

Riodatos Evaluation Checklist *Conquer the USMCA with the Right Ally*

This checklist is designed to help you decide if Riodatos is the perfect partner for your cross-border expansion into the US and Mexican markets.

✓ **Essential Services:**

- **Bilingual Expertise:** Does your team require seamless communication across English and Spanish in both markets?
- **On-Ground Support:** Do you need dedicated guidance and negotiation assistance, especially in Mexico?
- **Extensive Channel Connections:** Is access to a vast network of potential dealers crucial for your launch?
- **Customs & Regulations Expertise:** Can Riodatos navigate the complexities of cross-border import/export and compliance?
- **Supply Chain & Distributor Optimization:** Do you need help streamlining your logistics and distribution across US and Mexico?
- **Local Manufacturing Insights:** Are you looking for strategic advice on ideal manufacturing locations within the USMCA region?

✓ **Added Value:**

- **Proven Success Stories:** Has Riodatos demonstrably helped manufacturers like yours achieve cross-border growth?
- **Tailored Solutions:** Does Riodatos offer bespoke strategies and blueprints specific to your product and target markets?
- **Technology & Tools:** Does Riodatos leverage any proprietary tools or software to enhance efficiency and results?
- **Client Testimonials:** What do other manufacturers say about their experience with Riodatos?
- **Competitive Pricing & Guarantees:** Does Riodatos offer flexible pricing options or ROI guarantees that align with your budget?

✓ **Beyond Consulting:**

- **Strategic Partnership:** Does Riодatos approach your success as a collaborative journey, not just a transactional engagement?
- **Shared Vision & Values:** Do Riодatos' objectives and values align with your company's mission and culture?
- **Long-Term Commitment:** Are you looking for a dedicated partner who will support your ongoing cross-border expansion?

✓ **Bonus Points:**

- **Industry Recognition:** Has Riодatos received awards or accolades for its work in the cross-border expansion space?
- **Thought Leadership:** Does Riодatos actively share valuable insights and resources on USMCA expansion strategies?
- **Client Community:** Does Riодatos offer opportunities to connect and learn from other like-minded manufacturers?
- By checking off these boxes, you'll gain a clearer picture of whether Riодatos is the ideal ally to catapult your brand into the lucrative US and Mexican markets. Remember, this checklist is just a starting point - don't hesitate to reach out to Riодatos for a personalized consultation and tailor your evaluation further.

Ready to unlock your cross-border potential?

Contact Riодatos today and take the first step towards dominating the USMCA region!