

Tim Youngblood Testimonial

I was responsible for all the global aspects of I.T. security, compliance and disaster recovery at a multi-billion-dollar public consumer products company. One of the programs I established was a 'Control Self-Assessment Process.' In order to accomplish this program, I needed resources that were knowledgeable of global environments, were attuned to working in a highly matrix organization, were very independent, and were focused on driving results. They needed to have high level experience of having helped build such a program.

There were several firms out there that could assist me with this, and I knew that Helen and Kelly had established a similar model to the Big Four but were definitely more competitive in their rates. Knowing the experience that Helen had in building out an organization, I trusted her to help me identify the kind of resources that could help get my project jumpstarted.

I know Helen and Kelly very well. Whatever problem that I had, I was completely confident they would back it up and fix it. It wouldn't be a negotiation. To have that kind of relationship is something that put me at ease. They were going to make sure that they met the expectation within the time frame that I needed it. That sense of commitment, dedication, and understanding of delivering a quality product versus just delivering was something that I would recommend to any of my peers.

Most of my peers would agree that they would prefer a partner versus a vendor. Helen and Kelly represent a true partnership because they're at the table with you and they're not just throwing warm bodies. They follow up, and bring resources to the table that are experienced, know how to work within integrated teams, deal with ambiguity and are very self-sufficient.