

OUR SOLUTIONS

TRUE LEAN

DOBILO's pathway to True LEAN Success



**RIGHT PEOPLE, RIGHT SKILLS AT
THE RIGHT TIME**

To unlock growth with end-to-end supply chain optimization



A photograph of a desk with a laptop, a pen, and a calendar. The laptop is open and its keyboard is visible. A blue pen lies on the desk. A calendar is open, showing dates from 7 to 28. The background is a light-colored wall.

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INTRODUCTION TO TRUE LEAN

Lean comes from the Toyota Production System (TPS) and the Toyota Way. Unfortunately, what is typically recognized as Lean is a narrow set of tools associated with TPS, such as 5S and Kanban. At many companies, this has led to 'unsuccessful implementations' leading many to believe that Lean is not for them. But true Lean is much more than that. When Toyota developed TPS, they did not go out and copy what others were doing. They focused on solving problems. They visited Ford and others, but then they adapted what they learned to their own situation, solving the problems they were facing, and in the process developing the solutions we now recognize as Lean.

There's nothing wrong with learning from others, and there's certainly a lot we can learn from Toyota. However, copying what they do, will result in mediocre results at best, unless the problems we're facing are exactly the same issues they faced when they developed the tool. Instead, of copying blindly, Lean needs to be about understanding deeply the problems we're facing and the context in which they are happening, and then developing specific solutions to address them. Understanding the Toyota Way philosophy and the tools of TPS will give us a head start in the way we analyze processes, develop countermeasures, and engage people.



At DOBILO, we see True LEAN as a journey of continuous improvement, where we tailor solutions to your organization's unique challenges to foster sustainable growth and enhanced performance.

That's it. There's no silver bullet. Only by doing the hard work of understanding deeply the gap between where we are and where we want to be, and developing solutions to close it, will we be able to evolve a Lean system customized to the needs of the business. A system that will produce sustainable results and prepare the organization to face whatever challenge the future holds.

CHALLENGES IN TRUE LEAN IMPLEMENTATION

Implementing True LEAN comes with several challenges that organizations must navigate to achieve sustainable success. Here are the key obstacles and how we address them at DOBILO.

1. Misinterpretation of Lean: Many organizations mistakenly equate Lean with a narrow set of tools such as 5S and Kanban, neglecting the broader principles and philosophy that underpin the Toyota Production System. This limited perspective can lead to superficial changes that do not address underlying problems or lead to sustainable improvements.

This misinterpretation often results in 'unsuccessful implementations' where the potential benefits of Lean are not fully realized, leading to frustration and a belief that Lean is not suitable for their organization.

2. Blind Copying: Some companies attempt to directly replicate Toyota's methods without adapting them to their own specific context and challenges. While learning from successful examples is valuable, direct copying overlooks the unique problems and conditions of each organization. Blind copying can result in mediocre results at best because the solutions are not tailored to the specific needs and issues of the organization. It fails to leverage the full potential of Lean principles, which emphasize problem-solving and continuous improvement tailored to the specific context.

3. Context-Specific Solutions: True LEAN requires developing solutions that are specific to the organization's unique problems and context. This involves a deep understanding of the current state, the specific challenges being faced, and the desired future state. Creating context-specific solutions can be resource-intensive and time-consuming, requiring significant effort in analysis, design, and implementation. However, this tailored approach is essential for achieving meaningful and sustainable improvements.



4. Continuous Learning and Adaptation: Achieving and maintaining True LEAN requires an ongoing commitment to learning and adaptation. Organizations must continually assess their processes, identify areas for improvement, and adapt their strategies to address new challenges.

Maintaining a culture of continuous learning and improvement can be challenging, as it requires sustained effort and engagement from all levels of the organization. Without this commitment, improvements may stagnate, and the organization may struggle to adapt to future challenges.

At DOBILO, we address the challenges of True LEAN implementation by developing context-specific solutions, fostering a culture of continuous learning, and avoiding the pitfalls of misinterpretation and blind copying.



DOBILO'S APPROACH TO SUCCESSFUL TRUE LEAN IMPLEMENTATION

At DOBILO, we recognize the uniqueness of each organization. Our approach is tailored to your specific needs, focusing on understanding your goals and the current state of your operations. Here are the five key elements of our methodology:

1. Understanding and Analysis: We start by conducting a thorough analysis of your organization. This involves understanding your business objectives, current processes, and the specific challenges you face. We engage with your team through interviews, observations, and data collection to gather comprehensive insights. The goal is to gain a deep understanding of your organizational context and the underlying issues that need to be addressed. This foundational knowledge sets the stage for developing effective Lean solutions.

