

CORPORATE PROFILE





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INTRODUCTION

Ejabi Holding Company is a corporate group comprising of prominent companies in the field of Information Communications Technology (ICT) and other Investment Activities across the GCC.

With a paid up capital of KD 10,000,000 Ejabi Holding is poised at bringing the best in latest integrated technologies in the region.

With subsidiary portfolio of more than 6 companies focused on various industries : Telecom, Oil & Gas, Defence & IT Security, Converged Communications.





VISION

To become the premier innovative Group in Kuwait and GCC combining business and technical expertise into powerful ICT, Oil & Gas sector experience.

MISSION

Our goal to be customer's preferred choice for their ICT, Oil & Gas Sector requirements through our professional approach, group codes of ethics, teamwork, collaboration and excellent records.

GROUP PRESENCE

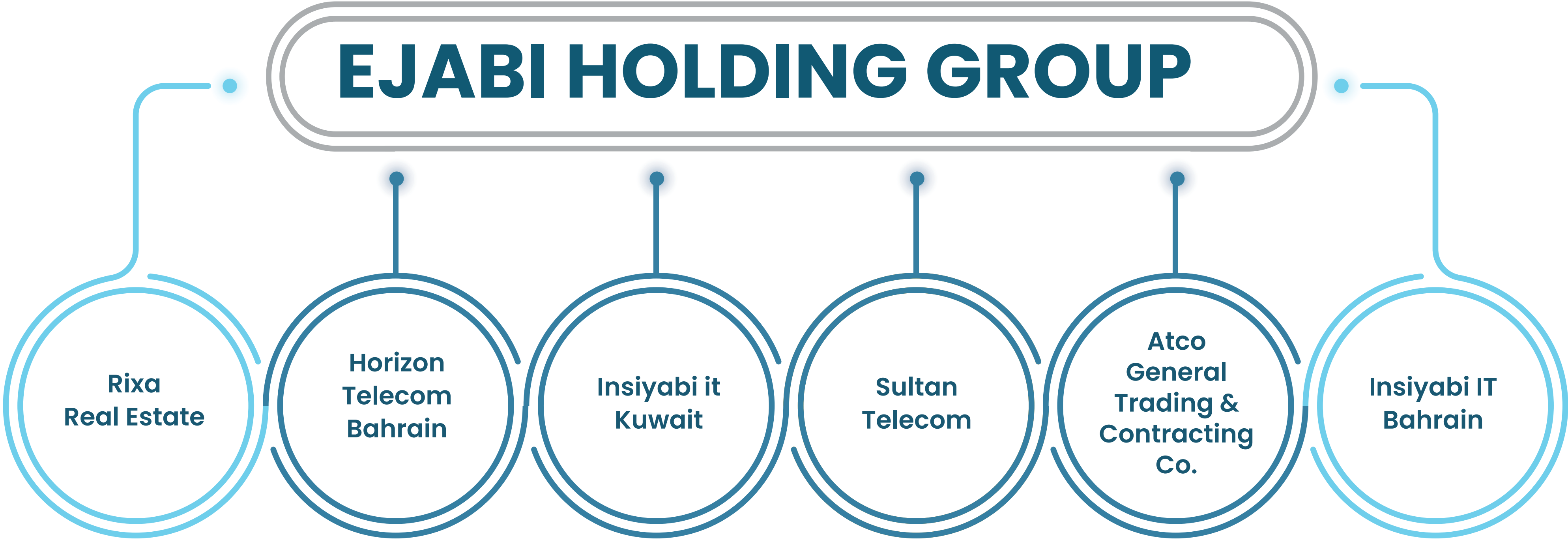


📍 KUWAIT



📍 BAHRAIN





CORPORATE STRUCTURE INVESTMENTS (Equity Ownership)

EJABI HOLDING COMPANY

○ — 12.17% —



شركة الخليج للكابلات والصناعات الكهربائية ق.م.م.
Gulf Cable & Electrical Industries Co. K.S.C.P.

