



Civil Rights Division

DBE Supportive Services

Supportive Services Program Manager & Consultant

TYLER
Construction Engineers, P.C.

Nashville, Tennessee

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What is the TDOT Small Business Development Program?



The Tennessee Department of Transportation Small Business Development Program's (SBDP) primary goal is to increase the number of minority and female businesses in the highway and bridge construction industry. TDOT SBDP is available to provide quality technical assistance, resources, guidance, and any other information beneficial to small businesses. Please do not hesitate to call the TDOT Civil Rights Division Small Business Development Program for further assistance.

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Small Business Development Program Director

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Where can a small business owner go to get help with understanding how to do business with the TDOT?

The *TDOT Small Business Supportive Services Program* was established to assist certified Disadvantaged Small Business Enterprises in the *Business of Doing Business* - *topics that matter most but rarely are discussed!*

- Information Dissemination
- Seminars/ Workshops/ Networking Events
- Business Counseling
- Management and Technical Assistance



Type of Information Dissemination:

- Construction Bid Lettings
- Consultant-Engineers LOI's
- Contract & Procurement Opportunities from state and local governments
- Request from GC's and Prime contractors seeking DBE quotes
- Workshop, Seminar and Networking announcements
- TDOT DBE ACCESS Newsletter
- Links to other industry news, and announcements



Seminars-Workshops-Networking Meetings

These events are for your benefit !



Working on positive business relationships is key in building a solid business and is a “best” management practice because it:

- Increases your business / technical knowledge
- Increases effective communications
- Breaks down barriers to effective communications
- Increases network effectiveness and vitality
- Building relationships, trust and familiarity
- Builds bridges to joint-venturing/teaming arrangements

Business & Technical Assistance Services:

TDOT makes available [Subject Matter Experts](#) to assist certified USDOT DBEs with the development of their businesses. Business assistance to certified US DOT DBE is administered by TDOT Supportive Services.

Subject Matter Experts in:

- Construction Estimating and Bidding
- General Business Counseling
- Business Development/ Strategic Marketing
- QuickBooks Accounting Assistance
- Financial Ratio Analysis
- Human Resources Compliance Assistance
- Project Management Coaching



TDOT Small Business Supportive Services:

Business Needs Assessment Report

Once a business need assessment is complete a Supportive Services Consultant will develop a summary report for your review that will serve as a roadmap to further support realization of your business and/or growth goals.

The summary report will list

- Any skills-gap in **General Business/ Management** knowledge/ abilities.
- Opportunities in existing **Business/ Marketing** plan.
- Opportunities in existing **Accounting/ Financial Management** system.
- Opportunities in existing **Human Resources** compliance.
- Opportunities in existing **Estimating and Bidding** processes.
- Training and other action items are identified in the assessment report.

A yellow sticky note is pinned to the right side of the slide. It has handwritten text in black ink that reads 'What about the skills gap?'.

What about the
skills gap?

Can I or my key staff receive **on-site** technical and/ or business assistance training?



Yes, by appointment and
availability of consultants?

TDOT Supportive Services:

Participation Requirements:

- Must be currently UD DOT DBE Certified
- Must work within the heavy highway construction and professional services arena
- Participants must submit a business needs survey with our consultant team

DBE firms may receive up to ten (10) hours of one-on-one assistance related to the conditions and circumstances of their firm and may qualify for more, on a case-by-case basis.

Note: DBE firms that fall under other categories outside of the heavy/highway industry will be accepted based on funding and consultant availability.



About the Supportive Services Consultant:



Tyler Construction Engineers, P.C. is a leading construction engineering and management consulting firm dedicated to serving small companies working within the Heavy Highway and Civil Infrastructure environment. We are industry insiders who understand operating environment and challenges and of small companies. TYLER's expertise and broad range of solutions help our clients discover how to use **their construction data, job costs and analytics to improve performance and profitability.**

Services:

- Construction Project Controls/ Administration
- Construction Estimating
- Project Data Analytics
- Spreadsheet Customization
- 5-B Workflow Consulting
- Construction Owner/Executive Training
- DOT DBE Supportive Services Program Management



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www.tylerengineers.com/supportive-services

For Business and Technical Assistance contact:

Complete the online Intake Request Form at:

www.tylerengineers.com/intake-form

Email: dbe_supportive_services@tyler-engineers.com

Call: 615.469.5398 or 1.888.385.9022