



“ A New Generation
Business and Commercial
Law Firm. ”



Bengaluru | New Delhi | Gurugram

About Us

The Valid Points Law offices is a new generation business and commercial boutique law firm. It aims to be a virtual legal partner for your business, right from the stage of ideation in almost all processes, which requires legal and regulatory support. We strive to provide the best of the legal & regulatory services with the support of the unique network of professionals with pan-India presence and who are committed to work remotely for their clients, giving us sizable influence in key financial centers throughout India. Assignments are assigned through a representative contact but can be executed anywhere in India with the same level of commitment, consistent quality and timeliness as any client would require.

We offer a full range of legal, financial and business consultancy including but not limited to, General Corporate Advisory, Contract Management, Labour, Employment & Industrial Laws, Environmental Laws, Consumer Protection, Legal Metrology, Legal Due Diligence, Investments, Mergers & Acquisitions, Transactional Advisory, Joint Ventures, Foreign Collaborations, Technology Transfers, Anti-Trust or Competition Laws, Litigation, Mediation and Arbitrations (both domestic and international).

As a corporate and commercial law firm, we focus strongly on the needs of our clients and their respective businesses. We work with the clients to implement strategic, diverse and sound business pathway in order to build a long term solid business structure. Our client base, which essentially consists of start-ups and emerging businesses, requires a rapid response, appropriate advise and innovative legal solutions based on a full understanding of their individual business needs. We structure strong contractual relationships, multi-jurisdictional legal protection, mentoring and the provision of advice the corporation needs in order to meet its objective. The practice is built on its reputation of exceptional service delivery coupled with appropriate and outstanding skills and expertise. We believe in following a holistic approach to ensure that our clients receive the best advice at all times.

Our firm is geared for efficiency and accessibility through out the range of services we offer and how we interact with our clients. Through our effective network of consultants, we can respond swiftly to address the needs of our clients locally and abroad. In search of excellence for the benefit of our clients, we continually seek to find a balance between appropriate legal services and cost-efficiency.



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Founder & Managing Partner

With over 19 years of experience, Neeraj Dubey has focused on diverse practice areas and routinely counsels manufacturing and service companies in all elements of commerce and business. Over the years, Neeraj has advised clients on entry strategies in India including choosing appropriate legal structures, their registration and licensing, conducted and supervised legal audits and counseled on issues arising therein. Neeraj possess varied experience in drafting, reviewing legal documents and commercial contracts and works closely with the business teams to get invaluable insights on business challenges while handling their legal issues.

Neeraj handles corporate and commercial advisory, M&A, investments and day-to-day hand holding of legal work to meet the business requirements.

Neeraj is recognized, recommended and ranked lawyer by various domestic and international legal rankings such as Legal 500, Lex Falcon, ALB and several others.

Specialized Practice Areas

General Corporate | Commercial Transaction | Contract Management | IPR
M&A | Labour & Employment | Data Protection | Dispute Resolution

The Valid Points Law Offices, handholds businesses / entrepreneurs / start-ups in all aspects of legal and regulatory work, including guiding them re the roles, responsibilities of being a director and a shareholder in an entity, the nuances of running an entity or assuming responsibility of a key managerial personnel in any organization. It is crucial not only to understand the law but also to know how it applies to a specific business. For the professionals at The Valid Points, commitment is an act and not just a word.

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Practice Area Details

General Corporate Advisory: Incorporation, Compliances, Due-Diligence, regulatory, secretarial, and day-to-day hand holding in drafting of employment, consulting, marketing, freelancing, revenue-share, loan, lease and other operational agreements.

Sectorial Advisory: Advisory on sectorial laws related to Power & Energy, Renewable Energy, Infrastructure, Real Estate, Automobiles, EV, Pharma, Retail, E-commerce, Medical Devices, Healthcare, Hospitality, Information Technology, New Age Technology, SaaS, Banking & Insurance, Aviation, Telecommunication, Media.

M&A and Commercial Transaction: End-to-end specialized assistance in funding, Investment, Structuring of business, M&A, drafting, review & negotiation of documents and agreements (shareholder agreements, share subscription agreements, share purchase agreements, etc.) and creating and managing Employee Stock Option Plans, and Sweat-Equity Plans.

Contract Management: Drafting, review and negotiation of contracts of all nature – business, investments or employment, including applicable policies for the entities. The contracts can be MOUs, NDAs, Confidentiality Agreements, Buyer’s Agreement, Supply Agreement, Service Agreement, Founder’s Agreement, and Shareholders’ Agreement and so on.

Policy Making: Assistance in making organizational policies related to the Core Sector, Conduct, Ethics, Human Resource, Data Protection and any other aspect guided by industry practice or regulations.



Practice Area Details

Intellectual Property Rights: Registration, strategy to safeguard IP (Patents, Trademarks, Copyrights and Designs) and advising and drafting of website/application policies.

Labour & Employment: Drafting of HR policies and setting up of compliance structure for the entities apart from counseling on the applicable labour & industrial laws and compliance. Advisory on the new codes, Employer - Employee related disputes, and Structured training.

Data Protection: Counseling in the various aspects of data protection and privacy – documentation, policy review/drafting, compliance and setting up of business; assistance in drafting terms of usage, disclaimer and IP policy for website and application. Advisory on cross border data transfer or structuring of business and related agreement / documentation and setting of a robust compliance system.

Dispute Resolution: Providing pre-dispute strategy, assistance in litigation and ADR – arbitration and mediation through network of our counsels.



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