**Gulf Cable & Electrical
Industries Group Co.
(K.S.C.P)**

○ — 5.45% —



**Heavy Engineering
Industries & Shipbuilding
Co. (K.S.C.P)**

○ — 5.06% —



شركة الاستثمارات الوطنية
NATIONAL INVESTMENTS COMPANY

**National Investments
Company (K.S.C.P)**

GROUP SIZE

YEAR OF
EXPERIENCE
OVER 25 YEARS



VALUE OF
PROJECTS
KD 100M



EMPLOYEES
750 +

COMPANIES
7 SUBSIDIARIES

MARKET SEGMENTS



A close-up photograph of several hands assembling white and light-colored wooden puzzle pieces on a dark surface. The puzzle pieces are interlocking, and the hands are carefully placing them together. The image is partially obscured by a dark blue diagonal overlay on the left side of the slide.

GROUP BUSINESS LINES

- ▶ Broadcast & Media Solutions
- ▶ Communications Solutions
- ▶ IT & IT Security Solutions
- ▶ Physical Security Solutions
- ▶ Infrastructure Solutions
- ▶ Enterprise Solutions
- ▶ Managed Services
- ▶ Hosted Services
- ▶ Data Systems
- ▶ Low Voltage Solutions
- ▶ Defense Security Solutions
- ▶ Datacenter Solutions
- ▶ AV/PA Solutions
- ▶ GPS Solutions
- ▶ Outsourcing
- ▶ Private Mobile Radio System
- ▶ Fiber Solutions
- ▶ Network Infrastructure
- ▶ Mobile Petrol Stations
- ▶ Electrical & Mechanical Solutions

GROUP VENDOR PARTNERSHIPS

- ▶ UNIFY Communications
- ▶ Cisco Systems
- ▶ SIEMENS
- ▶ VOXTRON
- ▶ R&M
- ▶ ATIS uher
- ▶ BSME
- ▶ VECTRACOM
- ▶ ACTIFIO
- ▶ TrendMicro
- ▶ FUJITSU
- ▶ IBM
- ▶ Oracle
- ▶ ASC
- ▶ OTN Systems
- ▶ Alcatel Lucent
- ▶ Enterasys
- ▶ Palo Alto
- ▶ NEC
- ▶ Axios Systems
- ▶ Huawei
- ▶ Canovate
- ▶ Panduit
- ▶ Life Size
- ▶ OPTOKON
- ▶ LEVITON
- ▶ Industronic
- ▶ Pelco
- ▶ AVAYA
- ▶ Alfabet
- ▶ Hytera
- ▶ PAGA
- ▶ Gtec
- ▶ Sponge Jet
- ▶ Curran Intl
- ▶ VMWARE
- ▶ Microsoft
- ▶ EMC
- ▶ McAfee
- ▶ Casewise



Established in 2006, Insiyabi is known in Kuwait as the local representative of UNIFY formerly (Siemens Enterprise Communications) with strong presence in Telephony market due to the existing Siemens installed PABX Base.

Today, Insiyabi is considered as the leader in Information & Communications Technologies (ICT) field, which comprises of experienced professionals with rich expertise in project management, IT planning, technology infrastructure design, system implementation & all other major aspects in the field of IT systems, security & telecom.

COMPETENCIES



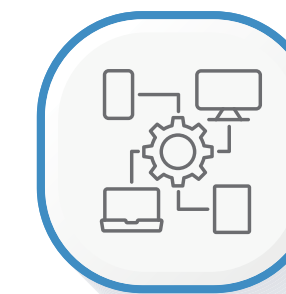
Data Systems

LAN & WAN
Routers & Switches
Network Management



Unified Communication

IP Telephony
Conferencing
Presence and Messaging
Mobility
Contact Center & Recording



Infrastructure Solutions

Network Infrastructure
Data Center
Fiber Optic Cables & Accessories
Wireless Indoor & Outdoor Solutions



Professional Services

PARTNERS





Established in 1988, Sultan Telecom is known in Kuwait for delivering prestigious projects across Kuwait. Known as one of the top ICT companies in offering Turnkey Solutions for the Telecom Sector, recently specifying in Fiber Optics Solutions.

