



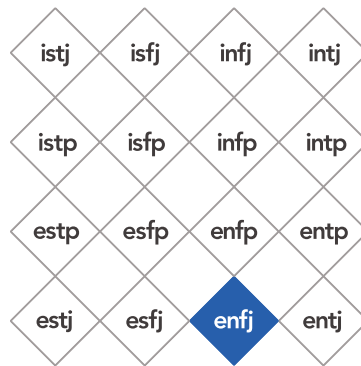
enfj

- WARM
- RESPONSIVE
- LOYAL
- PERSONABLE
- COMPASSIONATE
- TRUSTWORTHY
- GRACIOUS
- SENSITIVE
- SUPPORTIVE
- COOPERATIVE
- EMPATHETIC
- IMAGINATIVE
- CREATIVE
- INSIGHTFUL
- CURIOUS
- CATALYST
- PERSUASIVE
- EXPRESSIVE
- ENTHUSIASTIC
- ORGANIZED

## MYERS-BRIGGS TYPE INDICATOR®

# TYPE DESCRIPTION

Erica Gleaton



**Extraversion | Intuition | Feeling | Judging**

ENFJs are sociable, responsive, and highly attuned to the emotions, needs, and motivations of others. They are good at drawing out the best in others and want to help everyone fulfill his or her potential. They can facilitate a group, act as a catalyst, and provide inspiring leadership.

They value home, family, health, friendships, learning, and community service.



+1 800 624 1765 | [www.themyersbriggs.com](http://www.themyersbriggs.com)

The letters "enfj" are written in a white, lowercase, sans-serif font inside a blue diamond shape.

## Characteristics of ENFJs

- ENFJs can provide inspiring leadership to a group.
- They may act as catalysts for individual and group growth.
- They are loyal and responsive to praise and criticism.
- They have very definite values and opinions, which they will express clearly.
- ENFJs tend to take on many service tasks or projects and assume a lot of responsibility for making them succeed.

## ENFJs with Others

- ENFJs are energized by people and are socially adept.
- They have a strong need for authentic intimate relationships and bring great enthusiasm and intensity to creating and maintaining these.
- Their genuine interest can usually draw out and involve even the most reserved person.
- They place a high value on harmonious human contact.
- ENFJs look for and find the best in others, seeing potential in everyone and wanting to help others fulfill their potential.
- They take responsibility for organizing friends or family so that everyone is involved and people have fun.

## ENFJs at Work

- ENFJs are mainly interested in seeing the possibilities beyond what is present, obvious, or known.
- They are likely to have a gift of expression, which they use in speaking to audiences rather than in writing.
- They think best when talking with people.
- They are sensitive facilitators of groups or teams.
- ENFJs are at their best in jobs that deal with people and in situations that require building cooperation.
- They are often found in jobs such as teaching, preaching, counseling, and selling.
- They may be less happy in work demanding factual accuracy, such as accounting, unless they can find personal meaning in their work.

## Potential Blind Spots for ENFJs

- If ENFJs have not developed their Feeling preference, their decisions may be inconsistent and poorly formulated.
- Or, they may come to accept the judgments of others too readily without relying on their own values.
- If they have not developed their Intuition preference, ENFJs may not see possibilities and may make decisions too quickly, without taking in enough information or considering factors beyond their own personal values.
- Some ENFJs may have many definite “shoulds” and “should nots,” which they express freely, sometimes annoying others.
- If they don’t take in enough information, their actions may not have the helpful results they intended because they assume they know what should be done rather than taking the time to find out what is really wanted or needed.
- ENFJs may find it hard to admit to problems with people or things they care about. If they fail to face disagreeable facts, or refuse to listen to criticism, they will ignore their problems instead of searching for solutions.