



LAKE MICHIGAN SALES

Relationships Matter • People Make the Difference

Manufacturer's Representative

Greenwood Office
800 Kings Mill Road
Greenwood, IN 46142
o: (888)308-7574 f: 847-307-8975
www.lakemichigansales.com
sales@lakemichigansales.com

Product Lines Indiana



Arieltech

arieltech.ca

Filters, fans, heaters, thermoelectric cooling units, thermostats, & humidistats



Magnitude Lighting

www.magnitudeinc.com

Advanced LED drivers and transformers.



EiKO

www.eiko.com

Intelligent fixtures and wireless controls, value-engineered LED fixtures and lamps, as well as traditional lighting.



Radix

www.radix-wire.com

High temperature wire and cable, including DuraLife FPL UL 2-hour rated fire alarm cable00.



Electric Avenue

www.goelectricave.com

Convenient, affordable and easy-to-use smart EV charging solutions for residential and commercial use.



RDA LIGHTING

www.rdalighting.com

Commercial, industrial and residential lighting solutions



Enerlites - enerlites.com

Leading manufacturer of innovative sensors, USB charging receptacles, lighting controls, and wiring devices.



Stelpro

www.stelpro.com

Electric heating, heating cables, ventilation (HVAC), and electronic controls.



EXM - www.exmweb.com

Electrical/NEMA enclosures and modular cabinets



TE Connectivity

www.te.com/energy

Low & Medium Voltage Raychem cable accessories.



HAYDON

www.haydoncorp.com

Strut, fittings, and rooftop support systems



Polycab USA

polycab.com

High-quality electrical solutions, from wires, cables, connectors, and more.



Inverter Systems, Inc.

www.invertersystemsinc.com

Full line of UL 924 Listed inverters or central power systems, exit signs and battery back-up emergency lights.



Xtralight

www.xtralight.com

Design, build, and deliver ultra-efficient lighting solutions that are in the best interest of our customers.

Product Lines Indiana Continued



Active Grow
www.activegrowled.com
 LED grow Lights, grow tents,
 grow trays and more



GOODLITE
www.gllite.com
 Cutting-edge bulbs, fixtures, and luminaires



CHASE CORPORATION
chasecorp.com
 Muletape, Muleglide, Trace-safe.



Swifter Fans
www.swifterfans.com
 Cutting-edge bulbs, fixtures, and
 luminaires



évoralignt
www.evoralignt.com
 Quality-focused premium linear
 lighting manufacturer.



Wagonway
www.wagonway.com
 Extensive residential and commercial
 lighting product lines, including solar
 fixtures.

Product Line Terms Indiana

<i>Product Line</i>	<i>Freight Terms</i>	<i>Payment Terms</i>	<i>Minimum Billing</i>
Active Grow	Prepaid & Allowed - \$5,000	Net 30	\$1,000
Alphalite	Prepaid & Allowed - \$2,000	Net 30	n/a
Aerialtech	Prepaid & Allowed - \$2,500	2% 10 – Net 30	n/a
Chase Corporation	Prepaid & Allowed - \$5,000 for Muletape / Detectable Muletape only	Net 30	\$350
EiKO	Prepaid & Allowed - \$1,000 Lamps Only, \$1,500 Fixtures & Lamps	Net 30	\$250 or \$25 SOC
Electric Avenue	Prepaid & Allowed – Contact LMS	Net 30	Contact LMS
Enerlites	Prepaid & Allowed - \$1,500	2% 10 - Net 30	\$150
évoralignt	Prepaid & Allowed – Contact LMS	Net 30	Contact LMS
EXM	Prepaid & Allowed – Contact LMS	Net 30	\$175
Goodlite	Prepaid & Allowed – Contact LMS	Net 30	Contact LMS
Haydon	Prepaid & Allowed - H-Strut: \$5,000 H-Blocks: \$2,500 Fittings only: \$1,250	1% 10 - Net 30	\$250
Inverter Systems	Prepaid & Allowed - \$2,500	Net 30	n/a
Magnitude Lighting	Prepaid & Allowed - \$1,200	Net 30	\$600 or \$50 charge
Radix	Prepaid & Added to invoice unless otherwise stated	Net 30	\$500
RDA Lighting	Prepaid & Allowed - All Orders (excluding poles and pole accessories)	Net 30	n/a
Stelpro	Prepaid & Allowed - \$1,500	2% 10 - Net 30	n/a
Swifter Fans	Prepaid & Allowed – Contact LMS	Net 30	Contact LMS
TE Connectivity	Prepaid & Allowed - \$1,000	Net 30	\$1,000 or \$40 charge
Wagonway	Prepaid & Allowed – Contact LMS	Net 30	Contact LMS
Polycab USA	Prepaid & Allowed - \$20,000 or \$5,000 if only Aluminum	Net 30	Contact LMS
Xtralight	Prepaid & Allowed - \$5,000	Net 30	n/a

Contact Info

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