

LAKE MICHIGAN SALES

Relationships Matter • People Make the Difference

Manufacturer's Representative

1900 Estes Avenue
Elk Grove Village, Illinois 60007
o: (888)308-7574 f: 847-307-8975
www.lakemichigansales.com
sales@lakemichigansales.com

Product Lines Illinois



CLASSIC WIRE & CABLE
www.classicwire.com
Aluminum Wire & Cable
Products



KILLARK
www.hubbell-killark.com
Global provider of harsh and
hazardous location products



CHALFANT
www.chalfant-obo.com
Cable tray products, ladder
tray systems, GR magic self
containing wire mesh tray



MIDWEST ELECTRIC PRODUCTS**
www.midwestelectric.com
Service equipment, RV park
equipment, transformers, safety
switches, disconnects and more



EIKO - www.eiko.com**
Intelligent fixtures and wireless
controls, value-engineered LED
fixtures and lamps, as well as
traditional lighting



MORRIS PRODUCTS INC**
www.morrisproducts.com
Quality Electrical & lighting products



ENDOT - www.endot.com
HDPE/nylon innerduct for
electric and telecom



Penn Aluminum**
www.pennconduit.com
Made in USA aluminum EMT,
rigid aluminum conduit,
couplings, and elbows



Enerlites - enerlites.com
Leading manufacturer of
innovative sensors, USB charging
receptacles, lighting controls,
and wiring devices



RADIX - www.radix-wire.com
High temperature wire and cable,
including DuraLife FPL UL 2-hour
rated fire alarm cable



GIBSON STAINLESS
www.gibsonstainless.com
Stainless steel fittings & conduit



STELPRO - www.stelpro.com**
Electric heating, heating cables,
ventilation (HVAC), and
electronic controls



HAWKE
www.hubbell.com/hawke/en
Globally certified cable glands,
enclosures, connectors and
connection solutions



TE CONNECTIVITY -
www.te.com/energy
Low & Medium Voltage
Raychem cable accessories.



HAYDON
www.haydoncorp.com
Strut, fittings, and rooftop
support systems



VOLTEC
www.voltec-industries.com
Specialty cords. temporary
power and lighting

**** LMS carries local stock of the highlighted product lines**

Product Lines Illinois Continued



CHASE CORPORATION
chasecorp.com
 Muletape, Muleglide, Trace-safe.



RIGPOWER
www.hubbell.com/rigpower/en
 Leading manufacturer of single pole and bolted high-amperage connectors



RymcoUSA
www.rymcousa.com
 Electrical conduit products — including EMT, RMC, and IMC



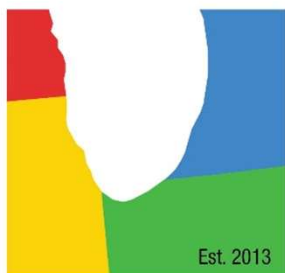
UNITY MANUFACTURING
www.unitymfg.com
 Specializes in Type 1, 3R, 4, 4X and 12 electrical enclosures, and custom product solutions

Product Line Terms

<u>Product Line</u>	<u>Freight Terms</u>	<u>Payment Terms</u>	<u>Minimum Billing</u>
Classic Wire and Cable	Prepaid & Allowed - 2,000lbs (May vary by product)	Net 30	\$100
Chalfant	Prepaid & Allowed - \$7,500	Net 30	\$100
Chase Corporation	Prepaid & Allowed - \$5,000 for Muletape / Detectable Muletape only	Net 30	\$350
EiKO	Prepaid & Allowed - \$1,000 Lamps Only, \$1,500 Fixtures & Lamps	Net 30	\$250 or \$25 SOC
Endot Industries	HDPE added to cost of duct; Plenum/Riser Prepaid \$8,000	Net 30	\$600
Enerlites	Prepaid & Allowed - \$1,500	2% 10 - Net 30	\$150
Gibson Stainless	Prepaid & Allowed - \$4,000 of Conduit (Fittings only \$500)	2% 10 - Net 30	\$50
Haydon Corporation	Prepaid & Allowed - H-Strut: \$5,000 H-Blocks: \$2,500 Fittings only: \$1,250	1% 10 - Net 30	\$250
Killark	Prepaid & Allowed - \$2,000	Net 30	\$250
Midwest Electric	Prepaid & Allowed – \$750 or \$50 charge (Unless shipping collect) (net)	2% 10 - Net 25	n/a
Morris Products Inc	Prepaid & Allowed – All orders (excluding 8' product and select Diversitech)	Net 30	\$100 & \$25 fee if under \$250
Penn Aluminum	Prepaid & Allowed – Conduit & EMT 3,500 lbs. ; Fittings \$500	Net 30	\$250
Rymco	Prepaid & Allowed - 10,000 LBS	Net 30	Consult LMS
Radix	Prepaid & Added to invoice unless otherwise stated	Net 30	\$500
Stelpro	Prepaid & Allowed - \$1,500	2% 10 - Net 30	n/a
TE Connectivity	Prepaid & Allowed - \$1,000	Net 30	\$1,000 or \$40 charge
Unity Manufacturing	Consult LMS	2% 10 - Net 30	\$100
Voltec	Prepaid & Allowed - \$1,750	Net 30	\$300

