



LAKE MICHIGAN SALES

Relationships Matter • People Make the Difference

Manufacturer's Representative

Appleton, WI 54911
o: (888)308-7574 f: 847-307-8975
www.lakemichigansales.com
sales@lakemichigansales.com

Product Lines Wisconsin



CHASE CORPORATION
chasecorp.com
Muletape, Muleglide,
Trace-safe.



Polycab USA
polycab.com
High-quality electrical solutions,
from wires, cables, connectors,
and more.



EIKO - www.eiko.com
Intelligent fixtures and wireless
controls, value-engineered LED
fixtures and lamps, as well as
traditional lighting



RADIX
www.radix-wire.com
High temperature wire and
cable, including DuraLife FPL UL
2-hour rated fire alarm cable



ELCO LIGHTING
www.elcolighting.com
LED product line that entails
recessed, track, undercabinet,
outdoor, and emergency lighting



RDA LIGHTING
www.rdalighting.com
Commercial, industrial, and
residential lighting solutions



ENDOT
www.endot.com
HDPE/nylon innerduct for
electric and telecom



RymcoUSA
www.rymcousa.com
Electrical conduit products —
including EMT, RMC, and IMC



Enerlites - enerlites.com
Leading manufacturer of
innovative sensors, USB charging
receptacles, lighting controls,
and wiring devices



STELPRO
www.stelpro.com
Electric heating, heating cables,
ventilation, and electronic controls



GIBSON STAINLESS
www.gibsonstainless.com
Stainless Steel fittings & Conduit



Swifter Fans
www.swifterfans.com
Industrial air movement solutions
you can trust from Swifter Fans.



HAYDON
www.haydoncorp.com
Strut, fittings, and rooftop
support systems



TE CONNECTIVITY -
www.te.com/energy
Low & Medium Voltage Raychem
cable accessories.



Penn Aluminum
www.pennconduit.com
Made in USA aluminum EMT,
rigid aluminum conduit,
couplings, and elbows



VOLTEC
www.voltec-industries.com
Specialty cords. Temporary
power and lighting

Product Lines Wisconsin Continued



Cable Ties Unlimited
www.cabletiesunlimited.com
 Specializes in wire/cable management products for all types of industries.



Titan LED
www.titanledus.com
 Commercial & Industrial LED Lighting, including custom engineered solutions.



GOODLITE
www.gllite.com
 Cutting-edge bulbs, fixtures, and luminaires



UNITY MANUFACTURING
www.unitymfg.com
 Specializes in Type 1, 3R, 4, 4X and 12 electrical enclosures



ZLED LIGHTING
www.zled-lighting.com
 Innovative and progressive LED lighting manufacturer with magnetic LED retrofit strips

Product Line Terms

| <u>Product Line</u> | <u>Freight Terms</u> | <u>Payment Terms</u> | <u>Minimum Billing</u> |
|---------------------|---|---------------------------|------------------------|
| Chase Corporation | Prepaid & Allowed - \$5,000 for Muletape / Detectable Muletape only | Net 30 | \$350 |
| EiKO | Prepaid & Allowed - \$1,000 Lamps Only, \$1,500 Fixtures & Lamps | Net 30 | \$250 or \$25 SOC |
| Elco Lighting | Prepaid & Allowed - \$1,600 (IL & WI) | Net 10 th Prox | \$100 or \$25 charge |
| Endot Industries | HDPE added to cost of duct; Plenum/Riser Prepaid \$8,000 | Net 30 | \$600 |
| Enerlites | Prepaid & Allowed - \$1,200 | Net 30 | \$150 or \$30 SOC |
| Gibson Stainless | Prepaid & Allowed - \$4,000 of Conduit (Fittings only \$500) | 2% 10 - Net 30 | \$50 |
| Goodlite | Prepaid & Allowed - Contact LMS | Net 30 | Contact LMS |
| Haydon Corporation | Prepaid & Allowed - H-Strut: \$5,000 H-Blocks: \$2,500 Fittings only: \$1,250 | 1% 10 - Net 30 | \$250 |
| Penn Aluminum | Prepaid & Allowed - Conduit & EMT 3,500 lbs. ; Fittings \$500 | Net 30 | \$250 |
| Radix | Prepaid & Added to invoice unless otherwise stated | Net 30 | \$500 |
| RDA Lighting | Prepaid & Allowed - All Orders | Net 30 | n/a |
| Rymco | Prepaid & Allowed - 10,000 LBS | Net 30 | Consult LMS |
| Stelpro | Prepaid & Allowed - \$1,500 | 2% 10 - Net 30 | n/a |
| TE Connectivity | Prepaid & Allowed - \$1,000 | Net 30 | \$1,000 or \$40 charge |
| Unity Manufacturing | Consult LMS | 2% 10 - Net 30 | \$100 |
| Voltec | Prepaid & Allowed - \$1,750 | Net 30 | \$300 |
| ZLED Lighting | Prepaid & Allowed - \$1,500.00 for Corns and retrofit kits, and \$2,500.00 for Fixtures | Net 30 | n/a |

Contact Information

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|---------------------------|------------------------------|--|----------------------|
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