



LAKE MICHIGAN SALES

Relationships Matter • People Make the Difference

Manufacturer's Representative

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Oxford, MI 48371

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www.lakemichigansales.com

sales@lakemichigansales.com

Product Lines Michigan



COMMERCIAL CONSTRUCTION



RACO - www.hubbell.com/raco/en

Leading manufacturer of steel electrical boxes, covers and commercial fittings



ACME

www.hubbell.com/acmeelectric/en

Manufactures transformers & innovative power conversion/conditioning equipment



WIEGMANN

www.hubbell.com/wiegmann/en

Manufactures innovative customizable steel and nonmetallic electrical enclosures



TAYMAC

www.hubbell.com/taymac/en

Manufactures metallic and nonmetallic weatherproof electrical boxes, covers and fittings



BELL - www.hubbell.com/bell/en

The leader in commercial and residential weatherproof product solutions



HARSH & HAZARDOUS



KILLARK

www.hubbell.com/killark/en

Global provider of harsh and hazardous location products



HAWKE

www.hubbell.com/hawke/en

Globally certified cable glands, enclosures, connectors and connection solutions



RIGPOWER

www.hubbell.com/rigpower/en

Leading manufacturer of single pole and bolted high-amperage connectors



HAYDON

www.haydoncorp.com

Strut, fittings, and rooftop support systems



EIKO - www.eiko.com

Intelligent fixtures and wireless controls, value-engineered LED fixtures and lamps, as well as traditional lighting



ENDOT - www.endot.com

HDPE/nylon innerduct for electric and telecom



Enerlites - enerlites.com

Leading manufacturer of innovative sensors, USB charging receptacles, lighting controls, and wiring devices



Penn Aluminum**

www.pennconduit.com

Made in USA aluminum EMT, rigid aluminum conduit, couplings, and elbows



Polycab USA

polycab.com

High-quality electrical solutions, from wires, cables, connectors, and more.



RADIX - www.radix-wire.com

High temperature wire and cable, including Duralife FPL UL 2-hour rated fire alarm cable



STELPRO - www.stelpro.com

Electric heating, heating cables, ventilation (HVAC) and electronic controls



TE CONNECTIVITY -

www.te.com/energy

Low & Medium Voltage Raychem cable accessories.

Product Lines Michigan Continued



CHASE CORPORATION
chasecorp.com
 Muletape, Muleglide, Trace-safe.



Veto Pro Pac
www.vetopropac.com
 Tool bags designed to keep your tools vertically organized for tool storage.



MAGNITUDE LIGHTING
www.magnitudeinc.com
 Advanced LED drivers and transformers



Xtralight *www.xtralight.com*
 Design, build, and deliver ultra-efficient lighting solutions.



Titan LED
www.titanledus.com
 Lighting products for specialized requirements, and custom solutions.



ZLED LIGHTING
www.zled-lighting.com Innovative and progressive LED lighting manufacturer with magnetic LED retrofit strips

Product Line Terms

Product Line	Freight Terms	Payment Terms	Minimum Billing
Acme	Prepaid & Allowed - \$1,500	2% 10 Net 30	\$150
Bell	Prepaid & Allowed - \$500	2% 10 Net 25	\$250
Chase Corporation	Prepaid & Allowed - \$5,000 for Muletape / Detectable Muletape only	Net 30	\$350
EiKO	Prepaid & Allowed - \$1,000 Lamps Only, \$1,500 Fixtures & Lamps	Net 30	\$250 or \$25 SOC
Endot Industries	HDPE added to cost of duct; Plenum/Riser Prepaid \$8,000	Net 30	\$600
Enerlites	Prepaid & Allowed - \$1,200	Net 30	\$150 or \$30 SOC
Haydon	Prepaid & Allowed - H-Strut: \$5,000 H-Blocks: \$2,500 Fittings only: \$1,250	1% 10 - Net 30	\$250
Killark	Prepaid & Allowed - \$2,000	Net 30	\$250
Magnitude Lighting	Prepaid & Allowed - \$1,200	Net 30	\$250
Penn Aluminum	Prepaid & Allowed - Conduit & EMT 4,500 lbs. ; Fittings \$500	Net 30	\$250
Raco	Prepaid & Allowed - \$2,500	2% 10 Net 25	\$250
Radix	Prepaid & Added to invoice unless otherwise stated	Net 30	\$500
RDA Lighting	Prepaid & Allowed - All Orders (excluding poles and pole accessories)	Net 30	n/a
Stelpro	Prepaid & Allowed - \$1,500	2% 10 Net 30	n/a
TayMac	Prepaid & Allowed - \$500	2% 10 Net 25	\$250
TE Connectivity	Prepaid & Allowed - \$1,000	Net 30	\$1,000 or \$40 charge
Wiegmann	Prepaid & Allowed - \$2,000	2% 10 Net 25	\$250
Xtralight	Prepaid & Allowed - \$5,000	Net 30	n/a
ZLED Lighting	Prepaid & Allowed - \$1,500.00 for Corns & Retrofits, \$2,500.00 for Fixtures	Net 30	n/a

Contact Information

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