



LAKE MICHIGAN SALES

Relationships Matter • People Make the Difference

Manufacturer's Representative

Appleton, WI 54911

o: (888)308-7574 f: 847-307-8975

www.lakemichigansales.com

sales@lakemichigansales.com

Product Lines Wisconsin



CHASE CORPORATION

chasecorp.com

Muletape, Muleglide,
Trace-safe.

POLYCAB

Polycab USA

polycab.com

High-quality electrical solutions,
from wires, cables, connectors,
and more.



EIKO - www.eiko.com

Intelligent fixtures and wireless
controls, value-engineered LED
fixtures and lamps, as well as
traditional lighting



RADIX

www.radix-wire.com

High temperature wire and
cable, including DuraLife FPL UL
2-hour rated fire alarm cable



ELCO LIGHTING

www.elcolighting.com

LED product line that entails
recessed, track, undercabinet,
outdoor, and emergency lighting



RDA LIGHTING

www.rdalighting.com

Commercial, industrial, and
residential lighting solutions



Eleconnex

www.eleconnex.com

Aly Aluminum Cable, G-BOX,
NAV-TECH, South Conduit,
Simply Brands, and Structured
Cable Products.



RymcoUSA

www.rymcousa.com

Electrical conduit products —
including EMT, RMC, and IMC



Enerlites - enerlites.com

Leading manufacturer of
innovative sensors, USB charging
receptacles, lighting controls,
and wiring devices



STELPRO

www.stelpro.com

Electric heating, heating cables,
ventilation, and electronic controls



GIBSON STAINLESS

www.gibsonstainless.com

Stainless Steel fittings & Conduit



Swifter Fans

www.swifterfans.com

Industrial air movement solutions
you can trust from Swifter Fans.



HAYDON

www.haydoncorp.com

Strut, fittings, and rooftop
support systems



TE CONNECTIVITY -

www.te.com/energy

Low & Medium Voltage Raychem
cable accessories.



Penn Aluminum

www.pennconduit.com

Made in USA aluminum EMT,
rigid aluminum conduit,
couplings, and elbows



VOLTEC

www.voltec-industries.com

Specialty cords. Temporary
power and lighting

Product Lines Wisconsin Continued



Cable Ties Unlimited
www.cabletiesunlimited.com
 Specializes in wire/cable management products for all types of industries.



Titan LED
www.titanledus.com
 Commercial & Industrial LED Lighting, including custom engineered solutions.



ENDOT
www.endot.com
 HDPE/nylon innerduct for electric and telecom



UNITY MANUFACTURING
www.unitymfg.com
 Specializes in Type 1, 3R, 4, 4X and 12 electrical enclosures



GOODLITE
www.gllite.com
 Cutting-edge bulbs, fixtures, and luminaires



ZLED LIGHTING
www.zled-lighting.com
 Innovative and progressive LED lighting manufacturer with magnetic LED retrofit strips

Product Line Terms

<u>Product Line</u>	<u>Freight Terms</u>	<u>Payment Terms</u>	<u>Minimum Billing</u>
Chase Corporation	Prepaid & Allowed - \$5,000 for Muletape / Detectable Muletape only	Net 30	\$350
EiKO	Prepaid & Allowed - \$1,000 Lamps Only, \$1,500 Fixtures & Lamps	Net 30	\$250 or \$25 SOC
Elco Lighting	Prepaid & Allowed - \$1,600 (IL & WI)	Net 10 th Prox	\$100 or \$25 charge
Eleconnex	Prepaid & Allowed – Contact LMS	Net 30	Contact LMS
Endot Industries	HDPE added to cost of duct; Plenum/Riser Prepaid \$8,000	Net 30	\$600
Enerlites	Prepaid & Allowed - \$1,200	Net 30	\$150 or \$30 SOC
Gibson Stainless	Prepaid & Allowed - \$4,000 of Conduit (Fittings only \$500)	2% 10 - Net 30	\$50
Goodlite	Prepaid & Allowed – Contact LMS	Net 30	Contact LMS
Haydon Corporation	Prepaid & Allowed – H-Strut: \$5,000 H-Blocks: \$2,500 Fittings only: \$1,250	1% 10 - Net 30	\$250
Penn Aluminum	Prepaid & Allowed – Conduit & EMT 3,500 lbs. ; Fittings \$500	Net 30	\$250
Radix	Prepaid & Added to invoice unless otherwise stated	Net 30	\$500
RDA Lighting	Prepaid & Allowed - All Orders	Net 30	n/a
Rymco	Prepaid & Allowed - 10,000 LBS	Net 30	Consult LMS
Stelpro	Prepaid & Allowed - \$1,500	2% 10 - Net 30	n/a
TE Connectivity	Prepaid & Allowed - \$1,000	Net 30	\$1,000 or \$40 charge
Unity Manufacturing	Consult LMS	2% 10 - Net 30	\$100
Voltec	Prepaid & Allowed - \$1,750	Net 30	\$300
ZLED Lighting	Prepaid & Allowed - \$1,500.00 for Corns and retrofit kits, and \$2,500.00 for Fixtures	Net 30	n/a

Contact Information

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