TOP ICT
COMPANY IN KUWAIT
& MIDDLE EAST

LEADING INTEGRATOR
& CONTRACTOR

30 YEARS EXPERIENCE

TURNKEY SOLUTIONS
FOR TELECOM

INDUSTRY EXPERTISE

COMPETENCIES

- ▶ Broadcast & Media Solutions
- ▶ Communications Solutions
- ▶ IT Security Solutions
- ▶ Physical Security Solutions
- ▶ Infrastructure Solutions
- ▶ Enterprise Solutions
- ▶ Managed Services
- ▶ Hosted Services

CLIENTS



ATCO

شركة اتكو للتجارة العامة والمقاولات
ATCO General Trading & Contracting Co.

ATCO is a privately held corporation prepared and committed to continuing growth by providing innovative solutions with outstanding support for various Telecom industries and Oil and Gas sectors. We hold a team of highly skilled and motivated people with a broad range of experiences, enables our customer to accomplish their business objectives with effective solutions.

ATCO offers fully integrated solutions and services for Telecom, Network Infrastructure, Security Solutions, IT Managed Services, Fleet Management Services and Oil field supply and services like Refineries Pipes, Flanges, Fasteners, Valves, Cleaning, Abrasive Blasting, and Coating to keep pace with the evolution of technology globally and get customer satisfaction.

COMPETENCIES

- ▶ Fiber Solutions
- ▶ Network Infrastructure
- ▶ O&G Refineries Supply
- ▶ Public Address & General Alarm
- ▶ Private Mobile Radio System
- ▶ Mobile Petrol Stations
- ▶ Security Solutions
- ▶ Cleaning, Blasting & Coating Solutions
- ▶ Electrical & Mechanical Solutions
- ▶ Outsourcing Services

PARTNERS





Horizon Telecom Services WLL is a Limited liability company established under the regulations of the Ministry of Industry and Commerce in the Kingdom of Bahrain.

The Company has a spectrum of diversified activities in the field of Telecommunication, Broadcasting and Information Technology. We have become expert in mobilization of immense real-time experience and insightful business intelligence partnered with focused project management skills and concrete business values into cutting edge solutions. Consist of committed team of professionals and a process driven system for execution and timely completion of projects across all projects the Company participates in. Executed over the past 10 years, Horizon has successfully executed a number of prestigious turnkey projects in the Kingdom of Bahrain.

COMPETENCIES

- ▶ Physical Security Solutions
- ▶ Infrastructure Solutions
- ▶ Communications Solutions
- ▶ GPON
- ▶ Copper
- ▶ Maintenance Services
- ▶ Outsourcing Services

