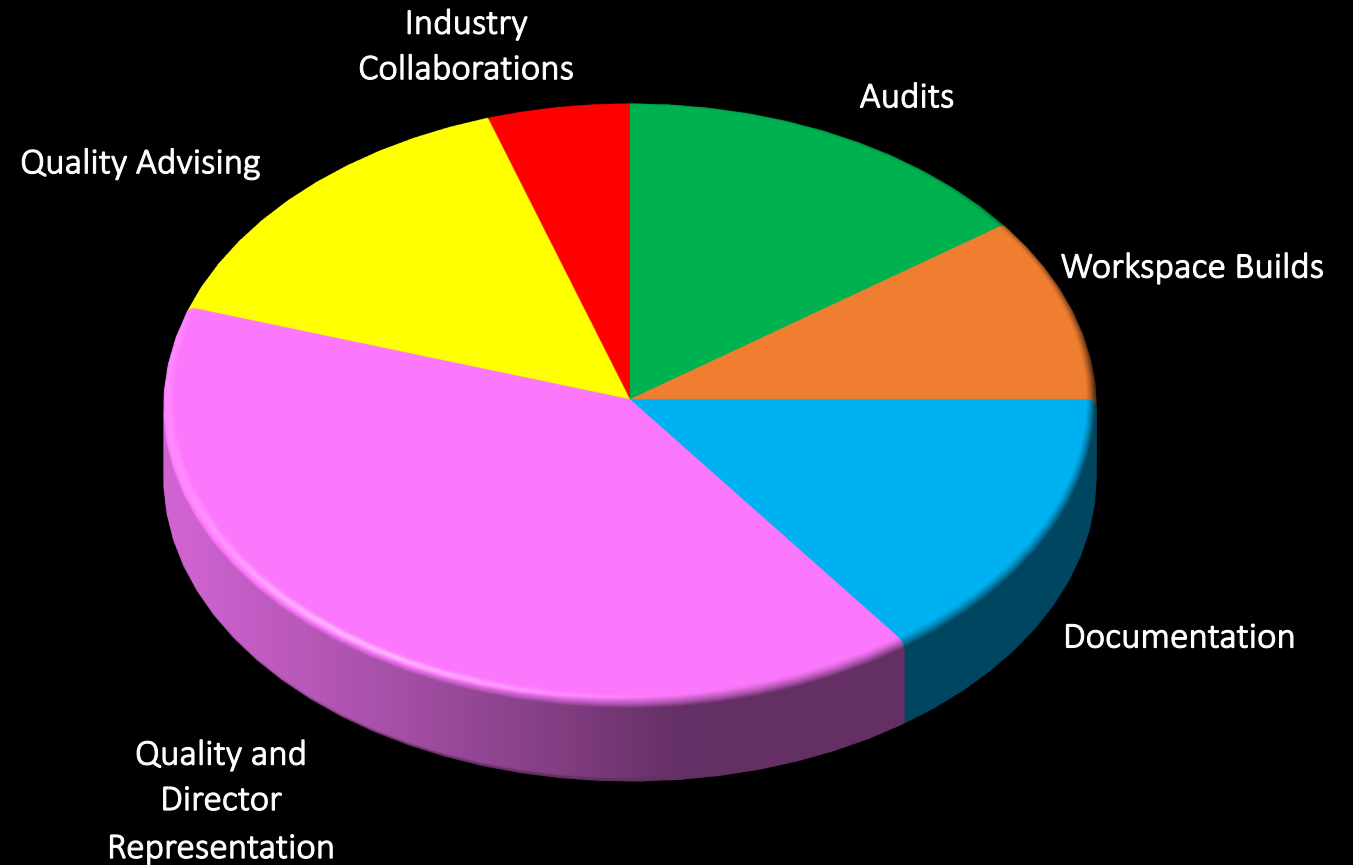
CLIA  
Strategies

SOP  
Optimization

Equipment  
Qualification




# Our Revenue Model

We empower clients by offering both ongoing representation and job-specific solutions that are fully customizable.



# Competitive Landscape

FYX

	FYX	 ASSURANCE CONSULTING	 ResearchDx The Contract Diagnostics Organization™	 colaborate	Contract Labor
Advisory Consulting	✓	✓	✓	✓	?
Client Timing Estimates	✓	✓	✓	✓	?
Director Representation	✓	✗	✗	✗	?
Comprehensive Research	✓	✗	✗	✗	?
Staff Training	✓	✓	✗	✗	?
CLIA and CAP Accreditation	✓	✗	✓	✓	?
SOP Optimization	✓	✓	✗	✗	?
Lab Set Up	✓	✓	✗	✓	?



