



# LAKE MICHIGAN SALES

Relationships Matter • People Make the Difference

Manufacturer's Representative

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## Product Lines Indiana



### Arieltech

[arieltech.ca](http://arieltech.ca)

Filters, fans, heaters, thermoelectric cooling units, thermostats, & humidistats



### Magnitude Lighting

[www.magnitudeinc.com](http://www.magnitudeinc.com)

Advanced LED drivers and transformers.



### EiKO

[www.eiko.com](http://www.eiko.com)

Intelligent fixtures and wireless controls, value-engineered LED fixtures and lamps, as well as traditional lighting.



### Radix

[www.radix-wire.com](http://www.radix-wire.com)

High temperature wire and cable, including DuraLife FPL UL 2-hour rated fire alarm cable00.



### Electric Avenue

[www.goelectriccave.com](http://www.goelectriccave.com)

Convenient, affordable and easy-to-use smart EV charging solutions for residential and commercial use.



### RDA LIGHTING

[www.rdalighting.com](http://www.rdalighting.com)

Commercial, industrial and residential lighting solutions



### Enerlites - enerlites.com

Leading manufacturer of innovative sensors, USB charging receptacles, lighting controls, and wiring devices.



### Stelpro

[www.stelpro.com](http://www.stelpro.com)

Electric heating, heating cables, ventilation (HVAC), and electronic controls.



### EXM - [www.exmweb.com](http://www.exmweb.com)

Electrical/NEMA enclosures and modular cabinets



### TE Connectivity

[www.te.com/energy](http://www.te.com/energy)

Low & Medium Voltage Raychem cable accessories.



### HAYDON

[www.haydoncorp.com](http://www.haydoncorp.com)

Strut, fittings, and rooftop support systems



### Polycab USA

[polycab.com](http://polycab.com)

High-quality electrical solutions, from wires, cables, connectors, and more.



### Inverter Systems, Inc.

[www.invertersystemsinc.com](http://www.invertersystemsinc.com)

Full line of UL 924 Listed inverters or central power systems, exit signs and battery back-up emergency lights.



### Xtralight

[www.xtralight.com](http://www.xtralight.com)

Design, build, and deliver ultra-efficient lighting solutions that are in the best interest of our customers.

# Product Lines Indiana Continued



**Active Grow**  
[www.activegrowled.com](http://www.activegrowled.com)  
 LED grow Lights, grow tents,  
 grow trays and more



**GOODLITE**  
[www.gllite.com](http://www.gllite.com)  
 Cutting-edge bulbs, fixtures, and luminaires



**CHASE CORPORATION**  
[chasecorp.com](http://chasecorp.com)  
 Muletape, Muleglide, Trace-safe.



**Swifter Fans**  
[www.swifterfans.com](http://www.swifterfans.com)  
 Industrial air movement solutions  
 you can trust from Swifter Fans.



**évoralignt**  
[www.evoralignt.com](http://www.evoralignt.com)  
 Quality-focused premium linear  
 lighting manufacturer.



**Wagonway**  
[www.wagonway.com](http://www.wagonway.com)  
 Extensive residential and commercial  
 lighting product lines, including solar  
 fixtures.

## Product Line Terms Indiana

<b>Product Line</b>	<b>Freight Terms</b>	<b>Payment Terms</b>	<b>Minimum Billing</b>
<b>Active Grow</b>	Prepaid & Allowed - \$5,000	Net 30	\$1,000
<b>Alphalite</b>	Prepaid & Allowed - \$2,000	Net 30	n/a
<b>Aerialtech</b>	Prepaid & Allowed - \$2,500	2% 10 - Net 30	n/a
<b>Chase Corporation</b>	Prepaid & Allowed - \$5,000 for Muletape / Detectable Muletape only	Net 30	\$350
<b>EiKO</b>	Prepaid & Allowed - \$1,000 Lamps Only, \$1,500 Fixtures & Lamps	Net 30	\$250 or \$25 SOC
<b>Electric Avenue</b>	Prepaid & Allowed - Contact LMS	Net 30	Contact LMS
<b>Enerlites</b>	Prepaid & Allowed - \$1,500	2% 10 - Net 30	\$150
<b>évoralignt</b>	Prepaid & Allowed - Contact LMS	Net 30	Contact LMS
<b>EXM</b>	Prepaid & Allowed - Contact LMS	Net 30	\$175
<b>Goodlite</b>	Prepaid & Allowed - Contact LMS	Net 30	Contact LMS
<b>Haydon</b>	Prepaid & Allowed - H-Strut: \$5,000 H-Blocks: \$2,500 Fittings only: \$1,250	1% 10 - Net 30	\$250
<b>Inverter Systems</b>	Prepaid & Allowed - \$2,500	Net 30	n/a
<b>Magnitude Lighting</b>	Prepaid & Allowed - \$1,200	Net 30	\$600 or \$50 charge
<b>Radix</b>	Prepaid & Added to invoice unless otherwise stated	Net 30	\$500
<b>RDA Lighting</b>	Prepaid & Allowed - All Orders (excluding poles and pole accessories)	Net 30	n/a
<b>Stelpro</b>	Prepaid & Allowed - \$1,500	2% 10 - Net 30	n/a
<b>Swifter Fans</b>	Prepaid & Allowed - Contact LMS	Net 30	Contact LMS
<b>TE Connectivity</b>	Prepaid & Allowed - \$1,000	Net 30	\$1,000 or \$40 charge
<b>Wagonway</b>	Prepaid & Allowed - Contact LMS	Net 30	Contact LMS
<b>Polycab USA</b>	Prepaid & Allowed - \$20,000 or \$5,000 if only Aluminum	Net 30	Contact LMS
<b>Xtralight</b>	Prepaid & Allowed - \$5,000	Net 30	n/a

## Contact Info

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