PARTNERS

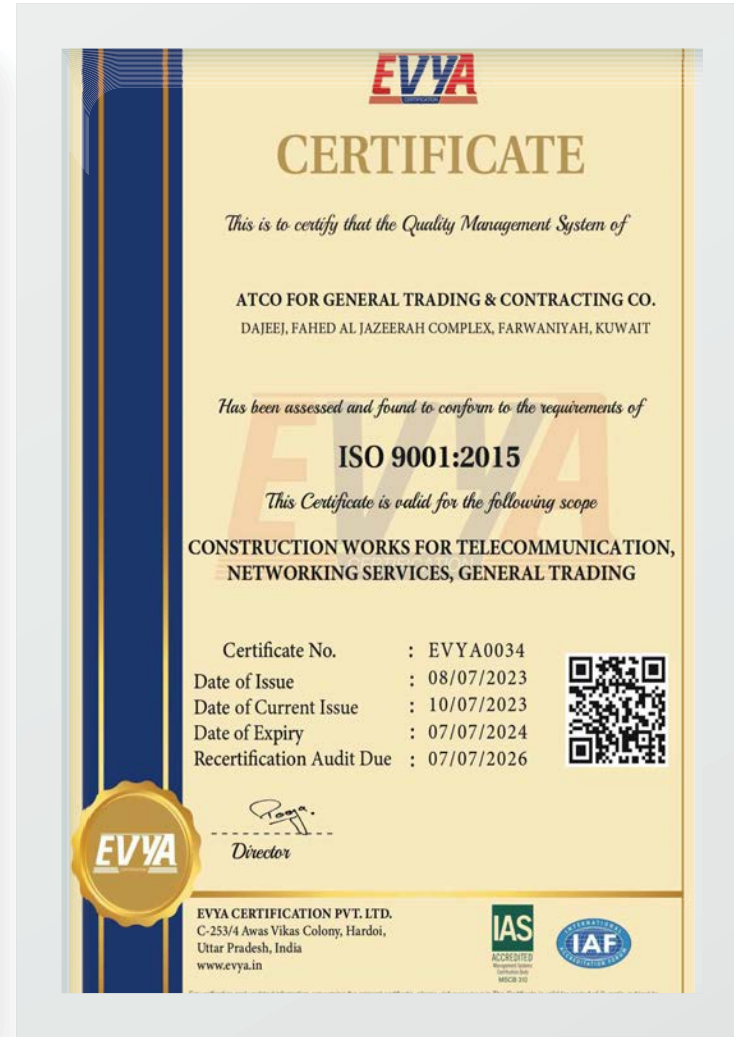
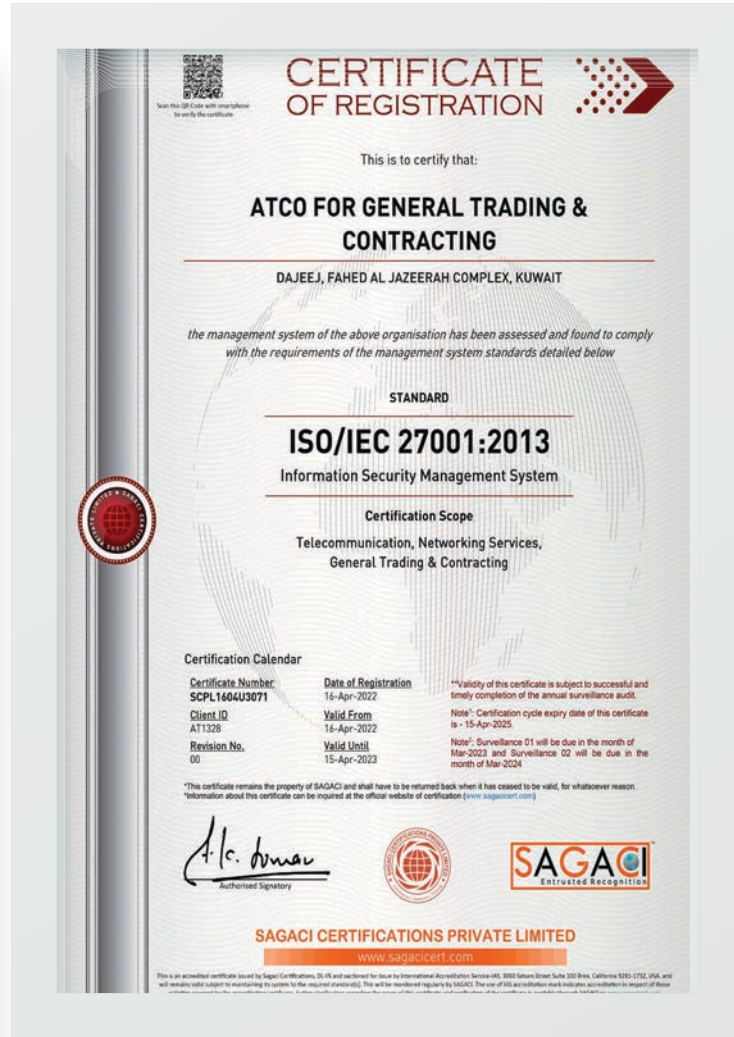


CORNING

CLIENTS



ACCREDITATIONS



ACCREDITATIONS





PROJECT REFERENCE

COMMUNICATION MAINTENANCE SERVICES

▶ CLIENT:	KUWAIT OIL COMPANY
▶ SUBSIDIARY:	SULTAN TELECOM
▶ VALUE:	14,944,968/-
▶ YEAR OF COMPLETION:	2019 - 2024
▶ SERVICES:	Communications Maintenance Services
▶ EMPLOYEES:	258



