

LAKE MICHIGAN SALES

Relationships Matter • People Make the Difference

Manufacturer's Representative

1900 Estes Avenue
Elk Grove Village, Illinois 60007
o: (888)308-7574 f: 847-307-8975
www.lakemichigansales.com
sales@lakemichigansales.com

Product Lines Illinois



CHALFANT

www.chalfant-obo.com

Cable tray products, ladder tray systems, GR magic self containing wire mesh tray



MIDWEST ELECTRIC PRODUCTS**

www.midwestelectric.com

Service equipment, RV park equipment, transformers, safety switches, disconnects and more



EIKO** - www.eiko.com**

Intelligent fixtures and wireless controls, value-engineered LED fixtures and lamps, as well as traditional lighting



MORRIS PRODUCTS INC**

www.morrisproducts.com

Quality Electrical & lighting products



ENDOT - www.endot.com

HDPE/nylon innerduct for electric and telecom



Penn Aluminum**

www.pennconduit.com

Made in USA aluminum EMT, rigid aluminum conduit, couplings, and elbows



Enerlites - enerlites.com

Leading manufacturer of innovative sensors, USB charging receptacles, lighting controls, and wiring devices



RADIX - www.radix-wire.com

High temperature wire and cable, including DuraLife FPL UL 2-hour rated fire alarm cable



GIBSON STAINLESS

www.gibsonstainless.com

Stainless steel fittings & conduit



RymcoUSA**

www.rymcousa.com

Electrical conduit products — including EMT, RMC, and IMC



HAWKE

www.hubbell.com/hawke/en

Globally certified cable glands, enclosures, connectors and connection solutions



STELPRO - www.stelpro.com**

Electric heating, heating cables, ventilation (HVAC), and electronic controls



HAYDON

www.haydoncorp.com

Strut, fittings, and rooftop support systems



TE CONNECTIVITY -

www.te.com/energy

Low & Medium Voltage Raychem cable accessories.



KILLARK

www.hubbell-killark.com

Global provider of harsh and hazardous location products



VOLTEC

www.voltec-industries.com

Specialty cords. temporary power and lighting

** LMS carries local stock of the highlighted product lines

Product Lines Illinois Continued



Cable Ties Unlimited
www.cabletiesunlimited.com
 Specializes in wire/cable management products for all types of industries.

POLYCARB

Polycab USA
polycab.com
 High-quality electrical solutions, from wires, cables, connectors, and more.



CHASE CORPORATION
chasecorp.com
 Muletape, Muleglide, Trace-safe.



Eleconnex
www.eleconnex.com
 Aly Aluminum Cable, G-BOX, NAV-TECH, South Conduit, Simply Brands, and Structured Cable Products.



Integrated Circuit Solutions
icstx.com
 Power Distribution and Motor Control



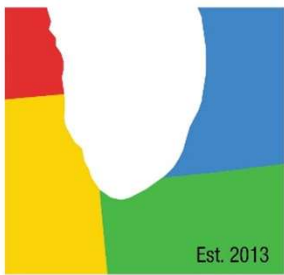
UNITY MANUFACTURING
www.unitymfg.com
 Specializes in Type 1, 3R, 4, 4X and 12 electrical enclosures, and custom product solutions

Product Line Terms

<u>Product Line</u>	<u>Freight Terms</u>	<u>Payment Terms</u>	<u>Minimum Billing</u>
Chalfant	Prepaid & Allowed - \$7,500	Net 30	\$100
Chase Corporation	Prepaid & Allowed - \$5,000 for Muletape / Detectable Muletape only	Net 30	\$350
EiKO	Prepaid & Allowed - \$1,000 Lamps Only, \$1,500 Fixtures & Lamps	Net 30	\$250 or \$25 SOC
Eleconnex	Prepaid & Allowed – Contact LMS	Net 30	Contact LMS
Endot Industries	HDPE added to cost of duct; Plenum/Riser Prepaid \$8,000	Net 30	\$600
Enerlites	Prepaid & Allowed - \$1,200	Net 30	\$150 or \$30 SOC
Gibson Stainless	Prepaid & Allowed - \$4,000 of Conduit (Fittings only \$500)	2% 10 - Net 30	\$50
Haydon Corporation	Prepaid & Allowed - H-Strut: \$5,000 H-Blocks: \$2,500 Fittings only: \$1,250	1% 10 - Net 30	\$250
Killark	Prepaid & Allowed - \$2,000	Net 30	\$250
Midwest Electric	Prepaid & Allowed – \$750 or \$50 charge (Unless shipping collect) (net)	2% 10 - Net 25	n/a
Morris Products Inc	Prepaid & Allowed – All orders (excluding 8' product and select Diversitech)	Net 30	\$100 & \$25 fee if under \$250
Penn Aluminum	Prepaid & Allowed – Conduit & EMT 4,500 lbs. ; Fittings \$500	Net 30	\$250
Rymco	Prepaid & Allowed - 10,000 LBS	Net 30	Consult LMS
Radix	Prepaid & Added to invoice unless otherwise stated	Net 30	\$500
Stelpro	Prepaid & Allowed - \$1,500	2% 10 - Net 30	n/a
TE Connectivity	Prepaid & Allowed - \$1,000	Net 30	\$1,000 or \$40 charge
Unity Manufacturing	Consult LMS	2% 10 - Net 30	\$100
Voltec	Prepaid & Allowed - \$1,750	Net 30	\$300

