



# LAKE MICHIGAN SALES

Relationships Matter • People Make the Difference

Manufacturer's Representative

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## Product Lines Michigan



### COMMERCIAL CONSTRUCTION



#### HAYDON

[www.haydoncorp.com](http://www.haydoncorp.com)

Strut, fittings, and rooftop support systems



**RACO** - [www.hubbell.com/raco/en](http://www.hubbell.com/raco/en)

Leading manufacturer of steel electrical boxes, covers and commercial fittings



**EIKO** - [www.eiko.com](http://www.eiko.com)

Intelligent fixtures and wireless controls, value-engineered LED fixtures and lamps, as well as traditional lighting



#### ACME

[www.hubbell.com/acmeelectric/en](http://www.hubbell.com/acmeelectric/en)

Manufactures transformers & innovative power conversion/conditioning equipment



#### Eleconnex

[www.eleconnex.com](http://www.eleconnex.com)

Aly Aluminum Cable, G-BOX, NAV-TECH, South Conduit, Simply Brands, and Structured Cable Products.



#### WIEGMANN

[www.hubbell.com/wiegmann/en](http://www.hubbell.com/wiegmann/en)

Manufactures innovative customizable steel and nonmetallic electrical enclosures



#### TAYMAC

[www.hubbell.com/taymac/en](http://www.hubbell.com/taymac/en)

Manufactures metallic and nonmetallic weatherproof electrical boxes, covers and fittings



#### Enerlites - enerlites.com

Leading manufacturer of innovative sensors, USB charging receptacles, lighting controls, and wiring devices



**BELL** - [www.hubbell.com/bell/en](http://www.hubbell.com/bell/en)

The leader in commercial and residential weatherproof product solutions



#### **Penn Aluminum\*\***

[www.pennconduit.com](http://www.pennconduit.com)

Made in USA aluminum EMT, rigid aluminum conduit, couplings, and elbows



### HARSH & HAZARDOUS



#### KILLARK

[www.hubbell.com/killark/en](http://www.hubbell.com/killark/en)

Global provider of harsh and hazardous location products



#### Polycab USA

[polycab.com](http://polycab.com)

High-quality electrical solutions, from wires, cables, connectors, and more.



#### HAWKE

[www.hubbell.com/hawke/en](http://www.hubbell.com/hawke/en)

Globally certified cable glands, enclosures, connectors and connection solutions



**RADIX** - [www.radix-wire.com](http://www.radix-wire.com)

High temperature wire and cable, including DuraLife FPL UL 2-hour rated fire alarm cable



#### RIGPOWER

[www.hubbell.com/rigpower/en](http://www.hubbell.com/rigpower/en)

Leading manufacturer of single pole and bolted high-amperage connectors



**STELPRO** - [www.stelpro.com](http://www.stelpro.com)

Electric heating, heating cables, ventilation (HVAC) and electronic controls



**TE CONNECTIVITY** -

[www.te.com/energy](http://www.te.com/energy)

Low & Medium Voltage Raychem cable accessories.

# Product Lines Michigan Continued



**CHASE CORPORATION**  
[chasecorp.com](http://chasecorp.com)  
 Muletape, Muleglide, Trace-safe.



**Veto Pro Pac**  
[www.vetopropac.com](http://www.vetopropac.com)  
 Tool bags designed to keep your tools vertically organized for tool storage.



**MAGNITUDE LIGHTING**  
[www.magnitudeinc.com](http://www.magnitudeinc.com)  
 Advanced LED drivers and transformers



**Xtralight** [www.xtralight.com](http://www.xtralight.com)  
 Design, build, and deliver ultra-efficient lighting solutions.



**Titan LED**  
[www.titanledus.com](http://www.titanledus.com)  
 Lighting products for specialized requirements, and custom solutions.



**ZLED LIGHTING**  
[www.zled-lighting.com](http://www.zled-lighting.com) Innovative and progressive LED lighting manufacturer with magnetic LED retrofit strips

## Product Line Terms

| <b>Product Line</b> | <b>Freight Terms</b>                                                          | <b>Payment Terms</b> | <b>Minimum Billing</b> |
|---------------------|-------------------------------------------------------------------------------|----------------------|------------------------|
| Acme                | Prepaid & Allowed - \$1,500                                                   | 2% 10 Net 30         | \$150                  |
| Bell                | Prepaid & Allowed - \$500                                                     | 2% 10 Net 25         | \$250                  |
| Chase Corporation   | Prepaid & Allowed - \$5,000 for Muletape / Detectable Muletape only           | Net 30               | \$350                  |
| EiKO                | Prepaid & Allowed - \$1,000 Lamps Only, \$1,500 Fixtures & Lamps              | Net 30               | \$250 or \$25 SOC      |
| Eleconnex           | Prepaid & Allowed – Contact LMS                                               | Net 30               | Contact LMS            |
| Endot Industries    | HDPE added to cost of duct; Plenum/Riser Prepaid \$8,000                      | Net 30               | \$600                  |
| Enerlites           | Prepaid & Allowed - \$1,200                                                   | Net 30               | \$150 or \$30 SOC      |
| Haydon              | Prepaid & Allowed - H-Strut: \$5,000 H-Blocks: \$2,500 Fittings only: \$1,250 | 1% 10 - Net 30       | \$250                  |
| Killark             | Prepaid & Allowed - \$2,000                                                   | Net 30               | \$250                  |
| Magnitude Lighting  | Prepaid & Allowed - \$1,200                                                   | Net 30               | \$250                  |
| Penn Aluminum       | Prepaid & Allowed – Conduit & EMT 4,500 lbs. ; Fittings \$500                 | Net 30               | \$250                  |
| Raco                | Prepaid & Allowed - \$2,500                                                   | 2% 10 Net 25         | \$250                  |
| Radix               | Prepaid & Added to invoice unless otherwise stated                            | Net 30               | \$500                  |
| RDA Lighting        | Prepaid & Allowed - All Orders (excluding poles and pole accessories)         | Net 30               | n/a                    |
| Stelpro             | Prepaid & Allowed - \$1,500                                                   | 2% 10 Net 30         | n/a                    |
| TayMac              | Prepaid & Allowed - \$500                                                     | 2% 10 Net 25         | \$250                  |
| TE Connectivity     | Prepaid & Allowed - \$1,000                                                   | Net 30               | \$1,000 or \$40 charge |
| Wiegmann            | Prepaid & Allowed - \$2,000                                                   | 2% 10 Net 25         | \$250                  |
| Xtralight           | Prepaid & Allowed - \$5,000                                                   | Net 30               | n/a                    |
| ZLED Lighting       | Prepaid & Allowed - \$1,500.00 for Corns & Retrofits, \$2,500.00 for Fixtures | Net 30               | n/a                    |

## Contact Information

|                           |                              |                                                                                    |                      |
|---------------------------|------------------------------|------------------------------------------------------------------------------------|----------------------|
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