



TDOT

Department of
Transportation

HOW TO **GROW** BONDING CAPACITY

2024 TDOT DBE SMALL BUSINESS ANNUAL MEETING





Career Highlights:

- 17+ years of surety bond experience
- Facilitated bonds for \$3.75B in contracts
- Enabled wealth creation for over two dozen first generation millionaires



ANDERSON & CATANIA

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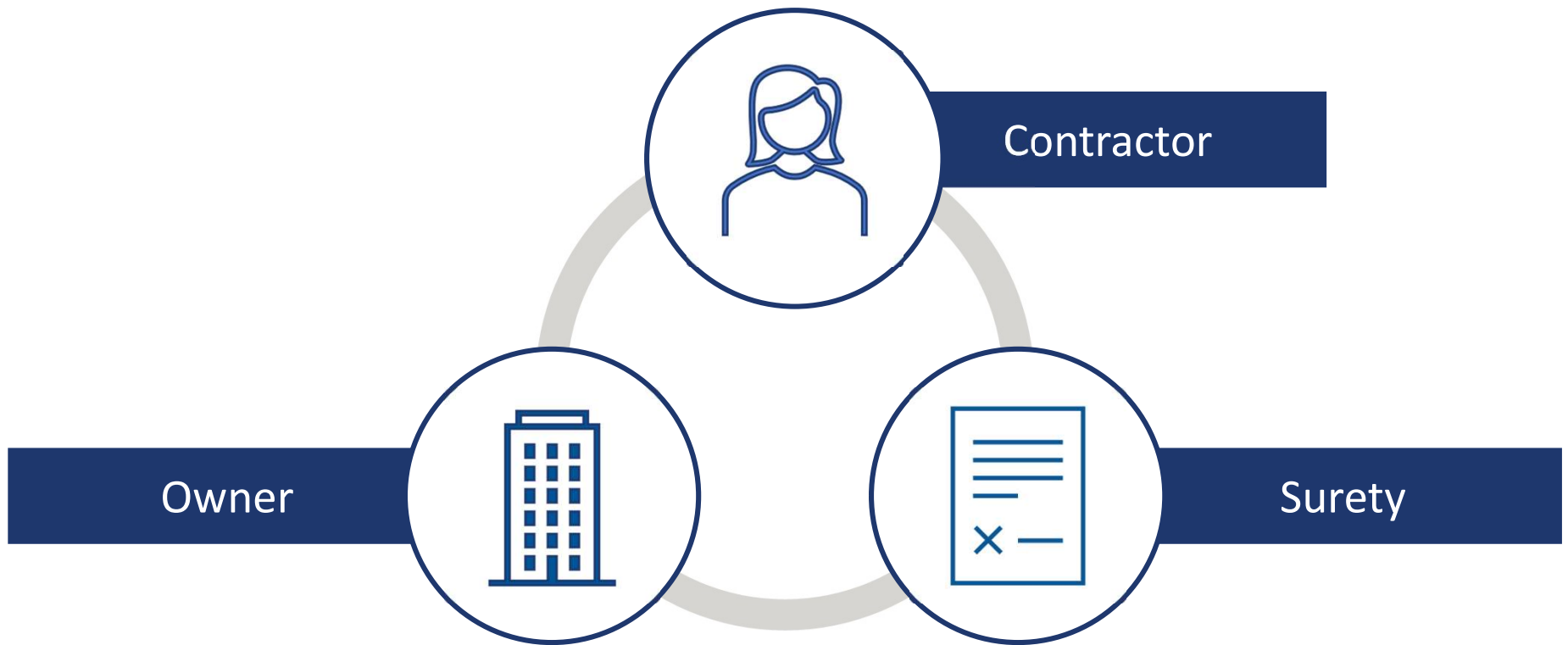
www.acsurety.com



“Are You Contract Ready? Build With Us: TDOT’s \$15 Billion 10-Year Transportation Plan.”



What is a Surety Bond?







“You’ve got to be bondable at scale if you want to win in this market - regardless of whether or not you are required to provide a bond on a specific project”

Charles Eaton, Founder
F&C Eaton Enterprises, LLC

Tools to GROW Bonding Capacity



Credit Scoring



Management
Talent



Company Goals



Financial
Reporting



Bank Line of
Credit



Surety Company
Relationship
Dynamic



Credit Scoring



Management
Talent



External Advisors





Financial Reporting



Bank Line of Credit



Surety Relationship

ASK

THE SURETY PRO

acsurety.com/blog/





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