

# LAKE MICHIGAN SALES

Relationships Matter • People Make the Difference

Manufacturer's Representative

1900 Estes Avenue  
Elk Grove Village, Illinois 60007  
o: (888)308-7574 f: 847-307-8975  
[www.lakemichigansales.com](http://www.lakemichigansales.com)  
[sales@lakemichigansales.com](mailto:sales@lakemichigansales.com)

## Product Lines Illinois



**CHALFANT**  
[www.chalfant-obo.com](http://www.chalfant-obo.com)  
Cable tray products, ladder tray systems, GR magic self containing wire mesh tray



**MIDWEST ELECTRIC PRODUCTS\*\***  
[www.midwestelectric.com](http://www.midwestelectric.com)  
Service equipment, RV park equipment, transformers, safety switches, disconnects and more



**EIKO\*\*** - [www.eiko.com](http://www.eiko.com)\*\*  
Intelligent fixtures and wireless controls, value-engineered LED fixtures and lamps, as well as traditional lighting



**MORRIS PRODUCTS INC\*\***  
[www.morrisproducts.com](http://www.morrisproducts.com)  
Quality Electrical & lighting products



**ENDOT** - [www.endot.com](http://www.endot.com)  
HDPE/nylon innerduct for electric and telecom



**Penn Aluminum\*\***  
[www.pennconduit.com](http://www.pennconduit.com)  
Made in USA aluminum EMT, rigid aluminum conduit, couplings, and elbows



**Enerlites** - [enerlites.com](http://enerlites.com)  
Leading manufacturer of innovative sensors, USB charging receptacles, lighting controls, and wiring devices



**RADIX** - [www.radix-wire.com](http://www.radix-wire.com)  
High temperature wire and cable, including DuraLife FPL UL 2-hour rated fire alarm cable



**GIBSON STAINLESS**  
[www.gibsonstainless.com](http://www.gibsonstainless.com)  
Stainless steel fittings & conduit



**RymcoUSA\*\***  
[www.rymcousa.com](http://www.rymcousa.com)  
Electrical conduit products — including EMT, RMC, and IMC



**HAWKE**  
[www.hubbell.com/hawke/en](http://www.hubbell.com/hawke/en)  
Globally certified cable glands, enclosures, connectors and connection solutions



**STELPRO** - [www.stelpro.com](http://www.stelpro.com)\*\*  
Electric heating, heating cables, ventilation (HVAC), and electronic controls



**HAYDON**  
[www.haydoncorp.com](http://www.haydoncorp.com)  
Strut, fittings, and rooftop support systems



**TE CONNECTIVITY** -  
[www.te.com/energy](http://www.te.com/energy)  
Low & Medium Voltage Raychem cable accessories.



**KILLARK**  
[www.hubbell-killark.com](http://www.hubbell-killark.com)  
Global provider of harsh and hazardous location products



**VOLTEC**  
[www.voltec-industries.com](http://www.voltec-industries.com)  
Specialty cords. temporary power and lighting

\*\* LMS carries local stock of the highlighted product lines

## Product Lines Illinois Continued



**Cable Ties Unlimited**  
[www.cabletiesunlimited.com](http://www.cabletiesunlimited.com)  
 Specializes in wire/cable management products for all types of industries.



**Polycab USA**  
[polycab.com](http://polycab.com)  
 High-quality electrical solutions, from wires, cables, connectors, and more.



**CHASE CORPORATION**  
[chasecorp.com](http://chasecorp.com)  
 Muletape, Muleglide, Trace-safe.



**RIGPOWER**  
[www.hubbell.com/rigpower/en](http://www.hubbell.com/rigpower/en)  
 Leading manufacturer of single pole and bolted high-amperage connectors



**Integrated Circuit Solutions**  
[icstx.com](http://icstx.com)  
 Power Distribution and Motor Control



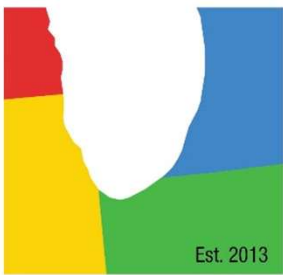
**UNITY MANUFACTURING**  
[www.unitymfg.com](http://www.unitymfg.com)  
 Specializes in Type 1, 3R, 4, 4X and 12 electrical enclosures, and custom product solutions