Contact Information

Richard S. Kuebler	CSO (OS)	rkuebler@lakemichigansales.com	cell: 847-313-9949
Frankie Kuebler	President (OS)	fkuebler@lakemichigansales.com	cell: 847-903-1369
David Selsky	VP of Operations	dselsky@lakemichigansales.com	office: 847-378-8045
Gerri Poole	Office Manager	gpoole@lakemichigansales.com	office: 847-378-8045
Anthony Kuebler	Inside Sales Representative	akuebler@lakemichigansales.com	office: 847-378-8045
Elizabeth Viken	Inside Sales Representative	eviken@lakemichigansales.com	office: 847-378-8045
Alex Nelson	Inside Sales Representative	anelson@lakemichigansales.com	office: 847-378-8045
Eric Donahue	Outside Sales Representative	edonahue@lakemichigansales.com	cell: 815-474-8975
Robert Fife	Outside Sales Representative	rfife@lakemichigansales.com	cell: 630-863-3879



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Lighting Line Card Illinois



Active Grow

www.activegrowled.com

Complete line of professional LED grow lights, grow tents, grow trays and more



KILLARK

www.hubbell-killark.com

Global provider of harsh and hazardous location products



EIKO - www.eiko.com

Intelligent fixtures and wireless controls, value-engineered LED fixtures and lamps, as well as traditional lighting



MORRIS PRODUCTS INC**

www.morrisproducts.com

Quality electrical & lighting Products



ELCO LIGHTING

www.elcolighting.com

LED product line that entails recessed, track, undercabinet, outdoor, and emergency lighting



RDA LIGHTING**

www.rdalighting.com

Commercial, industrial, and residential lighting solutions



ÉVORALIGHT

www.evorallight.com

Quality-focused premium linear lighting manufacturer.



WAGONWAY

www.wagonway.com

Extensive residential and commercial lighting product lines, including solar fixtures.



FX LIGHTING

www.fxlsolutions.com

Customized lighting solutions for the most demanding environments.



WAVE LIGHTING

www.wavelighting.com

Provider of residential and commercial lamp posts and outdoor lighting products



GOODLITE

www.gllite.com

Cutting-edge bulbs, fixtures, and luminaires



Xtralight www.xtralight.com

Design, build, and deliver ultra-efficient lighting solutions that are in the best interest of our customers.

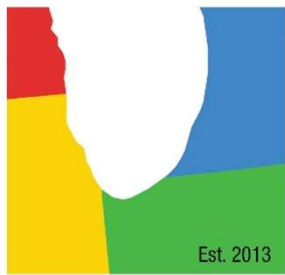


ZLED LIGHTING

www.zled-lighting.com

Innovative and progressive LED lighting manufacturer with magnetic LED retrofit strips

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Lighting Product Line Terms

<u>Product Line</u>	<u>Freight Terms</u>	<u>Payment Terms</u>	<u>Minimum Billing</u>
Active Grow	Prepaid & Allowed - \$5,000	Net 30	\$1,000
EiKO	Prepaid & Allowed - \$1,000 Lamps Only, \$1,500 Fixtures & Lamps	Net 30	\$250 or \$25 SOC
ELCO Lighting	Prepaid & Allowed - \$1,600 (IL & WI)	Net 10 th Prox	\$100 or \$25 charge
évorlight	Prepaid & Allowed - Contact LMS	Net 30	Contact LMS
FX Lighting	Prepaid & Allowed - \$5,000	Net 30	n/a
Goodlite	Prepaid & Allowed - Contact LMS	Net 30	Contact LMS
Killark	Prepaid & Allowed - \$2,000	Net 30	\$250
Morris Products	Prepaid & Allowed – All orders (excluding 8' product and select Diversitech)	Net 30	\$100 & \$25 fee if under \$250
RDA Lighting	Prepaid & Allowed - All Orders (excluding poles and pole accessories)	Net 30	n/a
Wagonway	Prepaid & Allowed - Contact LMS	Net 30	Contact LMS
Wave Lighting	Prepaid & Allowed - \$2,000	1%10 - Net 30	n/a
Xtralight	Prepaid & Allowed - \$5,000	Net 30	n/a
ZLED Lighting	Prepaid & Allowed - \$1,500.00 for Corns and retrofit kits, and \$2,500.00 for Fixtures	Net 30	n/a

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