

April 2026

# paydayz Newsletter



## BIRTHDAYS & Work Anniversaries

Alytn Schwilling  
7 years-4/1/2019

Lindsay Anderson  
12 Years-4/28/2014

## Employee of the Month

Cherie Packard  
Accounting Manager

Cherie plays a vital role behind the scenes, keeping everything running smoothly and ensuring accuracy in all things finance.

Her attention to detail, reliability, and consistent support of the team do not go unnoticed. Cherie's positive attitude and dedication make a big impact across the company every day.



## Tasteful Inspiration

Honey Glazed Ham

<https://www.allrecipes.com/recipe/14745/honey-glazed-ham/>



PRESCREEN CONTEST WINNERS: (March)  
\$400 BONUS!!!



Amy



Hector



Matthew



Cindy

April Recruiting Tip:  
"Speed Wins Spring Deals"

As hiring demand picks up in April, the fastest recruiter often wins the placement.

Focus on speed to contact + speed to submit:

- Reach out to new leads within 15–30 minutes
- Schedule prescreens same-day whenever possible
- Schedule F2F Interviews ASAP

April Sales Tip:  
"Don't Wait for Orders—Create Them"

April is a high-opportunity month, but deals don't always come inbound—you have to pull them forward.

Focus on proactive outreach and creating urgency:

- Reconnect with past clients: "What hiring needs do you see coming up this month?"
- Ask directly about upcoming gaps instead of waiting for orders
- Position speed: "We can have candidates ready within 24–48 hours"