

## Price Estimate for Combined Financial Planning & Investment Managed Services

Add the associated price from each section.

Household Income	Annual Price
<\$100,000	\$1,200
\$100,000-\$150,000	\$1,800
\$150,000-\$250,000	\$2,400
>\$250,000	\$3,000

Net Worth <sup>1</sup>	Annual Price
<\$250,000	\$0
\$250,000-\$500,000	\$600
\$500,000-\$1M	\$1,200
>\$1M	\$1,800

Assets Under Management	Annual % of AUM
≤\$1,000,000	0.80%
\$1,000,001 - \$5,000,000	0.60%
\$5,000,001 - \$10,000,000	0.45%
>\$10,000,001 <sup>3</sup>	0.30%

1 Net Worth = All Assets (including real estate & retirement accounts) minus Liabilities (including mortgage)

2 Investable Assets exclude current employer sponsored retirement accounts

(if you would like IEA to manage your employer sponsored retirement account, please discuss this with your Advisor)

3 For investable assets over \$750,000, follow our % of AUM fee schedule (Financial Planner fee is waived)

**For Estimates Only. Actual contract price may be different based on other factors.**

**Price can only be quoted after a Discovery Call so we can assess your situation.**

Example: Income \$125,000; Net Worth \$350,000; Investable Assets \$150,000: Estimate price = \$1800 + \$600 + \$1200 = \$3600/year

(Financial Planning Fee = \$1800 + \$600 = \$2400/year. Investment Management Fee = \$150,000 AUM \* .008 = \$1200/year)