Contact Information

Richard S. Kuebler	CSO (OS)	rkuebler@lakemichigansales.com	cell: 847-313-9949
Frankie Kuebler	President (OS)	fkuebler@lakemichigansales.com	cell: 847-903-1369
David Selsky	VP of Operations	dselsky@lakemichigansales.com	office: 847-378-8045
Gerri Poole	Office Manager	gpoole@lakemichigansales.com	office: 847-378-8045
Anthony Kuebler	Inside Sales Representative	akuebler@lakemichigansales.com	office: 847-378-8045
Elizabeth Viken	Inside Sales Representative	eviken@lakemichigansales.com	office: 847-378-8045
Alex Nelson	Inside Sales Representative	anelson@lakemichigansales.com	office: 847-378-8045
Eric Donahue	Outside Sales Representative	edonahue@lakemichigansales.com	cell: 815-474-8975
Greg Aguilera	Outside Sales Representative	gaguilera@lakemichigansales.com	cell: 219-307-3702
John Reilly	Outside Sales Representative	jreilly@lakemichigansales.com	cell: 845-649-5412



LAKE MICHIGAN SALES

Relationships Matter • People Make the Difference

Manufacturer's Representative

1900 Estes Avenue
Elk Grove Village, Illinois 60007
o: (888)308-7574 f: 847-307-8975
www.lakemichigansales.com
sales@lakemichigansales.com

Lighting Line Card Illinois



Active Grow

www.activegrowled.com

Complete line of professional LED grow lights, grow tents, grow trays and more



Hybrilux

www.hybrilux.com

The most reliable and safest solar lighting systems on the market.



EIKO** - www.eiko.com

Intelligent fixtures and wireless controls, value-engineered LED fixtures and lamps, as well as traditional lighting



KILLARK

www.hubbell-killark.com

Global provider of harsh and hazardous location products



ELCO LIGHTING

www.elcolighting.com

LED product line that entails recessed, track, undercabinet, outdoor, and emergency lighting



MORRIS PRODUCTS INC**

www.morrisproducts.com

Quality electrical & lighting Products



ÉVORALIGHT

www.evoralignt.com

Quality-focused premium linear lighting manufacturer.



RDA LIGHTING**

www.rdalighting.com

Commercial, industrial, and residential lighting solutions



FX LIGHTING

www.fxlsolutions.com

Customized lighting solutions for the most demanding environments.



Titan LED

www.titanledus.com

Commercial & Industrial LED Lighting, including custom engineered solutions.



GOODLITE

www.gllite.com

Cutting-edge bulbs, fixtures, and luminaires

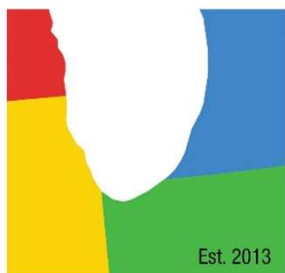


ZLED LIGHTING

www.zled-lighting.com

Innovative and progressive LED lighting manufacturer with magnetic LED retrofit strips

** LMS carries local stock of the highlighted product lines



LAKE MICHIGAN SALES

Relationships Matter • People Make the Difference

Manufacturer's Representative

1900 Estes Avenue
Elk Grove Village, Illinois 60007
o: (888)308-7574 f: 847-307-8975
www.lakemichigansales.com
sales@lakemichigansales.com

Lighting Product Line Terms

<u>Product Line</u>	<u>Freight Terms</u>	<u>Payment Terms</u>	<u>Minimum Billing</u>
Active Grow	Prepaid & Allowed - \$5,000	Net 30	\$1,000
EiKO	Prepaid & Allowed - \$1,000 Lamps Only, \$1,500 Fixtures & Lamps	Net 30	\$250 or \$25 SOC
ELCO Lighting	Prepaid & Allowed - \$1,600 (IL & WI)	Net 10 th Prox	\$100 or \$25 charge
évorallight	Prepaid & Allowed - Contact LMS	Net 30	Contact LMS
FX Lighting	Prepaid & Allowed - \$5,000	Net 30	n/a
Goodlite	Prepaid & Allowed - Contact LMS	Net 30	Contact LMS
Killark	Prepaid & Allowed - \$2,000	Net 30	\$250
Morris Products	Prepaid & Allowed – All orders (excluding 8' product and select Diversitech)	Net 30	\$100 & \$25 fee if under \$250
RDA Lighting	Prepaid & Allowed - All Orders (excluding poles and pole accessories)	Net 30	n/a
ZLED Lighting	Prepaid & Allowed - \$1,500.00 for Corns and retrofit kits, and \$2,500.00 for Fixtures	Net 30	n/a

Contact Info

Richard S. Kuebler	CSO (OS)	rkuebler@lakemichigansales.com	cell: 847-313-9949
Frankie Kuebler	President (OS)	fkuebler@lakemichigansales.com	cell: 847-903-1369
David Selsky	VP of Operations	dselsky@lakemichigansales.com	office: 847-378-8045
Gerri Poole	Office Manager	gpoole@lakemichigansales.com	office: 847-378-8045
Anthony Kuebler	Inside Sales Representative	akuebler@lakemichigansales.com	office: 847-378-8045
Elizabeth Viken	Inside Sales Representative	eviken@lakemichigansales.com	office: 847-378-8045
Alex Nelson	Inside Sales Representative	anelson@lakemichigansales.com	office: 847-378-8045
Eric Donahue	Outside Sales Representative	edonahue@lakemichigansales.com	cell: 815-474-8975
Greg Aguilera	Outside Sales Representative	gaguilera@lakemichigansales.com	cell: 219-307-3702
John Reilly	Outside Sales Representative	jreilly@lakemichigansales.com	cell: 845-649-5412