PROJECT REFERENCE

FIBER TO THE HOME (FTTH) PROJECT

- ▶ CLIENT: MINISTRY OF COMMUNICATION
- ▶ SUBSIDIARY: SULTAN TELECOM
- ▶ VALUE: KD 17,500,000/-
- ▶ YEAR OF COMPLETION: 2005- ONGOING

Scope of work includes design, supply, installation, testing, commissioning and warranty of Fiber to the home (FTTH) project based on GPON technology for 30,000 Premises. The project on completion will provide triple play (Voice, Data, and Video) to subscribers on a single fiber



PROJECT REFERENCE

TV ARCHIVE PROJECT

- ▶ CLIENT: MINISTRY OF INFORMATION
- ▶ SUBSIDIARY: SULTAN TELECOM
- ▶ VALUE: KD 9,351,066/-
- ▶ YEAR OF COMPLETION: 2020-2028

Restoring, Copying, Digitizing and Archiving old movies and all kind of magnet TV tapes of Kuwait Television.



PROJECT REFERENCE

UPGRADE, CONNECT AND MAINTENANCE OF AL SABAH MEDICAL AREA TELEPHONE EXCHANGE

- ▶ CLIENT: MINISTRY OF HEALTH
- ▶ SUBSIDIARY: INSIYABI IT - KUWAIT
- ▶ VALUE: KD 8,940,645/-
- ▶ YEAR OF COMPLETION: 2018- 2020

Supply and Installation of Material of UNIFY Communication System, OTN Alcatel, Switches, Structured cabling, Palo Alto Network, Web Cam Systems



PROJECT REFERENCE

MAINTENANCE OF MAIN IP SWITCHES

- ▶ CLIENT: MINISTRY OF HEALTH
- ▶ SUBSIDIARY: INSIYABI IT - KUWAIT
- ▶ VALUE: KD 4,483,821/-
- ▶ YEAR OF COMPLETION: 2022- 2025

Operation & Maintenance of Main IP switches and unified communication system at Al Sabah specialized medical area in addition to operation of customer service center



PROJECT REFERENCE

MAINTENANCE OF MEW IP PBX & UNIFIED COMMUNICATION SYSTEM

- ▶ CLIENT: MINISTRY OF ELECTRICITY & WATER
- ▶ SUBSIDIARY: INSIYABI IT - KUWAIT
- ▶ VALUE: KD 1,742,840/-
- ▶ YEAR OF COMPLETION: 2021- 2025



PROJECT REFERENCE

DWDM

- ▶ CLIENT: MINISTRY OF COMMUNICATIONS
- ▶ SUBSIDIARY: ATCO
- ▶ VALUE: KD 3,546,974/-
- ▶ YEAR OF COMPLETION: 2019-2024

Supply, Installation & Operation of Transmission Equipment between Exchanges DWDM



PROJECT REFERENCE

LTSA PIPES

- ▶ CLIENT: KNPC
- ▶ SUBSIDIARY: ATCO
- ▶ VALUE: KD 2,888,690/-
- ▶ YEAR OF COMPLETION: 2024- 2026

Long Term Supply Agreement for supply of PIPES for KNPC Refineries



PROJECT REFERENCE

NEXT GENERATION ACCESS (PASSIVE NETWORK – NGA 15)

- ▶ CLIENT: BATELCO
- ▶ SUBSIDIARY: HORIZON TELECOM SERVICES
- ▶ VALUE: BHD 6,300,000
- ▶ YEAR OF COMPLETION: 2015 – 2021

Supply, Installation, Testing for the passive part of NGA 15 project



PROJECT REFERENCE

NATIONAL BAHRAIN NETWORK (PASSIVE NETWORK – NGA 15)

- ▶ CLIENT: BATELCO
- ▶ SUBSIDIARY: HORIZON TELECOM SERVICES
- ▶ VALUE: BHD 2,000,000
- ▶ YEAR OF COMPLETION: 2018 – 2021

Supply, Installation, Testing for the passive part of NGA 19 project

CONTACT US

- ▶ TEL: +965 25633828
- ▶ FAX: +965 25633808
- ▶ P.O. BOX 64320 – SHUWAIKH – 70454 – KUWAIT

EJABIHOLDING.COM