2. Gap Assessment: We identify the differences between your current state and desired outcomes by analyzing performance metrics and process inefficiencies. We clearly define problems and prioritize actions to focus on the most critical issues.

3. Customized Solutions: We design tailored Lean solutions based on the gap assessment, adapting existing tools or developing new strategies in collaboration with your team. We develop targeted interventions that address identified gaps and align with organizational goals.

4. Collaborative Implementation: We work closely with your team to implement the customized Lean solutions. This involves hands-on training, workshops, and continuous coaching to ensure that the solutions are effectively integrated into your operations. Our collaborative approach ensures that your team is engaged and empowered throughout the process.

5. Continuous Improvement and Learning: We establish mechanisms for ongoing improvement and learning, including feedback loops, regular reviews, and promoting a culture of continuous problem-solving. We create a self-sustaining Lean system that evolves with your organization, ensuring efficiency and skill development.



At DOBILO, we tailor True LEAN with a methodical approach to elevate your organization's performance and drive continuous improvement.

BENEFITS OF IMPLEMENTING TRUE LEAN

Implementing True LEAN brings a multitude of benefits to an organization, driving both immediate and long-term improvements:

1. Enhanced Efficiency: By deeply understanding and addressing specific problems, True LEAN streamlines processes, reduces waste, and improves operational efficiency. This leads to faster production times and lower costs.

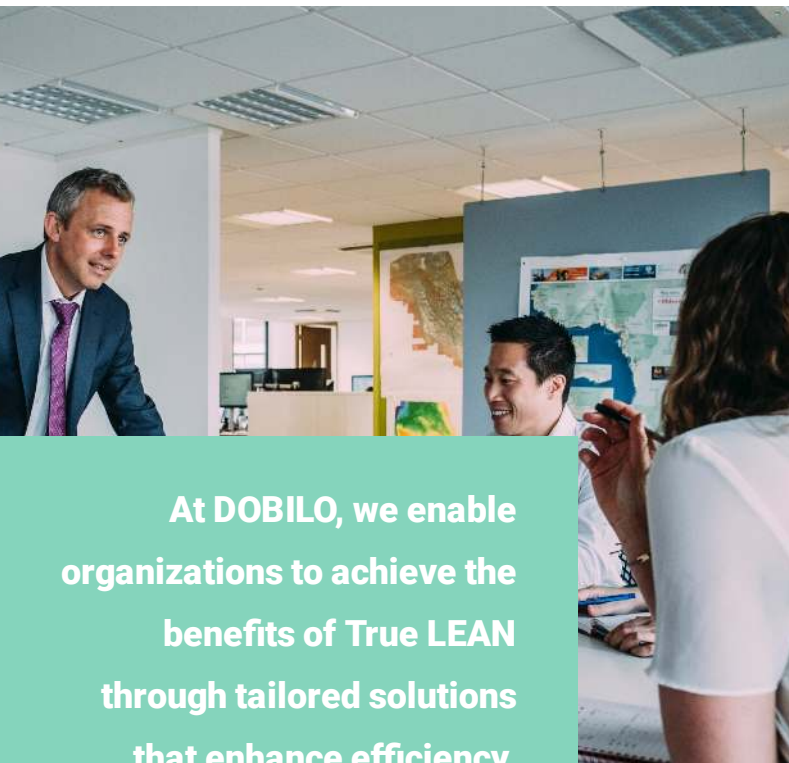
2. Sustainable Results: Unlike superficial Lean implementations, True LEAN focuses on creating a customized system that evolves with the organization. This ensures that improvements are not only achieved but maintained over time, leading to lasting positive impacts.

3. Improved Problem-Solving Skills: Engaging employees in the problem-solving process fosters a culture of continuous improvement. Teams learn to think scientifically, identifying root causes and developing effective countermeasures.

4. Adaptability: A key principle of True LEAN is its adaptability to the unique challenges of each organization. This flexibility prepares organizations to respond effectively to future challenges and changing market conditions.

5. Employee Development: True LEAN emphasizes the parallel improvement of processes and the development of people. As employees are trained and coached in Lean principles, their skills and engagement levels increase, contributing to a more capable and motivated workforce.

6. Goal Alignment: By focusing on the gap between current conditions and desired outcomes, True LEAN ensures that all improvement efforts are aligned with the organization's strategic goals. This alignment drives coherent and focused progress.



At DOBILO, we enable organizations to achieve the benefits of True LEAN through tailored solutions that enhance efficiency, promote sustainable growth, and cultivate a culture of continuous improvement.

Overall, True LEAN implementation results in a more efficient, adaptable, and resilient organization, equipped to achieve its goals and thrive in a competitive environment.