## Product Line Terms

<u>Product Line</u>	<u>Freight Terms</u>	<u>Payment Terms</u>	<u>Minimum Billing</u>
Chalfant	Prepaid & Allowed - \$7,500	Net 30	\$100
Chase Corporation	Prepaid & Allowed - \$5,000 for Muletape / Detectable Muletape only	Net 30	\$350
EIKO	Prepaid & Allowed - \$1,000 Lamps Only, \$1,500 Fixtures & Lamps	Net 30	\$250 or \$25 SOC
Endot Industries	HDPE added to cost of duct; Plenum/Riser Prepaid \$8,000	Net 30	\$600
Enerlites	Prepaid & Allowed - \$1,200	Net 30	\$150 or \$30 SOC
Gibson Stainless	Prepaid & Allowed - \$4,000 of Conduit (Fittings only \$500)	2% 10 - Net 30	\$50
Haydon Corporation	Prepaid & Allowed - H-Strut: \$5,000 H-Blocks: \$2,500 Fittings only: \$1,250	1% 10 - Net 30	\$250
Killark	Prepaid & Allowed - \$2,000	Net 30	\$250
Midwest Electric	Prepaid & Allowed - \$750 or \$50 charge (Unless shipping collect) (net)	2% 10 - Net 25	n/a
Morris Products Inc	Prepaid & Allowed - All orders (excluding 8' product and select Diversitech)	Net 30	\$100 & \$25 fee if under \$250
Penn Aluminum	Prepaid & Allowed - Conduit & EMT 4,500 lbs. ; Fittings \$500	Net 30	\$250
Rymco	Prepaid & Allowed - 10,000 LBS	Net 30	Consult LMS
Radix	Prepaid & Added to invoice unless otherwise stated	Net 30	\$500
Stelpro	Prepaid & Allowed - \$1,500	2% 10 - Net 30	n/a
TE Connectivity	Prepaid & Allowed - \$1,000	Net 30	\$1,000 or \$40 charge
Unity Manufacturing	Consult LMS	2% 10 - Net 30	\$100
Voltec	Prepaid & Allowed - \$1,750	Net 30	\$300

## Contact Information

<b>Richard S. Kuebler</b>	CSO (OS)	<a href="mailto:rkuebler@lakemichigansales.com">rkuebler@lakemichigansales.com</a>	cell: 847-313-9949
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<b>John Reilly</b>	Outside Sales Representative	<a href="mailto:jreilly@lakemichigansales.com">jreilly@lakemichigansales.com</a>	cell: 845-649-5412



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## Lighting Line Card Illinois



### Active Grow

[www.activegrowled.com](http://www.activegrowled.com)

Complete line of professional LED grow lights, grow tents, grow trays and more



### Hybrilux

[www.hybrilux.com](http://www.hybrilux.com)

The most reliable and safest solar lighting systems on the market.



### EIKO\*\* - [www.eiko.com](http://www.eiko.com)

Intelligent fixtures and wireless controls, value-engineered LED fixtures and lamps, as well as traditional lighting



### KILLARK

[www.hubbell-killark.com](http://www.hubbell-killark.com)

Global provider of harsh and hazardous location products



### ELCO LIGHTING

[www.elcolighting.com](http://www.elcolighting.com)

LED product line that entails recessed, track, undercabinet, outdoor, and emergency lighting



### MORRIS PRODUCTS INC\*\*

[www.morrisproducts.com](http://www.morrisproducts.com)

Quality electrical & lighting Products



### ÉVORALIGHT

[www.evoralignt.com](http://www.evoralignt.com)

Quality-focused premium linear lighting manufacturer.



### RDA LIGHTING\*\*

[www.rdalighting.com](http://www.rdalighting.com)

Commercial, industrial, and residential lighting solutions



### FX LIGHTING

[www.fxlsolutions.com](http://www.fxlsolutions.com)

Customized lighting solutions for the most demanding environments.



### Titan LED

[www.titanledus.com](http://www.titanledus.com)

Commercial & Industrial LED Lighting, including custom engineered solutions.



### GOODLITE

[www.gllite.com](http://www.gllite.com)

Cutting-edge bulbs, fixtures, and luminaires

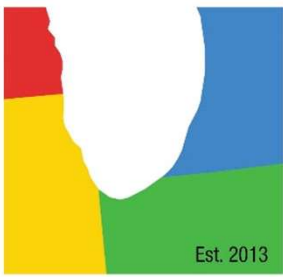


### ZLED LIGHTING

[www.zled-lighting.com](http://www.zled-lighting.com)

Innovative and progressive LED lighting manufacturer with magnetic LED retrofit strips

\*\* LMS carries local stock of the highlighted product lines



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## Lighting Product Line Terms

<u>Product Line</u>	<u>Freight Terms</u>	<u>Payment Terms</u>	<u>Minimum Billing</u>
Active Grow	Prepaid & Allowed - \$5,000	Net 30	\$1,000
EiKO	Prepaid & Allowed - \$1,000 Lamps Only, \$1,500 Fixtures & Lamps	Net 30	\$250 or \$25 SOC
ELCO Lighting	Prepaid & Allowed - \$1,600 (IL & WI)	Net 10 <sup>th</sup> Prox	\$100 or \$25 charge
évoralight	Prepaid & Allowed - Contact LMS	Net 30	Contact LMS
FX Lighting	Prepaid & Allowed - \$5,000	Net 30	n/a
Goodlite	Prepaid & Allowed - Contact LMS	Net 30	Contact LMS
Killark	Prepaid & Allowed - \$2,000	Net 30	\$250
Morris Products	Prepaid & Allowed – All orders (excluding 8' product and select Diversitech)	Net 30	\$100 & \$25 fee if under \$250
RDA Lighting	Prepaid & Allowed - All Orders (excluding poles and pole accessories)	Net 30	n/a
ZLED Lighting	Prepaid & Allowed - \$1,500.00 for Corns and retrofit kits, and \$2,500.00 for Fixtures	Net 30	n/a

## Contact Info

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