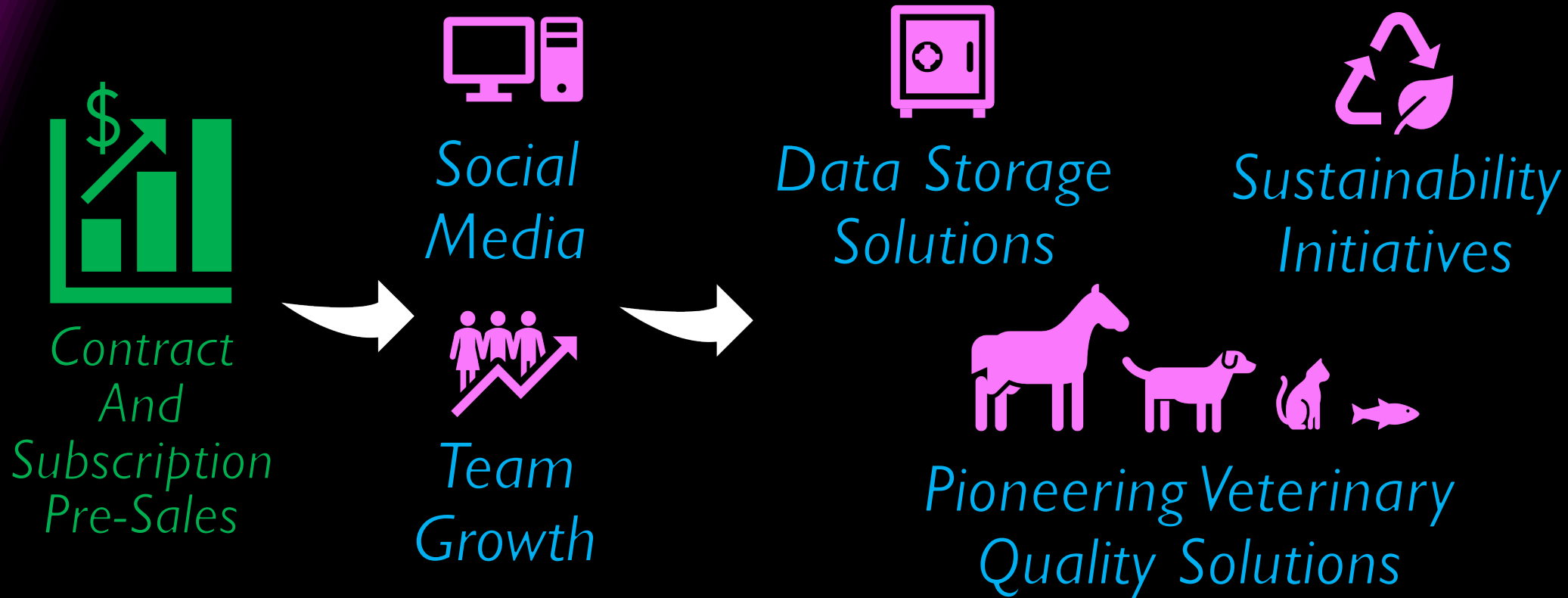
# Our Ask

**Seed Funding Ask – \$1.78 Million**

**Two Year Launchpad** to provide benefits package and competitive salaries for strong partner retention, client acquisition, and aggressive growth.



# Our Roadmap



Building the future of science with integrity, the **FYX** way!

# The FYX Family

FYX



Jonny Riggs, MSc, MBA  
CEO and COO



Jule Goike, PhD  
Synthetic Biology Lead



Jorge Lightfoot, PhD  
Genetics Lead



Anton Avmarov, PhD  
Botany Lead



Katherine Woodward, BSc  
Agricultural Lead  
Client Outreach



Leigh Hostetler, BSc  
Manufacturing Advisor



Amy Gin Gossett, MD  
Clinical Advisor



Mark Miller  
Client Services  
Client Outreach

# Contact [www.fyxlabops.com](http://www.fyxlabops.com)

FYX



Jonny Riggs, MSc, MBA  
CEO and COO

Former Senior Quality Engineer and Operations Manager for Army Futures Command, Ginkgo Bioworks, Day Zero Diagnostics, Thermo Fisher Scientific and Department of State Health Services.

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