HOW OUR SOLUTIONS ENHANCE YOUR ORGANIZATION'S PERFORMANCE

Our True LEAN solutions are designed to create a learning organization where continuous improvement of processes and people development happens simultaneously. Here's how our solutions can enhance your organization's performance:

Problem-Solving Culture: We foster a culture of problem-solving within your organization, enabling teams to identify and address issues proactively.

Enhanced Processes: Through customized LEAN tools and strategies, we streamline your processes, leading to increased efficiency and reduced waste.

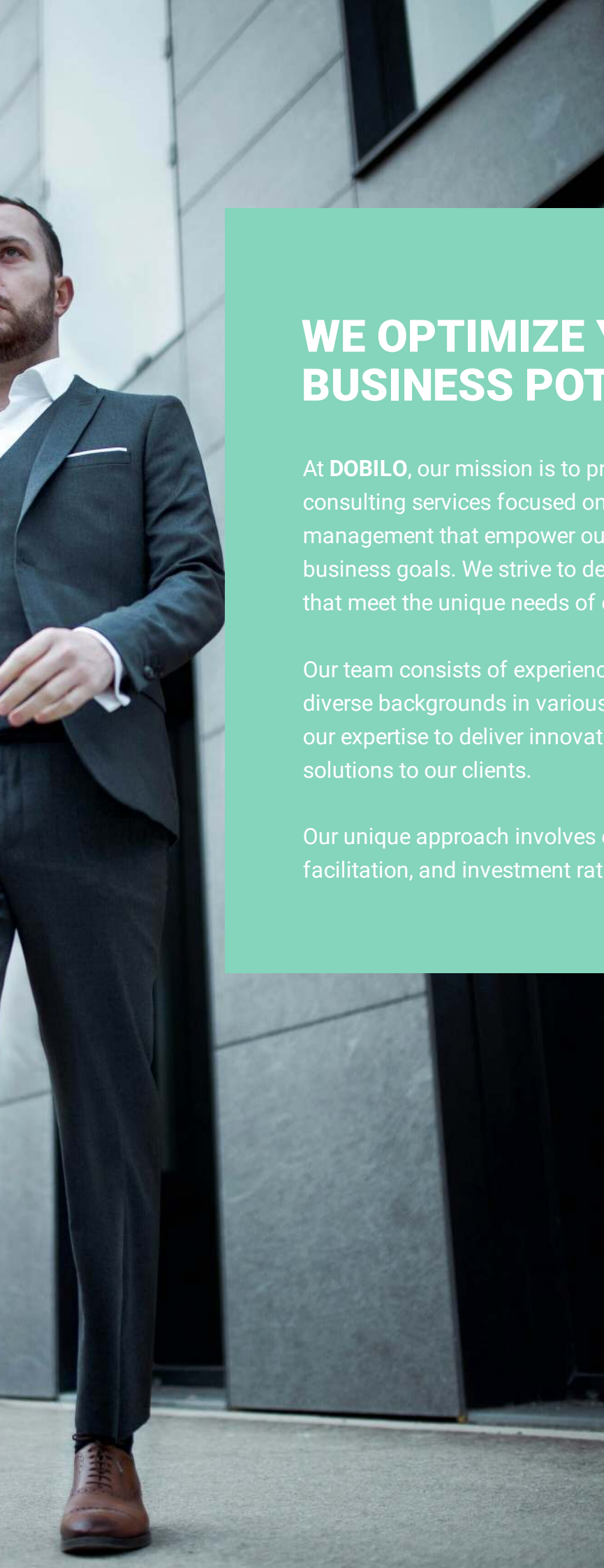
Employee Development: By coaching your team to think scientifically and engage in continuous learning, we help develop a workforce that is skilled and adaptable.

Sustainable Growth: Our tailored LEAN systems are designed to produce sustainable results, ensuring long-term success and preparing your organization for future challenges.

In conclusion, DOBILO's approach to True LEAN implementation focuses on deep understanding, customized solutions, and continuous improvement. By partnering with us, your organization can achieve enhanced performance, sustainable growth, and be well-prepared for whatever the future holds.

At DOBILO, we elevate your organization's performance with True LEAN by customizing strategies that drive efficiency, empower your team, and ensure sustainable, long-term growth.





WE OPTIMIZE YOUR BUSINESS POTENTIAL

At **DOBILO**, our mission is to provide exceptional consulting services focused on end-to-end supply chain management that empower our clients to achieve their business goals. We strive to deliver customized solutions that meet the unique needs of each client.

Our team consists of experienced business leaders with diverse backgrounds in various industries. We combine our expertise to deliver innovative and tailor made solutions to our clients.

Our unique approach involves collaboration, challenge, facilitation, and investment rather than mere advisement.

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