



# LAKE MICHIGAN SALES

Relationships Matter • People Make the Difference

Manufacturer's Representative

Neenah, WI 54956

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## Product Lines Wisconsin



**CHASE CORPORATION**

[chasecorp.com](http://chasecorp.com)

Muletape, Muleglide,  
Trace-safe.



**HAYDON**

[www.haydoncorp.com](http://www.haydoncorp.com)

Strut, fittings, and rooftop  
support systems



**CLASSIC WIRE & CABLE**

[www.classicwire.com](http://www.classicwire.com)

Aluminum Wire & Cable  
Products



**Penn Aluminum**

[www.pennconduit.com](http://www.pennconduit.com)

Made in USA aluminum EMT,  
rigid aluminum conduit,  
couplings, and elbows



**EIKO** - [www.eiko.com](http://www.eiko.com)

Intelligent fixtures and wireless  
controls, value-engineered LED  
fixtures and lamps, as well as  
traditional lighting



**RADIX**

[www.radix-wire.com](http://www.radix-wire.com)

High temperature wire and  
cable, including DuraLife FPL UL  
2-hour rated fire alarm cable



**ELCO LIGHTING**

[www.elcolighting.com](http://www.elcolighting.com)

LED product line that entails  
recessed, track, undercabinet,  
outdoor, and emergency lighting



**RDA LIGHTING**

[www.rdalighting.com](http://www.rdalighting.com)

Commercial, industrial, and  
residential lighting solutions



Endot Industries, Inc.

**ENDOT**

[www.endot.com](http://www.endot.com)

HDPE/nylon innerduct for  
electric and telecom



**STELPRO**

[www.stelpro.com](http://www.stelpro.com)

Electric heating, heating cables,  
ventilation, and electronic controls



**Enerlites** - [enerlites.com](http://enerlites.com)

Leading manufacturer of  
innovative sensors, USB charging  
receptacles, lighting controls,  
and wiring devices



**TE CONNECTIVITY** -

[www.te.com/energy](http://www.te.com/energy)

Low & Medium Voltage Raychem  
cable accessories.



**GIBSON STAINLESS**

[www.gibsonstainless.com](http://www.gibsonstainless.com)

Stainless Steel fittings & Conduit



**VOLTEC**

[www.voltec-industries.com](http://www.voltec-industries.com)

Specialty cords. Temporary  
power and lighting

# Product Lines Wisconsin Continued



**GOODLITE**  
[www.gllite.com](http://www.gllite.com)  
 Cutting-edge bulbs, fixtures,  
 and luminaires



**UNITY MANUFACTURING**  
[www.unitymfg.com](http://www.unitymfg.com)  
 Specializes in Type 1, 3R, 4, 4X  
 and 12 electrical enclosures



**Inverter Systems, Inc.**  
[www.invertersystemsinc.com](http://www.invertersystemsinc.com)  
 ISI provides a full line of UL 924  
 Listed inverters or central power  
 systems, exit signs and battery  
 back-up emergency lights.



**ZLED LIGHTING**  
[www.zled-lighting.com](http://www.zled-lighting.com)  
 Innovative and progressive LED  
 lighting manufacturer with  
 magnetic LED retrofit strips

## Product Line Terms

<b><i>Product Line</i></b>	<b><i>Freight Terms</i></b>	<b><i>Payment Terms</i></b>	<b><i>Minimum Billing</i></b>
<b>Chase Corporation</b>	Prepaid & Allowed - \$5,000 for Muletape / Detectable Muletape only	Net 30	\$350
<b>Classic Wire and Cable</b>	Prepaid & Allowed - 2,000lbs (May vary by product)	Net 30	\$100
<b>EiKO</b>	Prepaid & Allowed - \$1,000 Lamps Only, \$1,500 Fixtures & Lamps	Net 30	\$250 or \$25 SOC
<b>Elco Lighting</b>	Prepaid & Allowed - \$1,600 (IL & WI)	Net 10 <sup>th</sup> Prox	\$100 or \$25 charge
<b>Endot Industries</b>	HDPE added to cost of duct; Plenum/Riser Prepaid \$8,000	Net 30	\$600
<b>Enerlites</b>	Prepaid & Allowed - \$1,500	2% 10 - Net 30	\$150
<b>Gibson Stainless</b>	Prepaid & Allowed - \$3,500 of Conduit (Fittings only \$500)	2% 10 - Net 30	\$50
<b>Goodlite</b>	Prepaid & Allowed - Contact LMS	Net 30	Contact LMS
<b>Haydon Corporation</b>	Prepaid & Allowed - H-Strut: \$5,000 H-Blocks: \$2,500 Fittings only: \$1,250	1% 10 - Net 30	\$250
<b>Inverter Systems</b>	Prepaid & Allowed - \$2,500	Net 30	n/a
<b>Penn Aluminum</b>	Prepaid & Allowed - Conduit & EMT 3,500 lbs. ; Fittings \$500	Net 30	\$250
<b>Radix</b>	Prepaid & Added to invoice unless otherwise stated	Net 30	\$500
<b>RDA Lighting</b>	Prepaid & Allowed - All Orders	Net 30	n/a
<b>Stelpro</b>	Prepaid & Allowed - \$1,500	2% 10 - Net 30	n/a
<b>TE Connectivity</b>	Prepaid & Allowed - \$1,000	Net 30	\$1,000 or \$40 charge
<b>Unity Manufacturing</b>	Consult LMS	2% 10 - Net 30	\$100
<b>Voltec</b>	Prepaid & Allowed - \$1,750	Net 30	\$300
<b>ZLED Lighting</b>	Prepaid & Allowed - \$1,500.00 for Corns and retrofit kits, and \$2,500.00 for Fixtures	Net 30	n/a

## Contact Information

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