

DAVID R LENG

INTRO

David Leng is author of the International Best Sellers– *Insured to Fail*, *The Laws of Insurance Attraction*, and *Turning Premiums Into Profits*, as well as one of the top selling books on workers' compensation for employers, *Stop Being Frustrated & Overcharged*.

David is also Executive Vice President and a Managing Partner of the Duncan Financial Group, a faculty member of the Institute of WorkComp Professionals, and a contributing Fellow at the Workers' Compensation Institute.

He is a 30-year veteran of the Risk Management and Insurance industry and is regarded as one of the brightest minds in the industry. His unique Risk Profile Improvement Process reduces the risk factors that drive costs to an organization's bottom line and hinders employee productivity. Since 2004, David has saved his clients well over 50 million dollars in premiums and overcharges.

David has written articles for top industry magazines, and has performed programs across the United States and Internationally for associations and business groups.

Please welcome... David Leng